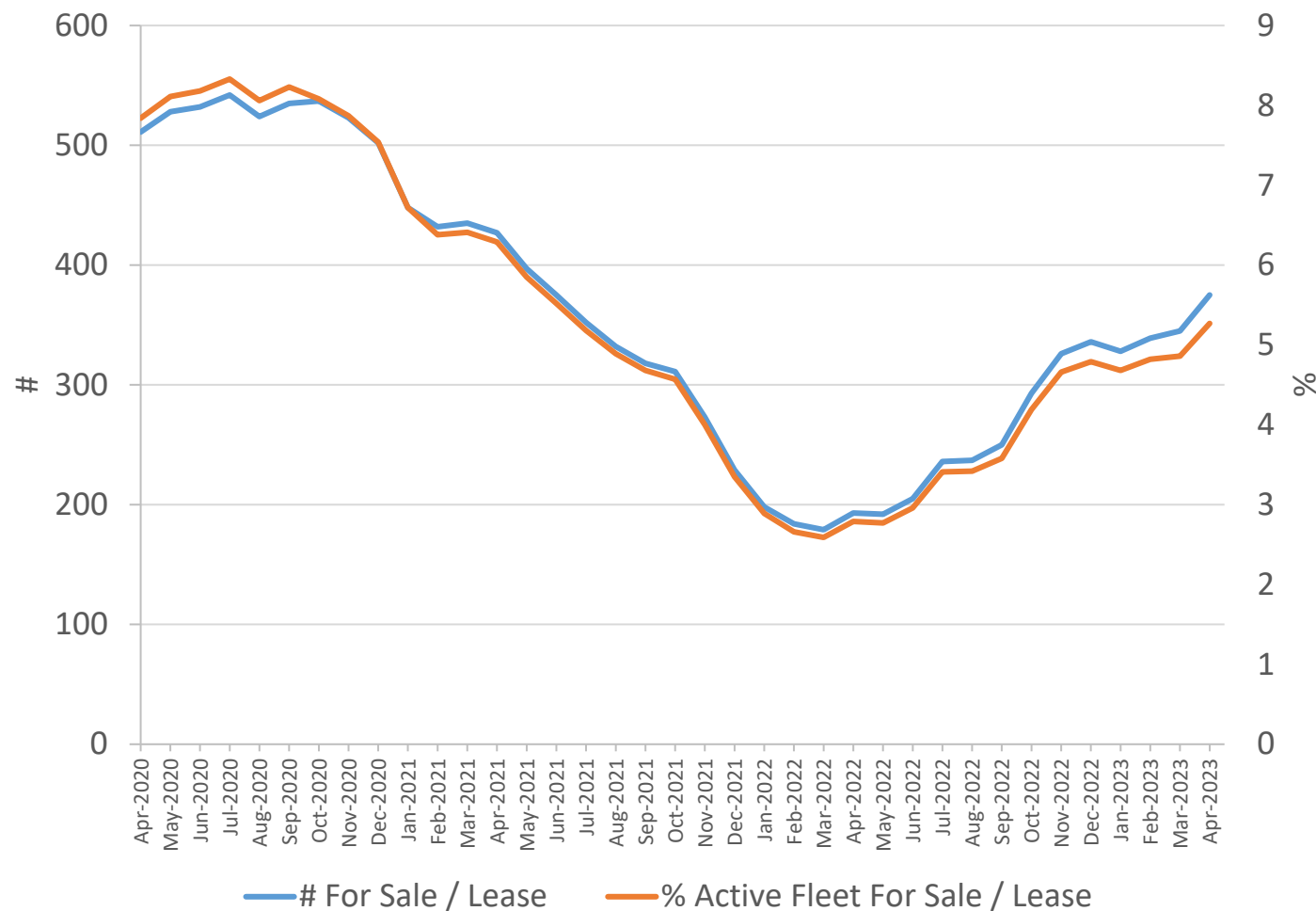


AMSTAT Business Aircraft Preowned Market Update

May 1, 2023



Preowned Heavy Jet Inventory



% Active Fleet For Sale	5.3%
10-Year Monthly Average	8.0%
Year-Over-Year Change	+94.3%
Vs 10-Year Monthly Average	-23.8%

The preowned Heavy Jet inventory has been increasing but current levels are still below the 10-year monthly average.

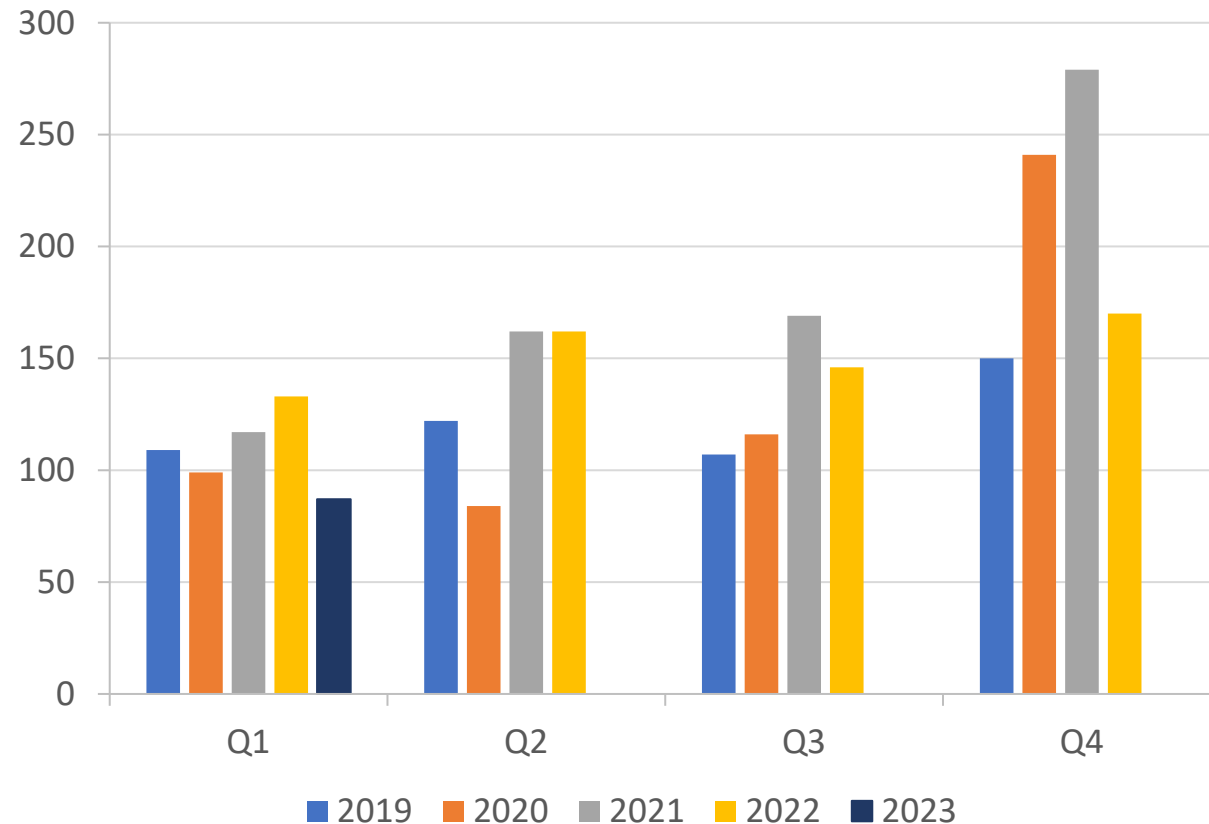
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Preowned Heavy Jet Retail Transactions*



Year-To-Date Count*	87
10-Year Quarterly Average (for same period)	103
Year-Over-Year Change*	-34.6%
Vs 10-Year Qtrly Average	-15.5%

**Latest quarterly data incomplete. Complete data will add 10-20% more transactions.*

Preowned transaction activity for Heavy Jets slowed in Q1 2023 compared to Q1 2021 and 2022 but could meet Q1 2019 and 2020 levels when all data is collected.

Preowned Heavy Jet Asking Prices \$



Current Average Ask. Price \$	\$16.2M
Year-To-Date Change	+0.6%
Year-Over-Year Change	+10.5%

Seller expectations have cooled and there has been very little net change in the Average Asking Price of preowned Heavy Jets since the Autumn of 2022.

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Heavy Jet Median Resale Value Changes



Year-To-Date Change	-1%
Year-Over-Year Change	+13%

A relative slowing in demand and greater availability of preowned units have pushed the Median Resale Value Change for preowned Heavy Jets sideways since the end of 2022 with some volatility.

