

Nintendo Co., Ltd.

Financial Results Briefing for Fiscal Year Ended March 2014

(Briefing Date: 5/8/2014)

Supplementary Information

[Note]

Forecasts announced by Nintendo Co., Ltd. herein are prepared based on management's assumptions with information available at this time and therefore involve known and unknown risks and uncertainties. Please note such risks and uncertainties may cause the actual results to be materially different from the forecasts (earnings forecast, dividend forecast and other forecasts).

Consolidated Statements of Income Transition

million yen

	FY3/2010	FY3/2011	FY3/2012	FY3/2013	FY3/2014
Net sales	1,434,365	1,014,345	647,652	635,422	571,726
Cost of sales	859,131	626,379	493,997	495,068	408,506
Gross profit	575,234	387,965	153,654	140,354	163,219
(Gross profit ratio)	(40.1%)	(38.2%)	(23.7%)	(22.1%)	(28.5%)
Selling, general and administrative expenses	218,666	216,889	190,975	176,764	209,645
Operating income	356,567	171,076	-37,320	-36,410	-46,425
(Operating income ratio)	(24.9%)	(16.9%)	(-5.8%)	(-5.7%)	(-8.1%)
Non-operating income	11,082	8,602	9,825	48,485	53,136
(of which foreign exchange gains)	(-)	(-)	(-)	(39,506)	(39,287)
Non-operating expenses	3,325	51,577	33,368	1,592	624
(of which foreign exchange losses)	(204)	(49,429)	(27,768)	(-)	(-)
Ordinary income	364,324	128,101	-60,863	10,482	6,086
(Ordinary income ratio)	(25.4%)	(12.6%)	(-9.4%)	(1.6%)	(1.1%)
Extraordinary income	5,399	186	84	2,957	4,922
Extraordinary loss	2,282	353	98	3,243	79
Income before income taxes and minority interests	367,442	127,934	-60,877	10,197	10,929
Income taxes	138,896	50,262	-17,659	3,029	34,132
Income before minority interests	-	77,671	-43,217	7,168	-23,202
Minority interests in income	-89	50	-13	68	20
Net income	228,635	77,621	-43,204	7,099	-23,222
(Net income ratio)	(15.9%)	(7.7%)	(-6.7%)	(1.1%)	(-4.1%)

Quarterly Consolidated Statements of Income Transition

million yen

	FY3/2013					FY3/2014				
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total
Net sales	84,813	116,181	342,038	92,389	635,422	81,548	115,034	302,537	72,606	571,726
Cost of sales	59,937	96,711	259,133	79,286	495,068	45,144	89,395	215,285	58,681	408,506
Gross profit	24,876	19,470	82,904	13,103	140,354	36,404	25,638	87,252	13,924	163,219
(Gross profit ratio)	(29.3%)	(16.8%)	(24.2%)	(14.2%)	(22.1%)	(44.6%)	(22.3%)	(28.8%)	(19.2%)	(28.5%)
Selling, general and administrative expenses	35,208	38,298	59,601	43,655	176,764	41,329	43,992	65,552	58,771	209,645
Operating income	-10,331	-18,827	23,302	-30,552	-36,410	-4,924	-18,353	21,699	-44,846	-46,425
(Operating income ratio)	(-12.2%)	(-16.2%)	(6.8%)	(-33.1%)	(-5.7%)	(-6.0%)	(-16.0%)	(7.2%)	(-61.8%)	(-8.1%)
Non-operating income	1,933	3,459	24,209	18,882	48,485	20,269	4,438	32,862	-4,433	53,136
(of which foreign exchange gains)	(-)	(-)	(22,225)	(17,280)	(39,506)	(16,934)	(1,426)	(29,761)	(-8,835)	(39,287)
Non-operating expenses	21,383	2,098	-22,492	603	1,592	526	-345	244	199	624
(of which foreign exchange losses)	(21,105)	(2,167)	(-23,273)	(-)	(-)	(-)	(-)	(-)	(-)	(-)
Ordinary income	-29,781	-17,466	70,005	-12,274	10,482	14,817	-13,569	54,317	-49,479	6,086
(Ordinary income ratio)	(-35.1%)	(-15.0%)	(20.5%)	(-13.3%)	(1.6%)	(18.2%)	(-11.8%)	(18.0%)	(-68.1%)	(1.1%)
Extraordinary income	-	-	-	2,957	2,957	-	1,421	1	3,499	4,922
Extraordinary loss	3	19	379	2,840	3,243	1	17	34	26	79
Income before income taxes and minority interests	-29,785	-17,486	69,625	-12,157	10,197	14,816	-12,164	54,284	-46,006	10,929
Income taxes	-12,590	-6,740	27,074	-4,714	3,029	6,198	-4,133	44,677	-12,611	34,132
Income before minority interests	-17,194	-10,746	42,551	-7,442	7,168	8,617	-8,031	9,606	-33,395	-23,202
Minority interests in income	36	19	8	3	68	-6	-6	10	23	20
Net income	-17,231	-10,765	42,542	-7,445	7,099	8,624	-8,024	9,595	-33,418	-23,222
(Net income ratio)	(-20.3%)	(-9.3%)	(12.4%)	(-8.1%)	(1.1%)	(10.6%)	(-7.0%)	(3.2%)	(-46.0%)	(-4.1%)

