### **TRANSACTIONS**

# ML Media Wins \$15.1 Million Orange County Combo

Constant Communications Gets \$10 Million Power Surge

### Deal Of The Week:

### KORG & KEZY/Anaheim

PRICE: \$15,125,000 TERMS: Cash

BUYER: M.L. Media Partners L.P., headed by Elton Rule and Martin Pompadur. The company's radio division is managed by Win Communications inc., headed by Walt Tiburski. The company owns WQAL/Cleveland; WIRE & WXTZ/Indianapolis; KBEZ/

Tulsa; WEJZ/Jacksonville; WEBE/ Westport, CT; WICC/Bridgeport; WXRI/Norfolk-Portsmouth, VA; and WUNO & WFID/San Juan, PR.

SELLER: Anaheim Broadcasting Corp., headed by Tim Sullivan. FREQUENCY: 1190 kHz; 95.9 MHz

POWER: 10 kw day/1.3 kw night; 2.4 kw at 328 feet

FORMAT: Talk: CHR

BROKER: Elliot Evers and Randall Jeffery of Media Venture Partners.

**COMMENT:** These stations were purchased in November 1984 for \$3 million.

#### **Constant Communications Stations**

PRICE: \$10 million (approximate) TERMS: About \$300,000 cash will be paid to the seller. The buyer is assuming about \$9.7 million in outstanding notes; about \$4 million of those notes are due to the buyer, and another \$3 million are due to Glenfed Financial. BUYER: Pacific Telecom Inc., a Vancouver-based company headed by Charles Robinson. The company is a long-distance telephone service provided in the Pacific Northwest and California. It is a subsidiary of Pacificor, a publicly-traded electric utility in the Northwest.

**SELLER: Constant Communications** Co. of Sausalito, CA, headed by President Fred Constant.

#### KIZN-AM & FM/Boise-New Plymouth, ID

FREQUENCY: 730 kHz; 93.1 MHz POWER: 500 watts day/84 watts night; 50 kw at 2300 feet FORMAT: News/Talk; Country

#### KQLO & KWNZ/Reno-Carson City, NV

FREQUENCY: 920 kHz; 97.3 MHz POWER: 5 kw day/1 kw night; 87 kw

FORMAT: News/Talk; AC

#### KDUK & KLCX/Eugene-Florence, OR

FREQUENCY: 1280 kHz; 104.7 MHz POWER: 5 kw day/1 kw night; 63 kw at 2104 feet FORMAT: News/Talk: Gold

### TRANSACTIONS AT A GLANCE

### Deals So Far in 1989: \$1,465,045,990

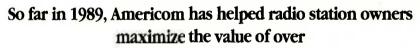
Total Stations Traded This Year: 680 This Week's Action: \$63,923,000 Total Stations Traded This Week: 24

### • Deals Of The Week:

- KORG & KEZY/Anaheim \$15,125,000
- Constant Communications Stations \$10 million (approximate)
  - KIZN-AM & FM/Boise-New Plymouth, ID
  - KQLO & KWNZ/Reno-Carson City, NV
  - KDUK & KLCX/Eugene-Florence, OR
    - KQLH/San Bernardino \$7.7 million
    - WLVH/Hartford, CT \$7,618,000
    - WOWW/Pensacola \$5 million
    - WAMT/Titusville, FL \$420,000
    - WWGS & WSGY/Tipton, GA \$3 million
    - KPUA & KWXX/Hilo, HI \$800,000 • KUDA/Pahrump (Las Vegas), NV \$4 million
    - WHDL & WOLN/Olean, NY \$1 million

    - WCMB & WIMX/Harrisburg, PA \$4.9 million
      WJLT-AM & FM/Crozet, VA \$1.36 million
    - WQSF/Williamsburg-Richmond, VA \$3 million

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### California

### KQLH/San Bernardino

PRICE: \$7.7 million

TERMS: Escrow deposit \$385,000; balance due cash at closing.

**BUYER: Keymarket Communications** Inc., owned by Kerby Confer. The company also owns WEZC/Charlotte. WNNK/Harrisburg, WODZ & WRVR/ Memphis, KOKE & KKMJ/Austin, and WKRZ/Wilkes-Barre. The company is in the process of acquiring WBVR/ Bowling Green, KY: WWL & WLMG/ New Orleans; WQSF/Williamsburg, VA; and WILK/Scranton, PA.

SELLER: Major Market Stations Inc., headed by Pat Michaels. Major Market

shareholders include Worldscope Ministries Inc. with 30%, religious trustees Celia Webb and Dr. William Roberts, each of whom owns 22.5%. and Pat Michaels, who owns 25%. The company also owns KWRMI Corona, CA.

FREQUENCY: 95.1 MHz POWER: 50 kw at 322 feet

**BROKER: Dave Burrill of Americom** Radio Brokers.

COMMENT: A CP to boost antenna height to 490 feet is included in this sale. The antenna's height above sea level will lift from 3095 feet to 3417 Continued on Page 11

# **Top 10 Transactions:** 2nd Quarter '89 Deals

10 Legacy/Metropolitan Group \$385,000,000 stations to Group W Radio \$39,000,000 WKKU & WSSH/Boston to Griffin Group \$37,000,000 KODA/Houston & KJQY/San Diego to Sillerman Companies \$33,000,000 WXTR/Washington to World Eight Broadcasting L.P. \$24,000,000 4 Sterling Communications stations to Capstar Inc. \$21,000,000 WAXY/Ft. Lauderdale to Ackerley Communications KDWB-AM & FM/Minneapolis-St. \$18,000,000 Paul to Midcontinent Broadcasting KQUK & KZOK/Seattle to Fisher \$17,000,000 Broadcasting inc. \$15,000,000 WMCA/New York to Salem Communications \$13,100,000 WWL & WLMG/New Orleans to **Keymarket Communications** 

Second quarter radio business scorecards: See Pages 12 & 14