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Disclaimer

The financial results and the information contained herein have been prepared by TIM's management for information and illustration purposes only.

In particular, the financial results contained herein are prepared in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board and endorsed by the EU (designated as "IFRS"). The accounting policies and consolidation principles are the same as those adopted in the TIM Group Annual Audited Consolidated Financial Statements as of 31 December 2023, to which reference can be made, except for the amendments to the standards issued by IASB and adopted starting from 1 January, 2024. Such financial results are unaudited.

The TIM Group, in addition to the conventional financial performance measures established by IFRS, uses certain Alternative Performance Measures for the purposes of enabling a better understanding of the performance of operations and the financial position of the TIM Group. In particular, such alternative performance measures include: EBITDA, EBIT, Organic change and impact of non-recurring items on revenue, EBITDA and EBIT; EBITDA margin and EBIT margin; net financial debt (carrying and adjusted amount) and Equity Free Cash Flow. Moreover, following the adoption of IFRS 16, the TIM Group uses the following additional alternative performance indicators: EBITDA After Lease ("EBITDA-AL"), Adjusted Net Financial Debt After Lease and Equity Free Cash Flow After Lease. Such alternative performance measures are unaudited.

In particular, the TIM Group 9M '24 "like-for-like" financial results are based on:

- First half managerial "like-for-like" estimate of revenues, OPEX and CAPEX division between TIM and NetCo, considering the final perimeter by simulating the impact of the relationship between TIM and NetCo as regulated by the Master Service Agreement (MSA);
- Third quarter results based on the effective impact of the relationship between TIM and NetCo as regulated by the MSA and the Transitional Services Agreement (TSA).

TIM Group 9M '23 figures are based on managerial "like-for-like" estimate of revenues, OPEX and CAPEX division between TIM and NetCo, considering the final perimeter by simulating the effect as the transactions occurred in Jan. 2023 (to guarantee a "like-for-like" comparison YoY).

The managerial "like for like" figures should not be considered as substitutes for the economic and financial information for which they provide a reclassification, are unaudited, and are produced for explanatory purposes only. These figures, which are the result of managerial simulations, may differ materially from those that will be published in future financial statements under IFRS.

The information contained herein should not be viewed as complete and exhaustive, and the accuracy of the information can in no way be guaranteed.



