RADIO BUSINESS

Cooperman Ups Stake In Broadcasting Partners

ew York investor Leon Cooperman and two investment partners. vestment partnerships he controls have been buying Broadcasting Partners Inc. stock (Nasdaq: BPIX) and now own 8.4% of the company.

SEC filings show Cooperman, Omega Capital Partners, and Omega Institutional Partners bought over 150,000 shares in February, bringing their total holdings to about 425,000 shares.

Cooperman's group stands to clear an easy profit, assuming Evergreen Media (Nasdaq: EVGM) completes its takeover of BPI. Cooperman's purchases have generally been in the \$17-\$17.50 range. BPI shareholders will receive cash and stock worth \$18.44-\$21.66 per share when Evergreen closes its deal.

Minority Tax Program: On The Salvage Block?

he Senate Finance Committee was set to meet Wednesday (3/15) to hammer out legislation concerning the FCC's Minority Tax Certificate program.

Committee Chairman Sen. Bob Packwood (R-OR) was working closely behind the scenes with Democratic committee members Sen. Daniel Patrick Moynihan (D-NY) and Sen. Carol Moseley-Braun (D-IL) to salvage the program, according to an industry source.

House-passed legislation would completely repeal the program. Packwood said at a hearing last week that he hoped to finish work on the bill before the April 15 tax filing deadline.

Multi-Market Buys Southern Starr

Southern Starr Broadcasting Group Inc. (Nasdaq: SSBG) shareholders agreed Thursday (3/9) to sell their shares to Multi-Market Radio Inc. (Nasdag: RDIOA).

Multi-Market Radio acquired all of Southern Starr's outstanding common shares (1,856,532) and stock options for \$13,75 per share in cash for a total of \$25.5 million. Southern Starr spokesman Bill Motter said his company will become a sub-

SSBG currently owns or operates WVMI-AM&WMJY-FM/ Biloxi, MS; KOLL-FM/Little Rock; WPLR-FM/New Haven; WKNN-FM/Pascagoula, MS; and WGNE-FM/Titusville (Daytona Beach), FL.

TRANSACTIONS

NewCity Communications Picks Up \$6 Million Daytona Beach FM

☐ Duke Wright acquires two Michigan combos for \$3.9 million

Deal Of The Week

WCFB-FM/Daytona Beach

PRICE: \$6 million

TERMS: Duopoly deal; asset sale

for cash

BUYER: NewCity Communica-

tions of Daytona Inc., headed by President Richard Ferguson of Westport, CT. It owns WDBO-AM & WWKA-FM/Orlando and 13 stations. It is buying two others. Phone: (203) 333-4800

SELLER: Chapman S. Root 1982 Living Trust, represented by trustee Chapman Root. It owns WNDB-AM/Daytona Beach, two other stations, and one TV station. Phone: (904) 258-4703

FREQUENCY: 94.5 MHz POWER: 100kw at 1469 feet

FORMAT: Country

BROKER: Rumbault & Associates

TRANSACTIONS AT A GLANCE

- KDRE-FMNorth Little Rock, AR No cash consideration
- Lompoc-Santa Maria Station Swap \$10,000 plus station exchange:
 - KSBQ-AM/Santa Maria (Lompoc)
 - KTME-AM/Lompoc
- KHSL-AM & FM/Paradise, CA \$1.15 million (estimated)
- KCTY-AM & KRAY-FM/Salinas (Monterey Bay), CA No cash consideration
- WSKP (FM CP)/Key West (Florida Keys), FL \$180,000
- WDCQ-AM/Pine Island Center (Ft. Meyers), FL \$560,000
- KQMG-AM & FM/Independence, IA No cash consideration
- WAPC-FM/Edmonton, KY \$175,000
- WSHO-AM/New Orleans \$675,000
- WKRH-FM/Bath (Portland-Lewiston), ME \$375,000
- Wright Michigan Acquisitions \$3.9 million:
 - WTVB-AM & WNWN-FM/Coldwater
 - WHEZ-AM & WFAT-FM/Portage
- WRSR (FM CP)/Two Harbors (Duluth-Superior), MN \$100,000
- KWNO-AM & FM/Winona-Rushford, MN \$1 million
- WVIV (FM CP)/Pearl (Jackson), MS \$50,000 for 49%
- KZPD-FM/Ash Grove, MO \$20,000
- WSCP-AM & FM/Sandy Creek-Pulaski (Syracuse) NY \$170,000
- KWCO-AM & KXXK-FM/Chickasha, OK \$125,000 for 50%
- KDOV-AM/Phoenix (Medford-Ashland), OR \$375,000
- WPGR-AM/Bala Cynwyd (Philadelphia), PA \$1.4 million
- KVMX-FWEastland, TX \$100,000
- KZSP-FW/South Padre Island (McAllen-Brownsville), TX \$100

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PRICE: No cash consideration for 50% TERMS: Asset transfer. The buyer had advanced funds to build this station,

which recently began broadcasting. **BUYER: Flinn Broadcasting Corp.,** owned by George Flinn Jr. of Memphis. He owns two radio stations, one TV station, and a 50% limited partnership interest in the seller. Phone: (901)

SELLER: North Little Rock Broadcasting Ltd., headed by general partner and 50% owner Jimmy Cowsert. He will continue as GM of this station. Phone: (501) 753-5338

FREQUENCY: 101.1 MHz POWER: 6kw at 328 feet **FORMAT:** Alternative

California

Lompoc-Santa Maria **Station Swap** KSBQ-AM/Santa Maria (Lompoc)

PRICE: \$10,000 plus station exchange TERMS: Asset sale for \$10,000 cash and the FCC license of KTME-AM/ Lompoc (see next deal)

BUYER: Padre Serra Communications Inc., owned by Jaime Bonilla Valdez of Chula Vista, CA and Mateo Camarillo of San Diego. They own three other stations. Valdez owns five other stations, and Camarillo has an interest in one other. Phone: (619) 425-2132

SELLER: Los Padres Broadcasting Corp., owned by Jaime Bonilla Valdez. It is buying KTME-AM/Lompoc from the buyer. Phone: (805) 922-1777

FREQUENCY: 1480 kHz POWER: 1kw day/61 watts night FORMAT: Spanish

KTME-AM/Lompoc

PRICE: No cash consideration TERMS: Received as partial payment for KSBQ-AM/Santa Maria (see previous deal)

BUYER: Los Padres Broadcasting Corp

SELLER: Padre Serra Communica-

FREQUENCY: 1410 kHz

POWER: 500 watts day/77 watts night FORMAT: Spanish

KHSL-AM & FM/Paradise

PRICE: \$1.15 million (estimated) TERMS: Asset sale

BUYER: Alta California Broadcasting Inc., headed by John Power SELLER: Golden Empire Broadcasting Company, headed by President Hugh McClung. Phone: (916) 893-8926

FREQUENCY: 1290 kHz; 103.5 MHz POWER: 5kw; 1.61kw at 1250 feet FORMAT: Country; Country

BROKER: Andrew McClure of the Exline Company for the buyer: Dean Meiszer of Crisler Capital Company for the seller

KCTY-AM & KRAY-FM/

Salinas

PRICE: No cash consideration TERMS: Stock transfer

BUYER: Robert and Deanna Willlams Trust, acquiring a 100% stock interest in KCTY-AM & KRAY-FM Inc.

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