

# **Empire State Development**

# FILM TAX CREDIT - QUARTERLY REPORT **CALENDAR YEAR 2017: SECOND QUARTER** JUNE 30, 2017

Empire State Development (ESD) oversees administration of the film production and post-production tax credits.

This report reflects program activity during this quarter. The information presented includes projected spending, hires, and estimated credits for film and post-production projects deemed eligible to participate in the Program, and, pursuant to new reporting requirements, actual spending, hires and credits issued to projects that have been completed and audited.

ESD accepts initial applications on a rolling basis and reviews them when deemed complete. A preliminary eligibility determination is made for all applications that meet the criteria set forth in statute and regulations and applicants are invited to submit a final application once projects are finished. This report reflects new applications submitted during April, May, and June, 2017.

Production companies may be eligible to receive a fully refundable base line credit of 30 percent of qualified production costs and post-production costs incurred in New York State. Additional incentives may be available in each of the tax credit Programs and subject to additional requirements.

## INITIAL APPLICATIONS BY TAX CREDIT LEVEL

The tax credit is claimed pursuant to a three tiered schedule. Projects issued less than \$1 million in credits can claim the entire credit in the first year. Projects with credits issued of more than \$1 million but less than \$5 million can claim the credit over two years (50% each year); and, projects issued credits of \$5 million or more can claim the credit over three years (33% each year). Below is a summary of the initial applications received this guarter based on the amount of estimated credits.

- Number of Projects, estimated credits of less than \$1 million: Number of Projects, estimated credits of \$1 million up to \$5 million:
- Number of Projects, estimated credits of \$5 million or more:
- 54 projects/ \$16,920,738 14 projects/\$28,982,975 21 projects/\$277,609,382

For film production projects, once a project is completed and a final application is submitted and approved, a tax credit certificate is issued. The timing of credit claims is based on: (1) the project completion date, (2) the allocation year and (3) the size of the credit allotted. The first year an approved applicant can claim a credit is the taxable year in which the project is completed or the year following the allocation year, whichever is later.

For post-production projects, the credit shall be allowed for the taxable year in which the production of such qualified film is completed.

The projected completion dates for the initial applications submitted this quarter fall between June 2017 and October 2019.

## **INITIAL APPLICATIONS – FILM PRODUCTION CREDIT**

During the second quarter of 2017, the Film Tax Credit Program deemed 74 initial applications eligible to submit a final application for credits. The data in this report is based on those projects, which include 44 films, 2 pilots, and 28 series totaling over \$319.6MM in estimated credits.

### **INITIAL APPLICATIONS – FILM PRODUCTION CREDIT – BY MONTH**

•	April 2017, 16 initial applications received, estimated tax credits:	\$38,407,112
•	May 2017, 24 initial applications received, estimated tax credits:	\$107,901,448
•	June 2017, 34 initial applications received, estimated tax credits:	\$173,330,647

Chart A shows the estimated number of hires, qualified costs, and total New York budget per project for the 74 initial applications approved this quarter. The New York budget represents the estimated spending in New York State. The figures shown in the column for number of employees are head-count numbers, not full-time equivalents.

FILM - PRODUCTION TAX CREDIT PROGRAM											
Chart A											
Initial Applications Submitted During the 2nd Quarter 2017											
ID	ID Number of Employees Qualified Costs Total NY Budge										
1846	1,503	\$16,760,978	\$22,376,919								
1847	261	\$4,569,208	\$6,143,665								
1848	593	\$2,231,371	\$3,238,940								
1849	207	\$641,011	\$921,966								
1850	66	\$94,299	\$118,019								
1851	922	\$8,996,289	\$12,698,885								
1852	311	\$1,130,310	\$1,494,894								
1853	2,068	\$42,898,044	\$59,649,541								
1854	597	\$1,228,428	\$1,386,222								
1855	385	\$2,678,875	\$3,702,803								

