

# CHINA AEROSPACE PROPULSION TECHNOLOGY SUMMIT

*New Aerospace Power for the Future*

19th & 20th June, 2012 Shanghai, China



Pre-scheduled one-to-one business meetings tailor-designed for  
aero engine industry leaders with real needs



Simultaneous English and Mandarin  
Interpretation Available

## Strategy and Technology for Aero Engine Designers, Manufacturers, Technology Developers and Service Providers

At China Aerospace Propulsion Technology Summit, Heads of aerospace will address your biggest challenges of searching for the right partners, targeting the most market potentials for your facilities and control the risks occurred from some uncertainties in the promising industry atmosphere.

- **150+ International Senior Executives from Aero Engine Industry**  
*in charge of sourcing solutions for their latest development projects will attend.*
- **Prescheduled Business Meetings**  
*Select and Strategically target your private Business Meetings in advance.*
- **Ultimate Networking Functions**  
*Develop meaningful business relationships with the leaders in the Aero Engine Industry.*

### Organizing Committee

#### Steering Committee



#### Official Host



#### Support Organization



**Galleon (Shanghai) Consulting Co., Ltd.**

Register before the seats run out! To reserve your seats, Please call +86 21 51559030, or log on [www.galleonevents.com](http://www.galleonevents.com)

**Disclaimer: This document is a promotional event release, and is not contractual.**



## Conference Background

Along with the strong growth of the civil aviation manufacturing, the aircraft engine industry met an unprecedented opportunity for market development. In the next two decades, the civil aviation market of the world will need 141,000 units of aircraft engines, with a total value up to 800 billion dollars, and among them large demands come from Asia, Middle East and Latin American regions, which will also bring about after-sales services with a value around 600 billion dollars. Until 2028, the market capacity of Chinese aircraft engine will be about 103.4 billion dollars, and in terms of sub-contracting business, China will obtain more opportunities from the global aircraft engine manufacturing chain.

Although China has a large demand on aircraft engines, domestic engines occupy no share in domestic trunk line and regional aviation markets. The gradually progressive general aviation market, the launch of the project of developing and manufacturing domestic engine for C919 large aircraft and the establishment of AVIC Commercial Aircraft Engine Co., Ltd. will create a new milestone for the advanced research and design, material processing, component & part manufacturing, component assembling and after-sales service and other fields of domestic civil aircraft engine industry.

The Conference on the Development of China Aircraft Engine Industry, initiated by Aeronautic Society of Heilongjiang, Liaoning, Sichuan, Shaanxi and Jiangxi Province jointly with Chinese Society of Aeronautics and Astronautics, AVIC engine subsidiary companies, will be held in Shanghai on 19th & 20th June, 2012. The Conference gathers all general assembly and design organizations of aircraft engine in China, which will provide a unique business docking platform for domestic and overseas organizations engaged in the design, research and development, component & part manufacturing, general assembly and services of aircraft engine.

## Facts & Figures

- 10+** Aero Engine Assembly & Subcontracting Projects in Focus
- 20+** Industrial Leading Keynote Speakers
- 30+** Counties Participation
- 80+** Global C-Level Executives
- 90+** One-to-one Business Meetings

## Project in Focus

### Aero Engine Manufacturing Projects

Company	Model	Category	Maximum Thrust
AVIC Commercial Aircraft Engine	CJ-1000A	High Bypass Ratio Turbofan	19999kgf
South Aviation Industry	HS6	Radial Air-cooled 9 Cylinder	198.5kw
	WZ8A/D	Low Power Turbo Shaft	539kw
	WZ9	Medium Power Turbo Shaft	1000kw
	WJ6	Medium Power Turboprop	3124kw
	WJ9	Low Power Turboprop	462kw
	WS11	Small Thrust Turbofan	16.87kn
Liyang Aero Engine	WP7	Small Thrust Turbojet	43.15kn
	WP13	Small Thrust Turbojet	47.56kn
	WS13	Medium Thrust Turbofan	56.75kn
Liming Aero Engine	WP5	Small Thrust Turbojet	26.5kn
	WP6甲	Small Thrust Turbojet	36.8kn
	WP14(Kunlun)	Medium Thrust Turbojet	68.65kn
	WS10	High Thrust Turbofan	132kn
Xi'an Aero Engine	WP8	Medium Thrust Turbojet	93.1kn
	WS9(Qinling)	Medium Thrust Turbofan	91.1kn
Chengdu Aero Engine	WP6A/B	Small Thrust Turbojet	43.7kn
	WS15	High Thrust Turbofan	180kn
Dong'an Aero Engine	WJ5	Medium Power Turboprop	2133kw
Lanxiang Machinery	WZ6	Medium Power Turbo Shaft	1160kw
	Turmo I11C6	Medium Power Turbo Shaft	1170kw

