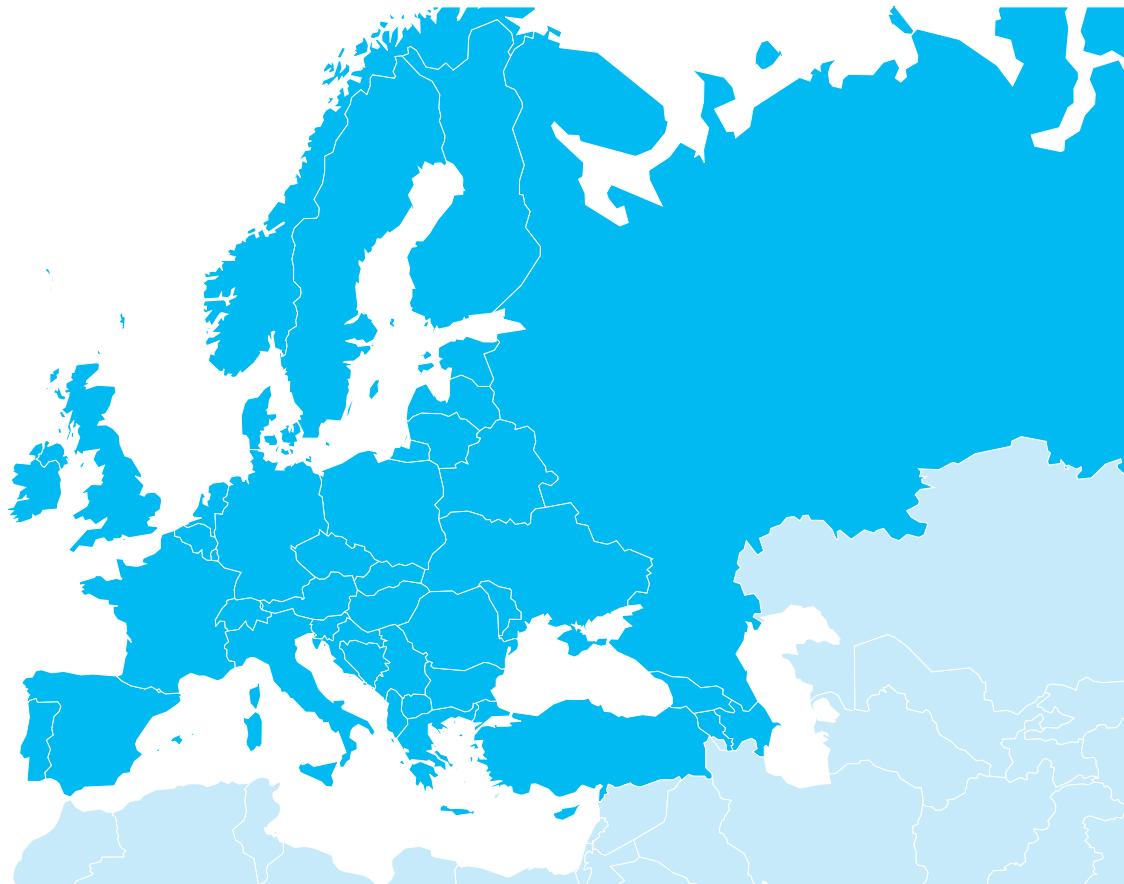




# EUROPE

|                 |
|-----------------|
| AUSTRIA         |
| BELGIUM         |
| BULGARIA        |
| CZECH REPUBLIC  |
| DENMARK         |
| ESTONIA         |
| FINLAND         |
| FRANCE          |
| GERMANY         |
| GREECE          |
| HUNGARY         |
| IRELAND         |
| ITALY           |
| THE NETHERLANDS |
| POLAND          |
| PORTUGAL        |
| ROMANIA         |
| RUSSIA          |
| SERBIA          |
| SPAIN           |
| SWEDEN          |
| TURKEY          |
| UK              |



## COMMENTARY

The global economic downturn had a different impact on the two regions within Europe, Central & Eastern Europe and Western Europe. According to ZenithOptimedia figures, the advertising market contracted more sharply in Central & Eastern Europe but recovery is expected to be stronger. For Western Europe, the contraction has been less severe but has lasted longer and the return to growth will be more modest, with advertising revenues in 2012 still a long way below their 2008 level.