Key Financials

€m, IFRS 16 & After Lease view



	REPOR	TED					ORGANIC (1)					o/	w MSA/TSA ⁽⁵⁾	
	Q3 '24	9M '24	H1 '23 comparable	H1 '24	Change YoY %	Q3 '23 comparable	Q3 '24	Change YoY %	9M '23 comparable	9M '24	Change YoY %	H1 '24	Q3 '24	9M '24
REVENUES	3,569	10,681	6,871	7,112	3.5	3,458	3,569	3.2	10,329	10,681	3.4	67	50	117
TIM Domestic (2)	2,531	7,404	4,796	4,873	1.6	2,478	2,531	2.1	7,274	7,404	1.8	67	50	117
o/w TIM Consumer (3)	1,540	4,510	2,970	2,970	0.0	1,542	1,540	(0.1)	4,512	4,510	0.0	27	14	41
o/w TIM Enterprise (3)	787	2,294	1,437	1,507	4.9	731	787	7.7	2,168	2,294	5.8	40	36	76
o/w Sparkle	247	740	491	493	0.4	257	247	(3.9)	748	740	(1.1)	-	-	-
TIM Brasil	1,047	3,304	2,094	2,257	7.8	989	1,047	6.0	3,083	3,304	7.2	-	-	-
SERVICE REVENUES	3,367	10,025	6,404	6,658	4.0	3,228	3,367	4.3	9,632	10,025	4.1	67	50	117
TIM Domestic ⁽²⁾	2,360	6,849	4,391	4,489	2.2	2,278	2,360	3.6	6,669	6,849	2.7	67	50	117
o/w TIM Consumer ⁽³⁾	1,420	4,151	2,717	2,731	0.5	1,424	1,420	(0.3)	4,141	4,151	0.2	27	14	41
o/w TIM Enterprise ⁽³⁾	739	2,123	1,301	1,384	6.4	665	739	11.1	1,966	2,123	8.0	40	36	76
o/w Sparkle	244	715	474	471	(0.6)	240	244	1.7	714	715	0.1	-	-	-
TIM Brasil	1,016	3,203	2,032	2,187	7.6	959	1,016	6.0	2,991	3,203	7.1	-	-	-
EQUIPMENT	202	656	467	454	(2.8)	230	202	(12.2)	697	656	(5.9)	-	-	-
TIM Domestic ⁽²⁾	171	555	405	384	(5.2)	200	171	(14.5)	605	555	(8.3)	-	-	-
TIM Brasil	31	101	62	70	12.6	30	31	4.4	92	101	9.8	-	-	-
OPEX	2,470	7,515	4,915	4,973	1.2	2,425	2,458	1.4	7,340	7,431	1.2	(969)	(441)	(1,410)
TIM Domestic	1,957	5,856	3,832	3,828	(0.1)	1,935	1,945	0.5	5,767	5,772	0.1	(969)	(441)	(1,410)
TIM Brasil	520	1,682	1,098	1,162	5.8	497	520	4.7	1,595	1,682	5.5	-	-	-
EBITDA	1,099	3,166	1,956	2,139	9.4	1,033	1,111	7.6	2,989	3,250	8.7	(902)	(391)	(1,293)
TIM Domestic ⁽²⁾	574	1,548	964	1,046	8.5	543	586	7.9	1,507	1,632	8.3	(902)	(391)	(1,293)
TIM Brasil	527	1,622	996	1,095	9.9	492	527	7.3	1,488	1,622	9.0	-	-	-
EBITDA After Lease	931	2,661	1,595	1,802	13.0	877	943	7.6	2,472	2,745	11.1	(902)	(391)	(1,293)
TIM Domestic ⁽²⁾	526	1,415	883	961	8.8	502	538	7.2	1,385	1,499	8.3	(902)	(391)	(1,293)
TIM Brasil	407	1,250	716	843	17.8	377	407	8.5	1,093	1,250	14.4	-	-	-
CAPEX net of licences	371	1,353	981	963	(1.8)	442	371	(16.1)	1,423	1,334	(6.3)			
TIM Domestic ⁽⁴⁾	228	795	578	548	(5.2)	281	228	(18.9)	859	776	(9.7)			
TIM Brasil	143	558	403	415	3.0	161	143	(10.2)	564	558	(1.1)			
CAPEX on Revenues (%)	10.4%	12.7%	14.3%	13.5%	(0.8 p.p.)	12.8%	10.4%	(2.4 p.p.)	13.8%	12.5%	(1.3 p.p.)			
TIM Domestic	9.0%	10.7%	12.1%	11.2%	(0.9 p.p.)	11.3%	9.0%	(2.3 p.p.)	11.8%	10.5%	(1.3 p.p.)			
TIM Brasil	14.0%	16.9%	19.2%	18.4%	(0.8 p.p.)	16.5%	14.0%	(2.5 p.p.)	18.3%	16.9%	(1.4 p.p.)			
EBITDA AL - CAPEX net of licences	560	1,308	614	839	36.6	435	572	31.6	1,049	1,411	34.5			
TIM Domestic	298	620	305	413	35.4	221	310	40.5	526	723	37.5			
TIM Brasil	264	692	313	428	36.8	216	264	23.0	529	692	30.9			