### Aero Engine MRO Service

Company	Engine Model
Shanghai Pratt & Whitney Aircraft Engine Maintenance Co., Ltd.	CFM56-5B, CFM56-3, CFM56-7
Sichuan Snecma Aero-engine Maintenance Co., Ltd.	CFM56-3, CFM56-5/-7; ATA-71 Power Plant, ATA-73 Engine Fuel and Control, ATA-74 Ignition, ATA-75 Air, ATA-78 Exhaust, ATA-79 Lubricating System Components
MTU Maintenance Zhuhai Co., Ltd.	IAE V2500-A1,A5, CFMI CFM56-3
GE Engine Services (Xiamen) Co., Ltd.	CFM56-3 CFM56-5 CFM56-7
Sichuan Haite High-Tech Co., Ltd.	Aero Engines of Regional Jet, Helicopter and Business Jet etc.





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## Who Will Attend

Aviation Government Officials  
Aviation Association Representatives  
Aero Engine Manufacturers  
Aero Engine Engineering Company  
Airframer  
Airliner  
Aviation Financial Leasers  
Aero engine Key Solution Providers  
Components Suppliers  
Components Processing Machinery

### Geographical breakdown (pie Chart)

- China 31%
- Europe 23%
- US 16%
- Asia Pacific 14%
- Middle East 12%
- Others 4%



### Sectors

Aircraft Turbojet Engine  
Aircraft Turbofan Engine  
Aircraft Turboprop Engine  
Aircraft Turboshift Engine

## Job Title

President / CEO / General Manager  
Vice President / Deputy General Manager  
Chief Operation Officer  
Chief Information Officer  
Chief Technology Officer  
Chief Procurement Officer  
Chief Engineer  
Systems Integrator  
Facilities Manager  
Strategic Planning Director  
Head of Maintenance  
Business Development Director / Manager  
Marketing Director / Manager  
Sales Director / Manager