Chart A - Continued									
ID Number of Employees Qualified Costs Total NY Budget									
1856	325	\$2,231,135	\$3,457,409						
1857	2,505	\$35,297,570	\$48,966,760						
1858	205	\$5,556,681	\$10,956,171						
1859	209	\$192,243	\$248,794						
1860	1,169	\$10,491,978	\$13,886,302						
1861	42	\$190,994	\$241,432						
1862	2,306	\$24,625,170	\$31,269,013						
1863	3,227	\$46,791,018	\$55,529,390						
1864	988	\$41,539,445	\$55,372,784						
1865	334	\$2,653,173	\$4,943,107						
1867	2,504	\$26,154,648	\$34,572,543						
1868	61	\$159,794	\$186,327						
1869	79	\$1,150,148	\$1,637,911						
1870	328	\$5,844,468	\$7,208,271						
1871	2,616	\$37,430,397	\$50,179,007						
1872	478	\$3,679,658	\$4,999,861						
1873	949	\$9,460,525	\$14,668,913						
1874	128	\$1,317,630	\$2,263,793						
1875	334	\$4,820,770	\$7,845,996						
1876	109	\$505,803	\$631,392						
1877	523	\$2,688,446	\$4,101,372						
1878	58	\$174,086	\$240,000						
1879	40	\$147,733	\$177,820						
1880	139	\$1,298,969	\$1,851,231						
1881	552	\$3,535,029	\$4,580,934						
1882	424	\$1,268,286	\$1,712,106						
1883	2,744	\$45,722,165	\$63,257,975						
1884	6,566	\$85,595,120	\$107,371,449						
1885	2,984	\$19,455,312	\$24,968,224						
1886	80	\$729,799	\$1,006,124						
1888	84	\$839,668	\$1,019,007						
1889	100	\$920,113	\$1,225,128						
1890	256	\$224,195	\$328,907						
1891	1,128	\$11,873,987	\$18,366,466						
1892	155	\$1,302,600	\$1,995,803						
1893	3,975	\$42,183,821	\$51,978,006						
1894	12	\$70,916	\$114,730						
1895	566	\$4,887,965	\$8,389,834						
1896	28	\$166,178	\$174,909						
1897	205	\$1,664,293	\$2,144,388						
1898	2,484	\$64,284,095	\$81,639,769						
1899	465	\$14,094,018	\$26,250,038						
1900	177	\$769,881	\$1,450,000						

Chart A - Continued									
ID	Number of Employees	Qualified Costs	Total NY Budget						
1901	3,419	\$37,746,608	\$53,574,450						
1902	2,469	\$19,290,723	\$28,047,347						
1903	138	\$1,850,157	\$2,264,434						
1904	189	\$662,166	\$1,036,945						
1905	125	\$710,559	\$958,018						
1906	122	\$1,955,085	\$2,319,898						
1907	12,230	\$69,310,538	\$106,904,270						
1908	6,363	\$44,294,386	\$55,967,424						
1909	2,926	\$46,320,290	\$61,114,175						
1910	11,559	\$78,586,552	\$94,929,692						
1911	78	\$144,184	\$185,755						
1912	102	\$650,207	\$1,344,644						
1913	441	\$2,257,649	\$3,365,968						
1914	888	\$2,324,136	\$3,002,708						
1915	382	\$1,390,745	\$1,904,421						
1916	1,245	\$72,331,958	\$94,376,452						
1917	2,485	\$28,659,823	\$50,061,113						
1918	209	\$903,182	\$1,236,871						
1924	363	\$2,769,382	\$3,586,261						
1927	319	\$4,235,294	\$5,987,875						
1937	218	\$1,578,549	\$2,222,058						
Totals	95,824	\$1,063,190,909	\$1,439,532,029						

### **INITIAL APPLICATIONS – POST-PRODUCTION CREDIT**

During the second quarter of 2017, the Film Tax Credit Program deemed 15 initial applications for the postproduction tax credit eligible to submit a final application for credits.

## **INITIAL APPLICATIONS – POST- PRODUCTION CREDIT – BY MONTH**

•	April 2017, 8 initial applications received, estimated tax credits:	\$1,528,925
•	May 2017, 3 initial applications received, estimated tax credits:	\$459 <i>,</i> 538
•	June 2017, 4 initial applications received, estimated tax credits:	\$1,885,425

Chart B shows the estimated number of hires, qualified costs, and total New York budget for each of the 15 post-production projects approved this quarter.