The advertising market in Central & Eastern Europe had been enjoying double-digit growth until economic difficulties caused by the global financial crisis led to a sharp fall of 24.6% in 2009. However, ZenithOptimedia expects adspend growth of 7.2% for 2010 followed by continued growth of 9.9% in 2011 and 11% in 2012.

Prospects look less encouraging for the magazine industry. After a 19.7% decline in adspend in 2009, a further fall of 6.3% is expected in 2010 before adspend stabilises in 2011 and finally returns to growth of 3.2% in 2012. As a result of this performance, magazines are forecast to see a decline in their share of the advertising market from 10.9% in 2009 to 8.1% in 2012.

### Return to growth in 2010

The Western European advertising market contracted slightly in 2008 and then by a more significant 11.2% in 2009. There is a return to growth in 2010 with ZenithOptimedia forecasting a 3% increase in both 2010 and 2011 and a slightly higher 3.5% rate

of growth in 2012. The magazine market suffered particularly badly in the downturn, losing 4.4% of adspend in 2008 and 19.7% in 2009. Recovery will be slow with further declines expected in 2010 and 2011 of 2.8% and 1% respectively before a very modest return to growth in 2012 of 0.6%. The magazine industry's share of adspend is expected to fall from 13.4% in 2009 to 11.8% in 2012.

### Hopeful signs in some countries

The overall trend for the magazine industry across the whole of Europe is therefore of decreasing advertising revenues due not only to the economic downturn but also to a poorer performance by the magazine sector than media as a whole. In countries across the continent, magazine advertising revenues are predicted to be significantly lower in 2012 than they were in 2008. There are a handful of exceptions (Serbia, the Czech Republic, Belgium and Ireland) where the decline in 2009 was less dramatic and recovery is expected to be stronger, leading to overall growth in magazine adspend by 2012.

The economic downturn has not just depressed advertising expenditure but has also had an impact on consumer spending. Magazine publishers across Europe, of both consumer and B2B titles, report declining sales and a drop in the number of magazine titles available. Publishers have sought to make economies through a range of measures such as restructuring their organisations, closing magazine titles or switching them to online-only publication, reducing print runs and cutting frequency. There are however

a few hopeful signs in some countries, such as an increase in the number of consumer titles in France, Germany and the Czech Republic, an increase in circulation for UK consumer titles in 2010 driven by new free and customer titles, increased readership levels in Finland in 2009 and an expanding B2B segment in Portugal.

Another common theme across Europe is the increasing appeal of the internet to advertisers and consumers. In Western Europe, internet's share of adspend increased to 15.9% in 2009, overtaking magazines. This share is expected to reach 19.6% in 2012. In Central & Eastern Europe internet has a lower share of adspend, of 6.4% in 2009, but it is rising quickly and is expected to reach 9.2% 2012, higher than that of magazines.

### Digital platforms offer best opportunities

Many publishers, especially in the mature markets of Western Europe, see new digital platforms as offering their greatest opportunities for growth. The recent launch of tablet devices has sparked interest among publishers in launching specially designed editions and this is expected to be an increasing trend. However, this type of development requires investment at a time when most publishers are not yet generating significant income from online and digital products. The question facing them, therefore, is how best to adapt to digital platforms and earn more income from these initiatives. This appears to be a concern for publishers in Western Europe especially but is also an emerging trend in Central & Eastern Europe.