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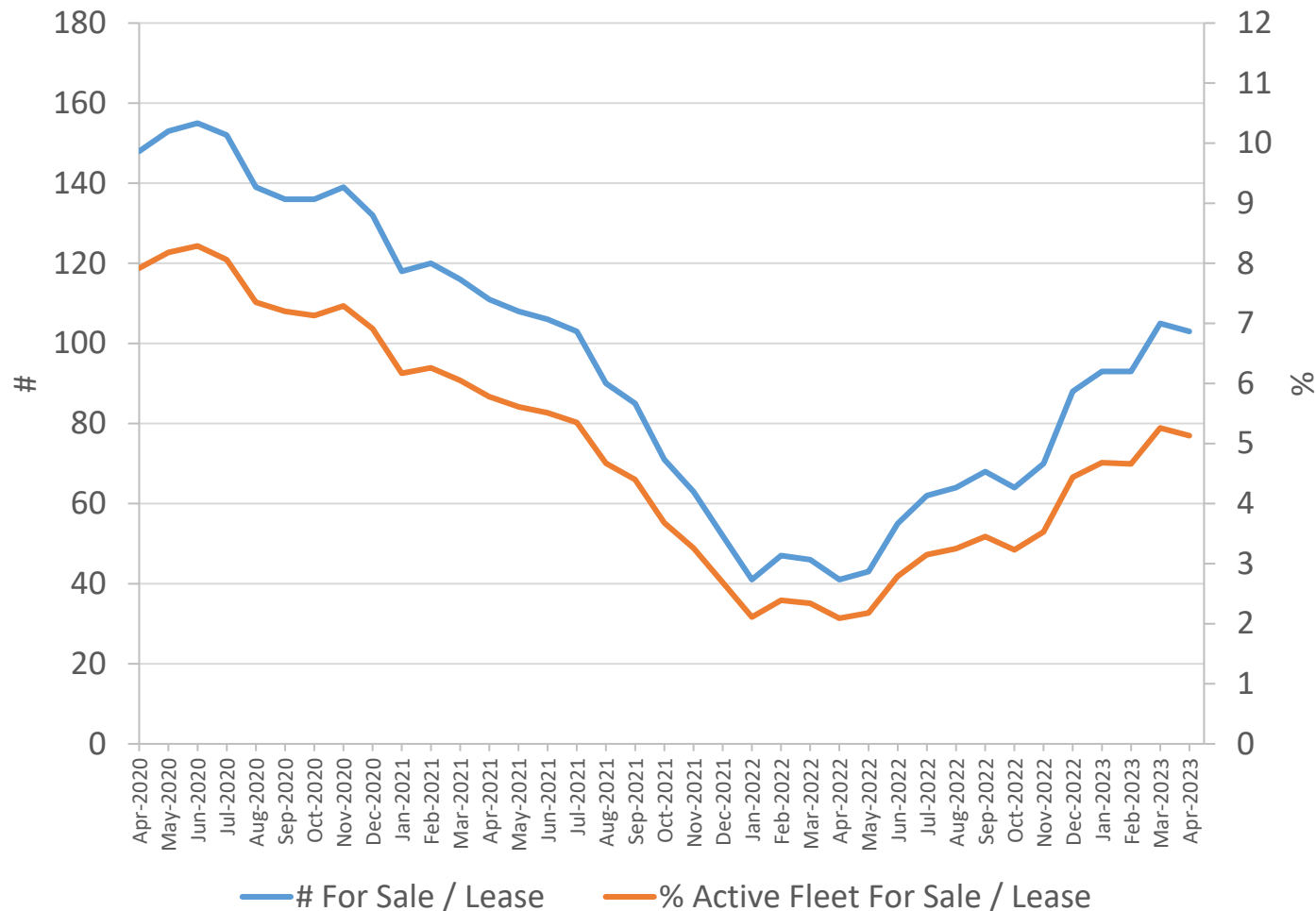
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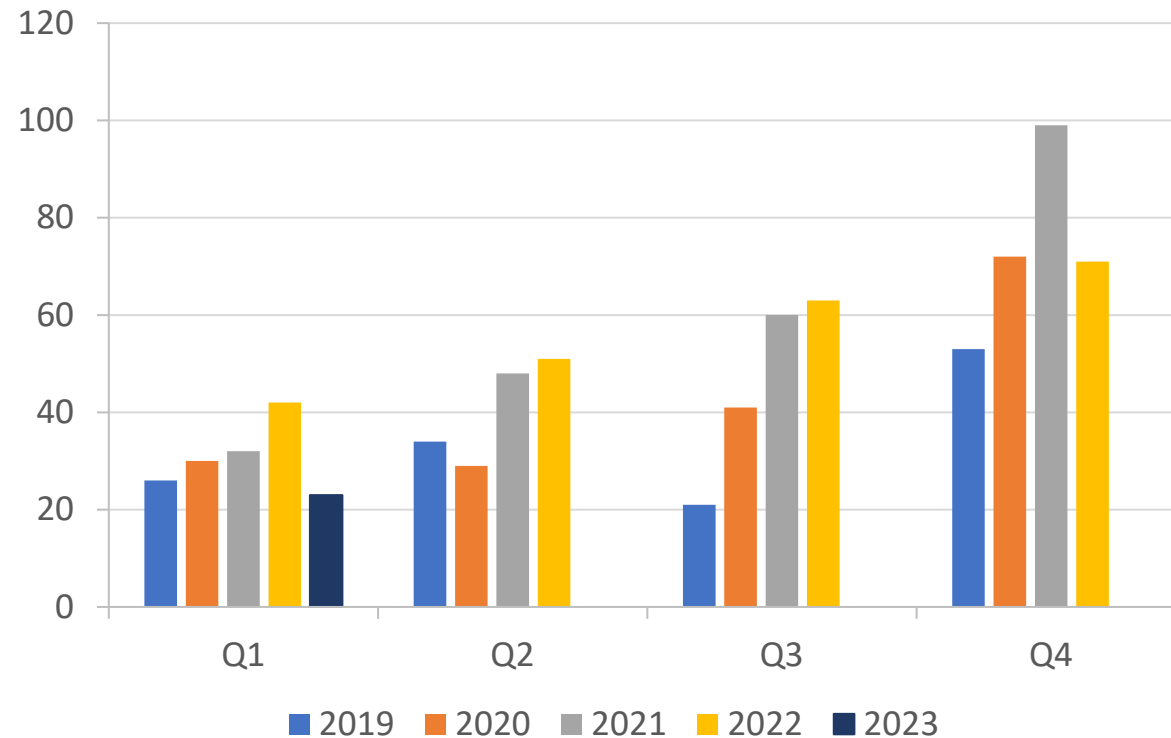
Preowned Super Mid-Jet Inventory



% Active Fleet For Sale	5.1%
10-Year Monthly Average	8.0%
Year-Over-Year Change	+151.2%
Vs 10-Year Monthly Average	-21.4%

The preowned Super-Mid Jet inventory has been increasing but current levels are still below the 10-year monthly average.

Preowned Super Mid Jet Retail Transactions*

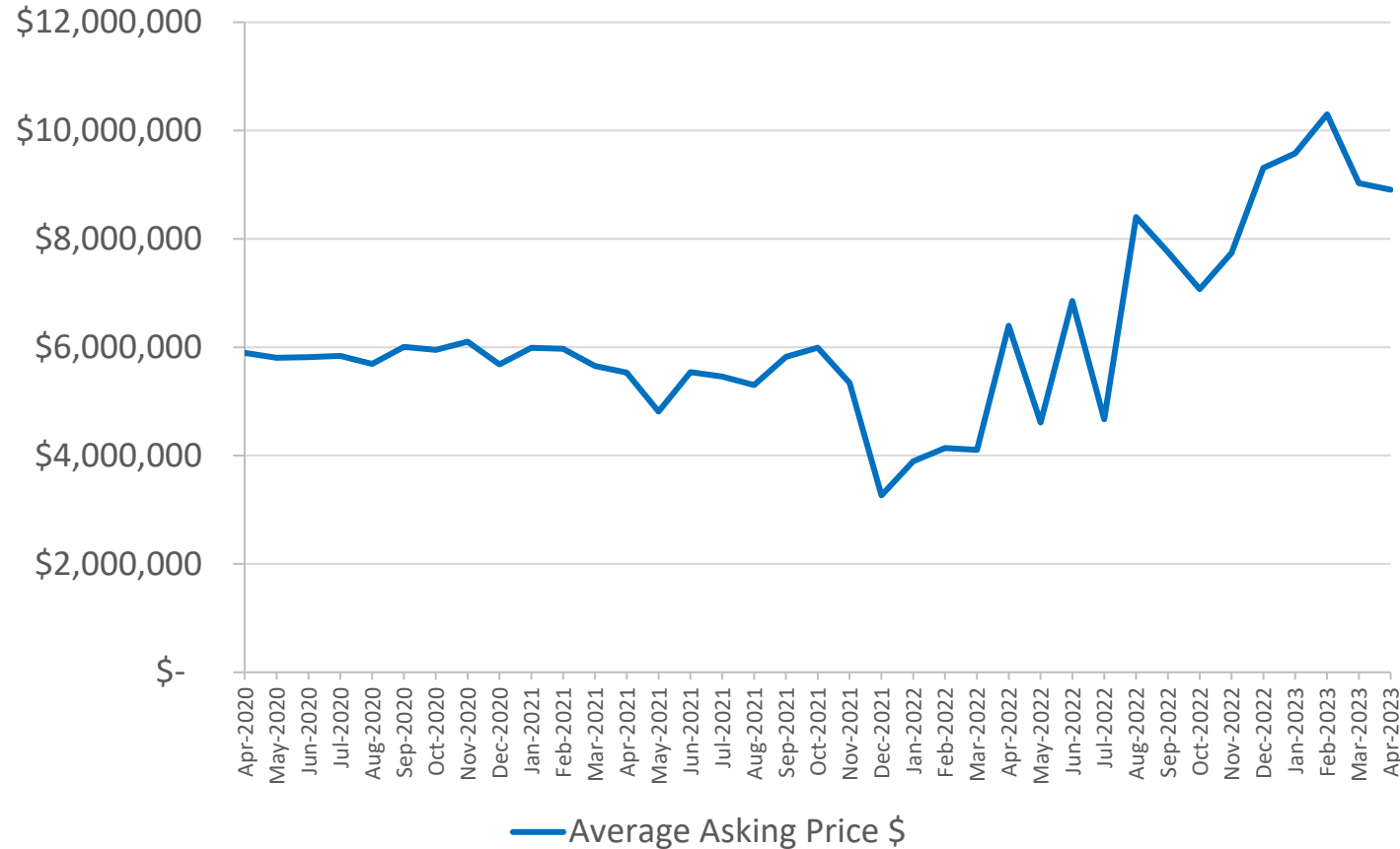


Year-To-Date Count*	23
10-Year Quarterly Average (for same period)	33
Year-Over-Year Change*	-45.2%
Vs 10-Year Qtrly Average	-30.7%

**Latest quarterly data incomplete. Complete data will add 10-20% more transactions.*

Preowned transaction activity for Super-Mid Jets slowed in Q1 2023 compared to Q1 2021 and 2022 but could meet Q1 2019 and 2020 levels when all data is collected.

Preowned Super-Mid Jet Asking Prices \$



Current Average Ask. Price \$	\$8.9M
Year-To-Date Change	-7.0%
Year-Over-Year Change	+39.2%

Seller expectations have cooled and there has been a drop in the Average Asking Price of preowned Super-Mid Jets since the start of 2022.

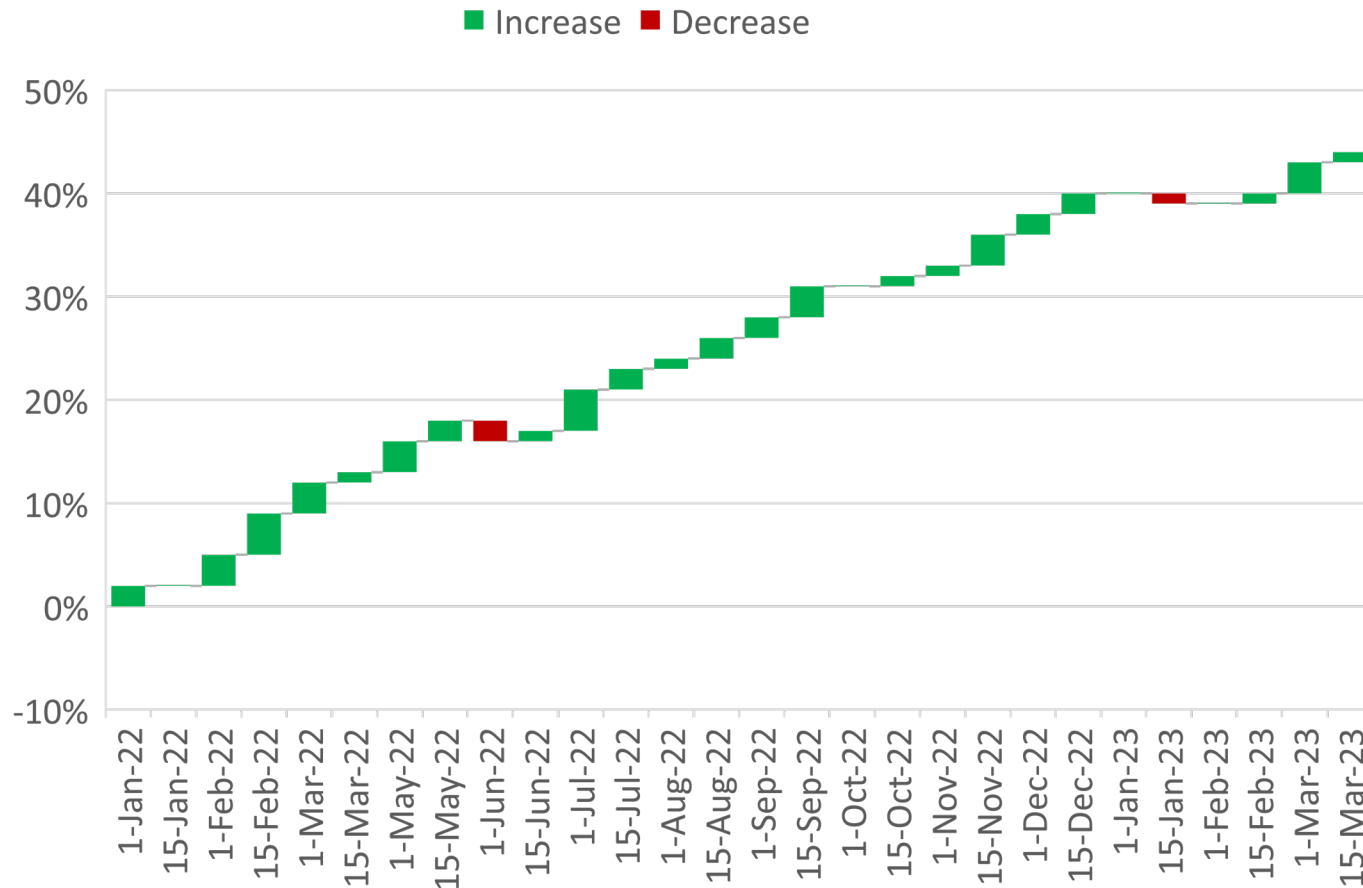
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Super-Mid Jet Median Resale Value Changes