POST - PRODUCTION TAX CREDIT PROGRAM											
Chart B											
Initial Applications Submitted During the 2nd Quarter 2017											
ID	Number of Employees	Qualified Costs	Total NY Budget								
401	0	\$550,000	\$550,000								
403	4	\$621,307	\$703,807								
404	53	\$520,112	\$612,722								
405	3	\$36,765	\$36,765								
406	14	\$2,349,945	\$3,101,328								
407	4	\$499,203	\$545,503								
409	6	\$58,500	\$65,500								
410	5	\$424,414	\$499,414								
411	0	\$1,000,000	\$1,000,000								
412	0	\$624,539	\$624,539								
413	8	\$3,590,428	\$3,860,604								
414	24	\$1,832,187	\$2,133,865								
415	6	\$107,379	\$128,879								
416	39	\$460,580	\$758,030								
417	4	\$133,506	\$148,506								
Totals	170	\$12,808,865	\$14,769,462								

### FINAL APPLICATIONS – CREDITS ISSUED – FILM PRODUCTION AND POST PRODUCTION

Statutory provisions enacted in 2013 require that additional information be disclosed about the name of the company receiving the film and post-production tax credit, the amount of tax credit issued, and the credit eligible hours and wages for each project issued a credit. This new reporting requirement is applicable to film companies that submitted an initial application on or after March 28, 2013 AND have since completed their projects and were issued tax credits.

During the second quarter of 2017, 48 film projects and 26 post-production projects were issued credits that are subject to this new requirement. Charts C and D show the project name, the studio when applicable, the company that was issued the credit, the state where the company is incorporated, the county when applicable, the qualified costs, the total spending in New York State, the total number of employees hired, the credit eligible hours and credit eligible wages, and the credit issued amount for each of these 74 projects.

- Chart C The 48 film projects issued credits during this reporting period spent \$813.5MM in New York State, hired 58,730 production workers and were issued credits of \$180.1MM.
- Chart D The 26 post-production projects issued credits during this period spent \$26.1MM in New York State, hired 318 production workers and were issued credits of \$7.1MM.

### Chart C FILM TAX CREDIT PROGRAM - CREDITS ISSUED State Credit Credit Qualified Total Credit Issued PROJECT Studio Company of County NYS Spend Eligible Eligible Costs Hires Amount Hours Wages Inc. To Whom It TWIMCNYC, Inc. NY NY \$327,499 \$390,448 87 9,188 \$187,407 \$98,250 May Concern **Coercion Pilot** NBCU NBCS, LLC DE \$6,237,414 918 \$8,199,303 67,587 \$3,113,187 \$1,871,224 One More 19,045 Paul and Jude, Inc. NY \$861,790 \$1,568,089 \$364,317 \$258,537 Kings 131 Time Wall Street CBS Eye Productions, Inc. DE \$5,150,510 \$6.328.722 827 61.430 \$2,622,914 \$1,545,153 Pilot License Plates 12th Street Films \$539,476 \$681,426 12,570 \$267,983 CA 127 \$161,843 **Bright October** Inherited, The CA \$362,204 \$474,501 105 12.204 \$173,318 \$108,661 Productions, LLC People, Places, Across the Bridge NY NY 270 \$345,644 \$883,351 \$1,167,098 19,815 \$265,005 LLC Things Person of Bonanza Interest -WB CA \$65,590,866 \$95,383,133 5,048 757,338 \$32,166,503 \$19,677,260 Productions Season 4 Elementary -CBS Eye Productions, Inc. DE \$68,450,552 \$95,457,788 5,193 781,560 \$33,601,393 \$20,535,166 Season 3 Madam CBS DE 4,823 631,704 Secretary -Eye Productions, Inc. \$60,813,049 \$76,774,206 \$27,408,027 \$18,243,915 Season 1 Man With Van **Dodge Pictures LLC** NY NY \$314,168 \$396,913 88 7,436 \$123,727 \$94,250 The Preppie Sage Hall NY NY \$693,476 \$1,020,770 367 21,932 \$433,770 \$208,043 Connection Productions Inc. Sprout Media Sunny Side Up NBCU NY NY \$2,734,481 \$3.038.912 153 7.992 \$548.071 \$820.344 Season 7 Productions Manhattan **Nocturne Pictures** DF \$1,531,491 \$2,023,777 322 25,561 \$639,721 \$459,447 Nocturne LLC American Universal Television NBCU CA \$24,000,029 \$30,662,772 3,008 267,323 \$11,415,450 \$7,200,009 Odyssey -LLC Season 1 Doll & Em -Doll & Em NY 31,531 NY \$2,571,322 \$3,492,654 452 \$1,332,337 \$771,397 Season 2 Productions, Inc. **Doubt Pilot** CBS Eye Productions, Inc. CA \$9,184,648 \$11,415,768 1,931 103,931 \$4,556,082 \$2,755,394 Master of Universal Television, NBCU NY NY \$16,711,081 \$21,167,516 172,959 \$6,933,704 2,241 \$5,013,324 None LLC Kings **Five Doctors** Revensdale, Inc. NY \$182,857 \$246,618 48 5.708 \$64,641 \$54,857 Lost Cat Lost Cat Corona NY NY \$467,458 \$633,897 155 16,022 \$257,645 \$140,237 Corona Movie LLC Half A Yogurt HBO DE \$35,768,128 250,611 Girls - Season 5 \$20,679,235 2,310 \$10,573,138 \$6,203,770 Productions, LLC **Central Park** Central Park, LLC DE \$520,196 \$633,518 137 13,665 \$234,861 \$160,459 Flatbush Luck Films, Flatbush Luck NY NY \$166,505 \$200,369 74 4,626 \$69,367 \$49,778 LLC As You Are Friend As A, LLC NY Col \$427,396 \$554,714 66 10,385 \$192,929 \$145,480 Madam CBS DE 5,800 Secretary -Eye Productions, Inc. \$70,724,713 \$90,729,911 711,920 \$31,271,324 \$21,217,413 Season 2 Girl On The Dreamworks DWS New York, LLC DE \$39,001,695 \$50,189,059 2,439 328,732 \$17,996,825 \$11,700,509 Train