Foreign Currency Transaction Information

Consolidated Net Sales in Foreign Currencies

	FY3/2013				FY3/2014			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
USD	0.2 billion				0.2 billion			
	0.7 billion				0.7 billion			
	2.3 billion				1.7 billion			
	2.6 billion				1.9 billion			
Euro	0.2 billion				0.1 billion			
	0.5 billion				0.3 billion			
	1.4 billion				1.0 billion			
	1.5 billion				1.1 billion			

Non-Consolidated Purchases in U.S. Dollars

	FY3/2013				FY3/2014			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
	0.2 billion				0.2 billion			
	1.3 billion				1.0 billion			
	3.2 billion				1.6 billion			
	3.7 billion				1.7 billion			

Average Exchange Rates

	FY3/2013				FY3/2014				yen
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
1 USD =	80.20				98.76				
	79.41				98.85				
	80.00				99.39				
	83.10				100.24				
1 Euro =	102.91				128.95				
	100.64				130.00				
	102.17				132.23				
	107.14				134.37				

Major Assets and Liabilities in Foreign Currencies (Non-Consolidated)

	FY3/2013 3/31/2013	million dollars/euros FY3/2014			
		6/30/2013	9/30/2013	12/31/2013	3/31/2014
Cash and deposits (USD)	2,549	2,551	2,321	2,459	2,341
Accounts receivable-trade (USD)	477	148	733	528	82
Accounts payable-trade (USD)	374	162	763	750	105
Cash and deposits (Euro)	488	594	526	514	532
Accounts receivable-trade (Euro)	316	173	275	454	99

Exchange Rates

	FY3/2013 3/31/2013	yen FY3/2014			
		6/30/2013	9/30/2013	12/31/2013	3/31/2014
1 USD =	94.05	98.59	97.75	105.39	102.92
1 Euro =	120.73	128.53	131.87	145.05	141.65

Million-Seller Titles of NINTENDO Products

	units in ten thousands			Life-to-date Global
	FY3/2014(Apr.'13-Mar.'14)			
	Global	of which		
	Japan	Overseas		
Nintendo 3DS				
Pokémon X/Pokémon Y	1,226	437	789	1,226
Animal Crossing: New Leaf	380	77	304	766
Luigi's Mansion: Dark Moon	276	68	208	398
The Legend of Zelda: A Link Between Worlds	251	47	204	251
Mario & Luigi: Dream Team	208	47	161	208
Tomodachi Life	185	185	-	185
Mario Kart 7	154	30	124	962
Donkey Kong Country Returns 3D	152	37	116	152
New Super Mario Bros. 2	140	27	113	782
LEGO® City Undercover: The Chase Begins*	119	-	119	120
Mario Party: Island Tour	114	32	82	114
Wii				
Mario Kart Wii	127	8	119	3,553
Wii U				
Super Mario 3D World	217	59	158	217
New Super Mario Bros. U	201	67	134	416
New Super Luigi U	176	14	162	176
Wii Party U	135	81	54	135
The Legend of Zelda: The Wind Waker HD	122	9	113	122

[Note] Software sales units include the quantity bundled with hardware.

