

Nintendo Co., Ltd.

Earnings Release for the Six-Month Period Ended September 2017

Supplementary Information

[Note]

Forecasts announced by Nintendo Co., Ltd. herein are prepared based on management's assumptions with information available at this time and therefore involve known and unknown risks and uncertainties. Please note such risks and uncertainties may cause the actual results to be materially different from the forecasts (earnings forecast, dividend forecast and other forecasts).

Semi-Annual Consolidated Statements of Income Transition

million yen

	FY3/2014	FY3/2015	FY3/2016	FY3/2017	FY3/2018
	Apr.-Sept.'13	Apr.-Sept.'14	Apr.-Sept.'15	Apr.-Sept.'16	Apr.-Sept.'17
Net sales	196,582	171,399	204,182	136,812	374,041
Cost of sales	134,539	90,306	110,495	75,232	230,325
Gross profit	62,042	81,092	93,687	61,580	143,716
(Gross profit ratio)	(31.6%)	(47.3%)	(45.9%)	(45.0%)	(38.4%)
Selling, general and administrative expenses	85,321	81,308	84,709	67,527	103,755
Operating profit	-23,278	-215	8,977	-5,947	39,961
(Operating profit ratio)	(-11.8%)	(-0.1%)	(4.4%)	(-4.3%)	(10.7%)
Non-operating income	24,708	22,509	7,536	15,578	30,222
(of which foreign exchange gains)	(18,360)	(15,587)	(719)	(-)	(16,346)
Non-operating expenses	180	97	77	40,514	593
(of which foreign exchange losses)	(-)	(-)	(-)	(39,911)	(-)
Ordinary profit	1,248	22,196	16,436	-30,883	69,591
(Ordinary profit ratio)	(0.6%)	(13.0%)	(8.1%)	(-22.6%)	(18.6%)
Extraordinary income	1,421	3,466	6	62,953	2,771
Extraordinary losses	18	2,174	23	25	1,153
Profit before income taxes	2,651	23,488	16,419	32,043	71,208
Income taxes	2,065	9,190	4,966	-6,261	18,536
Profit	586	14,297	11,452	38,305	52,672
Profit attributable to non-controlling interests	-13	-3	-13	5	1,168
Profit attributable to owners of parent	600	14,300	11,466	38,299	51,503
(Profit attributable to owners of parent ratio)	(0.3%)	(8.3%)	(5.6%)	(28.0%)	(13.8%)

Quarterly Consolidated Statements of Income Transition

million yen

	F Y 3/2017			F Y 3/2018		
	1 Q	2 Q	Total	1 Q	2 Q	Total
Net sales	61,969	74,843	136,812	154,069	219,971	374,041
Cost of sales	31,436	43,796	75,232	89,339	140,985	230,325
Gross profit	30,532	31,047	61,580	64,729	78,986	143,716
(Gross profit ratio)	(49.3%)	(41.5%)	(45.0%)	(42.0%)	(35.9%)	(38.4%)
Selling, general and administrative expenses	35,667	31,860	67,527	48,520	55,234	103,755
Operating profit	-5,134	-812	-5,947	16,208	23,752	39,961
(Operating profit ratio)	(-8.3%)	(-1.1%)	(-4.3%)	(10.5%)	(10.8%)	(10.7%)
Non-operating income	1,869	13,709	15,578	15,105	15,117	30,222
(of which foreign exchange gains)	(-)	(-)	(-)	(7,139)	(9,206)	(16,346)
Non-operating expenses	35,409	5,105	40,514	353	239	593
(of which foreign exchange losses)	(35,003)	(4,907)	(39,911)	(-)	(-)	(-)
Ordinary profit	-38,674	7,791	-30,883	30,960	38,630	69,591
(Ordinary profit ratio)	(-62.4%)	(10.4%)	(-22.6%)	(20.1%)	(17.6%)	(18.6%)
Extraordinary income	5	62,947	62,953	409	2,361	2,771
Extraordinary losses	18	7	25	6	1,147	1,153
Profit before income taxes	-38,688	70,731	32,043	31,363	39,844	71,208
Income taxes	-14,157	7,895	-6,261	9,568	8,967	18,536
Profit	-24,530	62,835	38,305	21,795	30,876	52,672
Profit attributable to non-controlling interests	4	1	5	534	634	1,168
Profit attributable to owners of parent	-24,534	62,833	38,299	21,260	30,242	51,503
(Profit attributable to owners of parent ratio)	(-39.6%)	(84.0%)	(28.0%)	(13.8%)	(13.7%)	(13.8%)