# Europe

## MAJOR MAGAZINE TITLES (CONSUMER)

| Country                                   | Title                    | Publisher                         | Frequency   | Circulation | Average issue Readership |
|---|--------------------------|-----------------------------------|-------------|-------------|--------------------------|
| <b>AUTOMOTIVE/MOTOR RACING/MOTORCYCLE</b> |                          |                                   |             |             |                          |
| 1 Germany                                 | Adac Motorwelt           | Adac Verlag                       | Monthly     | 13,808,111  | 17,920,000               |
| 2 Austria                                 | auto touring             | ÖAMTC-Verlag                      | 11 per year | 1,434,103   | -                        |
| 3 Italy                                   | Automobile Club          | Aci-Mondadori                     | Monthly     | 686,613     | -                        |
| 4 Germany                                 | Auto Bild                | Axel Springer                     | Weekly      | 592,245     | 2,650,000                |
| 5 Germany                                 | Ace-Lenkrad              | Ace Verlag                        | Monthly     | 552,406     | 930,000                  |
| 6 Russia                                  | Za Rulem                 | Za Rulem                          | Monthly     | 460,500     | 7,556,000                |
| 7 Italy                                   | Al Volante               | Unimedia                          | Monthly     | 437,791     | 2,256,000                |
| 8 Belgium                                 | Touring Explorer         | Touring Wegenhulp                 | 10 per year | 429,000     | 904,000                  |
| 9 Germany                                 | Auto Motor Und Sport     | Motor Presse Stuttgart            | Fortnightly | 406,474     | 1,980,000                |
| 10 Austria                                | Freie Fahrt              | ARBÖ                              | 8 per year  | 378,583     | -                        |
| 11 Netherlands                            | ANWB Auto                | ANWB Media                        | Monthly     | 361,532     | -                        |
| 12 Italy                                  | Quattroruote             | Editoriale Domus                  | Monthly     | 354,735     | 4,219,000                |
| 13 Russia                                 | Top Gear                 | Parlan Publishing                 | Monthly     | 350,000     | 1,674,000                |
| 14 Italy                                  | Am Automese              | Conti Editore                     | Monthly     | 310,024     | 502,000                  |
| 15 Belgium                                | Uit Magazine             | VTB-BAB                           | 11 per year | 281,932     | 427,000                  |
| 16 France                                 | Auto Plus                | Mondadori France                  | Weekly      | 269,059     | 2,345,000                |
| 17 France                                 | Action Auto Moto         | Lagardère Active                  | Monthly     | 261,545     | 3,211,000                |
| 18 Germany                                | Auto Test                | Axel Springer Auto Verlag         | Monthly     | 207,062     | 460,000                  |
| 19 Germany                                | Auto Zeitung             | Bauer Media                       | Fortnightly | 204,547     | 730,000                  |
| 20 UK                                     | BBC Top Gear Magazine    | BBC Worldwide                     | Monthly     | 190,375     | 2,047,000                |
| 21 Portugal                               | ACP Revista              | Automovel Clube de Portugal       | Monthly     | 181,587     | -                        |
| 22 Germany                                | Autostraßenverkehr       | Motor Presse Stuttgart            | Fortnightly | 178,361     | 510,000                  |
| 23 Poland                                 | Auto Świat               | Axel Springer Polska              | Weekly      | 171,305     | 2,562,000                |
| 24 Poland                                 | Motor                    | Wydawnictwo Bauer                 | Weekly      | 164,409     | 1,067,000                |
| 25 Russia                                 | Avtopanorama             | Media Panorama                    | Monthly     | 158,000     | 391,000                  |
| 26 Russia                                 | Avtomobili               | NRT                               | Monthly     | 152,500     | 650,000                  |
| 27 Russia                                 | Pyatoe Koleso            | SPN                               | Monthly     | 152,000     | 1,031,000                |
| 28 Finland                                | Tekniikan Maailma        | Otavamedia                        | 22 per year | 148,216     | 667,000                  |
| 29 Italy                                  | Gente Motori             | HLM – Hachette Lifestyle          | Monthly     | 144,523     | 1,153,000                |
| 30 Italy                                  | In Sella                 | Unibeta                           | Monthly     | 141,260     | 1,412,000                |
| 31 Russia                                 | Quattroruote             | Burda                             | Monthly     | 139,167     | 808,000                  |