Nintendo 3DS and Wii U software sales units include their downloadable versions.

*This title is licensed to be sold as a Nintendo product overseas.

Launch Dates of Primary NINTENDO Products by Region (Apr. 2013~Mar. 2014)

Region	(Category)	Nintendo 3DS		Wii U	
		Title	Launch Date	Title	Launch Date
Japan	(Software)	Freakyforms Deluxe: Your Creations, Alive!***	4/10/2013	Pokémon Rumble U**	4/24/2013
		Tomodachi Life	4/18/2013	Pikmin 3	7/13/2013
		Donkey Kong Country Returns 3D	6/13/2013	New Super Luigi U	7/13/2013
		Mario & Luigi: Dream Team	7/18/2013	LEGO® City Undercover*	7/25/2013
		Pokémon X	10/12/2013	The Wonderful 101	8/24/2013
		Pokémon Y	10/12/2013	The Legend of Zelda: The Wind Waker HD	9/26/2013
		Daigassou! Band Brothers P	11/14/2013	Rayman® Legends*	10/17/2013
		Nintendo 3DS Guide: Louvre**	11/27/2013	Wii Sports Club**	10/30/2013
		The Legend of Zelda: A Link Between Worlds	12/26/2013	Wii Party U	10/31/2013
		Kirby: Triple Deluxe	1/11/2014	Super Mario 3D World	11/21/2013
		Kasekihoriider Mugengear	2/27/2014	Mario & Sonic at the Sochi 2014 Olympic Winter Games*	12/5/2013
		Mario Party: Island Tour	3/20/2014	Wii Fit U	2/1/2014
				Donkey Kong Country: Tropical Freeze	2/13/2014
The United States	(Hardware)	Nintendo 2DS	10/12/2013		
	(Software)	LEGO® City Undercover: The Chase Begins*	4/21/2013	Game & Wario	6/23/2013
		Donkey Kong Country Returns 3D	5/24/2013	Pikmin 3	8/4/2013
		Animal Crossing: New Leaf	6/9/2013	New Super Luigi U	8/25/2013
		Mario & Luigi: Dream Team	8/11/2013	Pokémon Rumble U**	8/29/2013
		Pokémon X	10/12/2013	The Wonderful 101	9/15/2013
		Pokémon Y	10/12/2013	The Legend of Zelda: The Wind Waker HD***	9/20/2013
		The Legend of Zelda: A Link Between Worlds	11/22/2013	Wii Party U	10/25/2013
		Mario Party: Island Tour	11/22/2013	Wii Sports Club**	11/7/2013
		Nintendo 3DS Guide: Louvre**	12/2/2013	Mario & Sonic at the Sochi 2014 Olympic Winter Games*	11/15/2013
		Bravely Default*	2/7/2014	Super Mario 3D World	11/22/2013
		Professor Layton and the Azran Legacy*	2/28/2014	Wii Fit U	1/10/2014
		YOSHI'S New ISLAND	3/14/2014	Donkey Kong Country: Tropical Freeze	2/21/2014
Europe	(Hardware)	Nintendo 2DS	10/12/2013		
	(Software)	Fire Emblem: Awakening	4/19/2013	Game & Wario	6/28/2013
		LEGO® City Undercover: The Chase Begins*	4/26/2013	Pikmin 3	7/26/2013
		Pokémon Mystery Dungeon: Gates to Infinity	5/17/2013	New Super Luigi U	7/26/2013
		Donkey Kong Country Returns 3D	5/24/2013	Pokémon Rumble U**	8/15/2013
		Animal Crossing: New Leaf	6/14/2013	The Wonderful 101	8/23/2013
		Mario & Luigi: Dream Team Bros.	7/12/2013	The Legend of Zelda: The Wind Waker HD	10/4/2013
		Inazuma Eleven 3: Lightning Bolt*	9/27/2013	Wii Party U	10/25/2013
		Inazuma Eleven 3: Bomb Blast*	9/27/2013	Wii Sports Club**	11/7/2013
		Pokémon X	10/12/2013	Mario & Sonic at the Sochi 2014 Olympic Winter Games*	11/8/2013
		Pokémon Y	10/12/2013	Super Mario 3D World	11/29/2013
		Professor Layton and the Azran Legacy*	11/8/2013	Scribblenauts Unlimited*	12/6/2013
		The Legend of Zelda: A Link Between Worlds	11/22/2013	Wii Fit U	12/13/2013
		Nintendo 3DS Guide: Louvre	11/27/2013	Donkey Kong Country: Tropical Freeze	2/21/2014
		Bravely Default*	12/6/2013		
		Scribblenauts Unlimited*	12/6/2013		
		Mario Party: Island Tour	1/17/2014		
		Inazuma Eleven 3: Team Ogre Attacks!*	2/14/2014		
		YOSHI'S New ISLAND	3/14/2014		
		Professor Layton vs. Phoenix Wright: Ace Attorney*	3/28/2014		