Empire State Development

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Chart C - Continued										
PROJECT	Studio	Company	State of Inc.	County	Qualified Costs	NYS Spend	Total Hires	Credit Eligible Hours	Credit Eligible Wages	Credit Issued Amount
Nobody's Watching		La Panda Productions	CA		\$261,287	\$302,686	115	9,461	\$143,552	\$78 <i>,</i> 386
Assisted Living		RSP 2015 Funding 002, LLC	NY	NY	\$1,148,876	\$1,493,088	171	20,682	\$394,423	\$344,663
Power - Season 3	Starz	Starz Power Productions, LLC	DE		\$45,253,156	\$55,919,218	3,949	462,250	\$20,160,130	\$13,575,947
Crazy Famous		Crazy Famous Productions LLC	NY	NY	\$807,614	\$954,748	184	16,760	\$362,260	\$242,284
Frat Star		Frat Star Production Company, Inc.	NY	West	\$124,404	\$218,960	96	3,916	\$93,027	\$37,321
High Maintenance - Season 1		HGMT, Inc.	NY	NY	\$4,073,843	\$5,623,511	658	59,160	\$2,351,375	\$1,222,153
Rosy		Rosy Production Corp	NY	Alb	\$1,541,241	\$1,601,693	201	26,266	\$492,799	\$462,372
Difficult People - Season 2		Difficult People, LLC	NY	NY	\$8,736,440	\$12,834,447	1,498	103,333	\$4,145,971	\$2,620,932
Collateral Beauty	WB	New Line Productions, Inc.	CA		\$22,229,054	\$40,279,219	2,447	213,208	\$10,308,441	\$6,668,716
Drunk Parents		Drunk Parents Production Services Inc.	NY	NY	\$4,801,216	\$9,524,101	646	58,612	\$2,221,562	\$1,440,365
The OA	Netflix	Lunar Mining LLC	DE		\$36,412,275	\$43,058,695	2,134	372,459	\$16,436,865	\$10,923,682
Barry		Morningside Pictures, Inc.	NY	NY	\$3,477,459	\$4,613,088	980	56,427	\$1,535,211	\$1,043,238
Odd Mom Out - Season 2	NBCU	Bravo Media Productions	NY	NY	\$7,926,355	\$11,551,559	1,214	90,234	\$3,787,845	\$2,377,907
Model Woman - Pilot	SONY	Topanga Productions, Inc.	CA		\$7,587,373	\$8,796,564	1,102	85,835	\$3,624,193	\$2,276,212
Search Party - Season 1	TBS	Search Party Productions LLC	NY	NY	\$8,121,157	\$12,306,421	1,200	90,897	\$3,875,085	\$2,436,347
Maya & Marty	NBCU	NBC Studios, LLC	CA		\$18,749,553	\$26,816,396	1,310	117,726	\$7,073,406	\$5,624,866
Julie's Greenroom	Netflix	Green Room, Inc.	CA		\$6,933,731	\$10,317,950	417	63,515	\$3,174,015	\$2,080,119
Marshall		Marshall Movie, Inc.	NY	NY	\$7,409,249	\$10,919,198	621	102,103	\$3,341,057	\$2,663,814
Welcome the Stranger		Blue Light the Film, Inc.	NY	Nass	\$549,046	\$761,160	73	12,252	\$233,449	\$164,714
Civil Pilot	TBS	Turner North Center Productions, Inc.	GA		\$6,731,447	\$8,381,225	1,190	82,672	\$3,360,465	\$2,019,434
The Plug		Plug Productions, Inc.	DE		\$478,110	\$790,788	239	9,504	\$228,766	\$143,433
The Tap	NBCU	Universal Cable Productions LLC	DE		\$6,487,742	\$7,829,227	1,165	80,240	\$3,254,243	\$1,946,323
Totals					\$598,968,090	\$813,493,952	58,730	6,490,287	\$277,492,425	\$180,152,953

