

# Nintendo Co., Ltd.

## Earnings Release for the Nine-Month Period Ended December 2016

### Supplementary Information

[Note]

Forecasts announced by Nintendo Co., Ltd. herein are prepared based on management's assumptions with information available at this time and therefore involve known and unknown risks and uncertainties. Please note such risks and uncertainties may cause the actual results to be materially different from the forecasts (earnings forecast, dividend forecast and other forecasts).

## Consolidated Statements of Income Transition

million yen

	FY3/2013 Apr.-Dec.'12	FY3/2014 Apr.-Dec.'13	FY3/2015 Apr.-Dec.'14	FY3/2016 Apr.-Dec.'15	FY3/2017 Apr.-Dec.'16
Net sales	543,033	499,120	442,920	425,664	311,121
Cost of sales	415,781	349,825	269,976	242,364	171,055
Gross profit	127,251	149,294	172,944	183,299	140,065
(Gross profit ratio)	(23.4%)	(29.9%)	(39.0%)	(43.1%)	(45.0%)
Selling, general and administrative expenses	133,108	150,873	141,339	140,814	113,750
Operating income	-5,857	-1,578	31,604	42,485	26,315
(Operating income ratio)	(-1.1%)	(-0.3%)	(7.1%)	(10.0%)	(8.5%)
Non-operating income	29,602	57,570	60,949	12,993	23,837
(of which foreign exchange gains)	(22,225)	(48,122)	(51,089)	(1,801)	(1,405)
Non-operating expenses	989	425	197	183	1,043
(of which foreign exchange losses)	( - )	( - )	( - )	( - )	( - )
Ordinary income	22,756	55,566	92,356	55,295	49,110
(Ordinary income ratio)	(4.2%)	(11.1%)	(20.9%)	(13.0%)	(15.8%)
Extraordinary income	-	1,422	3,608	404	63,756
Extraordinary loss	402	53	2,294	940	193
Income before income taxes and minority interests	22,354	56,936	93,669	54,759	112,673
Income taxes	7,743	46,743	34,164	14,196	9,693
Profit	14,610	10,192	59,505	40,563	102,979
Profit attributable to non-controlling interests	64	-3	-10	4	10
Profit attributable to owners of parent	14,545	10,195	59,515	40,558	102,969
(Profit attributable to owners of parent ratio)	(2.7%)	(2.0%)	(13.4%)	(9.5%)	(33.1%)

## Quarterly Consolidated Statements of Income Transition

million yen

	F Y 3/2016				F Y 3/2017			
	1 Q	2 Q	3 Q	Total	1 Q	2 Q	3 Q	Total
Net sales	90,223	113,959	221,481	425,664	61,969	74,843	174,308	311,121
Cost of sales	47,537	62,957	131,869	242,364	31,436	43,796	95,823	171,055
Gross profit	42,685	51,001	89,612	183,299	30,532	31,047	78,485	140,065
(Gross profit ratio)	(47.3%)	(44.8%)	(40.5%)	(43.1%)	(49.3%)	(41.5%)	(45.0%)	(45.0%)
Selling, general and administrative expenses	41,536	43,173	56,104	140,814	35,667	31,860	46,222	113,750
Operating income	1,149	7,828	33,508	42,485	-5,134	-812	32,262	26,315
(Operating income ratio)	(1.3%)	(6.9%)	(15.1%)	(10.0%)	(-8.3%)	(-1.1%)	(18.5%)	(8.5%)
Non-operating income	13,173	-5,636	5,456	12,993	1,869	13,709	8,259	23,837
(of which foreign exchange gains)	(10,818)	(-10,098)	(1,082)	(1,801)	(-)	(-)	(1,405)	(1,405)
Non-operating expenses	35	41	106	183	35,409	5,105	-39,471	1,043
(of which foreign exchange losses)	(-)	(-)	(-)	(-)	(35,003)	(4,907)	(-39,911)	(-)
Ordinary income	14,286	2,149	38,858	55,295	-38,674	7,791	79,993	49,110
(Ordinary income ratio)	(15.8%)	(1.9%)	(17.5%)	(13.0%)	(-62.4%)	(10.4%)	(45.9%)	(15.8%)
Extraordinary income	3	2	398	404	5	62,947	803	63,756
Extraordinary losses	5	17	917	940	18	7	167	193
Income before income taxes and minority interests	14,285	2,134	38,340	54,759	-38,688	70,731	80,629	112,673
Income taxes	6,003	-1,036	9,229	14,196	-14,157	7,895	15,955	9,693
Profit	8,281	3,171	29,110	40,563	-24,530	62,835	64,673	102,979
Profit attributable to non-controlling interests	-2	-11	18	4	4	1	4	10
Profit attributable to owners of parent	8,284	3,182	29,092	40,558	-24,534	62,833	64,669	102,969
(Profit attributable to owners of parent ratio)	(9.2%)	(2.8%)	(13.1%)	(9.5%)	(-39.6%)	(84.0%)	(37.1%)	(33.1%)