Year-To-Date Change	+4%
Year-Over-Year Change	+31%

A relative slowing in demand and greater availability of preowned units caused the Median Resale Value Change for preowned Super-Mid Jets to slip sideways between December 2022 and February 2023, but this metric was up again in March.

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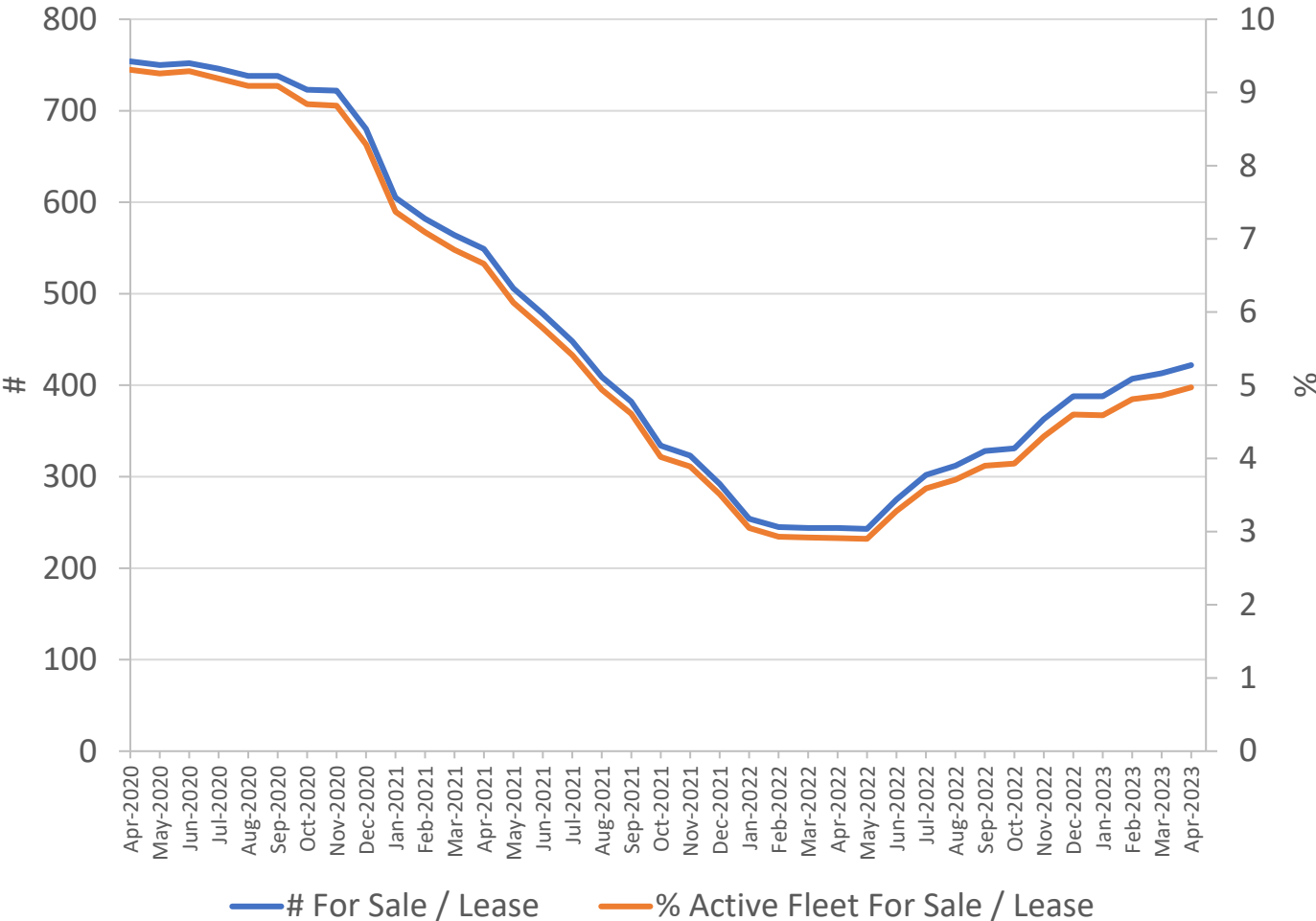
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Preowned Medium Jet Inventory

% Active Fleet For Sale	4.9%
10-Year Monthly Average	9.5%
Year-Over-Year Change	+57.1%
Vs 10-Year Monthly Average	-43.5%



The preowned Medium Jet inventory has been increasing but current levels are still below the 10-year monthly average.

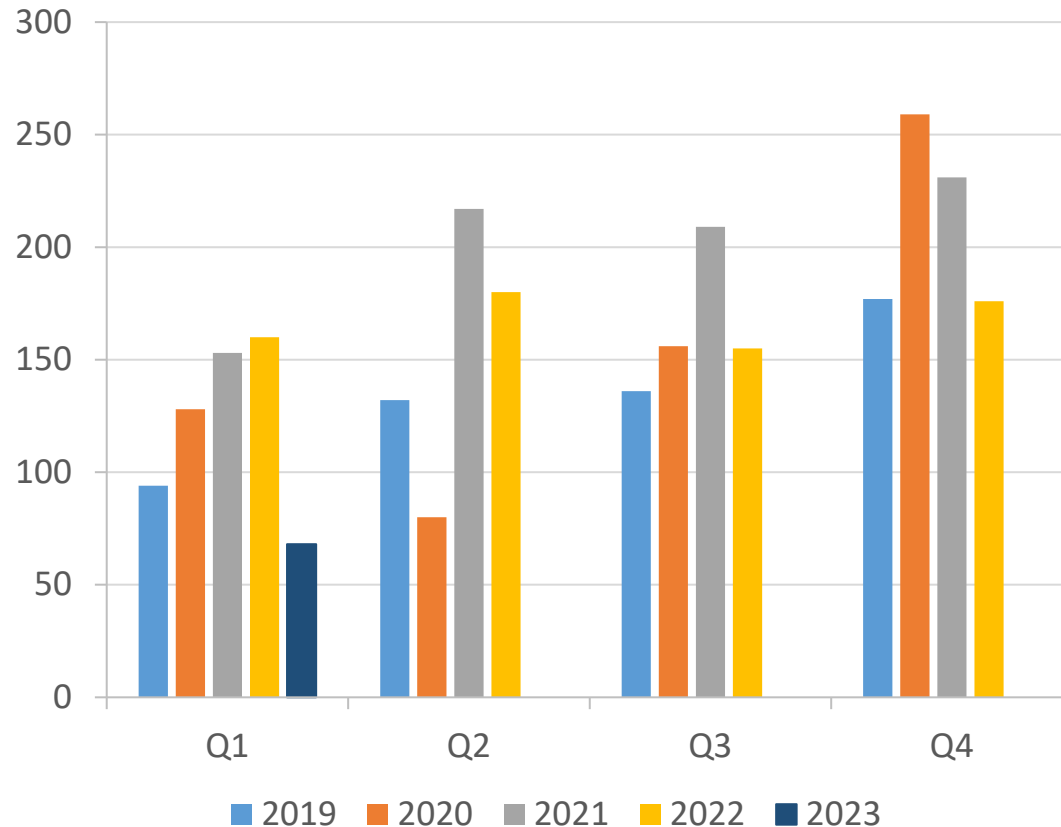
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Preowned Medium Jet Retail Transactions*



Year-To-Date Count*	68
10-Year Quarterly Average (for same period)	127
Year-Over-Year Change*	-57.0%
Vs 10-Year Qtrly Average	-46.3%

**Latest quarterly data incomplete. Complete data will add 10-20% more transactions.*

Preowned transaction activity for Medium Jets slowed in Q1 compared to Q1 2021 and 2022 and will also likely fall short of Q1 2019 and 2020 levels when all data is collected.

Preowned Medium Jet Asking Prices \$



Current Average Ask. Price \$	\$4.4M
Year-To-Date Change	+11.5%
Year-Over-Year Change	+72.0%

Seller expectations remain high with the Average Asking Price of preowned Medium Jets continuing to rise despite weakening demand and an increase in preowned supply.

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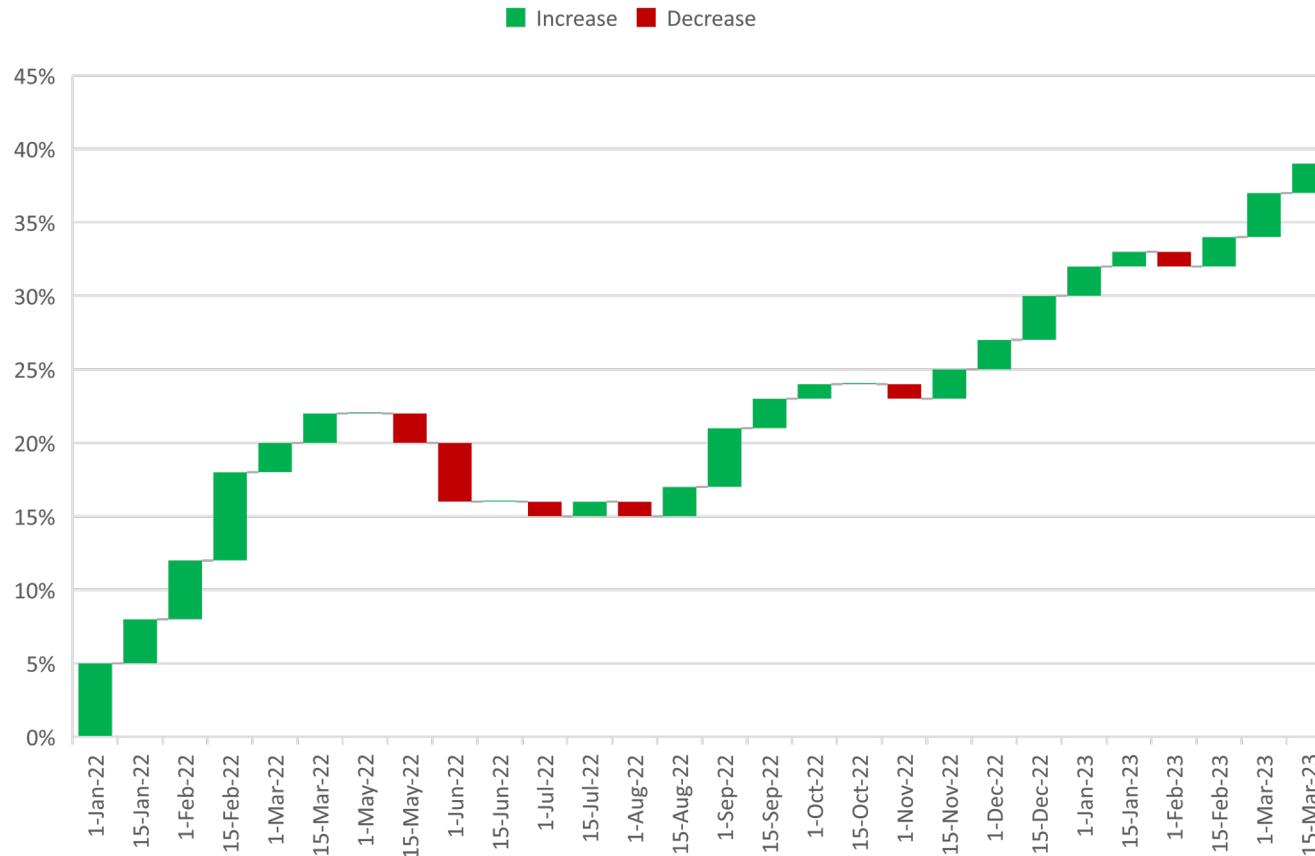
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Medium Jet Median Resale Value Changes