Foreign Currency Transaction Information

Consolidated Net Sales in Foreign Currencies

	FY3/2017				FY3/2018	
	1 Q	2 Q	3 Q	4 Q	1 Q	2 Q
USD	0.2 billion				0.5 billion	
	0.4 billion				1.2 billion	
	1.0 billion					
	1.7 billion					
Euro	0.1 billion				0.2 billion	
	0.3 billion				0.7 billion	
	0.7 billion					
	1.0 billion					

Non-Consolidated Purchases in U.S. Dollars

	FY3/2017				FY3/2018	
	1 Q	2 Q	3 Q	4 Q	1 Q	2 Q
	0.1 billion				0.8 billion	
	0.3 billion				2.3 billion	
	0.8 billion					
	1.5 billion					

Average Exchange Rates

	FY3/2017				FY3/2018		yen
	1 Q	2 Q	3 Q	4 Q	1 Q	2 Q	
1 USD	108.14				111.09		
	105.29				111.06		
	106.63						
	108.38						
1 Euro	122.02				122.19		
	118.15				126.29		
	118.02						
	118.79						

Major Assets and Liabilities in Foreign Currencies (Non-Consolidated)

	FY3/2017	million dollars/euros	
	3/31/2017	6/30/2017	9/30/2017
Cash and deposits (USD)	2,181	2,227	2,143
Accounts receivable-trade (USD)	500	446	932
Accounts payable-trade (USD)	531	654	1,160
Loans payable to subsidiaries (USD)	300	300	300
Cash and deposits (Euro)	495	522	548
Accounts receivable-trade (Euro)	333	365	739

Exchange Rates

	FY3/2017	yen	
	3/31/2017	6/30/2017	9/30/2017
1 USD	112.19	112.00	112.73
1 Euro	119.79	127.97	132.85

Million-Seller Titles of Nintendo Products

units in ten thousands

FY3/2018(Apr.-Sept.'17)			Life-to-date
Global	of which		Global
	Japan	Overseas	

Nintendo Switch

Mario Kart 8 Deluxe

Splatoon 2

The Legend of Zelda: Breath of the Wild

ARMS

442	87	356	442
361	156	205	361
193	29	165	470
135	30	105	135

[Notes] Software sales units include the quantity bundled with hardware.

Software sales units include their downloadable versions.

Launch Dates of Primary Nintendo Products by Region (Apr. 2017~Sep. 2017)

		Nintendo 3DS		Nintendo Switch	
Region	(Category)	Title	Launch Date	Title	Launch Date
Japan	(Hardware)	New Nintendo 2DS XL	7/13/2017		
	(Software)	Fire Emblem Echoes: Shadows of Valentia	4/20/2017	Mario Kart 8 Deluxe	4/28/2017
		Ever Oasis	7/13/2017	ARMS	6/16/2017
		Hey! PIKMIN	7/13/2017	Splatoon 2	7/21/2017
		Metroid: Samus Returns	9/15/2017	POKKÉN TOURNAMENT DX *	9/22/2017
The United States	(Hardware)	New Nintendo 2DS XL	7/28/2017		
	(Software)	Fire Emblem Echoes: Shadows of Valentia	5/19/2017	Mario Kart 8 Deluxe	4/28/2017
		Ever Oasis	6/23/2017	ARMS	6/16/2017
		Hey! PIKMIN	7/28/2017	Splatoon 2	7/21/2017
		Miitopia	7/28/2017	POKKÉN TOURNAMENT DX	9/22/2017
		Monster Hunter Stories **	9/8/2017		
		Metroid: Samus Returns	9/15/2017		
		YO-KAI WATCH 2: Psychic Specters **	9/29/2017		
Europe	(Hardware)	New Nintendo 2DS XL	7/28/2017		
	(Software)	YO-KAI WATCH 2: Bony Spirits **	4/7/2017	Mario Kart 8 Deluxe	4/28/2017
		YO-KAI WATCH 2: Fleshy Souls **	4/7/2017	ARMS	6/16/2017
		Fire Emblem Echoes: Shadows of Valentia	5/19/2017	Splatoon 2	7/21/2017
		Ever Oasis	6/23/2017	POKKÉN TOURNAMENT DX	9/22/2017
		Hey! PIKMIN	7/28/2017		
		Miitopia	7/28/2017		
		Dr Kawashima's Devilish Brain Training: Can you stay focused?	7/28/2017		
		Monster Hunter Stories **	9/8/2017		
		Metroid: Samus Returns	9/15/2017		
		YO-KAI WATCH 2: Psychic Specters **	9/29/2017		
				Others	
Region	(Category)	Title	Launch Date		
The United States		Super Nintendo Entertainment System: Super NES Classic Edition	9/29/2017		
	Europe	Nintendo Classic Mini: Super Nintendo Entertainment System	9/29/2017		

Notes: Launch dates may differ within the United States and Europe regions depending on territories or countries.