TIM Consumer

€m, IFRS 16



					ORGANIC (1)				
	H1 '24	Change YoY abs	Change YoY %	Q3 '24	Change YoY abs	Change YoY %	9M '24	Change YoY abs	Change YoY %
REVENUES	2,970	0	0.0	1,540	(2)	(0.1)	4,510	(2)	0.0
SERVICE REVENUES	2,731	14	0.5	1,420	(4)	(0.3)	4,151	10	0.2
Retail (Consumer+SMB) Wholesale & other o/w MVNOs	2,458 246 121	(5) 20 21	(0.2) 8.6 20.6	1,240 166 58	(3) (1) 7	(0.2) (0.8) 13.0	3,698 412 179	(8) 18 28	(0.2) 4.6 18.5
o/w VISE	54	1	2.2	80	3	3.2	134	4	2.4
MSA	27	0	(0.8)	14	0	0.0	41	0	0.0
EQUIPMENT & HANDSETS	238	(14)	(5.6)	121	2	1.7	359	(12)	(3.2)
Fixed lines ('000) o/w Consumer	7,323 6,389	(339) (319)	(4.4) (4.7)	7,245 6,321	(341) (315)	(4.5) (4.7)	7,245 6,321	(341) (315)	(4.5) (4.7)
Broadband lines ('000) o/w Consumer UBB lines ('000)	6,713 5,890 5,448	(257) (264) 77	(3.7) (4.3) 1.4	6,655 5,835 5,455	(255) (256) <i>7</i> 1	(3.7) (4.2) 1.3	6,655 5,835 5,455	(255) (256) 71	(3.7) (4.2) 1.3
Churn rate % ²⁾ o/w Consumer ARPU Consumer (€/month)	7.7% 7.6% 29.8	24	1.0 p.p. 1.2 p.p.	3.6% 3.6% 30.6		0.5 p.p. 0.5 p.p.	11.3% 11.3% 30.1	24	1.5 p.p. 1.7 p.p.
Mobile lines ('000) o/w Consumer	16,170 14,640	2.1 (452) (511)	7.5 (2.7) (3.4)	16,101 14,557	2.3 (439) (497)	8.1 (2.7) (3.3)	16,101 14,557	2.1 (439) (497)	7.7 (2.7) (3.3)
Human o/w Consumer Human Calling o/w Consumer Not Human (M2M)	15,983 14,638 13,451 12,107 188	(444) (511) (391) (458) (9)	(2.7) (3.4) (2.8) (3.6) (4.4)	15,913 14,556 13,399 12,041 187	(427) (497) (332) (402) (11)	(2.6) (3.3) (2.4) (3.2) (5.7)	15,913 14,556 13,399 12,041 187	(427) (497) (332) (402) (11)	(2.6) (3.3) (2.4) (3.2) (5.7)
Churn rate % ³⁾ o/w Consumer	9.7% 9.8%		0.5 p.p. 0.7 p.p.	4.8% 4.9%		(0.1 p.p.) (0.1 p.p.)	14.5% 14.7%		0.5 p.p. 0.6 p.p.
ARPU Consumer - Human calling (€/month)	10.6	(0.1)	(1.1)	10.8	(0.2)	(1.7)	10.6	(0.1)	(1.3)

TIM Enterprise





	ORGANIC (1)								
	H1 '24	Change YoY abs	Change YoY %	Q3 '24	Change YoY abs	Change YoY %	9M '24	Change YoY abs	Change YoY %
REVENUES	1,507	70	4.9	787	56	7.7	2,294	126	5.8
SERVICE REVENUES	1,384	83	6.4	739	74	11.1	2,123	157	8.0
Enterprise	1,344	83	6.5	703	58	9.0	2,047	141	7.4
o/w Connectivity	519	(5)	(0.9)	262	(11)	(4.5)	781	(16)	(2.1)
o/w Cloud	455	74	19.4	245	53	27.5	700	127	22.1
o/w Security	79	40	100.8	35	12	55.3	114	52	84.1
o/w IoT	34	11	49.3	12	(2)	(8.5)	46	10	26.8
o/w Other IT	257	(37)	(12.8)	149	6	5.1	406	(31)	(7.0)
MSA	40	0	0.4	36	16	80.0	76	16	26.7
PRODUCT/EQUIPMENT	123	(13)	(9.6)	48	(18)	(27.3)	171	(31)	(15.3)