## Foreign Currency Transaction Information

### Consolidated Net Sales in Foreign Currencies

	FY3/2016				FY3/2017		
	1 Q	2 Q	3 Q	4 Q	1 Q	2 Q	3 Q
USD	0.2 billion				0.2 billion		
	0.6 billion				0.4 billion		
	1.4 billion				1.0 billion		
	1.7 billion						
Euro	0.1 billion				0.1 billion		
	0.3 billion				0.3 billion		
	0.8 billion				0.7 billion		
	0.9 billion						

### Non-Consolidated Purchases in U.S. Dollars

	FY3/2016				FY3/2017		
	1 Q	2 Q	3 Q	4 Q	1 Q	2 Q	3 Q
	0.1 billion				0.1 billion		
	0.6 billion				0.3 billion		
	1.0 billion				0.8 billion		
	1.1 billion						

### Average Exchange Rates

	FY3/2016				FY3/2017			yen
	1 Q	2 Q	3 Q	4 Q	1 Q	2 Q	3 Q	
1 USD =	121.36				108.14			
	121.80				105.29			
	121.70				106.63			
	120.14							
1 Euro =	134.16				122.02			
	135.07				118.15			
	134.36				118.02			
	132.58							

### Major Assets and Liabilities in Foreign Currencies (Non-Consolidated)

	FY3/2016 3/31/2016	million dollars/euros		
		FY3/2017 6/30/2016	9/30/2016	12/31/2016
Cash and deposits (USD)	2,196	2,133	2,162	2,158
Accounts receivable-trade (USD)	149	79	223	268
Accounts payable-trade (USD)	66	91	251	363
Loans payable to subsidiaries (USD)	—	—	—	300
Cash and deposits (Euro)	665	725	731	580
Accounts receivable-trade (Euro)	111	98	160	249

### Exchange Rates

	FY3/2016 3/31/2016	yen		
		FY3/2017 6/30/2016	9/30/2016	12/31/2016
1 USD =	112.68	102.91	101.12	116.49
1 Euro =	127.70	114.39	113.36	122.70

## Million-Seller Titles of NINTENDO Products

units in ten thousands

FY3/2017(Apr.'16-Dec.'16)			Life-to-date
Global	of which		Global
	Japan	Overseas	

### Nintendo 3DS

Pokémon Sun/Pokémon Moon

Super Mario Maker for Nintendo 3DS

Pokémon Omega Ruby/Pokémon Alpha Sapphire

Mario Kart 7

Pokémon X/Pokémon Y

Kirby: Planet Robobot

<b>1,469</b>	381	1,088	<b>1,469</b>
<b>201</b>	104	97	<b>201</b>
<b>184</b>	18	166	<b>1,368</b>
<b>156</b>	9	147	<b>1,482</b>
<b>136</b>	7	129	<b>1,606</b>
<b>132</b>	58	74	<b>132</b>

[Note] Software sales units include the quantity bundled with hardware.

Software sales units include their downloadable versions.