Notes: Launch dates may differ within the United States and Europe regions depending on territories or countries.

*This title is licensed to be sold as a Nintendo product.

**This title is available in a downloadable format only.

***This title was first released in a downloadable format. The packaged version was released on October 4, 2013.

Launch Schedule of Primary NINTENDO Products by Region (extracts: Apr. 2014~)

Region	(Category)	Nintendo 3DS		Wii U	
		Title	Launch Date	Title	Launch Date
Japan	(Software)	Style Savvy: Trendsetters	4/17/2014	JUST DANCE Wii U	4/3/2014
		Mario Golf: World Tour	5/1/2014	FAMICOM REMIX 1+2	4/24/2014
		Pokémon Art Academy	6/19/2014	Mario Kart 8	5/29/2014
		Super Smash Bros. for Nintendo 3DS	Summer 2014	BAYONETTA 2	Summer 2014
		YOSHI'S New ISLAND	Summer 2014	Super Smash Bros. for Wii U	Winter 2014
				A brand new title developed by MONOLITH SOFTWARE INC.	2014
				Yarn Yoshi (temp.)	TBD
				SHIN MEGAMI TENSEI X FIRE EMBLEM (temp.)	TBD
				The Legend of Zelda (temp.)	TBD
The United States	(Software)	Disney Magical World*	4/11/2014	Mario Kart 8	5/30/2014
		Kirby: Triple Deluxe	5/2/2014	Super Smash Bros. for Wii U	Winter 2014
		Mario Golf: World Tour	5/2/2014	BAYONETTA 2	2014
		Tomodachi Life	6/6/2014	A brand new title developed by MONOLITH SOFTWARE INC.	2014
		Super Smash Bros. for Nintendo 3DS	Summer 2014	Hyrule Warriors (temp.)	2014
				Yarn Yoshi (temp.)	TBD
				SHIN MEGAMI TENSEI X FIRE EMBLEM (temp.)	TBD
				The Legend of Zelda (temp.)	TBD
Europe	(Software)	Mario Golf: World Tour	5/2/2014	Mario Kart 8	5/30/2014
		Kirby: Triple Deluxe	5/16/2014	Super Smash Bros. for Wii U	Winter 2014
		Tomodachi Life	6/6/2014	BAYONETTA 2	2014
		Inazuma Eleven Go: Light*	6/13/2014	A brand new title developed by MONOLITH SOFTWARE INC.	2014
		Inazuma Eleven Go: Shadow*	6/13/2014	Hyrule Warriors (temp.)	2014
		Super Smash Bros. for Nintendo 3DS	Summer 2014	Yarn Yoshi (temp.)	TBD
		Dr Kawashima's Devilish Brain Training: Can you stay focused?	TBD	SHIN MEGAMI TENSEI X FIRE EMBLEM (temp.)	TBD
				The Legend of Zelda (temp.)	TBD

Notes: Launch dates and titles etc. are subject to change.