*This title is published by The Pokémon Company.

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Launch Schedule of Primary Nintendo Products by Region (extracts: Oct. 2017~)

		Nintendo 3DS		Nintendo Switch	
Region	(Category)	Title	Launch Date	Title	Launch Date
Japan	(Software)	Mario & Luigi: Superstar Saga + Bowser's Minions	10/5/2017	SUPER MARIO ODYSSEY	10/27/2017
		Nintendo Presents: New Style Boutique 3 – Styling Star	11/2/2017	Snipperclips Plus - Cut it out, together!	11/10/2017
		Pokémon Ultra Sun	11/17/2017	Xenoblade Chronicles 2	12/1/2017
		Pokémon Ultra Moon	11/17/2017	Mario + Rabbids Kingdom Battle *	1/18/2018
		Kirby Battle Royale	11/30/2017	Kirby Star Allies	Spring 2018
		Mario Party The Top 100	12/28/2017	Fire Emblem for Nintendo Switch (temp.)	2018
		The Dead Heat Breakers	Spring 2018	Yoshi for Nintendo Switch (temp.)	2018
		Sushi Striker: The Way of Sushido	2018	Pokémon RPG for Nintendo Switch (temp.)	2018 or later
				Metroid Prime 4 (temp.)	TBA
The United States	(Software)	Mario & Luigi: Superstar Saga + Bowser's Minions	10/6/2017	Fire Emblem Warriors *	10/20/2017
		Fire Emblem Warriors */**	10/20/2017	SUPER MARIO ODYSSEY	10/27/2017
		Mario Party The Top 100	11/10/2017	Snipperclips Plus - Cut it out, together!	11/10/2017
		Pokémon Ultra Sun	11/17/2017	Xenoblade Chronicles 2	12/1/2017
		Pokémon Ultra Moon	11/17/2017	Kirby Star Allies	Spring 2018
		Kirby Battle Royale	1/19/2018	Dragon Quest Builders *	Spring 2018
		Sushi Striker: The Way of Sushido	2018	Fire Emblem for Nintendo Switch (temp.)	2018
				Yoshi for Nintendo Switch (temp.)	2018
		project OCTOPATH TRAVELER (temp.) *	2018		
		Pokémon RPG for Nintendo Switch (temp.)	2018 or later		
				Metroid Prime 4 (temp.)	TBA
Europe	(Software)	Mario & Luigi: Superstar Saga + Bowser's Minions	10/6/2017	Fire Emblem Warriors *	10/20/2017
		Story of Seasons: Trio of Towns *	10/13/2017	SUPER MARIO ODYSSEY	10/27/2017
		Fire Emblem Warriors */**	10/20/2017	Snipperclips Plus - Cut it out, together!	11/10/2017
		Kirby Battle Royale	11/3/2017	Xenoblade Chronicles 2	12/1/2017
		Pokémon Ultra Sun	11/17/2017	Kirby Star Allies	Spring 2018
		Pokémon Ultra Moon	11/17/2017	Dragon Quest Builders *	Spring 2018
		Nintendo Presents: New Style Boutique 3 – Styling Star	11/24/2017	Fire Emblem for Nintendo Switch (temp.)	2018
		Mario Party The Top 100	Jan. 2018	Yoshi for Nintendo Switch (temp.)	2018
Sushi Striker: The Way of Sushido	2018	project OCTOPATH TRAVELER (temp.) *	2018		
		Pokémon RPG for Nintendo Switch (temp.)	2018 or later		
				Metroid Prime 4 (temp.)	TBA
Others					
Region	(Category)	Title	Launch Date		
Japan		Nintendo Classic Mini: Super Famicom	10/5/2017		

Notes: Launch dates and titles etc. are subject to change.

Launch dates may differ within the United States and Europe regions depending on territories or countries.

*This title is published by Nintendo.