| 32 Germany                                | Oldtimer Markt           | VF Verlagsgesellschaft            | Monthly     | 139,042     | 440,000                  |
| 33 Poland                                 | Top Gear                 | Burda Communications              | Monthly     | 134,964     | 467,000                  |
| 34 Russia                                 | Avtomir                  | Burda                             | Weekly      | 130,000     | 1,614,000                |
| 35 France                                 | Automobile Magazine      | Motor Press France                | Monthly     | 128,546     | 2,476,000                |
| 36 Sweden                                 | Vi Bilägare              | OK Förlaget                       | 18 per year | 127,300     | 359,000                  |
| 37 Sweden                                 | Motor                    | Motormännens Riksförbund          | 10 per year | 118,900     | 117,000                  |
| 38 Germany                                | Motorrad                 | Motor Presse Stuttgart            | Fortnightly | 117,422     | 790,000                  |
| 39 France                                 | Moto Magazine            | Editions de la FFMC               | Monthly     | 111,779     | -                        |
| 40 Germany                                | Oldtimer Praxis          | VF Verlagsgesellschaft            | Monthly     | 106,594     | -                        |
| 41 Italy                                  | Due Ruote                | Editoriale Domus                  | Monthly     | 105,523     | -                        |
| 42 Netherlands                            | Autoweek                 | Sanoma Men's Magazines            | Weekly      | 104,103     | 794,000                  |
| 43 France                                 | L'Auto Journal           | Mondadori France                  | Fortnightly | 103,925     | 1,517,000                |
| 44 Finland                                | Moottori                 | Otavamedia                        | 10 per year | 92,208      | 186,000                  |
| 45 Russia                                 | 4x4 Club                 | Klub 4x4                          | Monthly     | 91,000      | -                        |
| 46 Spain                                  | Automovil                | Motorpress                        | Monthly     | 90,071      | 175,998                  |
| 47 UK                                     | What Car?                | Haymarket Consumer Media          | Monthly     | 84,425      | 837,000                  |
| 48 Finland                                | Tuulilasi                | A-lehdet                          | 16 per year | 80,071      | 487,000                  |
| 49 UK                                     | Classic & Sports Car     | Haymarket Consumer Media          | Monthly     | 72,825      | 264,000                  |
| 50 Italy                                  | Auto                     | Conti Editore                     | Monthly     | 72,734      | 796,000                  |
| <b>BUSINESS/FINANCIAL/NEWS</b>            |                          |                                   |             |             |                          |
| 1 France                                  | Le Nouvel Observateur    | Groupe Nouvel Observateur         | Weekly      | 502,108     | 2,363,000                |
| 2 France                                  | Le Particulier           | Finances Editions / Groupe Figaro | Monthly     | 460,090     | 1,586,000                |
| 3 France                                  | L'Express                | Groupe Express Roularta           | Weekly      | 440,468     | 2,139,000                |
| 4 France                                  | Le Point                 | Le Point                          | Weekly      | 412,045     | 1,864,000                |
| 5 France                                  | Capital                  | Prisma Presse                     | Monthly     | 352,052     | 2,329,000                |
| 6 Germany                                 | Der Steuerzahler         | BdSt Steuerzahler Service         | Monthly     | 313,127     | 350,000                  |
| 7 Germany                                 | Guter Rat                | Hubert Burda Media                | Monthly     | 285,232     | 1,300,000                |
| 8 France                                  | Marianne                 | Marianne                          | Weekly      | 260,290     | 1,023,000                |
| 9 France                                  | Challenges               | Groupe Nouvel Observateur         | Weekly      | 250,065     | 583,000                  |
| 10 Czech Republic                         | Nedlní Blesk             | Ringier Axel Springer CZ          | Weekly      | 243,824     | 692,000                  |
| 11 France                                 | Mieux Vivre Votre Argent | Groupe Express Roularta           | Weekly      | 238,555     | 960,000                  |
| 12 Finland                                | Taloustaito              | Verotieto                         | Monthly     | 236,362     | 245,000                  |
| 13 UK                                     | Private Eye              | Pressdram                         | Fortnightly | 207,680     | 816,000                  |
| 14 UK                                     | Newsweek - EMEA (Group)  | Newsweek Inc (UK Branch)          | Weekly      | 197,382     | -                        |