## Launch Dates of Primary NINTENDO Products by Region (Apr. 2016~Dec. 2016)

Region	(Category)	Nintendo 3DS		Wii U	
		Title	Launch Date	Title	Launch Date
Japan	(Software)	Disney Art Academy	4/7/2016	Star Fox Zero	4/21/2016
		Kirby: Planet Robobot	4/28/2016	Star Fox Zero + Star Fox Guard	4/21/2016
		Shovel Knight amiibo set *	6/30/2016	Mario & Sonic at the Rio 2016 Olympic Games™	6/23/2016
		Culdcept Revolt	7/7/2016	Shovel Knight ***	6/30/2016
		Metroid Prime: Federation Force	8/25/2016	Paper Mario: Color Splash	10/13/2016
		Mario Party Star Rush	10/20/2016		
		Pokémon Sun	11/18/2016		
		Pokémon Moon	11/18/2016		
		Animal Crossing: New Leaf - Welcome amiibo	11/23/2016		
		Super Mario Maker for Nintendo 3DS	12/1/2016		
		Miitopia	12/8/2016		
		Momotaro Dentetsu 2017 Tachiagare Nippon!!	12/22/2016		
The United States	(Software)	BRAVELY SECOND END LAYER *	4/15/2016	Star Fox Zero + Star Fox Guard	4/22/2016
		Pokémon Rumble World	4/29/2016	Tokyo Mirage Sessions #FE	6/24/2016
		Disney Art Academy	5/13/2016	Mario & Sonic at the Rio 2016 Olympic Games™	6/24/2016
		Kirby: Planet Robobot	6/10/2016	Paper Mario: Color Splash	10/7/2016
		Rhythm Heaven Megamix **	6/15/2016		
		Metroid Prime: Federation Force	8/19/2016		
		Style Savvy: Fashion Forward	8/19/2016		
		Dragon Quest VII: Fragments of the Forgotten Past *	9/16/2016		
		YO-KAI WATCH 2: Bony Spirits *	9/30/2016		
		YO-KAI WATCH 2: Fleishy Souls *	9/30/2016		
		Disney Magical World 2 *	10/14/2016		
		Mario Party Star Rush	11/4/2016		
		Pokémon Sun	11/18/2016		
		Pokémon Moon	11/18/2016		
Super Mario Maker for Nintendo 3DS	12/2/2016				
Animal Crossing: New Leaf - Welcome amiibo	12/8/2016				
Europe	(Software)	Mario & Sonic at the Rio 2016 Olympic Games	4/8/2016	Star Fox Zero	4/22/2016
		YO-KAI WATCH *	4/29/2016	Star Fox Zero + Star Fox Guard	4/22/2016
		Fire Emblem Fates: Birthright	5/20/2016	Tokyo Mirage Sessions #FE	6/24/2016
		Fire Emblem Fates: Conquest	5/20/2016	Mario & Sonic at the Rio 2016 Olympic Games™	6/24/2016
		Kirby: Planet Robobot	6/10/2016	Paper Mario: Color Splash	10/7/2016
		Teddy Together *	7/1/2016		
		Disney Art Academy	7/15/2016		
		Metroid Prime: Federation Force	9/2/2016		
		Dragon Quest VII: Fragments of the Forgotten Past *	9/16/2016		
		Mario Party Star Rush	10/7/2016		
		Disney Magical World 2 *	10/14/2016		
		Rhythm Paradise Megamix	10/21/2016		
		Pokémon Sun	11/23/2016		
		Pokémon Moon	11/23/2016		
		Animal Crossing: New Leaf - Welcome amiibo	11/25/2016		
		Picross 3D: Round 2	12/2/2016		
Super Mario Maker for Nintendo 3DS	12/2/2016				
<b>Others</b>					
Region	(Category)	Title	Launch Date		
Japan		Nintendo Classic Mini: Family Computer	11/10/2016		
The United States		Nintendo Entertainment System: NES Classic Edition	11/11/2016		
Europe		Nintendo Classic Mini: Nintendo Entertainment System	11/11/2016		

Notes: Launch dates may differ within the United States and Europe regions depending on territories or countries.