Year-To-Date Change	+9%
Year-Over-Year Change	+17%

A slowing in demand and greater availability of preowned units have not been enough to dampen the upward trend in the Median Resale Value Change for preowned Medium Jets.

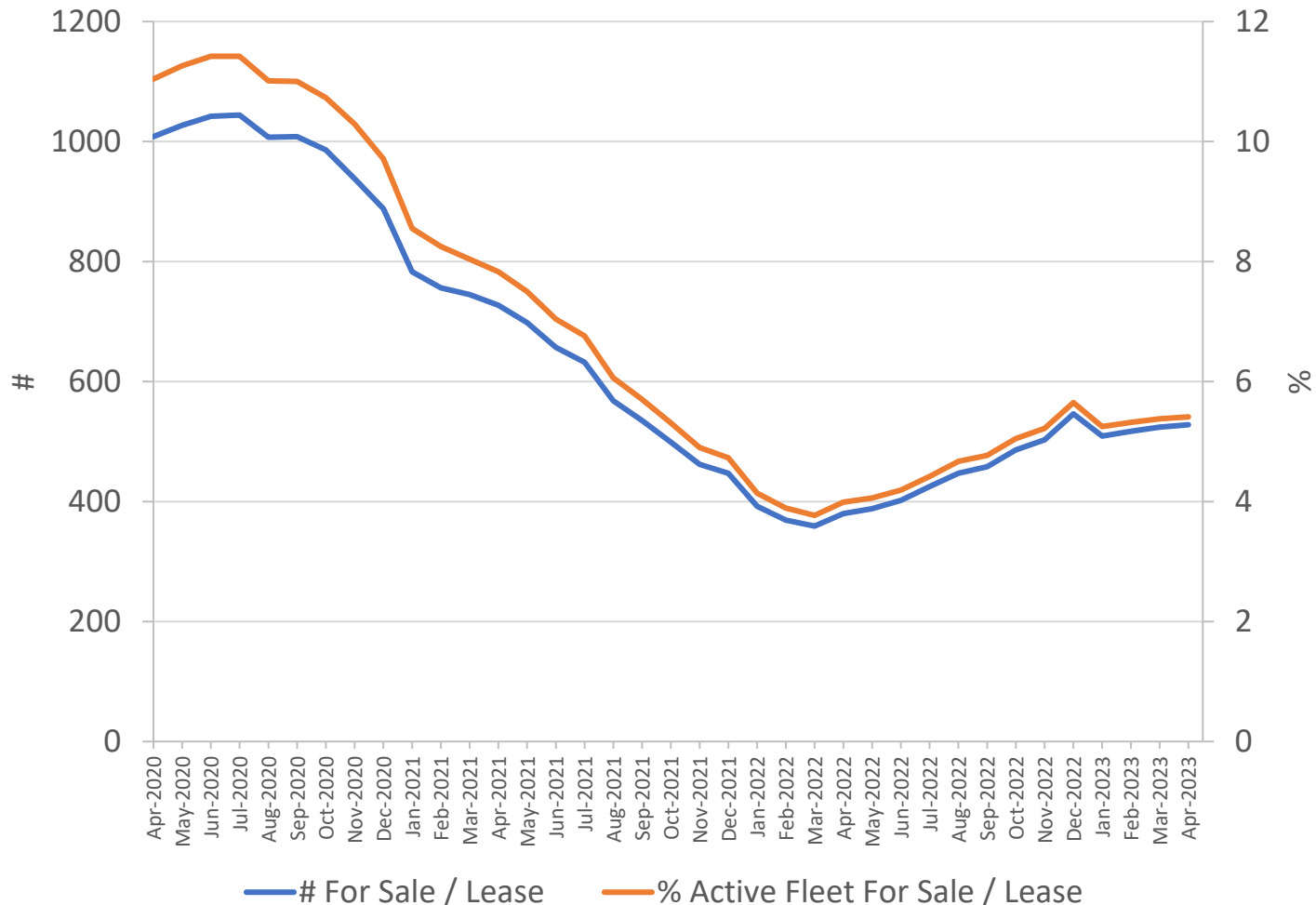
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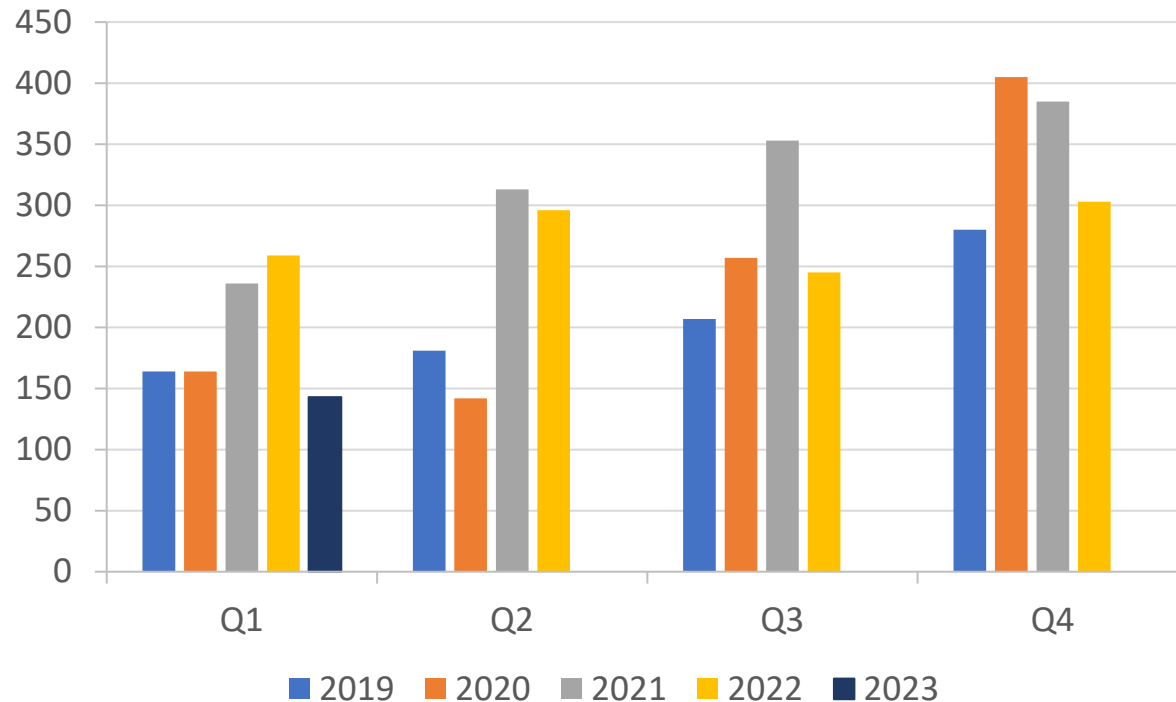
Preowned Light Jet Inventory



% Active Fleet For Sale	5.4%
10-Year Monthly Average	10.3%
Year-Over-Year Change	+38.9%
Vs 10-Year Monthly Average	-39.7%

The preowned Light Jet inventory has been increasing but current levels are still below the 10-year monthly average.

Preowned Light Jet Retail Transactions*

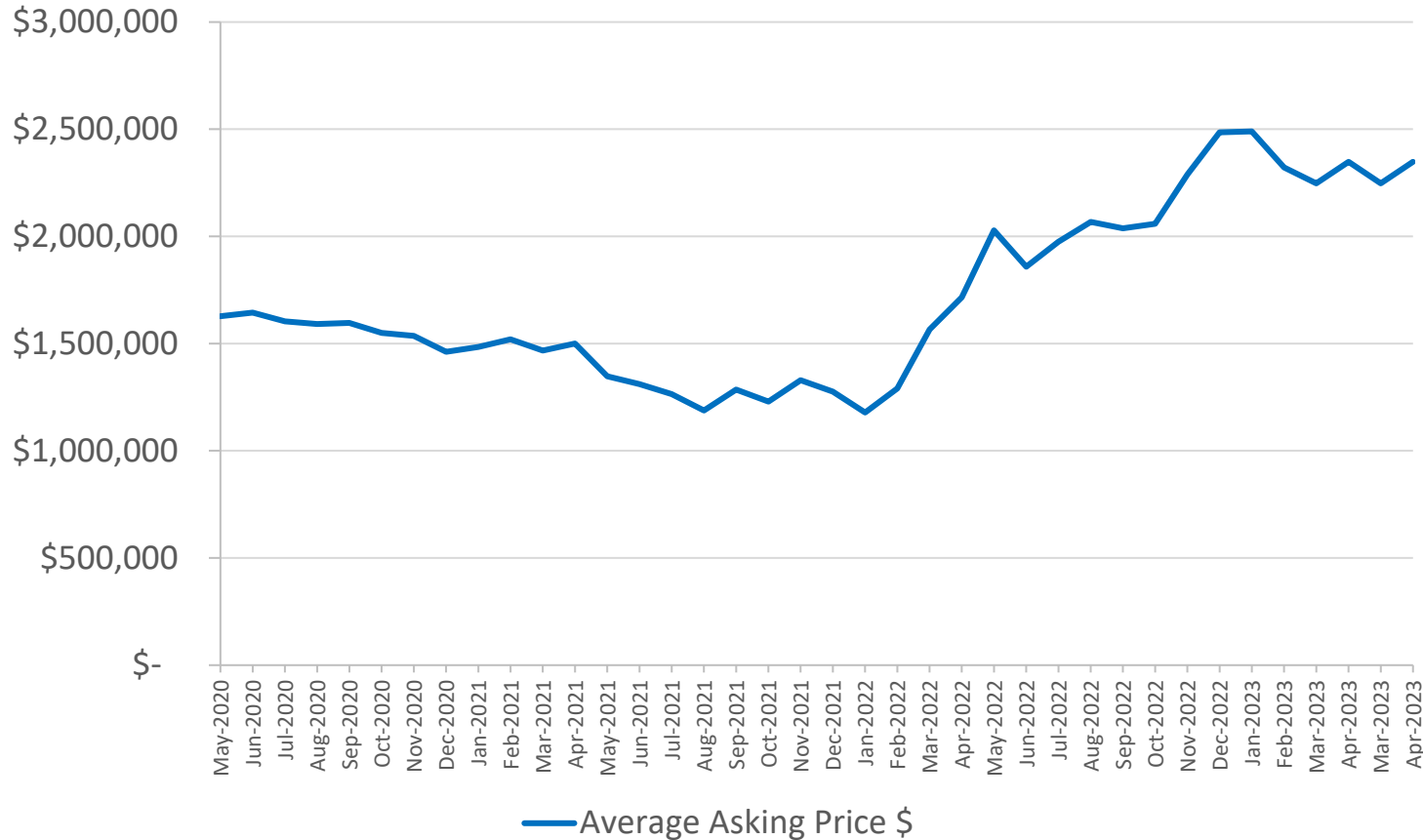


Year-To-Date Count*	143
10-Year Quarterly Average (for same period)	198
Year-Over-Year Change*	-44.8%
Vs 10-Year Qtrly Average	-27.8%