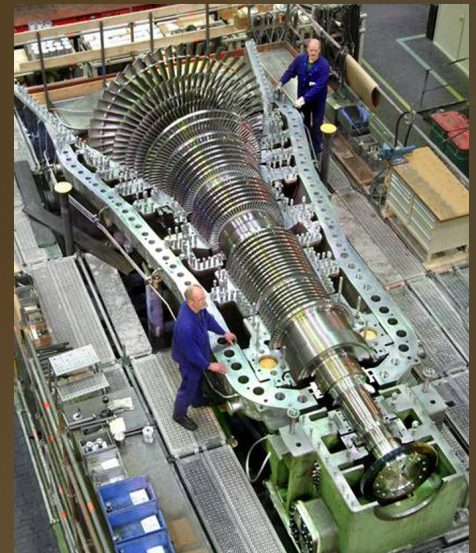
## Previous Event Attendees Come from

Anda Forging Plant of GAIC  
Anji Foundry of GAIC  
AVIC Commercial Aircraft Engine Co., Ltd.  
Bancheng General Electric Company  
Beijing Qingyun Aviation Instrument Company  
Changfeng Machinery Factory  
Chengdu Aircraft Industry (Group) Corporation Ltd.  
Chengdu Aviation Instrument Company  
China Aviation Standard Parts Manufacturing Corporation of GAIC  
Fenglei Armament Factory of GAIC  
Fengyang Hydraulic General Factory of GAIC  
Guiyang Aviation Hydraulic Component Factory of GAIC  
Guiyang Electrical Machinery Factory of GAIC  
Guiyang Huafeng Electrical Appliance General Factory of GAIC  
Guizhou Aviation Industry Corporation (GAIC)  
Guizhou Hongyang Machinery (Group) Corporation of GAIC  
Hanjiang Machinery Plant  
Hefei Wan'an Machinery Factory  
Honghu Machinery Factory of GAIC  
Honglin Machinery Factory of GAIC  
Hongwei Machinery Factory  
Hongyuan Aviation Forging & Casting Industry Company  
Huanyu Machinery Factory of GAIC  
Huaxing Aircraft Wheel Corporation  
Huayang Electrical Factory of GAIC  
Jiangnan Aviation Life-Support Industry Corporation  
Jianghuai Aviation Instrument Factory  
Jincheng (Group) Corporation Ltd.  
Liyang Aero Engine Corporation of GAIC  
Longyan Aircraft Manufacturing Factory of GAIC  
Luoyang Aviation Electrical Factory  
Luoyang Nanfeng Aviation Precision Electro-Machinery Company  
Luoyang Xinghua Electric Appliance Manufacturing Corporation  
Pingshui Machinery Factory of GAIC  
Shaanxi Qingling Aero Electric Corporation  
Shanghai Aeroengine Manufacturing Plant  
Shanghai Aircraft Manufacturing Factory  
Shanghai Aviation Industry (Group) Company  
Shanghai Avionics Corporation  
Shenyang Aircraft Industry (Group) Corporation Ltd.  
Shenyang Liming Engine Manufacturing Corporation  
Shenyang Xinghua Electric Appliance Manufacturing Corporation  
Shuangyang Aircraft Manufacturing Factory of GAIC  
Taihang Instruments Factory  
Tianyi Electro-Technical Factory of GAIC  
Wanjiang Electro-Mechanical Factory of GAIC  
Weihong machinery Factory of GAIC  
Xi'an Aero-Engine Corporation  
Xi'an Aircraft Industry (Group) Corporation Ltd.  
Xi'an Yuandong Company  
Xin'an Machinery Factory of GAIC  
Xinghong Machinery Factory of GAIC  
Yonghong Machinery Factory of GAIC  
Yunma Aircraft Manufacturing Factory of GAIC

## Special Solutions

**Aero Engine China 2012 offers a wide range of solutions for the aero engine manufacturing projects:**

Components Management  
Manufacturing Support  
Aero Engine and Parts Maintenance  
Aero Engine and Parts Manufacturing  
Material Processing  
Compressor  
Burning Chamber  
Turbine Machine  
Jet Pipe  
Control System  
Transmission System  
Lubricating Oil System  
Fuel System  
Cooling System  
Power Plant Management  
PMA  
Test Equipment  
Tooling



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## Interactive Format

### Pre-event Questionnaire

More specific problem focused discussions and problem solving  
YOU decide the issues you want to discuss

### Dynamic and Educational Event Agenda

Case studies will be presented by experts addressing the hottest topics and issues facing avionics manufacture in China

### Diversified Networking Sessions

Maximize your value of participation through Group Discussion, Panel Discussion, Site Visit with the pre-qualified industrial procurement decision makers by invitation only

### Valuable Contacts

Exclusive acquisition of participants list from the summit and air show for your business development

### Advanced Case Studies

Most up-to-date case studies will help you better understand issues and problems addressed. Information is carefully prepared in both hard copies and CD-ROMs



## Why attend

- Learn about the newest China policies and advanced aero engine manufacturing technologies
- Save time and money with prescheduled one-to-one meetings with the solution providers of your choice that provide information tailored to your needs.
- Network with pre-qualified peers at a five-star resort and receive VIP treatment for this invitation-only event.
- Source a strategic variety of industrial buyers over two well organized days of high-level keynote presentations and meetings with selected potential clients
- Have a deeper understandings of the challenges that China aero engine manufacturing industry is currently facing and come up with solutions to the market competition by seizing the industrial business opportunities