\*This title is published by Nintendo.

\*\*This title is released only in a downloadable format.

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## Launch Schedule of Primary NINTENDO Products by Region (extracts: Jan. 2017~)

Region	(Category)	Nintendo 3DS		Nintendo Switch	
		Title	Launch Date	Title	Launch Date
Japan	(Hardware)			Nintendo Switch	3/3/2017
	(Software)	Poochy & Yoshi's Woolly World	1/19/2017	The Legend of Zelda: Breath of the Wild **	3/3/2017
		Hako boy! Hako zume box	2/2/2017	1-2-Switch	3/3/2017
		Mario Sports Superstars	3/30/2017	Snipperclips – Cut it out, together! ***	March 2017
		Fire Emblem Echoes: Shadows of Valentia	4/20/2017	Mario Kart 8 Deluxe	4/28/2017
		Ever Oasis	2017	ARMS	Spring 2017
		Pikmin for Nintendo 3DS (temp.)	2017	Splatoon 2	Summer 2017
				SUPER MARIO ODYSSEY	Holiday 2017
				Xenoblade Chronicles 2	2017
		Fire Emblem for Nintendo Switch (temp.)	2018		
The United States	(Hardware)			Nintendo Switch	3/3/2017
	(Software)	Dragon Quest VIII: Journey of the Cursed King *	1/20/2017	The Legend of Zelda: Breath of the Wild **	3/3/2017
		Poochy & Yoshi's Woolly World	2/3/2017	1-2-Switch	3/3/2017
		Mario Sports Superstars	3/24/2017	Snipperclips – Cut it out, together! ***	March 2017
		Fire Emblem Echoes: Shadows of Valentia	5/19/2017	Mario Kart 8 Deluxe	4/28/2017
		Fire Emblem Warriors *	Fall 2017	ARMS	Spring 2017
		Ever Oasis	2017	Splatoon 2	Summer 2017
		Pikmin for Nintendo 3DS (temp.)	2017	Fire Emblem Warriors *	Fall 2017
				SUPER MARIO ODYSSEY	Holiday 2017
		Xenoblade Chronicles 2	2017		
		Fire Emblem for Nintendo Switch (temp.)	2018		
Europe	(Hardware)			Nintendo Switch	3/3/2017
	(Software)	Dragon Quest VIII: Journey of the Cursed King *	1/20/2017	The Legend of Zelda: Breath of the Wild **	3/3/2017
		Poochy & Yoshi's Woolly World	2/3/2017	1-2-Switch	3/3/2017
		Mario Sports Superstars	3/10/2017	Snipperclips – Cut it out, together! ***	March 2017
		Fire Emblem Echoes: Shadows of Valentia	5/19/2017	Mario Kart 8 Deluxe	4/28/2017
		YO-KAI WATCH 2: Bony Spirits *	Spring 2017	ARMS	Spring 2017
		YO-KAI WATCH 2: Fleshy Souls *	Spring 2017	Splatoon 2	Summer 2017
		Fire Emblem Warriors *	Fall 2017	Fire Emblem Warriors *	Fall 2017
		Ever Oasis	2017	SUPER MARIO ODYSSEY	Holiday 2017
		Pikmin for Nintendo 3DS (temp.)	2017	Xenoblade Chronicles 2	2017
Dr Kawashima's Devilish Brain Training: Can you stay focused?	TBD	Fire Emblem for Nintendo Switch (temp.)	2018		

Notes: Launch dates and titles etc. are subject to change.

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\* This title is published by Nintendo.

\*\* This title will also be published for Wii U on the same date.

\*\*\* This title will be released only in a downloadable format.

