





115 years of industrial history

1891	Company founded	1964	Factory in the Netherlands	
1897	First car	1969	Saab and Scania-Vabis merge	
1902	First truck	1976	Factory in Argentina	
	First marine engine	1992	Factory in France	
1905	First industrial engine	1993	Factory in Poland	
1911	Scania and Vabis merge First bus	1995	Factory in Mexico	
1921		1995	Independent company	
	Bankruptcy	1996	Scania a public company	
1930s	Buses main product	1999	Ownership uncertainty	
1934	Last red figures	2000	Factory in St Petersburg, Russia	
1940s	New strategy	2004	New truck range	
1950s	Exports started		e de la companya de	
1957	Factory in Brazil	2005	New bus and coach range	















Long-haulage



Construction



Distribution



City



City and intercity



Intercity and coach

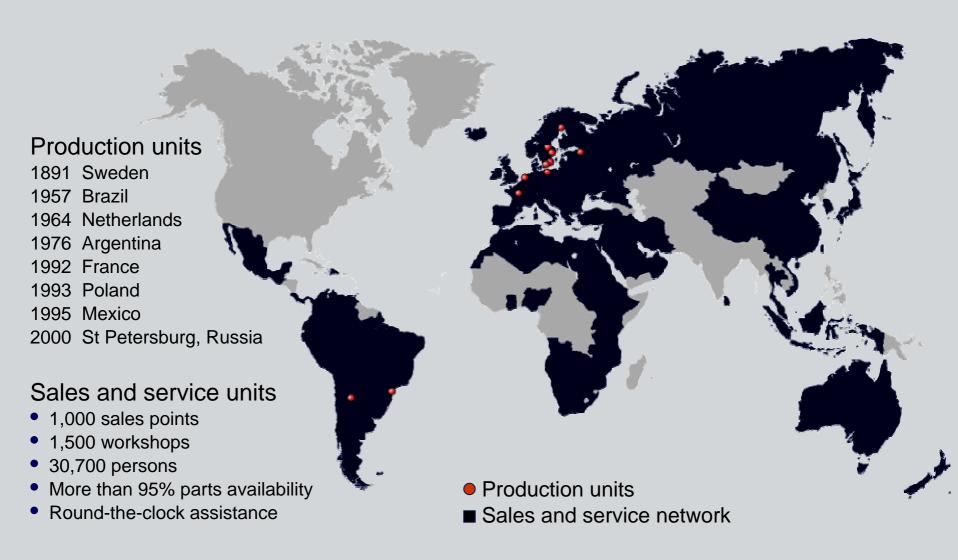


Industrial and marine engines

Product ranges

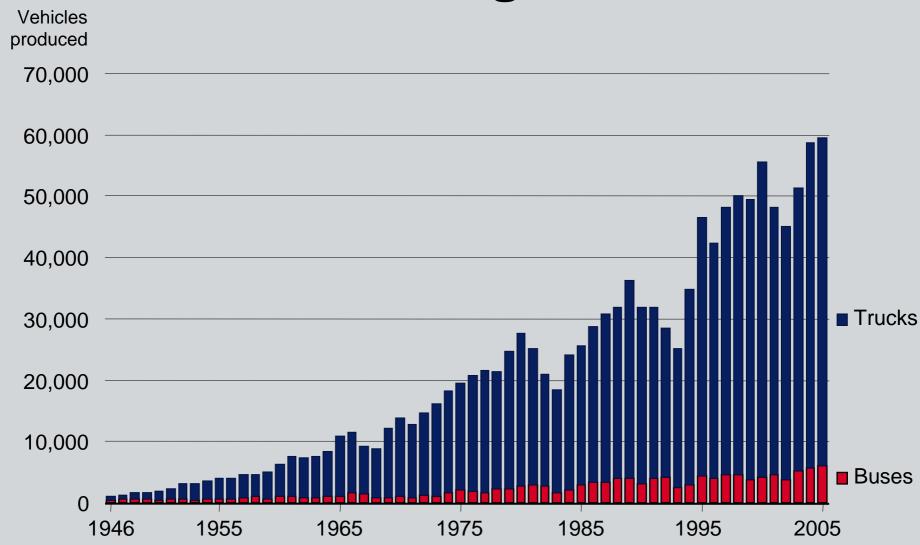


The world of Scania





Historical growth





Challenges and drivers

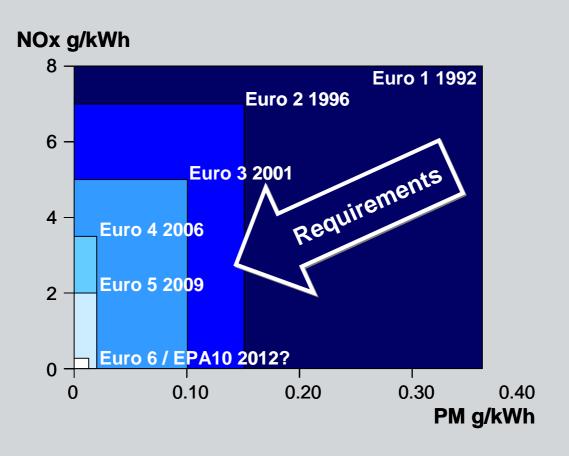
- Customers demand minimised fuel cost
- Insecure long-term oil supply
- Global warming cut
 CO₂ emissions
- Legal requirements
- Environmental ambitions