## Make Your Vision Our Reality

Pre-Conference Communications Questions Collection	Conference Day One Wed, 19th June, 2012	Conference Day Two Thu, 20th June, 2012	Post-Conference Site Tour Fri, 21st June, 2012
Customized Topics: Addressing specific practical issues you would like to discuss onsite	Aero Engine General Design and Assembly & ONE-TO-ONE Business Meetings between Aircraft OEM and Aero Engine Manufacturers	Aero Engine Key Components Manufacturing and Tooling & Equipment Qualifications & ONE-TO-ONE Business Meetings between Aero Engine Manufacturers and Key Components Suppliers	Providing a much clearer picture of China commercial aircraft engine development through visiting the aircraft engine plant and aviation industry park, and learning the local culture
	Aero Engine Material Processing and Innovation & ONE-TO-ONE Business Meetings between Aero Engine Manufacturers and Aerospace Material Solution Providers	Aero Engine MRO & ONE-TO-ONE Business Meetings among Aero Engine MRO Service Providers, Manufacturers, and Key Components Suppliers	



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## 19<sup>th</sup> June, 2012, Tuesday

- 8: 30 Event registration  
8: 50 Welcome Address delivered by Galleon  
8: 55 Opening Address by the head of the aeronautic society
- 9: 15 **Outlining the landscape plan of expanding the high-end proportion in China equipment manufacturing industry**  
**Yongwei ZHANG**  
*Researcher*  
*Development Research Center of the State Council*
- 9: 40 **How will the aero engine of next generation be evolved to meet the ever upgrading requirements of the global air transportation market?**  
**Dr. Hooman REZAEI**  
*Founder & President*  
*International Aircraft Engine Association*
- 10: 10 Morning Coffee Break and Networking
- 10: 40 **Disserting the future powerplant system model to be utilized in C919 large commercial aircraft project**  
**Yingchun CHEN**  
*Executive Deputy Chief Engineer*  
*COMAC*
- 11: 20 **Open policy for international cooperation - Enhancing synergy output on the first China-assembled CJ-1000a aircraft engine development**  
**Jibao LI**  
*Vice President*  
*AVIC Commercial Aircraft Engine Co., Ltd.*
- 12: 00 **The development of the key technology of China aero engine projects**  
**Haining LI**  
*Chief Engineer*  
*AVIC Xi'an Aero Engine*
- 12: 35 Networking Luncheon
- 14: 00 **Keeping abreast of China civil aircraft engine manufacturing project updates by learning from AVIC Group technology innovation strategy for engine assembly and key components manufacturing**  
**Youmei PENG**  
*Committee of S&T*  
*AVIC Group*

- 14: 30 **The technology behind the geared turbofan and future technologies to address airline and environmental needs**  
**Dr. Alan EPSTEIN**  
*Vice President, Technology and Environment*  
*Pratt & Whitney*
- 15: 10 Afternoon Coffee Break and Networking
- 15: 40 **The competition analysis of China aircraft engine design and test technology**  
**Liang WANG**  
*General Manager*  
*AVIC Liyang Aero Engine*
- 16: 10 **The technology advancement of the Trent series three-shaft engine**  
**Ian DOHERTY**  
*Strategic Marketing Manager - Future Programmes*  
*Rolls-Royce*
- 16: 50 **The masterplan of the self-developed large civil aircraft turbofan engine**  
**Senior Representative**  
*AVIC Shenyang Engine Design and Research Institute*
- 17: 00 End of Day One

## 20<sup>th</sup> June, 2012, Wednesday

- 8: 30 Event Re-registration  
8: 55 Opening Address by the Conference Chairman
- 9: 00 **Challenges related to the renewed airworthiness standards of commercial aero engines**  
**Yanpei ZHOU**  
*Director, China Civil Aero Engine Airworthiness Certification Center*  
*CAAC*
- 9: 30 **From MRO's perspectives: the main factors of selecting new aero engines in accordance with the challenges during operation**  
**Ping WANG**  
*Manager, RB211 Product Line*  
*Ameco - A Joint Venture of Lufthansa*
- 10: 00 Morning Coffee Break and Networking



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10: 30 **LEAP engine green technology innovation for the new large commercial aircrafts**

**Dr. Dale CARLSON**

General Manager, CFM LEAP Technology Strategy

**GE Aviation**

11: 10 **Work division and cooperation of China aero engine development**

**Huifang QIAO**

Technical Director

**AVIC Chengdu Engine**

11: 40 **The establishment of Safran global supply chain system & some critical issues of its implementation in China**