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Upcoming Third-Party Software Lineup (extracts: Apr. 2014~)

Region	Nintendo 3DS		Wii U	
	Title	Publisher	Title	Publisher
Japan	Gundam tryage SP	BANDAI NAMCO Games	KAMEN RIDER BATTRIDE WAR II	BANDAI NAMCO Games
	HAPPINESSCHARGE PRECURE! KAWARUN☆COLLECTION	BANDAI NAMCO Games	ONE PIECE UNLIMITED WORLD R	BANDAI NAMCO Games
	Taiko no tatsujin Don to Katsu no jikuu daibouken	BANDAI NAMCO Games	Monster Hunter Frontier GG Premium Package	CAPCOM
	Gyakuten Saiban One Two Three Naruhodou Selection	CAPCOM	@SIMPLE DL Series for Wii U Vol.1 THE Escape Trick	D3 PUBLISHER
	World Soccer Winning Eleven 2014: Aoki Samurai no Chousen	Konami Digital Entertainment	Alphadia Genesis	KEMCO
	YOKAI WATCH2 GANSO	LEVEL-5	D.M.L.C.-Death Match Love Comedy-	KEMCO
	YOKAI WATCH2 HONKE	LEVEL-5	Sonic & All-Stars Racing Transformed	SEGA
	initial D Perfect Shift Online	SEGA	Hyrule Warriors	TECMO KOEI GAMES
	THEATRHYTHM FINAL FANTASY CURTAIN CALL	SQUARE ENIX	CHILD OF LIGHT	Ubisoft
The United States	The Amazing Spider-Man 2	Activision	The Amazing Spider-Man 2	Activision
	Conception II: Children of the Seven Stars	ATLUS	Ballpoint Universe: Infinite	Arachnid
	One Piece Unlimited World Red	BANDAI NAMCO Games America	One Piece Unlimited World Red	BANDAI NAMCO Games America
	Legends of Oz: Dorothy's Return	GameMill	Nihilumbra	BEAUTIFUN GAMES SL
	Siesta Fiesta	Mojo Bones	Scram Kitty and his Buddy on Rails	Dakko Dakko
	1001 Spikes	Nicalis	Armillio	Fuzzy Wuzzy Games
	Grinsia	Nicalis	Wooden Sen'SeY	Neko
	Moon Chronicles	Renegade Kid	1001 Spikes	Nicalis
	Sonic Boom	SEGA	Teslagrad	Rain Games
	SQUIDS Odyssey	The Game Bakers	Sonic Boom	SEGA
	LEGO The Hobbit	Warner Bros. Interactive Entertainment	SQUIDS Odyssey	The Game Bakers
	LEGO Ninjago: Nindroids	Warner Bros. Interactive Entertainment	Child of Light	Ubisoft
	Shovel Knight	Yacht Club Games	LEGO The Hobbit	Warner Bros. Interactive Entertainment
			Shovel Knight	Yacht Club Games
		Stick It to the Man	Zoink! & Ripstone	
Europe	The Amazing Spider-Man 2	Activision	The Amazing Spider-Man 2	Activision
	Conception II: Children of the Seven Stars	ATLUS	One Piece Unlimited World Red	BANDAI NAMCO GAMES EUROPE
	Legends of Oz: Dorothy's Return	Avanquest Software Publishing	Scram Kitty and his Buddy on Rails	Dakko Dakko
	One Piece Unlimited World Red	BANDAI NAMCO GAMES EUROPE	Armillio	Fuzzy Wuzzy Games
	Tenkai Knights: Brave Battle	BANDAI NAMCO GAMES EUROPE	Ittle Dew	Ludosity AB
	THE "DENPA" MEN 3 The Rise of Digitoll	Genius Sonority	Wooden Sen'SeY	Neko
	PICROSS e4	Jupiter Corporation	Cubemen 2	Nnooo
	Siesta Fiesta	Mojo Bones	Teslagrad	Rain AS
	Etrian Odyssey Untold: The Millennium Girl	NIS America	Sonic Boom	SEGA
	Blast 'Em Bunnies	Nnooo	SQUIDS Odyssey	The Game Bakers
	Hometown Story	Rising Star Games	Child of Light	Ubisoft
	Sonic Boom	SEGA	LEGO The Hobbit	Warner Bros. Interactive Entertainment
	SQUIDS Odyssey	The Game Bakers		
	LEGO The Hobbit	Warner Bros. Interactive Entertainment		

Notes: Software titles are based on the information as of May 8, 2014.

Launch schedules, software names etc. are subject to change.

Launch titles are listed by publisher alphabetically.

This list includes titles that are released in a downloadable format only.