**Latest quarterly data incomplete. Complete data will add 10-20% more transactions.*

Preowned transaction activity for Light Jets slowed in Q1 compared to Q1 2021 and 2022 but could meet Q1 2019 and 2020 levels when all data is collected.

Preowned Light Jet Asking Prices \$



Current Average Ask. Price \$	\$2.3M
Year-To-Date Change	+4.5%
Year-Over-Year Change	+26.3%

Seller expectations have cooled as the Average Asking Price of preowned Light Jets peaked in late 2022 and is down year-to-date.

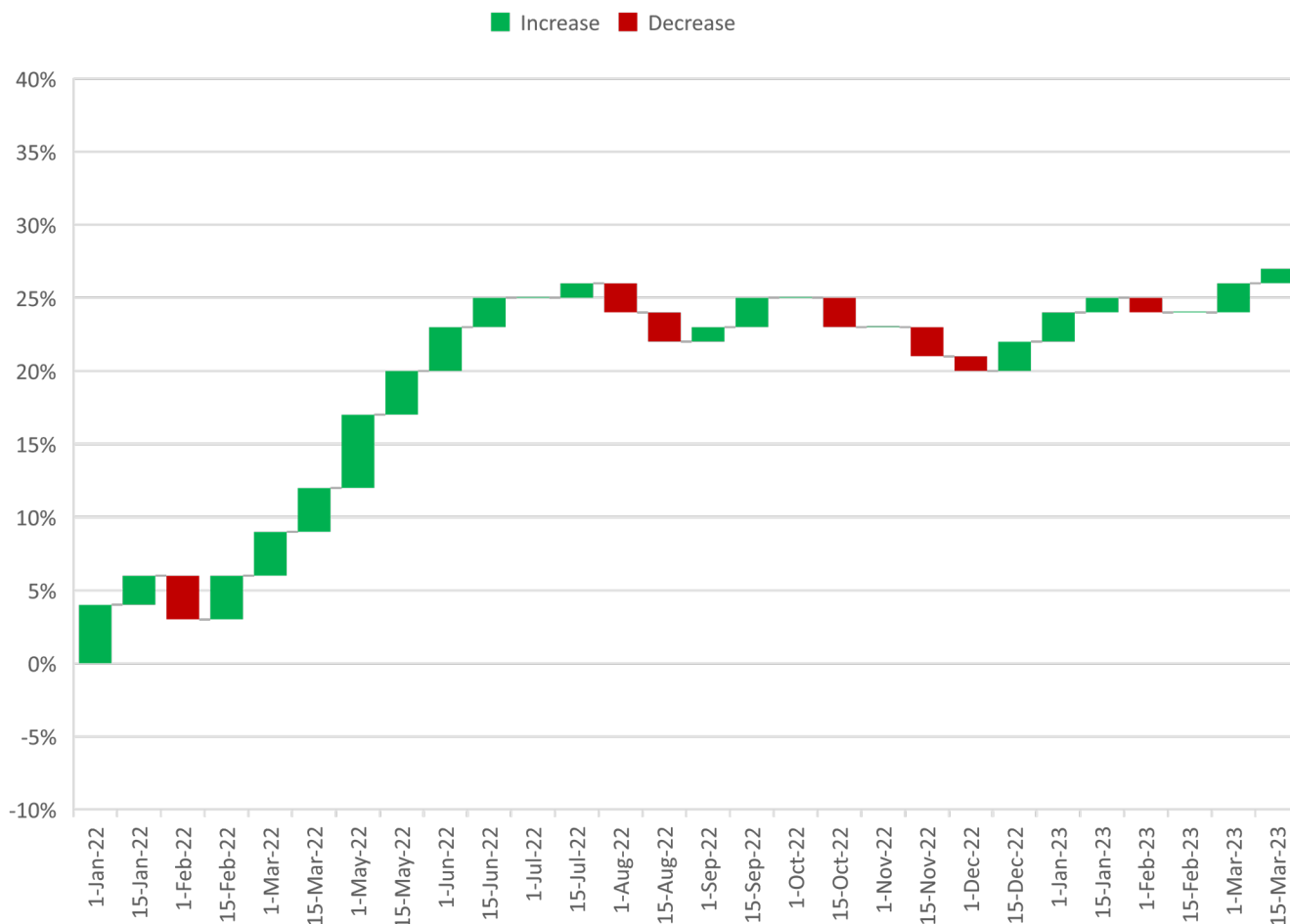
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Light Jet Median Resale Value Changes



Year-To-Date Change	+5%
Year-Over-Year Change	+15%

A relative slowing in demand in Q3 2022 and Q1 2023 has pushed the Median Resale Value Change for preowned Light Jets sideways since mid-2022.

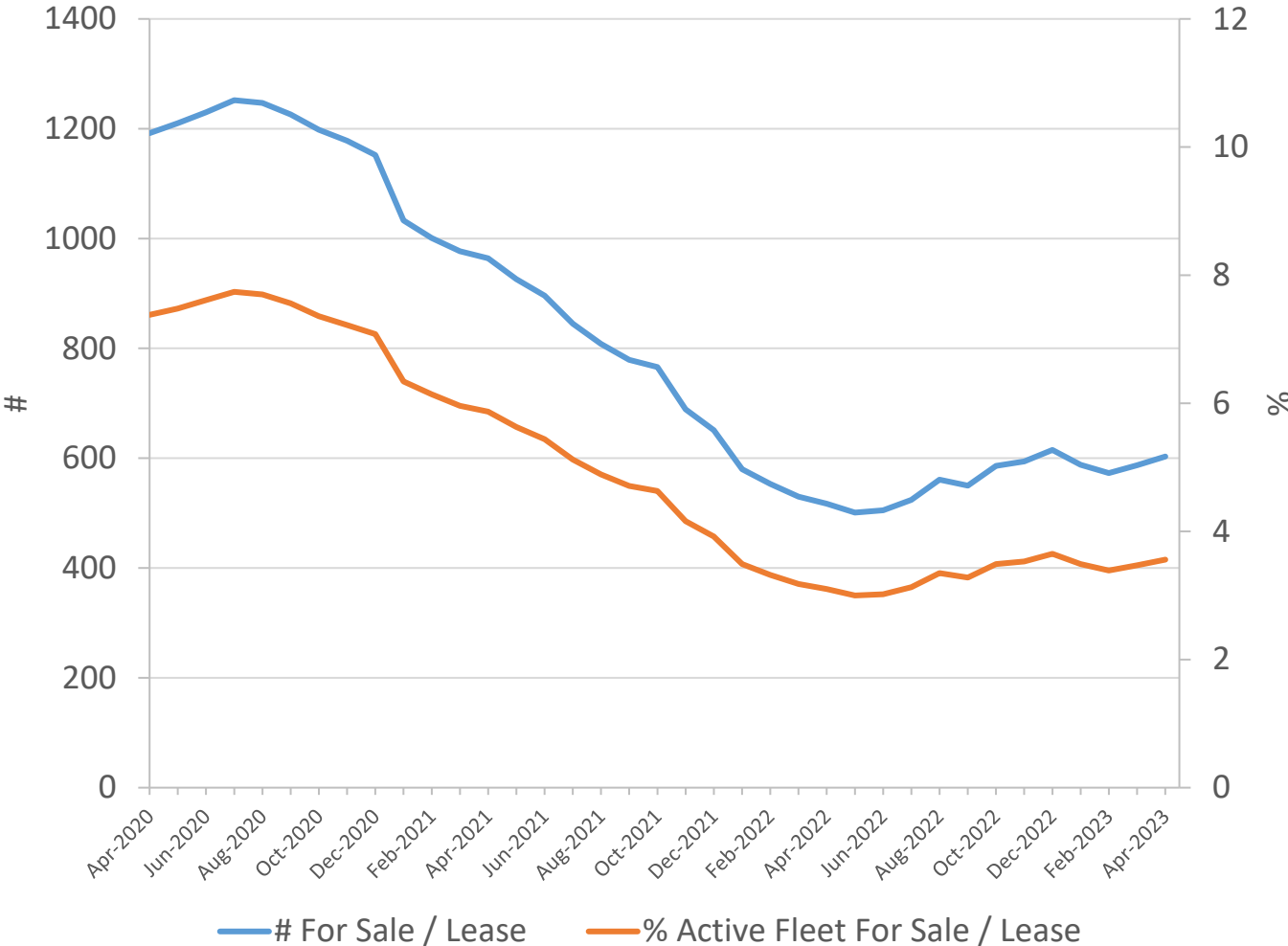
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Preowned Turboprop Inventory



% Active Fleet For Sale	3.6%
10-Year Monthly Average	7.2%
Year-Over-Year Change	+16.6%
Vs 10-Year Monthly Average	-45.5%

The preowned Turboprop inventory has been modestly increasing since the spring of 2022, but current levels are still below the 10-year monthly average.