**Andre ABALLEA**

International Procurement Manager

**Safran China**

12: 10 **Networking Luncheon**

14: 00 **Panel Discussion**

**Joint venture cooperation in aero engine development**

**Panelists come from**

- **Patrick MO**, General Manager, **Xi'an Avio Xae Aero Engine Components Corp., Ltd**
- **Head of Leap Engine Joint Venture Project, AVIC Commercial Aircraft Engine Co., Ltd.**
- **Andre ABALLEA**, International Procurement Manager, **Safran China**

15: 00 **Advanced materials for aero engine performance excellence**

**Dr. Jiarong LI**

Deputy Chief Engineer

**AVIC Beijing Institute of Aeronautical Materials**

15: 30 **Maximizing return on investment through financial leasing for Commercial aero engines**

**Kevin CHAN**

Vice President Technical Asset Management  
**RBS Global Banking & Markets**

16: 00 **Networking and Wrap-up of the Conference**

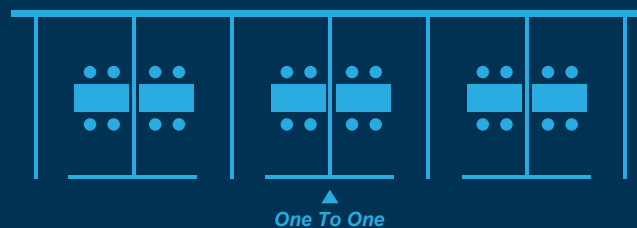
## Exclusive Five Star Conference Venue

We specialize in pairing catering service with ideal meeting space to ensure all your individual meeting with potential clients are memorably excellent

We offer

- Wireless internet access in function rooms
- State-of-the-art audio-visual capabilities, distinctive venues
- Catering team dedicated to the cuisine to feed your appetite

## One-to-one Business Meeting Floor Plan



## Who Will Attend

Industry Representative from the Complete Aero Engine Industry Chain

- Aero Engine OEM & Module Manufacturers 27%
- Government Officials 5%
- Aircraft OEM & Airlines 10%
- Design & Engineering Institutes 15%
- Aero Engine Components Providers 18%
- Machine Tool Providers 20%
- Others 5%



Attending Key Decision Makers throughout the Entire Procurement Process

## Why You Cannot Afford to Miss This High Level Event

This will be the 4th Galleon civil aerospace event in China since the establishment of COMAC in 2008. C-level executives and key decision makers from the industry leading companies More than 60% re-booking rate.

The China Aerospace Propulsion Technology Summit will provide you with the opportunities to position your brand in front of the senior level decision makers from the industry buyer companies. Our customized sponsorship and speech packages are designed to enable companies to stamp their mark in the industry and create optimized business development opportunities.







## The investment (Customized Event Packages)

### YOUR INVESTMENT

#### Your Invitation Includes

- Company is branded as the official Documentation Sponsor
- Company will be branded in all advertisement and newsletter materials before the event
- Logo included in all event literature
- Logo, profile and hyperlink on the event website
- Your details will be included in all executive email campaigns sent to 3000 decision makers
- Advanced notice of attending delegates details 1 week prior to the event
- One company brochure pre-inserted into the event pack
- Company name, profile, logo, contact printed in the sponsorship acknowledgement page in the event book
- 1 delegate pass attending the most exclusive aero engine summit in China
- Logo on all branding at the event as the official Documentation Sponsor
- Exclusive networking opportunities with 50 ultimate decision makers of the industry. Most importantly, the event is by invitation only and each delegate has been pre-qualified and paid RMB16950 to attend, which gives absolutely no entry to non-decision makers
- A corporate networking table for open one-to-one business meeting with TWO pre-selected potential buyers
- Updates of confidential contacting list(company name, delegate name, delegate job title) one week after the event

**Your Investment: 39950 RMB**

#### Your Invitation Includes

- Full access to the two Day conference program
- Access to all 5-star breakfasts, luncheons, gala dinner and cocktail reception
- Access to all networking functions & leisure activities

**Your Investment: 16950 RMB**

Please note: Accommodation and Transportation are not included in the conference fee

## Sponsorship and Exhibition Opportunities

Position your company as an industry leader!