# Europe

## MAJOR MAGAZINE TITLES (CONSUMER)

| Country        | Title  | Publisher                  | Frequency   | Circulation | Average issue Readership |
|----------------|--|----------------------------|-------------|-------------|--------------------------|
| 15 UK          | The Economist - UK                             | The Economist News         | Weekly      | 195,244     | —                        |
| 16 France      | Courrier International                         | Groupe Le Monde            | Monthly     | 194,779     | 1,347,000                |
| 17 Netherlands | Intermediair                                   | VNU Media                  | Weekly      | 191,644     | 548,000                  |
| 18 UK          | Newsweek - Europe                              | Newsweek Inc (UK Branch)   | Weekly      | 189,922     | —                        |
| 19 Netherlands | De Zaak  | Small Business Publishing  | 8 per year  | 186,945     | —                        |
| 20 Germany     | Wirtschaftswoche                               | Verlagsgruppe Handelsblatt | Weekly      | 182,603     | 1,000,000                |
| 21 UK          | The Week                                       | Dennis Publishing          | Weekly      | 176,680     | 315,000                  |
| 22 Germany     | Capital  | Gruner + Jahr              | Monthly     | 175,240     | 1,030,000                |
| 23 France      | L'Expansion                                    | Groupe Express Roularta    | Weekly      | 150,076     | 769,000                  |
| 24 Germany     | Euro   | Finanzen Verlag            | Monthly     | 144,456     | 240,000                  |
| 25 Italy       | Espansione                                     | Newspaper Milano           | Monthly     | 143,919     | —                        |
| 26 Germany     | Focus Money                                    | Hubert Burda Media         | Weekly      | 142,210     | 570,000                  |
| 27 Netherlands | Elsevier                                       | Reed Business              | Weekly      | 135,838     | 829,000                  |
| 28 Netherlands | Bizz   | Reed Business              | 11 per year | 129,568     | —                        |
| 29 Netherlands | Management Team                                | MT MediaGroep              | 20 per year | 127,765     | 231,000                  |
| 30 Germany     | Creditreform                                   | Verlagsgruppe Handelsblatt | Monthly     | 120,808     | 190,000                  |
| 31 Belgium     | Knack  | Roularta Media Group       | 51 per year | 119,920     | 658,000                  |
| 32 Germany     | Manager Magazin                                | Spiegel Verlag             | Monthly     | 113,774     | 630,000                  |
| 33 Germany     | Impulse  | Gruner + Jahr              | Monthly     | 112,539     | 240,000                  |
| 34 Netherlands | Ondernemen!                                    | Scope Business Media       | 10 per year | 112,366     | —                        |
| 35 Russia      | RBC  | RBC Media                  | Monthly     | 112,333     | 1,017,000                |
| 36 Sweden      | Chef   | Chef Stockholm Hb          | 11 per year | 111,600     | 165,000                  |
| 37 Russia      | Forbes   | Axel Springer Russia       | Monthly     | 107,583     | 1,079,000                |
| 38 UK          | New Scientist (Worldwide Excl Aus & US/Canada) | Reed Business Information  | Weekly      | 101,046     | 454,000                  |
| 39 Germany     | Brand Eins                                     | Brand Eins Verlag          | Monthly     | 100,758     | 70,000                   |
| 40 Italy       | Milano Finanza                                 | Class Editori              | Weekly      | 96,648      | 329,000                  |
| 41 Finland     | Tekniikka & Talous                             | Talentum Media             | 40 per year | 95,853      | 122,000                  |
| 42 Russia      | Expert   | Expert                     | Weekly      | 92,000      | 421,000                  |
| 43 Russia      | Profil   | PH Rodionov                | Weekly      | 83,000      | 131,000                  |
| 44 Russia      | Kariera  | PH Rodionov                | Monthly     | 81,000      | —                        |
| 45 Italy       | Capital  | Class Editori              | Monthly     | 80,878      | 217,000                  |
| 46 Austria     | Gewinn   | Wailand & Waldstein        | 11 per year | 80,254      | 309,000                  |
| 47 Finland     | Talouselämä                                    | Talentum Media             | 44 per year | 80,101      | 193,000                  |
| 48 Italy       | Class  | Class Editori              | Monthly     | 79,804      | 106,000                  |
| 49 Belgium     | Le Vif   | Roularta Media Group       | 51 per year | 79,223      | 466,000                  |
| 50 Sweden      | Jusek-Tidningen                                | Jusek                      | 10 per year | 79,100      | 73,000                   |

