

DEAL OF THE WEEK

- **Tele-Media Broadcasting Co. \$117 million**
 - WTAD-AM, WBRJ-FM, WMOS-FM & WQCY-FM/Quincy, IL
 - WEST-AM & WLEV-FM/Allentown
 - WVAM-AM & WPRR-FM/Altoona
 - WQXA-AM & FM & WRKZ-FM/Harrisburg, PA
 - WBLF-AM, WRSC-AM, WIKN-FM & WQWK-FM/State College
 - WGLU-FM & WQKK-FM/Johnstown
 - WARM-AM, WAZL-AM, WMGS-FM & WZMT-FM/Wilkes Barre-Scranton
 - WKQV-AM & FM & WBHT-FM/Wilkes Barre-Scranton
 - WLKW-AM, WPRO-AM & FM & WWLI-FM/Providence

1997 DEALS TO DATE

Dollars To Date: \$3,768,679,448
(Last Year: \$2,511,296,961)

This Week's Action: \$149,307,753
(Last Year: \$71,069,910)

Stations Traded This Year: 564
(Last Year: 530)

Stations Traded This Week: 47
(Last Year: 47)

TRANSACTIONS AT A GLANCE

- KEYQ-AM/Fresno \$200,000
- KDEO-FM/Waipahu (Honolulu), HI \$1.59 million
- KID-AM & FM/Idaho Falls, ID \$1,612,000
- KWIK-AM & KPKY-FM/Pocatello, ID \$1,987,200
- KRIB-AM & KLSS-FM/Mason City, IA \$3.5 million
- WTCO-AM & WCKQ-FM/Campbellsville, KY \$720,000
- FM CP/Bagley, MN \$5553
- KQHT-FM/Crookston (Grand Forks, ND), MN \$500,000
- KJUL-FM/Las Vegas \$15.5 million
- WLGX-FM/Carolina Beach, NC \$425,000
- WHGG-FM/Roanoke Rapids, NC \$100,000
- WPJB-FM/Providence \$1 million
- WSEA-FM/Atlantic Beach (Myrtle Beach), SC \$526,750
- WJOI-FM/Germantown, TN \$4.5 million
- KIJN-AM/Farwell, TX \$141,250

TRANSACTIONS

Citadel Sitting Pretty With Tele-Media Buy

Wilson's group enters East Coast scene with 28 stations in nine markets

Deal Of The Week

Tele-Media Broadcasting Co.

PRICE: \$117 million

TERMS: Asset sale for cash

BUYER: Citadel Communications Corp., headed by President Larry Wilson. It owns or operates 56 stations. Phone: (406) 837-5360

SELLER: Tele-Media Broadcasting

Co., headed by Chairman Robert Tudek. Phone: (814) 355-8355

WTAD-AM, WBRJ-FM, WMOS-FM & WQCY-FM/Quincy, IL

FREQUENCY: 930 kHz; 106.7 MHz; 103.9 MHz; 99.5 MHz

POWER: 5kw day/1kw night; 25kw at 328 feet; 3kw at 289 feet; 27kw at 751 feet

FORMAT: Talk; Rock; Rock; CHR

WEST-AM & WLEV-FM/Allentown

FREQUENCY: 1400 kHz; 96.1 MHz

POWER: 1kw; 50kw at 499 feet

FORMAT: Nostalgia; AC

WVAM-AM & WPRR-FM/Altoona, PA

FREQUENCY: 1430 kHz; 100.1 MHz

POWER: 5kw day/1kw night; 3kw at 955 feet

FORMAT: Country; CHR

WQXA-AM & FM & WRKZ-FM/Harrisburg

FREQUENCY: 1250 kHz; 105.7 MHz; 106.7 MHz

POWER: 1kw day/33 watts night; 25kw at 705 feet; 14kw at 929 feet

FORMAT: Nostalgia; Alternative; Country

WBLF-AM, WRSC-AM, WIKN-FM & WQWK-FM/State College, PA

FREQUENCY: 970 kHz; 1390 kHz; 107.9 MHz; 97.1 MHz

POWER: 1kw day/74 watts night; 2kw day/1kw night; 3kw at 328 feet; 2kw at 404 feet

FORMAT: Country; News/Talk; Hot AC; Classic Rock

WGLU-FM & WQKK-FM/Johnstown, PA

FREQUENCY: 92.1 MHz; 99.1 MHz

POWER: 580 watts at 1043 feet; 50kw at 499 feet

FORMAT: CHR; Classic Rock

WARM-AM, WAZL-AM, WMGS-FM & WZMT-FM/Wilkes Barre-Scranton

FREQUENCY: 590 kHz; 1490 kHz; 92.9 MHz; 97.9 MHz

POWER: 5kw; 1kw; 5.3kw at 1385 feet; 15kw at 751 feet

FORMAT: Full Service; News/Talk; AC; Classic Rock

WKQV-AM & FM & WBHT-FM/Wilkes Barre-Scranton

FREQUENCY: 1550 kHz; 95.7 MHz; 97.1 MHz

POWER: 10kw day/500 watts night; 300 watts at 1011 feet; 500 watts at 1102 feet

FORMAT: News/Talk; News/Talk; CHR

COMMENT: Citadel will assume Tele-Media's LMAs and JSAs for these stations

WLKW-AM, WPRO-AM & FM & WWLI-FM/Providence

FREQUENCY: 790 kHz; 630 kHz; 92.3 MHz; 105.1 MHz

POWER: 5kw; 5kw; 39kw at 551

feet; 50kw at 499 feet

FORMAT: Nostalgia; News/Talk; CHR; AC

California

KEYQ-AM/Fresno

PRICE: \$200,000

TERMS: Asset sale for cash

BUYER: The Association for Community Education Inc., headed by President Phillip Guthrie. It owns KMRO-FM/Camarillo, CA. Phone: (805) 482-4797

SELLER: Jonna Hooker. Phone: (209) 439-7766

FREQUENCY: 980 kHz

POWER: 5kw day/48 watts night

FORMAT: Oldies

Hawaii

KDEO-FM/Waipahu (Honolulu)

PRICE: \$1.59 million

TERMS: Asset sale for cash

BUYER: Caribou Broadcasting L.P., headed by President Kent Nichols. It owns KQMQ-AM & FM & KPOI-FM/Honolulu, HI. Phone: (303) 436-1869

SELLER: Loew Broadcasting Corp., headed by President Robert Loew. Phone: (808) 533-7509

FREQUENCY: 102.7 MHz

POWER: 61kw at 1893 feet

FORMAT: AC

BROKER: Kalil & Co.

Idaho

KID-AM & FM/Idaho Falls

PRICE: \$1,612,000

TERMS: Asset sale for cash

BUYER: Lartigue Multimedia Systems Inc., headed by President John Lynch. It has agreed to acquire KWIK-AM & KPKY-FM/Pocatello, ID (see following deal). Phone: (619) 299-8900

SELLER: Fox Communication Corp., headed by President James Fox. Phone: (208) 233-1133

FREQUENCY: 590 kHz; 96.1 MHz

POWER: 5kw day/1kw night

FORMAT: Talk/Country

BROKER: Media Services Group

KWIK-AM & KPKY-FM/Pocatello

PRICE: \$1,987,200

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