Whether you want to:

- Generate new sales leads and grow market share
- Build your brand and generate awareness
- Launch new products and penetrate new markets

... we will implement a strategic marketing campaign that provides you with exposure to your target market and culminates in face-to-face meetings with clients and top prospects. Let us create a package that suits your organizational needs, promotional aims and your budget! If you want to increase your profile, generate new revenue, network and make excellent business contacts then you simply cannot miss this event!

For more info and customized packages, contact Mark Marzron at +86 21 5155 9030 or email him [markm@galleonevents.com](mailto:markm@galleonevents.com) to find out more about the sponsorship opportunities and how we can assist you to reach your objectives in the event.

### One-to-one Business Meeting



The project leaders with budget and procurement power from aerospace manufacturing companies will bring the upcoming new projects onsite, and open for face-to-face discussion with solution providers in a separate conference room, facilitating the industrial solution providers to approach potential partners more effectively and efficiently.



## About Galleon



Galleon is a leading business information provider with strategic partners in China, US, UK, Germany, Italy, the Netherlands, Austria and Singapore. Galleon creates major sector focused events for insights sharing and business networking across industries of natural resources, energy and chemical, infrastructure development, aerospace and aviation, and etc.

With constant research and analysis, Galleon is able to deliver customized solutions to meet various strategic information requirements for a company through the timely provision of cutting-edge business intelligence relating to global business market.



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PLEASE FAX THE COMPLETED FORM TO

ON 8621 51559049

Name:	Title:	Email:
Name:	Title:	Email:
Name:	Title:	Email:
Name:	Title:	Email:
Company Name:		
Address:		
Tel:	Fax:	Zip:
Signature:	Date:	
(MM/DD/YY)		
Nature of Business		

## REGISTRATION FEES

### • DOCUMENTATION INSERT

RMB 39950

### • 2 DAY CONFERENCE

RMB 16950 / Person

### • SITE VISIT

RMB 3950 / Person

**The exchange rate is calculated by the day of the remittance**

Registration fee includes lunch, refreshments and full conference documentation. The fee does not include hotel accommodation.

## ASSISTANCE

If you need assistance with

### HOTEL ROOM RESERVATION

Please note: Accommodation is not included in the conference fee

Tick this box

Event Code:

Office:

Staff Code:

## PAYMENT METHOD

### • BY CREDIT CARD:

Please debit my credit card:  VISA  MasterCard  JCB  American Express

Card Number:

Card Holder's Name: \_\_\_\_\_ Signature: \_\_\_\_\_

Expiry Date: \_\_\_\_\_

Note: All credit card payment will be charged in RMB.

### • BY BANK TRANSFER: Account

账户

开户名: 上海广尧商务咨询有限公司

开户行: 上海浦东发展银行杨浦支行

账号:

欧元帐号: 98123854740000060

美元帐号: 98121454740000237

人民币帐号: 98120154740004275

Payment is required within 5 working days on receipt of invoice.

Beneficiary's Name: Galleon (Shanghai) Consulting Co., Ltd.

Bank Name: Shanghai Pudong Development Bank, Yangpu Branch

Bank Address: No 1296, Xuchang Road, Shanghai, China

Account No.

For Euro 98123854740000060

For USD 98121454740000237

For RMB 98120154740004275

Swift code: SPDBCNSH

## CANCELLATION AND SUBSTITUTIONS

• If you are unable to attend, a substitute delegate is always welcome at no extra charge. Alternatively, your registration can be credited to a future conference. If for reasons beyond your control you are not able to attend (more than 45 days before the conference and there is no alternative Galleon event you wish to attend), we will refund the fee. Please confirm your cancellation in writing. Cancellations made within 45 days will result in loss of half the fee.

• Cancellation within 30 days of the course will result in loss of the full fee. Failure to attend a course with no prior notice will also result in loss of the fee.

• Occasionally it is necessary for reasons beyond our control to alter the contents and timing of the program or the identity of the speakers. If a conference has to be cancelled at the last moment for reasons outside the control of Galleon, we will refund your fee in total, but cannot be held liable for any other expenses incurred by participants or their companies due to the cancellation.



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