TIM Brasil

€m, IFRS 16 & After Lease view



						ORGAN	IIC ⁽¹⁾					
	H1 '23 comparable	H1 '24	Change YoY abs	Change YoY %	Q3 '23 comparable	Q3 '24	Change YoY abs	Change YoY %	9M '23 comparable	9M '24	Change YoY abs	Change YoY %
REVENUES	2,094	2,257	163	7.8	989	1,047	58	6.0	3,083	3,304	221	7.2
SERVICE REVENUES	2,032	2,187	155	7.6	959	1,016	57	6.0	2,991	3,203	212	7.1
Mobile Services Wireline Services	1,917 115	2,065 122	148 7	7.8 5.3	906 53	963 53	57 0	6.3 2.8	2,823 168	3,028 175	205 7	7.3 4.4
HANDSETS	62	70	8	12.6	30	31	1	4.4	92	101	9	9.8
OPEX	1,098	1,162	64	5.8	497	520	23	4.7	1,595	1,682	87	5.5
EBITDA	996	1,095	99	9.9	492	527	35	7.3	1,488	1,622	134	9.0
EBITDA Margin	47.6%	48.5%		0.9 p.p.	49.6%	50.2%		0.6 p.p.	48.3%	49.1%		0.8 p.p.
EBITDA After Lease	716	843	127	17.8	377	407	30	8.5	1,093	1,250	157	14.4
EBITDA AL Margin	34.2%	37.4%		3.2 p.p.	37.9%	38.8%		0.8 p.p.	35.5%	37.8%		2.3 p.p.
CAPEX net of licences	403	415	12	3.0	161	143	(18)	(10.2)	564	558	(6)	(1.1)
% on revenues	19.2%	18.4%		(0.8 p.p.)	16.5%	14.0%		(2.5 p.p.)	18.3%	16.9%		(1.4 p.p.)
Exchange rate AVG YTD (R\$/euro)		5.49								5.69		
(2)												
Mobile Lines ('000) (2)	61,225	61,986	761	1.2	61,254	62,149	895	1.5	61,254	62,149	895	1.5
ARPU Mobile (R\$/month) (3)	28.4	30.8	2.4	8.2	30.2	31.7	1.5	4.8	29.0	31.1	2.1	7.0
TIM UltraFibra Lines ('000)	761	798	37	4.8	791	793	2	0.3	791	793	2	0.3
ARPU TIM UltraFibra (R\$/month)	98.0	97.2	(0.8)	(0.8)	96.0	99.0	3.0	3.2	97.3	97.8	0.5	0.5

Profit & Loss

€m, Reported figures, IFRS 16

	TIM Group
	Q3 '24
REVENUES	3,569
Other Income	66
TOTAL OPERATING REVENUES AND OTHER INCOME	3,635
Acquisition of goods and services	(2,118)
Employee benefits expenses	(334)
Other operating expenses	(152)
Internally generated assets and Others	68
EBITDA	1,099
EBITDA Margin	30.8%
Depreciation and amortization	(784)
Gains (losses) on disposals of non-current assets	14
Impairment reversals (losses) on non-current assets	-
EBIT	329
EBIT Margin	9.2%
Income (loss) equity invest. valued equity method	3
Net Financial Income / (Expenses)	(279)
Profit (loss) before tax from continuing operations	53
Income tax expense	(67)
Profit (loss) from continuing operations	(14)
Discontinued operations/Non-current assets held for sale	195
PROFIT (LOSS)	181
Parent Company	137
Minorities	44



Cash Flow & Net Debt

€m, Reported figures, After Lease view

	TIM Grou	up - Integrated	view	TIM Group
	Q1 '24	Q2 '24	H1 '24	Q3 '24
EBITDA After Lease CAPEX net of licences	1,157 (940)	1,323 (990)	2,480 (1,930)	931 (371)
EBITDA AL - CAPEX net of licences	217	333	550	560
CHANGE IN WORKING CAPITAL net of licences	(510)	(226)	(736)	(301)
OPERATING FREE CASH FLOW net of licences	(293)	107	(186)	259
Financial Expenses Cash Taxes & Other	(339) (341)	(396) 234	(735) (107)	(123) 57
EQUITY FREE CASH FLOW After Lease	(973)	(55)	(1,028)	193
Dividends and change in Equity Disposal and Financial investments Licences	(39) (9) 0	(37) (21) (24)	(76) (30) (24)	(42) 13,368 0
NET CASH FLOW After Lease	(1,021)	(137)	(1,158)	13,519
Adj. Net Debt After Lease EoP	21,370	21,507	21,507	7,988
LTM Organic EBITDA After Lease				3,673
Leverage (Adj. Net Debt AL / LTM Organic EBITDA AL)				2.2