## CHILDREN'S/COMICS/TEENAGE

|    |             |                       |   |             |         |           |
|----|-------------|-----------------------|---|-------------|---------|-----------|
| 1  | Germany     | Bravo                 | Bauer Media                                 | Weekly      | 512,358 | —         |
| 2  | Russia      | Yes! – Zvezdi         | Independent Media Sanoma                    | Monthly     | 320,000 | 444,000   |
| 3  | Finland     | Aku Ankka             | Sanoma Magazines Finland                    | 51 per year | 317,529 | 1,076,000 |
| 4  | Netherlands | Donald Duck           | Sanoma Uitgevers                            | Weekly      | 314,281 | 1,793,000 |
| 5  | Russia      | Joy                   | Burda                                       | Monthly     | 303,333 | 432,000   |
| 6  | Poland      | Bravo                 | Wydawnictwo Bauer                           | Fortnightly | 256,341 | 1,326,000 |
| 7  | Russia      | Oops!                 | Burda                                       | Monthly     | 243,333 | 672,000   |
| 8  | Germany     | Geolino               | Gruner + Jahr                               | Monthly     | 231,360 | —         |
| 9  | Austria     | News                  | Verlagsgruppe NEWS                          | Weekly      | 222,144 | 820,000   |
| 10 | Russia      | Bravo                 | Bauer Russia                                | Weekly      | 220,000 | 312,000   |
| 11 | Russia      | Elle Girl             | Hachette Filipacchi Shkulev/InterMediaGroup | Monthly     | 210,000 | 287,000   |
| 12 | Italy       | Topolino              | The Walt Disney Comp.italia                 | Weekly      | 202,410 | 125,000   |
| 13 | Russia      | Yes!                  | Independent Media Sanoma                    | Monthly     | 200,000 | 696,000   |
| 14 | Russia      | I love you            | Bauer Russia                                | Monthly     | 200,000 | —         |
| 15 | Germany     | Popcorn               | Vision Media                                | 13 per year | 189,990 | —         |
| 16 | Poland      | Twist                 | Wydawnictwo Bauer                           | Monthly     | 188,647 | 506,000   |
| 17 | Poland      | Bella Relaks          | Wydawnictwo Bauer                           | Weekly      | 186,105 | 416,000   |
| 18 | Germany     | Bravo Girl            | Bauer Media                                 | Fortnightly | 181,907 | —         |
| 19 | Germany     | Micky Maus            | Egmont Ehapa Verlag                         | Weekly      | 172,074 | —         |
| 20 | France      | Super Picou Géant     | Disney Hachette Presse                      | 6 per year  | 170,215 | —         |
| 21 | Poland      | Bravo Girl            | Wydawnictwo Bauer                           | Fortnightly | 169,013 | 681,000   |
| 22 | Poland      | Popcorn               | Axel Springer Polska                        | Monthly     | 166,190 | 651,000   |
| 23 | Russia      | Liza Girl             | Burda                                       | Monthly     | 163,333 | 672,000   |
| 24 | Germany     | Hey!                  | Panini Verlags                              | 17 per year | 163,189 | —         |
| 25 | Poland      | Dziewczyna            | Axel Springer Polska                        | Monthly     | 159,100 | 756,000   |
| 26 | France      | Science et Vie Junior | Mondadori France                            | Monthly     | 156,860 | —         |
| 27 | Germany     | Mädchen               | Vision Media                                | Fortnightly | 151,649 | —         |
| 28 | Poland      | Bravo Sport           | Wydawnictwo Bauer                           | Fortnightly | 145,239 | 865,000   |
| 29 | France      | Le Journal de Mickey  | Disney Hachette Presse                      | Weekly      | 136,656 | —         |