Efficient energy converters Alternative fuels

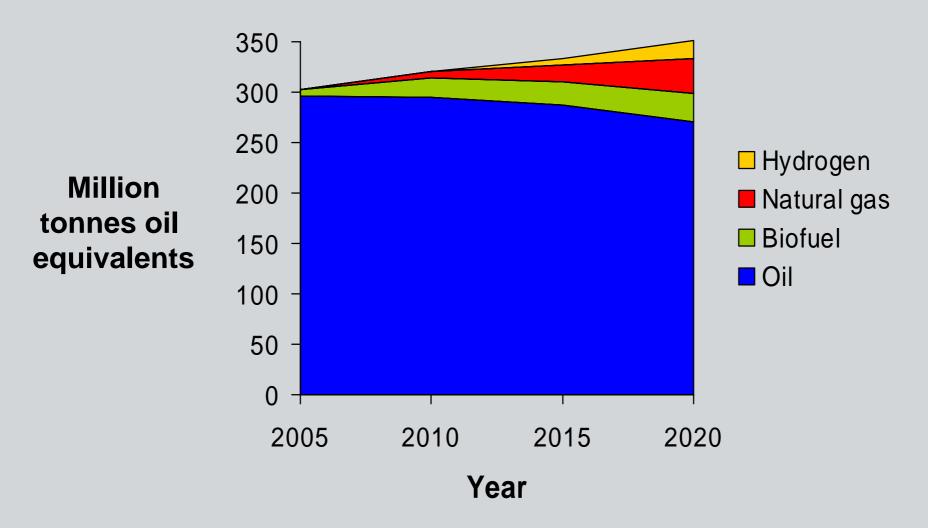


European emission standards





European fuel demand – EU targets



Dir. 2003/30/EG and European Energy and Transport: Trends to 2030



Viable alternatives

- Ethanol liquid renewable fuel
 - With 5% ignition improver
- RME (FAME) liquid renewable fuel
 - 100% or mixed 5% in diesel
- Synthetic diesel fossil or renewable
 - 100% or mixed with diesel
- Gas (methane) fossil or renewable



Liquid fuels preferable for vehicles

- Gas ideal for stationary plants
- Gas propulsion possible for urban use
- Gas gives weight and bulk penalty onboard
- Liquid fuel convenient to distribute and handle
- Liquid fuel easy to carry onboard a vehicle

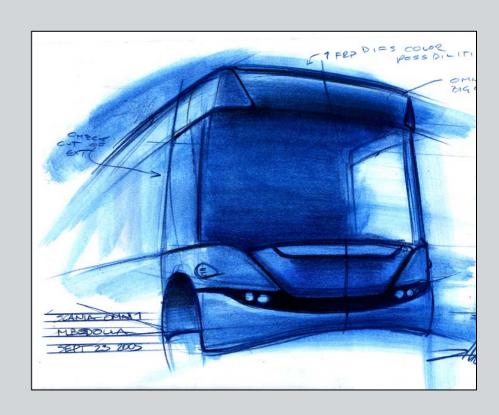


Source: BEST kickoff



Robust hybrid technology – fuel flexibility

- Existing robust engine technology
- Fuel saving at least25 percent
- Robust energy storage with ultracapacitors
- Ethanol, RME, diesel or gas
- Excellent emission and noise reduction potential





Ethanol – liquid renewable fuel

- Pure ethanol plus 5% ignition improver
- Diesel engine technology, high efficiency
- Liquid renewable fuel, easy to handle
- Potential for high global volumes
- Excellent emission levels