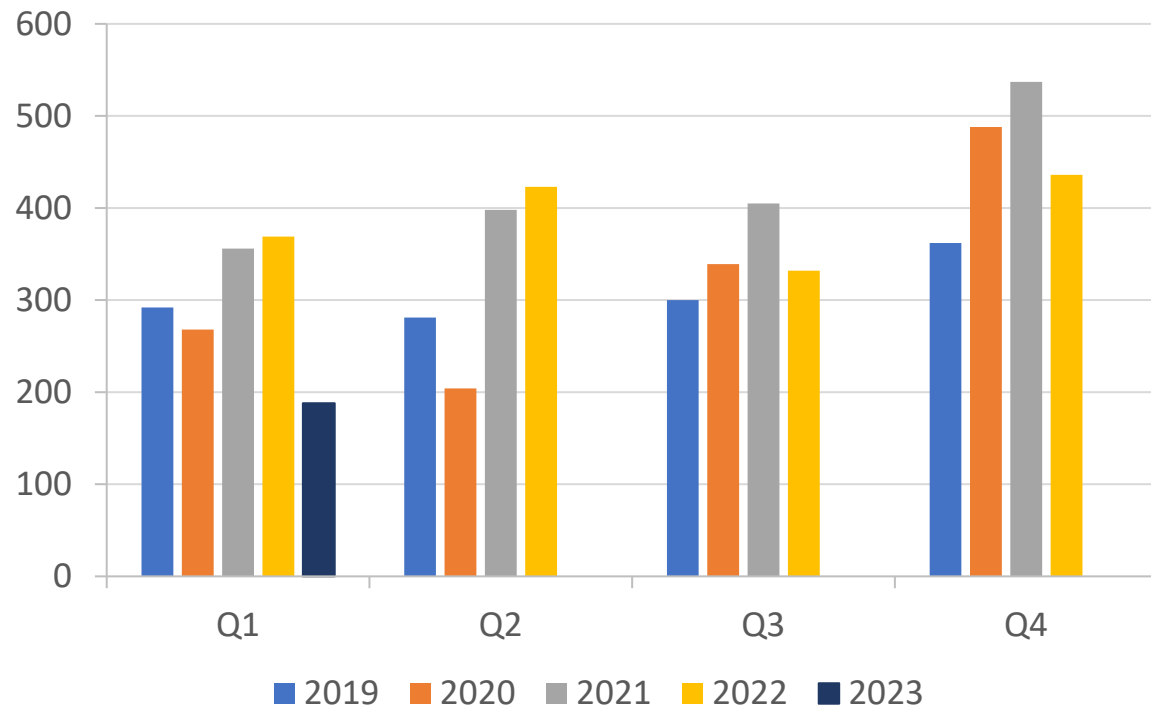
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Preowned Turboprop Retail Transactions*



Year-To-Date Count*	188
10-Year Quarterly Average (for same period)	290
Year-Over-Year Change*	-49.1%
Vs 10-Year Qtrly Average	-35.1%

**Latest quarterly data incomplete. Complete data will add 10-20% more transactions.*

Preowned transaction activity for Turboprops slowed in Q1 compared to Q1 2021 and 2022 and will likely also fall short of Q1 2019 and 2020 levels when all data is collected.

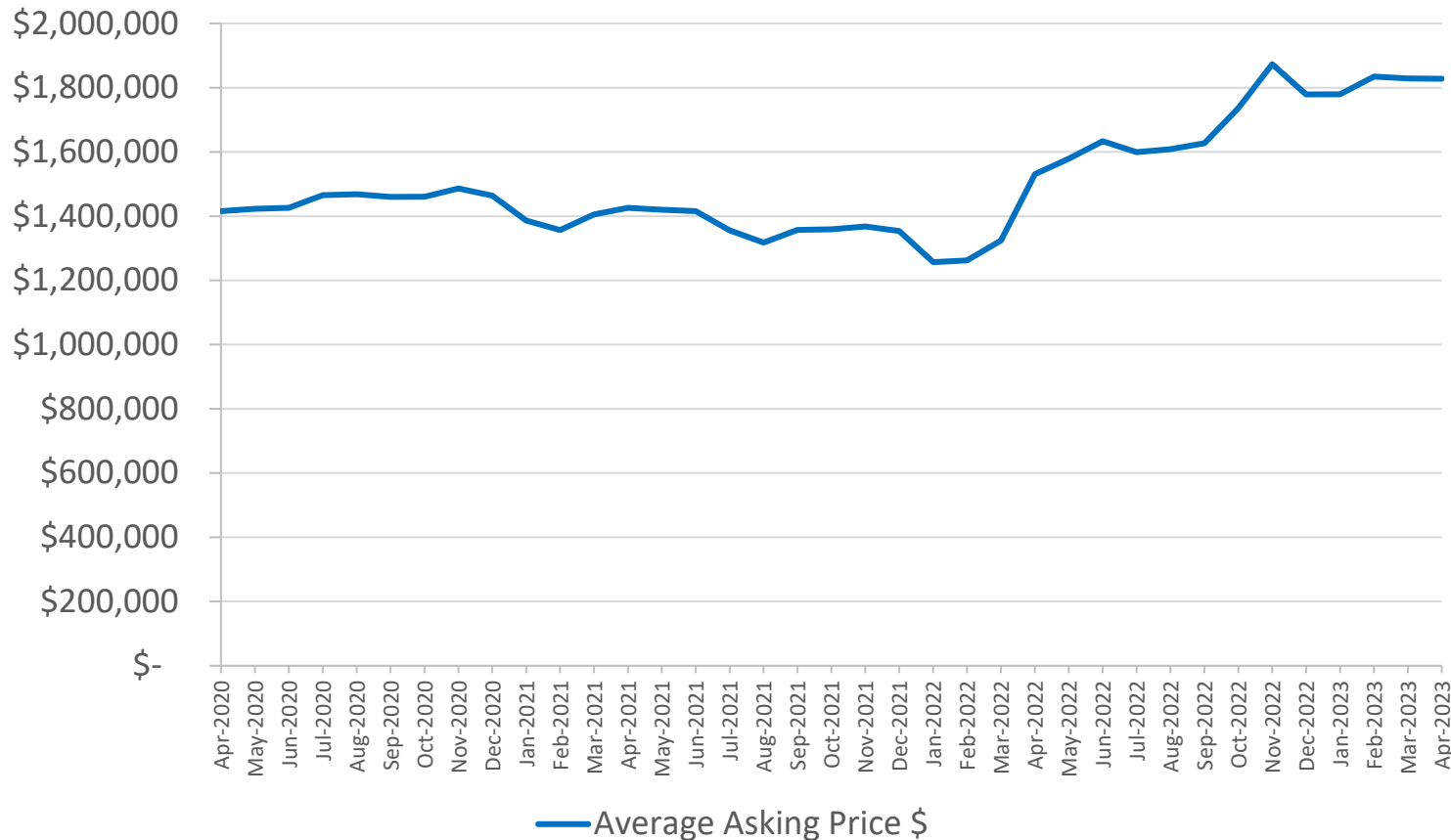
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Preowned Turboprop Asking Prices \$



Current Average Ask. Price \$	\$1.8M
Year-To-Date Change	+2.7%
Year-Over-Year Change	+19.4%

Seller expectations have cooled as the Average Asking Price of preowned Turboprops peaked in late 2022 and is down year-to-date.

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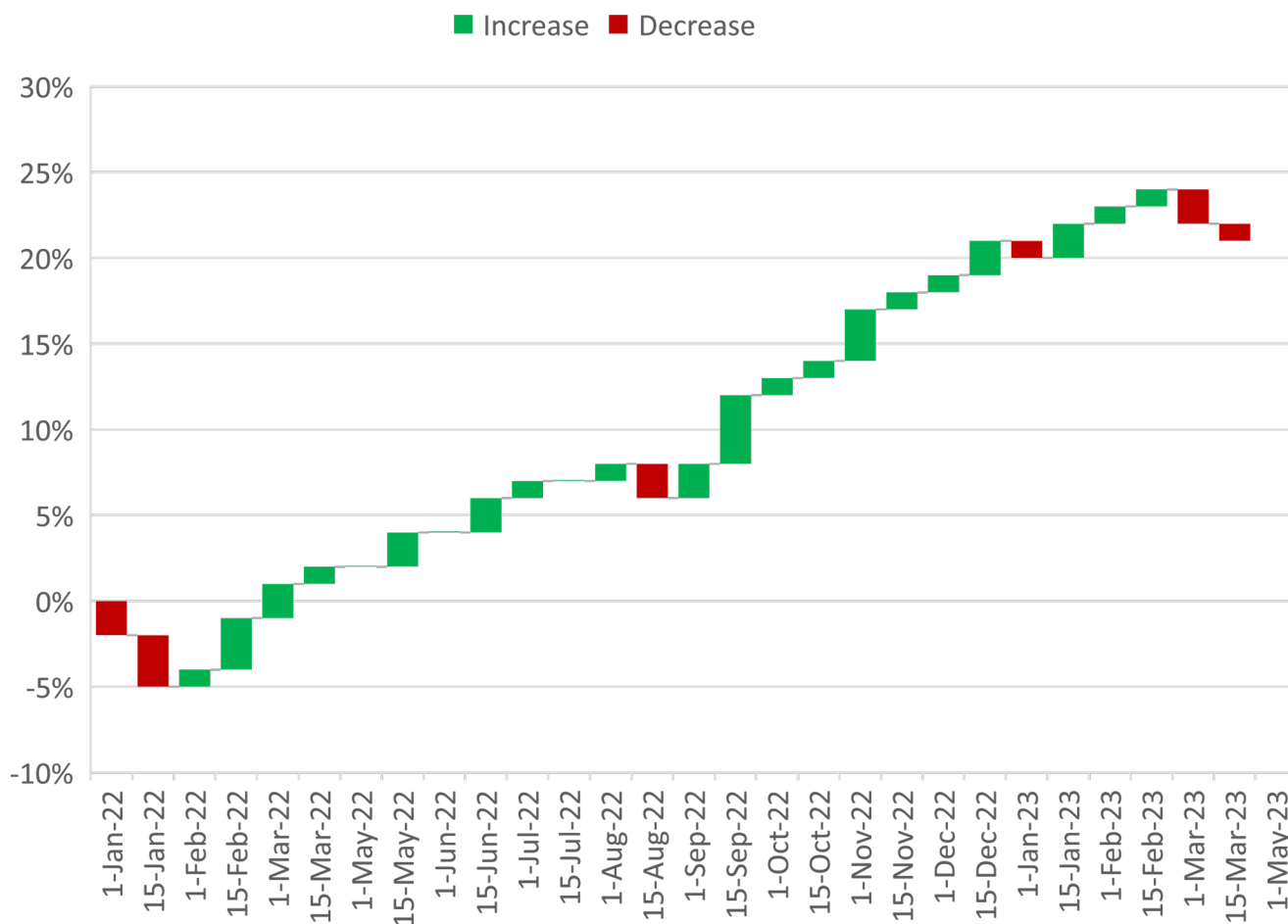
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Turboprop Median Resale Value Changes



Year-To-Date Change	0%
Year-Over-Year Change	+19%

A relative slowing in demand in Q1 has stopped the upward trend in the Median Resale Value Change for preowned Turboprops.