# Europe

## MAJOR MAGAZINE TITLES (CONSUMER)

| Country                 | Title          | Publisher                    | Frequency                             | Circulation | Average issue Readership |
|-------------------------|----------------|------------------------------|---------------------------------------|-------------|--------------------------|
| 30                      | Germany        | Prinzessin Lillifee          | 13 per year                           | 130,016     | -                        |
| 31                      | France         | J'Aime Lire                  | Monthly                               | 121,337     | -                        |
| 32                      | France         | Mickey Parade Géant          | 6 per year                            | 115,407     | -                        |
| 33                      | UK             | Sugar                        | Monthly                               | 113,320     | 363,000                  |
| 34                      | Netherlands    | Girlz!                       | 13 per year                           | 111,749     | 337,000                  |
| 35                      | Germany        | Pokémon                      | Monthly                               | 111,135     | -                        |
| 36                      | Poland         | Scooby - Doo!                | Monthly                               | 109,786     | -                        |
| 37                      | France         | Pomme d'Api                  | Monthly                               | 107,728     | -                        |
| 38                      | UK             | Top of the Pops              | Monthly                               | 104,709     | 161,000                  |
| 39                      | Netherlands    | CosmoGIRL!                   | 13 per year                           | 102,233     | 301,000                  |
| 40                      | France         | Picsou                       | Disney Hachette Presse                | 102,091     | -                        |
| 41                      | Poland         | Kubu_Puchatek                | Egmont Polska                         | 98,320      | -                        |
| 42                      | France         | Winnie                       | Disney Hachette Presse                | 93,427      | -                        |
| 43                      | Italy          | Ragazza Moderna              | Piscopo Editore                       | 92,731      | 467,000                  |
| 44                      | Poland         | 13 Magazyn Nastolatki        | Egmont Polska                         | 92,499      | -                        |
| 45                      | Germany        | Yeah!                        | Bauer Media                           | 91,851      | -                        |
| 46                      | Austria        | profil                       | Verlagsgruppe NEWS                    | 90,487      | 432,000                  |
| 47                      | Turkey         | Bilim Cocuk                  | Tubitak                               | 85,800      | -                        |
| 48                      | UK             | Bliss                        | Panini UK                             | 84,141      | -                        |
| 49                      | France         | Witch                        | Disney Hachette Presse                | 82,452      | -                        |
| 50                      | UK             | The Simpsons Comics          | Titan Publishing Group                | 81,862      | -                        |
| <b>GENERAL INTEREST</b> |                |                              |                                       |             |                          |
| 1                       | Netherlands    | Kampioen                     | ANWB Media                            | 3,541,566   | 4,702,000                |
| 2                       | Germany        | Bild Am Sonntag              | Axel Springer                         | 1,577,764   | 9,510,000                |
| 3                       | Germany        | Der Spiegel                  | Spiegel Verlag                        | 1,016,373   | 6,080,000                |
| 4                       | Germany        | Stern                        | Gruner + Jahr                         | 895,962     | 7,200,000                |
| 5                       | France         | Notre Temps                  | Bayard Presse                         | 890,451     | 3,466,000                |
| 6                       | France         | Pleine Vie                   | Mondadori France                      | 854,366     | 2,625,000                |
| 7                       | Germany        | Readers Digest               | Verlag Das Beste                      | 770,803     | 1,590,000                |
| 8                       | Hungary        | Helyi Téma                   | Théma Lap- És Könyvkiadó              | 739,488     | 667,400                  |
| 9                       | UK             | Saga Magazine                | Saga Publishing                       | 653,949     | 1,541,000                |
| 10                      | Germany        | Bunte                        | Hubert Burda Media                    | 648,923     | 3,850,000                |
| 11                      | France         | Paris Match                  | Lagardère Active                      | 611,045     | 4,403,000                |