## Upcoming Third-Party Software Lineup (extracts: Jan. 2017~)

Region	Nintendo 3DS		Nintendo Switch		
	Title	Publisher	Title	Publisher	
Japan	Cube Creator DX	ARC SYSTEM WORKS	DRAGONBALL XENOVERSE 2 (temp.)	BANDAI NAMCO Entertainment	
	DRAGONBALL HEROES ULTIMATE MISSION X	BANDAI NAMCO Entertainment	Fire Emblem Warriors	KOEI TECMO GAMES	
	PROYAKYU FAMISTA CLIMAX	BANDAI NAMCO Entertainment	NOBUNAGA'S AMBITION: Sphere of Influence	KOEI TECMO GAMES	
	MONSTER HUNTER XX Doraemon Nobitano	CAPCOM	Sangokushi13 with Power Up Kit	KOEI TECMO GAMES Konami Digital Entertainment	
	Nankyoku Kachikochi Daibouken	FURYU Corporation	SUPER BOMBERMAN R	Entertainment Nippon Ichi Software	
	THE ALLIANCE ALIVE	FURYU Corporation	DISGAEA5		
	Fire Emblem Warriors	KOEI TECMO GAMES	Puyopuyo™ Tetris® S	SEGA	
	Shingeki no Kyojin	KOEI TECMO GAMES	DRAGON QUEST HEROES I・II for Nintendo Switch	SQUARE ENIX	
	Shichi kara no Dassiyutsu		I am Setsuna	SQUARE ENIX	
	Manga-ka Debut Story	NIPPON COLUMBIA			
	DRAGON QUEST MONSTERS: Joker 3 Professional	SQUARE ENIX	Minna de waiwai! SPELUNKER	SQUARE ENIX	
	DRAGON QUEST XI	SQUARE ENIX			
	The United States	Runbow Pocket	13AM Games	Skylanders Imaginators	Activision
		Farming Simulator 18	Focus Home Interactive	DRAGONBALL XENOVERSE 2 (temp.)	BANDAI NAMCO Entertainment America
		Story of Seasons: Trio of Towns	Marvelous USA	Has-Been Heroes	GameTrust Konami Digital Entertainment
forma.8		MixedBag	SUPER BOMBERMAN R	Entertainment Nicalis Game	
Elliot Quest		PlayEveryWare	The Binding of Isaac: Afterbirth+		
Plantera		Ratalaika Games	Puyo Puyo Tetris	SEGA	
Cooking Mama: Sweet Shop		Rising Star Games	FAST RMX	Shin'en	
Urban Trial Freestyle 2		Tate Multimedia	I am Setsuna	SQUARE ENIX	
Punch Club		tiny Build Games	Just Dance® 2017	Ubisoft	
6180 the moon	Turtle Cream	Shovel Knight: Treasure Trove	Yacht Club Games		
Europe	Runbow Pocket	13AM Games	Skylanders Imaginators	Activision	
	Dragon Ball Fusions	BANDAI NAMCO Entertainment Europe	DRAGONBALL XENOVERSE 2 (temp.)	BANDAI NAMCO Entertainment Europe	
	Farming Simulator 18	Focus Home Interactive	Puyo Puyo Tetris	Deep Silver	
	forma.8	MixedBag	Has-Been Heroes	GameTrust Konami Digital Entertainment	
	Elliot Quest	PlayEveryWare	SUPER BOMBERMAN R	Entertainment Nicalis Game	
	Plantera	Ratalaika Games	The Binding of Isaac: Afterbirth+		
	Cooking Mama: Sweet Shop!	Rising Star Games	Redout	Nicalis Game	
	Harvest Moon: Skytree Village	Rising Star Games	FAST RMX	Shin'en	
	Urban Trial Freestyle 2	Tate Multimedia	I am Setsuna	SQUARE ENIX	
	Punch Club	tiny Build Games	Just Dance® 2017	Ubisoft	
	6180 the moon	Turtle Cream	Shovel Knight: Treasure Trove	Yacht Club Games	

Notes: Software titles are based on the information as of January 31, 2017.

Launch schedules, software names etc. are subject to change.

Launch titles are listed by publisher alphabetically.

This list includes titles that are released in a downloadable format only.