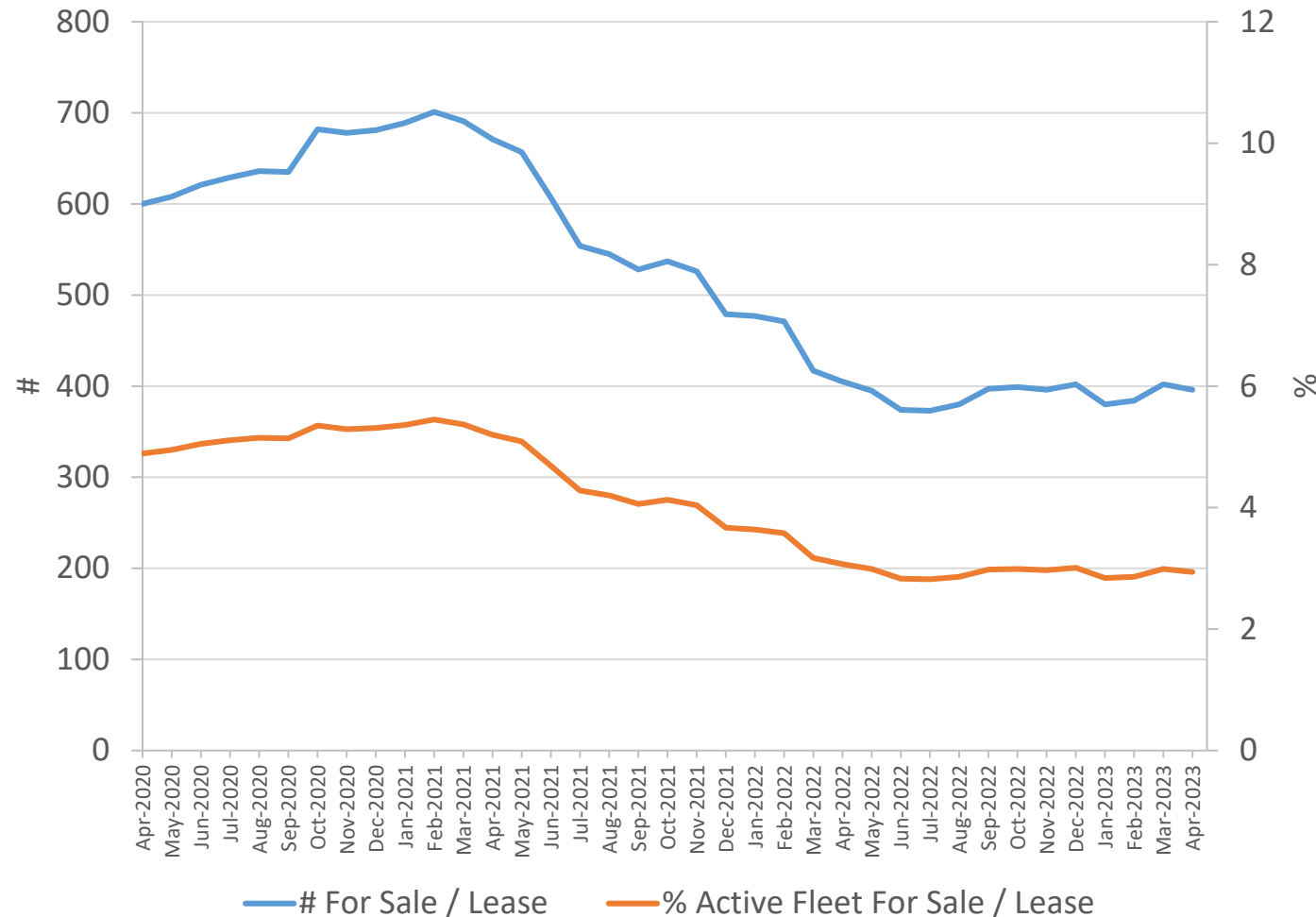
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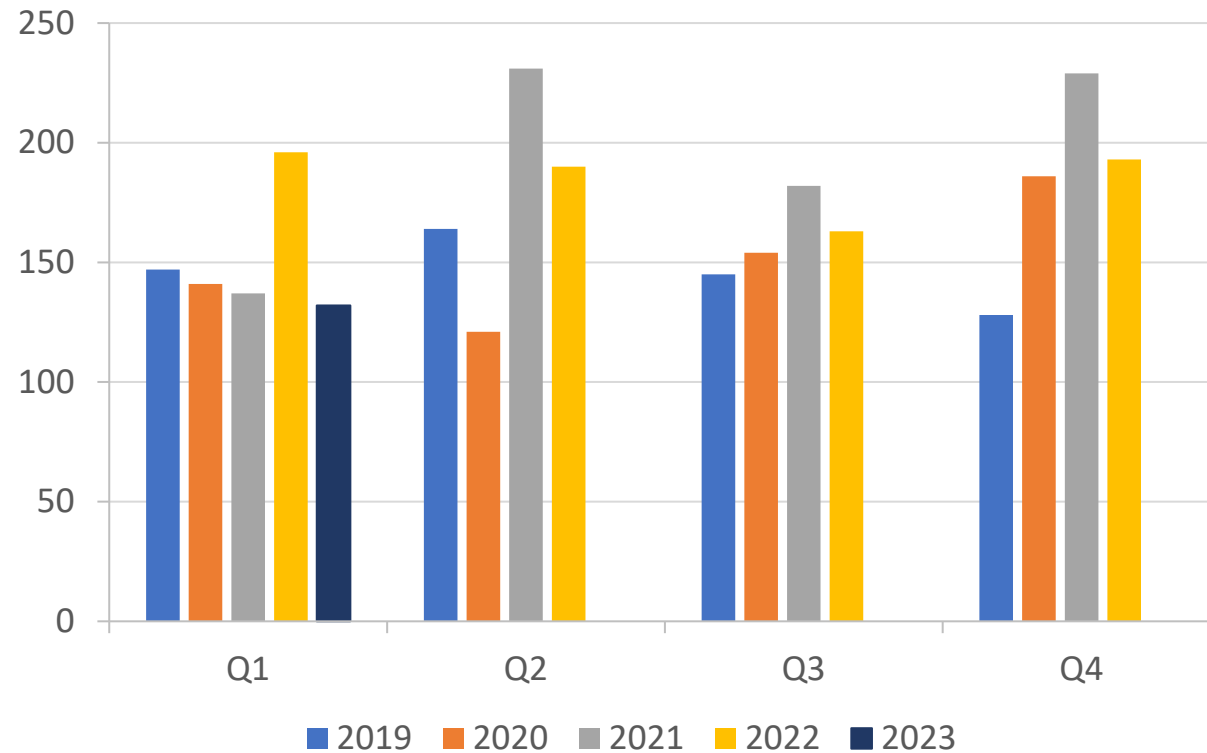
Single Engine Helicopter For-Sale Data



% Active Fleet For Sale	2.9%
10-Year Monthly Average	5.2%
Year-Over-Year Change	-2.2%
Vs 10-Year Monthly Average	-35.6%

The preowned Single Engine Helicopter inventory has remained around the same level since Spring 2022 and remains well below the 10-year monthly average.

Preowned Single Engine Helicopter Retail Transactions*



Year-To-Date Count*	132
10-Year Quarterly Average (for same period)	161
Year-Over-Year Change*	-32.7%
Vs 10-Year Qtrly Average	-18.0%

**Latest quarterly data incomplete. Complete data will add 10-20% more transactions.*

Preowned transaction activity for Single Engine Helicopters will fall short of Q1 2022 but will likely exceed Q1 2019-2021 levels when all the data is collected.

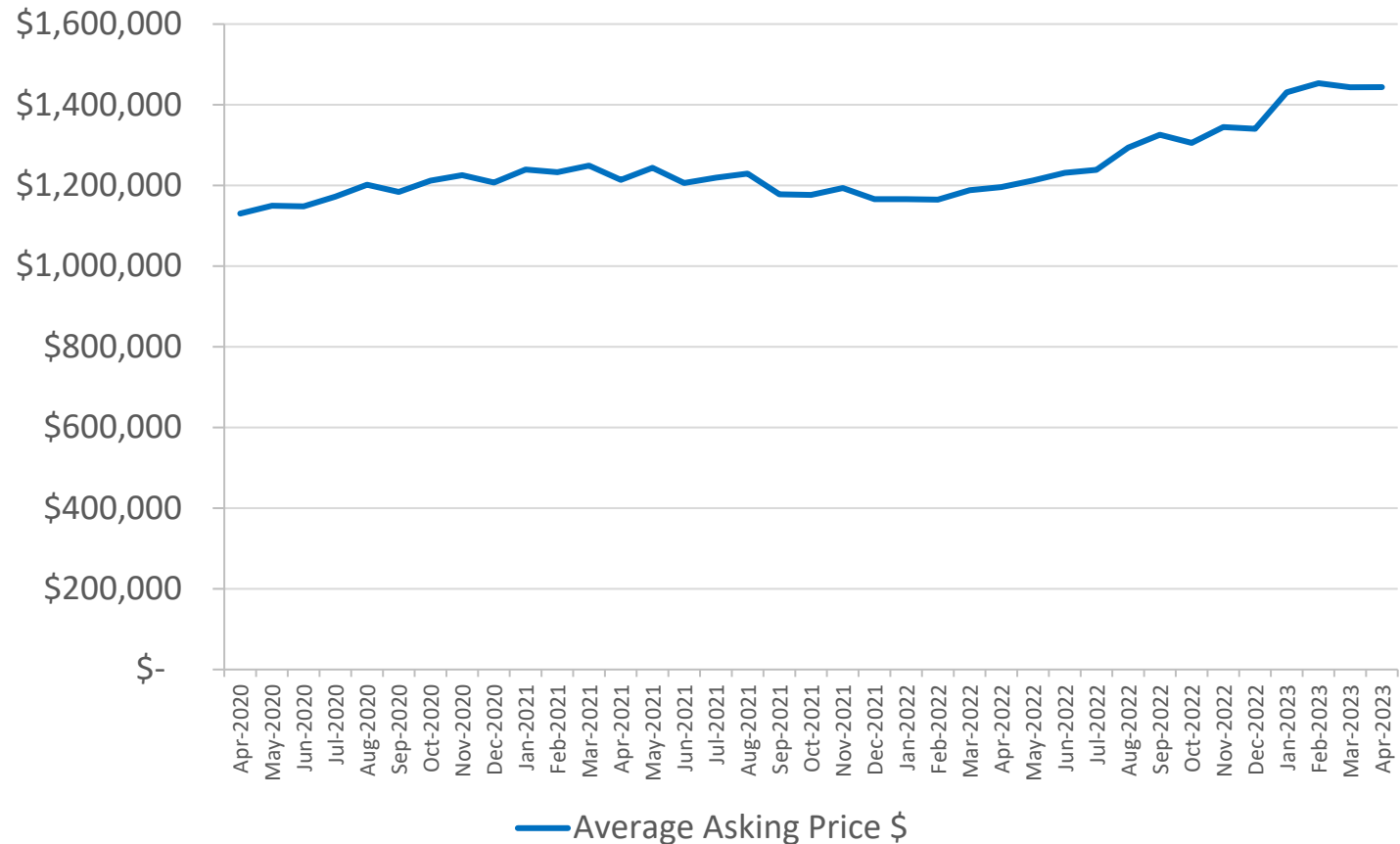
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Preowned Single Engine Heli Asking Prices \$



Current Average Ask. Price \$	\$1.4M
Year-To-Date Change	+0.9%
Year-Over-Year Change	+20.7%

Seller expectations have cooled as the Average Asking Price of preowned Single Engine Helicopters has remained largely unchanged year-to-date having risen consistently since the end of 2021.