**This title is exclusive to New Nintendo 3DS/New Nintendo 3DS XL/New Nintendo 2DS XL.

Upcoming Third-Party Software Lineup (extracts: October 2017~)

Region	Nintendo 3DS		Nintendo Switch	
	Title	Publisher	Title	Publisher
Japan	Tamagotchi no PuchiPuchi Omisetchi	BANDAI NAMCO Entertainment	One Piece: Pirate Warriors 3 Deluxe Edition	BANDAI NAMCO Entertainment
	Ninki no omise atsumemashita	Entertainment	The Elder Scrolls V: Skyrim	Bethesda Softworks
	Apollo Justice: Ace Attorney	CAPCOM	RESIDENT EVIL REVELATIONS COLLECTION	CAPCOM
	BAYBLADE BURST GOD	FURYU Corporation	Atelier Lydie & Suelle: The Alchemists and the Mysterious Paintings	KOEI TECMO GAMES
	CRAYON SHINCHAN GEKIATSU	FURYU Corporation	Dynasty Warriors 8 Empires	KOEI TECMO GAMES
	ODENWORLD DAIKONRAN	FURYU Corporation	Nobunaga's Ambition: TAISHI	KOEI TECMO GAMES
	SUICHA SWEETS GAKKOU YOKOSO!	FURYU Corporation	Samurai Warriors: Spirit of Sanada	KOEI TECMO GAMES
	Medarot classics Kabuto Ver.	Imagineer	Warriors Orochi 3 Ultimate	KOEI TECMO GAMES
	Medarot classics Kuwagata Ver.	Imagineer	Sumikkogurashi sumikko park he youkoso	NIPPON COLUMBIA
	YO-KAI WATCH Blasters2 Hihoudensetsu BanBaraya Sword	LEVEL-5	L.A. Noire	Rockstar Games
	YO-KAI WATCH Blasters2 Hihoudensetsu BanBaraya Magnum	LEVEL-5	Sonic Forces	SEGA
	BOKUJO MONOGATARI FUTAGO NO MURA PLUS	Marvelous	DRAGON QUEST X	SQUARE ENIX
	The Cake shop story	NIPPON COLUMBIA	project OCTOPATH TRAVELER	SQUARE ENIX
	attack on titan 2	Spike Chunsoft	Monopoly for Nintendo Switch	Ubisoft
		LEGO® Worlds	Warner Bros. Japan	
The United States	Etrian Odyssey V: Beyond the Myth	ATLUS	WWE 2K18	2K Games
	Apollo Justice: Ace Attorney	Capcom	DOOM	Bethesda Softworks
			The Elder Scrolls V: Skyrim	Bethesda Softworks
			Resident Evil Revelations	Capcom
			Resident Evil Revelations 2	Capcom
			Morphies Law	Cosmoscope
			Farming Simulator Nintendo Switch Edition	Focus Home Interactive
			RiME	Grey Box
			Rocket League	Psyonix
			L.A. Noire	Rockstar Games
			Sonic Forces	SEGA
			Batman: The Telltale Series	Telltale Games
			Just Dance 2018	Ubisoft
			MONOPOLY for Nintendo Switch	Ubisoft
		TINY METAL	UNTIES / Sony Music Entertainment(Japan)	
		LEGO Marvel Super Heroes 2	Warner Bros. Interactive Entertainment	
Europe	Apollo Justice: Ace Attorney	Capcom	WWE 2K18	2K Games
	Etrian Odyssey V: Beyond the Myth	Deep Silver	DOOM	Bethesda Softworks
	Adventure Time	Outright Games	The Elder Scrolls V: Skyrim	Bethesda Softworks
	Ben 10	Outright Games	Resident Evil Revelations	Capcom
			Resident Evil Revelations 2	Capcom
			Morphies Law	Cosmoscope
			Farming Simulator Nintendo Switch Edition	Focus Home Interactive
			RiME	Grey Box
			Nights of Azure 2: Bride of the New Moon	Koei Tecmo
			Gear.Club Unlimited	Microïds
			Rocket League	Psyonix
			L.A. Noire	Rockstar Games
			Sonic Forces	SEGA
			Batman: The Telltale Series	Telltale Games
		Just Dance 2018	Ubisoft	
		MONOPOLY for Nintendo Switch	Ubisoft	
		TINY METAL	UNTIES / Sony Music Entertainment(Japan)	
		LEGO Marvel Super Heroes 2	Warner Bros. Interactive Entertainment	

Notes: Software titles are based on the information as of October 30, 2017.
Launch schedules, software names etc. are subject to change.
Launch titles are listed by publisher alphabetically.
This list includes titles that are released in a downloadable format only.