Balance Sheet - Assets

€m, IFRS 16

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	TIM Gr	oup - Integrate	d view	TIM Group
	31 Dec. 2023	31 Mar.2024	30 Jun. 2024	30 Sep. 2024
CURRENT ASSETS	10,880	9,123	8,492	9,073
Trade and miscellaneous receivables and other current assets	4,699	5,134	5,069	4,546
Cash and cash equivalents	2,912	1,285	661	2,164
Discontinued operations/assets held for sale	-	-	-	-
o/w of a financial nature	-	-	-	-
o/w of a non-financial nature	-	-	-	-
Securities other than investments, other financial receivables and other current financial assets	2,571	2,024	2,101	1,878
Inventories	345	388	364	314
Current income tax receivables	191	154	166	139
Current financial receivables arising from lease contracts	162	138	131	32
Other investments	-	-	-	-
NON-CURRENT ASSETS	51,279	51,044	49,634	28,790
Intangible assets	26,292	26,123	25,634	17,262
Goodwill	19,170	19,160	19,067	11,125
Intangible assets with a finite useful life	7,122	6,963	6,567	6,137
Tangible assets	14,692	14,743	14,667	4,545
Property, plant and equipment owned	14,692	14,743	14,667	4,545
Right of Use assets	5,515	5,419	5,177	3,450
Other assets	4,780	4,759	4,156	3,533
Miscellaneous receivables and other non-current assets	2,187	2,195	2,108	1,594
Non-current financial assets	1,215	1,178	753	767
o/w receivable for lease contracts	112	111	108	43
o/w other non-current financial assets	1,103	1,067	645	724
Deferred tax assets	701	700	650	549
Other investments	140	150	155	155
Investments in associates and joint ventures accounted for using the equity method	537	536	490	468
TOTAL ASSETS	62,159	60,167	58,126	37,863

Balance Sheet - Liabilities

€m, IFRS 16



	TIM Gr	oup - Integrated	d view	TIM Group
	31 Dec. 2023	31 Mar.2024	30 Jun. 2024	30 Sep. 2024
CURRENT LIABILITIES	16,020	14,560	22,527	10,735
Trade and miscellaneous payables and other current liabilities	9,384	9,053	8,773	6,899
Current financial liabilities	6,609	5,484	13,737	3,815
o/w liabilities for financing contracts and others	5,771	4,627	12,931	3,276
o/w liabilities for lease contracts	838	857	806	539
Liabilities directly associated with Discontinued operations/Non-current assets held for sale	-	-	-	-
o/w of a financial nature	-	-	-	-
o/w of a non-financial nature	-	-	-	-
Current income tax payables	27	23	17	21
NON-CURRENT LIABILITIES	28,626	28,600	19,113	13,429
Non-current financial liabilities	26,027	25,951	16,498	11,930
o/w liabilities for financing contracts and others	21,284	21,285	12,084	9,479
o/w liabilities for lease contracts	4,743	4,666	4,414	2,451
Miscellaneous payables and other non-current liabilities	1,326	1,345	1,332	773
Employee benefits	511	514	498	200
Provisions	679	693	668	448
Deferred tax liabilities	83	97	117	78
TOTAL LIABILITIES	44,646	43,160	41,640	24,164
EQUITY	17,513	17,007	16,486	13,699
Equity attributable to equity owners of the Parent	13,646	13,197	12,742	12,247
Equity attributable to Minority Interests	3,867	3,810	3,744	1,452
TOTAL LIABILITIES & EQUITY	62,159	60,167	58,126	37,863

Further questions

please contact the IR team



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