

DEAL OF THE WEEK

- **KKFR-FM/Glendale (Phoenix), AZ and KXPB-FM/Evergreen (Denver-Boulder), CO \$108 million**

2000 DEALS TO DATE

Dollars To Date: \$6,860,015,926
(Last Year: \$51,703,222,863.39)

Dollars This Week: \$18,117,000
(Last Year: \$14,520,633.98)

Stations Traded This Year: 646
(Last Year: 572)

Stations Traded This Week: 27
(Last Year: 14)

TRANSACTIONS AT A GLANCE

- **KLMM-FM/Morro Bay and KLUN-FM/Paso Robles (San Luis Obispo), CA \$1.15 million**
- **KBOM-FM & KEFE-FM/Los Alamos and KTRC-AM, KVSFAM & KZXA-FM/Santa Fe, NM \$7 million**
- **WTTV-AM/Titusville, WFRA-AM & FM/Franklin and WOYL-AM & FWOII City, PA \$4.5 million**
- **WMGW-AM & WZPR-FM/Meadville and WMDE-FW Saegertown (Erie), PA \$4.95 million**
- **WCHQ-AM/Camuy and AM CP/Canovanas, PR \$350,000**
- **KOPY-AM & FW/Alice (Corpus Christi), TX \$350,000**
- **KKPS-FM/Brownsville, KVLY-FM/Edinburg, KFRQ-FM Harlingen and KVPA-FM/Port Isabel (McAllen-Brownsville), TX \$55 million**
- **WAMM-AM/Woodstock (Winchester), VA \$185,000**

TRANSACTIONS

Emmis Enters Phoenix, Denver With Clear Channel Spins

- ☐ **Offers \$108 million for Power 92, Alice 106; McAllen-Brownsville quartet goes to Entravision**

Deal Of The Week

KKFR-FM/Glendale (Phoenix), AZ and KXPB-FM/Evergreen (Denver-Boulder), CO

PRICE: \$108 million
TERMS: Asset sale for cash
BUYER: Emmis, headed by CEO Jeff Smulyan. It owns 23 other stations. Phone: (317) 266-0100
SELLER: Clear Channel, headed by CEO Lowry Mays. Phone: (606) 655-2267
FREQUENCY: 92.3 MHz; 96.5 MHz
POWER: 100kw at 1,641 feet; 100kw at 1,528 feet
FORMAT: CHR/Rhythmic; CHR/Pop

California

KLMM-FM/Morro Bay and KLUN-FM/Paso Robles (San Luis Obispo)

PRICE: \$1.15 million
TERMS: Asset sale for cash

BUYER: Lazer Broadcasting, headed by President Alfredo Plascencia. It owns eight other stations. Phone: (805) 240-2070
SELLER: Moon Broadcasting, headed by President Abel De Luna. Phone: (213) 745-6224
FREQUENCY: 94.1 MHz; 103.1 MHz
POWER: 630 watts at 1,004 feet; 1kw at 761 feet
FORMAT: Regional Mexican; Regional Mexican
BROKER: Andrew McClure of The Exline Co.

New Mexico

KBOM-FM & KEFE-FM/Los Alamos and KTRC-AM, KVSF-AM & KZXA-FM/Santa Fe, NM

PRICE: \$7 million
TERMS: Asset sale for cash
BUYER: American General Media, headed by President Anthony Brandon. It owns 25 other stations. Phone: (410) 832-5870
SELLER: Withers Broadcasting, headed by Owner Russell Withers

Jr. It owns 14 other stations. Phone: (818) 242-3500
FREQUENCY: 106.7 MHz; 107.5 MHz; 1400 kHz; 1260 kHz; 94.7 MHz
POWER: 15.5kw at 1,948 feet; 100kw at 787 feet; 1kw; 5kw day/1kw night; 100kw at 787 feet
FORMAT: Oldies; Country; Adult Standards; Talk/Sports; AC
BROKER: John Pierce & Co. for American General Media and John Leuer of Force Communications & Consultants for Withers Broadcasting
COMMENT: The purchase price includes a 1,200-foot tower constructed on land owned by Native Americans and located outside of Santa Fe.

Pennsylvania

WTTV-AM/Titusville, WFRA-AM & FM/Franklin and WOYL-AM & FWOII City

PRICE: \$4.5 million
TERMS: Asset sale for cash
BUYER: Forever Broadcasting, headed by President Carol Logan.

It owns 39 other stations. Phone: (814) 941-9800
SELLER: Robert & Thomas Sauber. Phone: (814) 432-2188
FREQUENCY: 1230 kHz; 1450 kHz; 99.3 MHz; 1340 kHz; 98.5 MHz
POWER: 1kw day/100 watts night; 1kw; 7.3kw at 600 feet; 1kw; 20kw at 299 feet
FORMAT: Country; Adult Standards; AC; AC; Country

WMGW-AM & WZPR-FM/Meadville and WMDE-FW/Saegertown (Erie)

PRICE: \$4.95 million
TERMS: Asset sale for cash
BUYER: Forever Broadcasting, headed by President Carol Logan. It owns 39 other stations. Phone: (814) 941-9800
SELLER: Great Circle Broadcasting, headed by President Gary Gunton. Phone: (814) 944-9456
FREQUENCY: 1490 kHz; 100.3MHz; 94.3 MHz
POWER: 1kw; 20kw at 587 feet; 2.15kw at 551 feet
FORMAT: Talk/Sports; Country; Classic Rock

BROKER: Blackburn & Co.

Puerto Rico

WCHQ-AM/Camuy and AM CP/Canovanas

PRICE: \$350,000
TERMS: Asset sale for cash
BUYER: Aureo Matos and Olga Rosario. Phone: (787) 891-1350
SELLER: Del Pueblo Radio, headed by President Luz Jimenez. Phone: (809) 898-1360
FREQUENCY: 1360 kHz; N/A
POWER: 1kw; N/A
FORMAT: Spanish Full Service; N/A

Texas

KOPY-AM & FW/Alice (Corpus Christi)

PRICE: \$350,000
TERMS: Asset sale for cash
BUYER: Sendero Multi-Media, headed by President Alberto Munoz. It owns two other stations. Phone: (956) 686-8170

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