Scania ethanol history

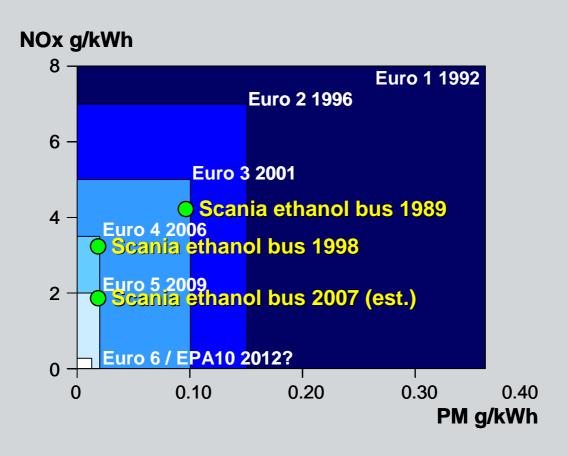








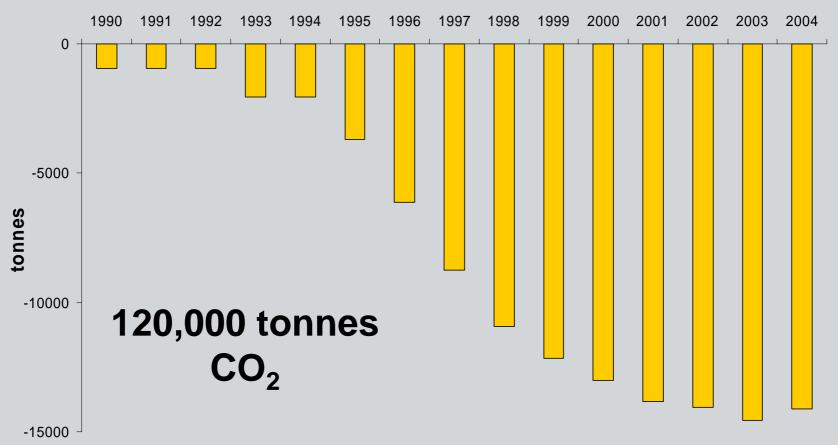
European emission standards





Net gain in CO₂ with ethanol

Stockholm, diesel vs. ethanol



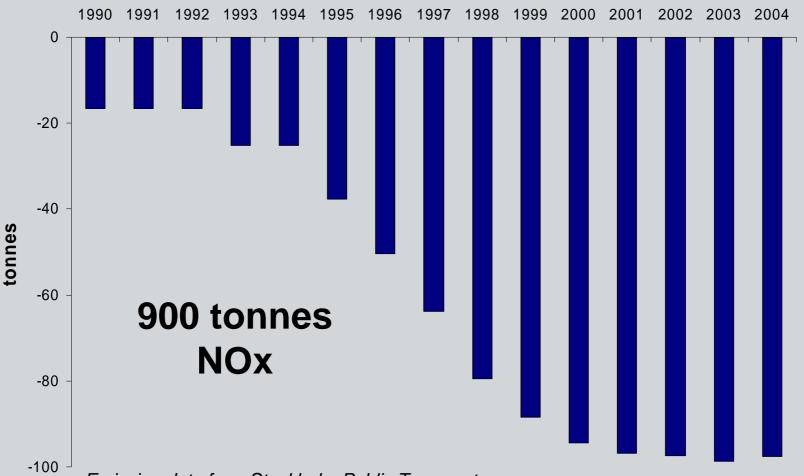
Emission data from Stockholm Public Transport:

Emissions of fossil CO₂ reduced by 120,000 tonnes since 1990



Net gain in NOx with ethanol

Stockholm, diesel vs. ethanol



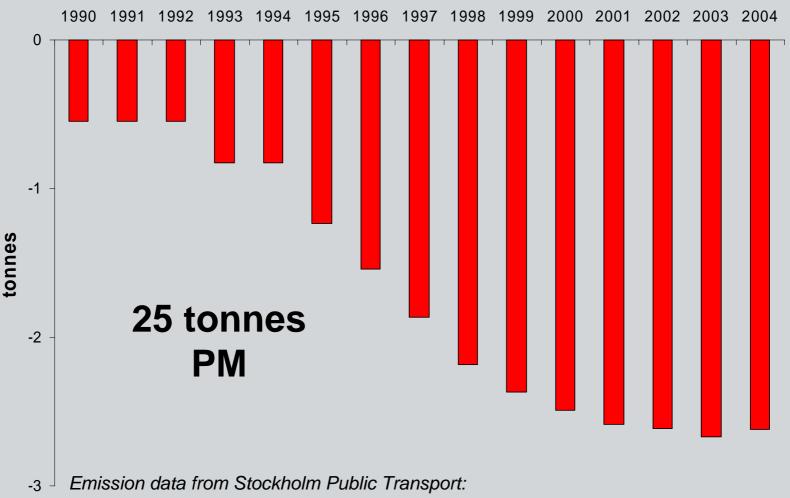
Emission data from Stockholm Public Transport:

Emissions of fossil NOx reduced by 900 tonnes since 1990



Net gain in PM with ethanol

Stockholm, diesel vs. ethanol



Emissions of fossil PM reduced by 25 tonnes since 1990



Ethanol as diesel fuel

Technical changes

- Compression ratio raised from 18:1 to 28:1
- Larger fuel injection nozzles
- Injection timing altered
- Gaskets and filters changed
- Larger fuel tanks needed



Ethanol engine efficiency

Engine load	min.	max.
25%	32.4%	36.3%
50%	36.6%	38.0%
75%	37.4%	40.0%
100%	37.4%	40.6%

Fuel economy

65-70% more ethanol than diesel



^{*} Single-cylinder test

Ethanol as diesel fuel



Operational aspects

- Fuel handling
- Sprinkler system standard
- Shorter oil-change intervals (halved)
- More scheduled maintenance required



Ethanol buses – a proven alternative since 15 years

- Easy fuel handling and storage
- Diesel engine
- Proven and reliable technology
- Standard Scania city bus with standard Scania components



Source: BEST kickoff