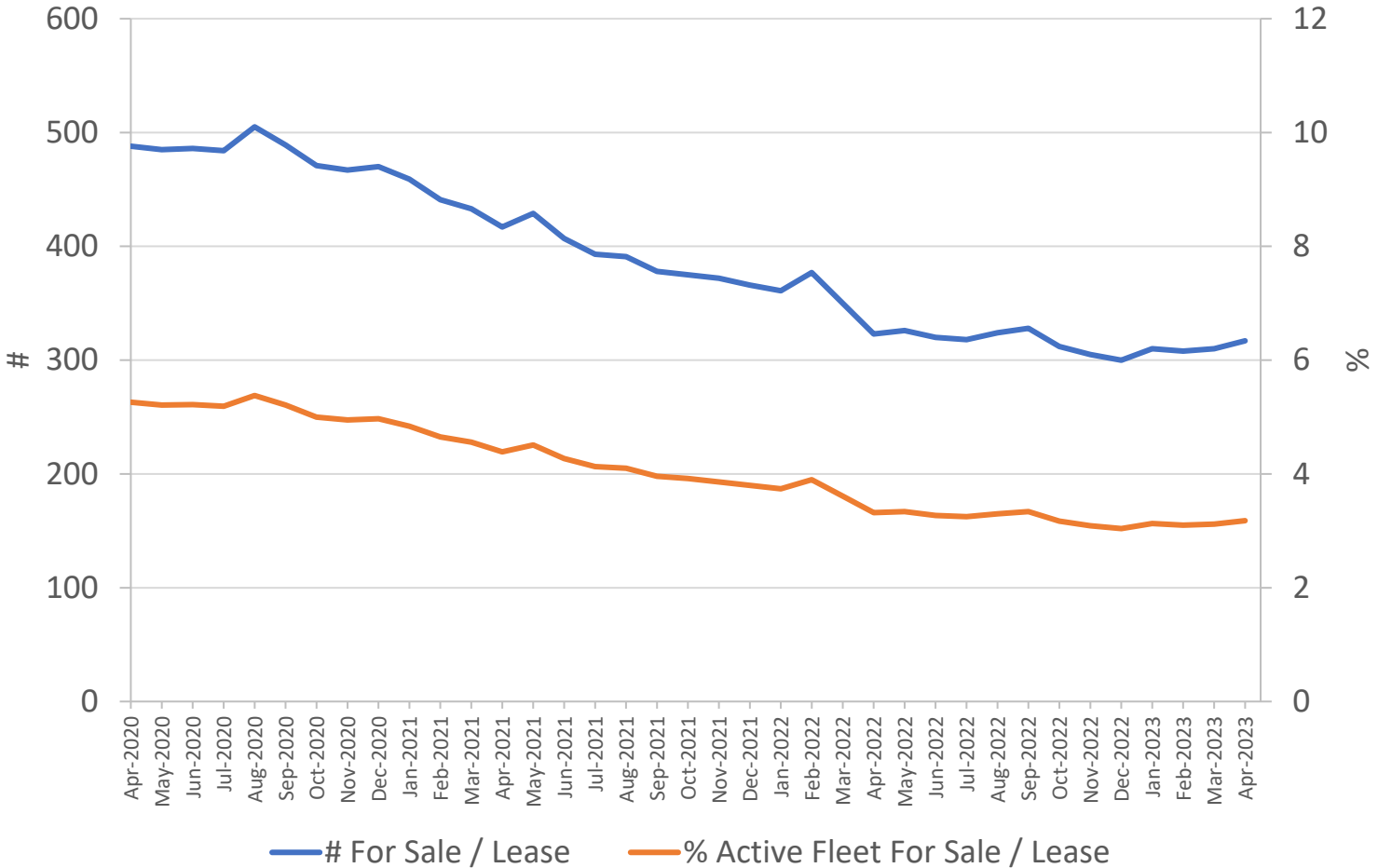
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Multi Engine Helicopter For-Sale Data



% Active Fleet For Sale	3.2%
10-Year Monthly Average	5.7%
Year-Over-Year Change	-1.9%
Vs 10-Year Monthly Average	-34.5%

The preowned Multi Engine Helicopter inventory has stopped contracting and has remained around the same level since Fall 2022 and remains below the 10-year monthly average.

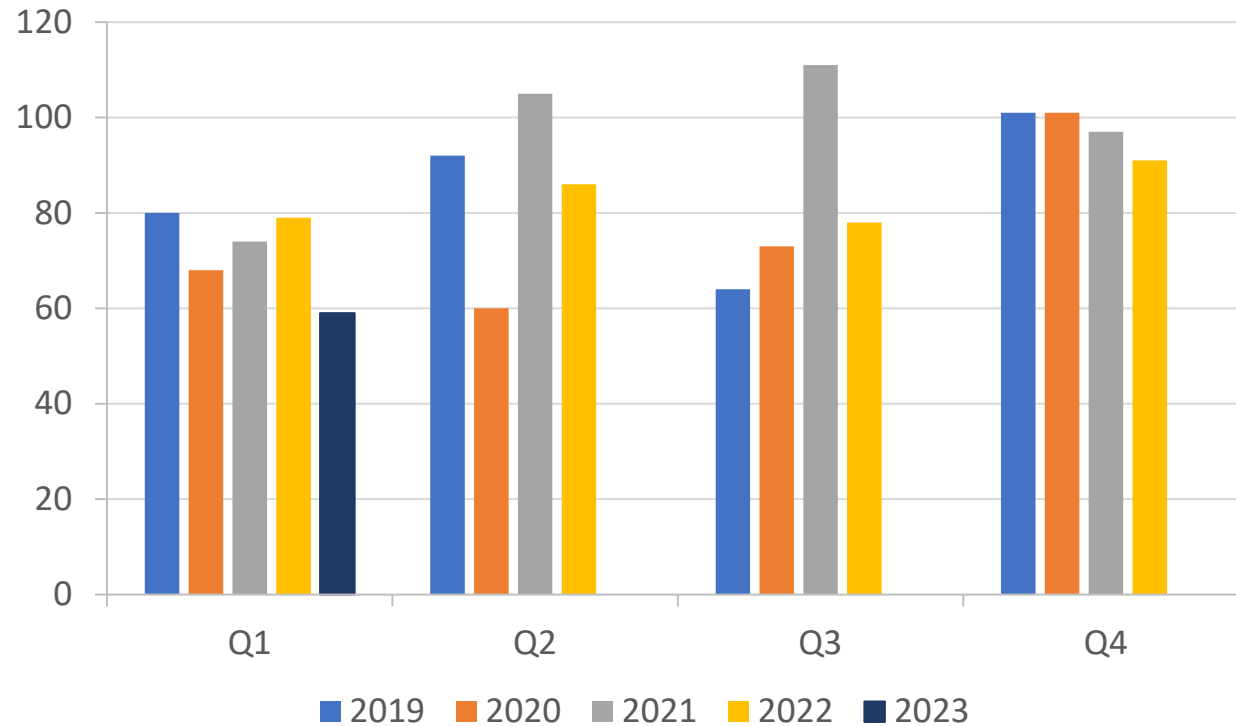
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Preowned Multi Engine Helicopter Retail Transactions*



Year-To-Date Count*	59
10-Year Quarterly Average (for same period)	72
Year-Over-Year Change*	-25.3%
Vs 10-Year Qtrly Average	-17.7%

**Latest quarterly data incomplete. Complete data will add 10-20% more transactions.*

Preowned transaction activity for Multi Engine Helicopters slowed in Q1 compared to Q1 2021 and 2022 and will likely also fall short of Q1 2019 and 2020 levels when all data is collected.

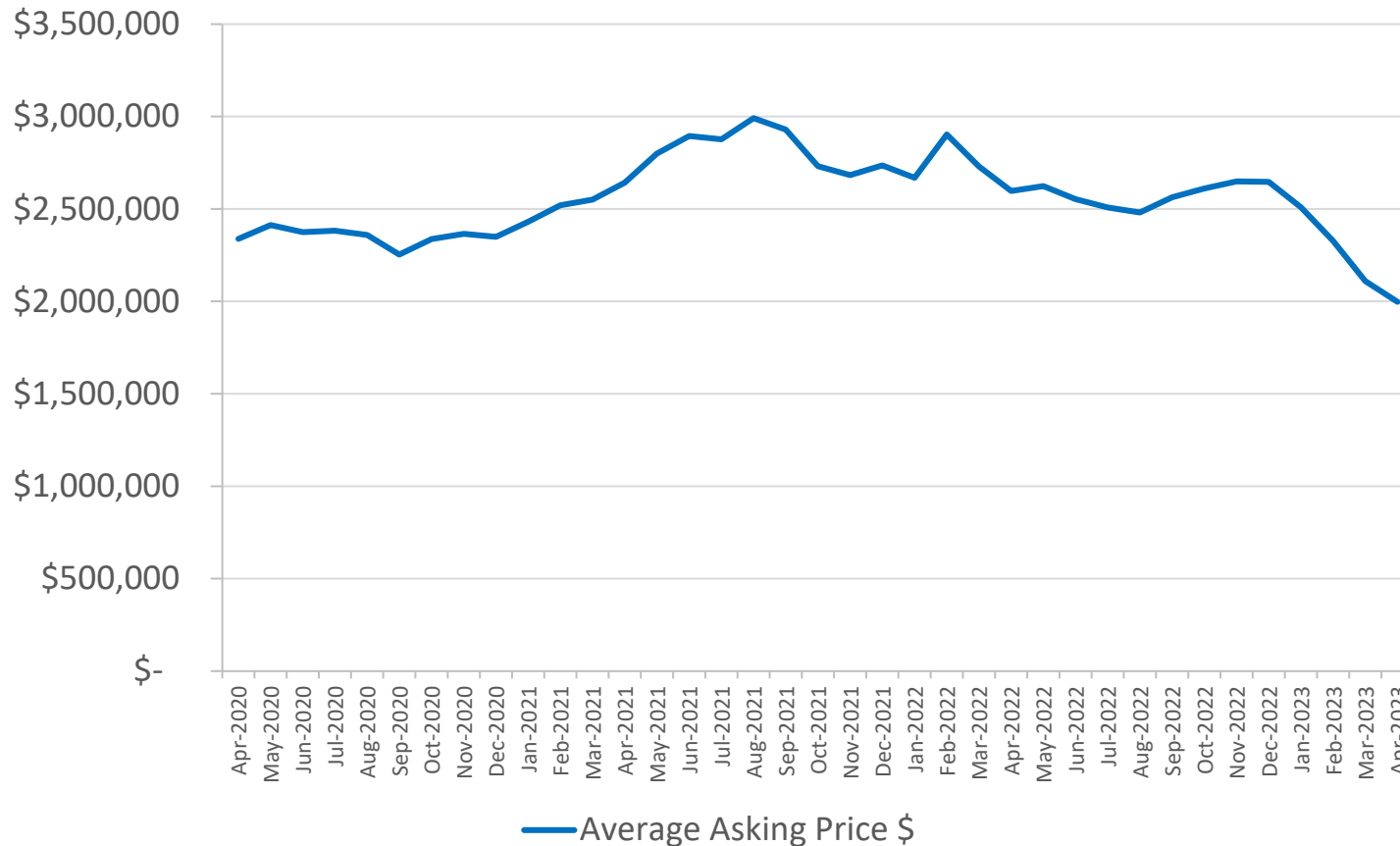
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Preowned Multi Engine Heli Asking Prices \$



Current Average Ask. Price \$	\$2.0M
Year-To-Date Change	-20.4%
Year-Over-Year Change	-23.1%

The Average Asking Price of preowned Multi Engine Helicopters has continued to slide, down over 20% year-to-date.

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