## Chart D POST - PRODUCTION TAX CREDIT PROGRAM - CREDITS ISSUED

PROJECT	Studio	Company	State of Inc.	County	Qualified Costs	NYS Spend	Total Hires	Credit Eligible Hours	Credit Eligible Wages	Credit Issued Amount
Manos Sucias		Dirty Hands Pictures, LLC	NY	Alb	\$11,388	\$78,170	8	40	\$500	\$3,416
A Rising Tide		HOAV The Movie Inc.	NY	Kings	\$135,615	\$145,227	8	3,340	\$75,900	\$40,684
Triple Nine		999 NY Productions, Corp.	CA		\$1,916,795	\$2,276,505	49	12,012	\$629,856	\$575,038
Rock The Kasbah		Kasbah Productions, LLC	CA		\$1,067,307	\$1,531,494	25	6,373	\$304,646	\$320,192
Runner		The Runner, LLC	LA		\$530,440	\$680,908	7	3,768	\$209,575	\$159,132
Bone Tomahawk		Twilight Riders LLC	CA		\$172,898	\$175,628	2	1,327	\$34,734	\$51,869
Dirty Grandpa		Grandpa Post, Inc.	NY	Alb	\$1,408,188	\$1,634,204	25	13,983	\$676,032	\$422,456
Drawing Home		MYRA Entertainment, Inc.	DE		\$251,114	\$251,114	0	0		\$75,334
Elvis & Nixon		E&N Post Production Inc.	NY	NY	\$827,039	\$847,001	23	8,660	\$415,429	\$248,112
The Fits		Fits Film LLC	NY	NY	\$41,467	\$46,597	5	529	\$11,400	\$12,440
Creed	MGM	Creed Productions LLC	PA		\$1,795,174	\$1,795,174	0	0		\$628,311
Snowden		Sacha, Inc.	DE		\$2,803,348	\$3,072,192	25	12,791	\$896,282	\$841,004
Manchester by the Sea		Kfilms Manchester Post, LLC	NY	Fulton	\$835,527	\$850,132	15	10,350	\$370,389	\$250,658
A Stand Up Guy		Kilset Film, Inc.	NY	NY	\$115,294	\$162,372	5	2,640	\$68,613	\$34,588
Chi-Raq		Da Chi-Lite Joint Inc.	DE		\$1,800,412	\$1,922,731	36	10,388	\$713,255	\$540,124
Girlfriend Experience - Season 1		Transactional Pictures of NY, LP	NY	NY	\$1,249,724	\$1,286,714	15	6,952	\$454,000	\$374,917
Barbershop III	MGM	BB3 Productions LLC	GA		\$2,626,992	\$2,969,019	32	15,848	\$1,028,869	\$796,827
Wilson	FOX	Pippi Productions, Inc.	CA		\$111,525	\$111,525	0	72	\$9,000	\$33,458
Goliath	Amazon	Picrow Streaming, Inc.	CA		\$444,403	\$444,403	0	0		\$133,321
The Belko Experiment	MGM	Belcoo Productions, LLC	DE		\$73,495	\$73,495	0	0		\$25,723
Gifted	FOX	Haines Productions	CA		\$1,697,680	\$2,144,038	36	14,486	\$670,055	\$509,304
Outcast Series		Ficus Tree Productions	CA		\$1,257,665	\$1,257,665	0	0		\$377,300
Split		KW Crumb Productions, LLC	PA		\$261,791	\$261,791	0	0		\$78,537
Frequency - Pilot	WB	NS Pictures, Inc.	CA		\$125,865	\$125,865	0	0		\$37,760
Dixieland		Dixieland Productions, LLC	ΤN		\$118,711	\$201,905	2	1,480	\$37,050	\$35,613
Preacher Season 1	SONY	Woodridge Productions, Inc.	CA		\$1,737,070	\$1,737,070	0	0		\$521,121
Totals					\$23,416,927	\$26,082,939	318	125,039	\$6,605,585	\$7,127,239