| 12                      | Germany        | Focus                        | Hubert Burda Media                    | 579,788     | 5,580,000                |
| 13                      | Italy          | Famiglia Cristiana           | Periodici S. Paolo                    | 544,576     | 2,764,000                |
| 14                      | Sweden         | Hem & Hyra                   | Hyresgästföreningen                   | 537,300     | 290,000                  |
| 15                      | Italy          | Il Venerdì di Repubblica     | Gruppo Ed.Le L'Espresso               | 522,858     | 2,252,000                |
| 16                      | Italy          | Messaggero di Sant'antonio   | Messaggero Di Sant'antonio            | 514,171     | 1,001,000                |
| 17                      | Italy          | Oggi                         | RCS Periodici                         | 511,439     | 3,071,000                |
| 18                      | Italy          | Panorama                     | Arnoldo Mondadori Editore             | 511,349     | 2,822,000                |
| 19                      | Hungary        | Itthon                       | Geomédia Kiadói                       | 491,033     | -                        |
| 20                      | Poland         | Tygodnik Angora              | Wydawnictwo Westa Druk Mirosław Kuliś | 469,675     | 3,194,000                |
| 21                      | UK             | Reader's Digest              | Reader's Digest Association           | 463,683     | 1,434,000                |
| 22                      | Germany        | Super Illu                   | Hubert Burda Media                    | 434,169     | 3,570,000                |
| 23                      | France         | Le Figaro Magazine           | Groupe Figaro                         | 424,385     | 1,761,000                |
| 24                      | Russia         | Reader's Digest              | Reader's Digest                       | 411,000     | 1,546,000                |
| 25                      | Italy          | Chi                          | Arnoldo Mondadori Editore             | 403,599     | 2,745,000                |
| 26                      | Italy          | TRUE                         | Guido Veneziani Editore               | 344,813     | -                        |
| 27                      | Italy          | L'Espresso                   | -                                     | 334,260     | 2,409,000                |
| 28                      | Italy          | Gente                        | Hachette Rusconi                      | 332,340     | 2,655,000                |
| 29                      | UK             | National Geographic Magazine | National Geographic Society           | 327,928     | 2,037,000                |
| 30                      | Germany        | Gala                         | Gruner + Jahr                         | 320,066     | 2,270,000                |
| 31                      | France         | Sélection du Reader's Digest | Sélection du Reader's Digest          | 306,474     | 1,125,000                |
| 32                      | Russia         | Teschin Yazyk                | Bauer Russia                          | 300,000     | 3,609,000                |
| 33                      | Russia         | Zyatek                       | Bauer Russia                          | 300,000     | 2,938,000                |
| 34                      | Russia         | Liza Krossvordy              | Burda                                 | 295,000     | 3,077,000                |
| 35                      | Czech Republic | Rytmus ivota                 | Bauer Media                           | 283,860     | 863,000                  |
| 36                      | Belgium        | De Bond                      | Gezinsbond                            | 282,057     | 435,000                  |
| 37                      | Netherlands    | Plus Magazine                | Senior Publications                   | 279,643     | 989,000                  |
| 38                      | Netherlands    | Nestor                       | PSH Media Sales                       | 278,757     | -                        |
| 39                      | France         | GEO                          | Prisma Presse                         | 265,138     | 4,663,000                |
| 40                      | Russia         | Otdokhn!                     | Burda                                 | 260,000     | 2,096,000                |
| 41                      | Czech Republic | Pestr svt                    | Bauer Media                           | 256,849     | 465,000                  |
| 42                      | France         | Le Monde Magazine            | Groupe Le Monde                       | 256,320     | 1,023,000                |
| 43                      | Finland        | ET-lehti                     | Sanoma Magazines Finland              | 253,914     | 636,000                  |
| 44                      | France         | Pèlerin                      | Bayard Presse                         | 242,255     | 997,000                  |

## MAJOR MAGAZINE TITLES (CONSUMER)

| Country                         | Title                      | Publisher                                   | Frequency   | Circulation | Average issue Readership |
|---------------------------------|----------------------------|---|-------------|-------------|--------------------------|
| 45 Italy                        | Ventiquattro               | Mondadori Sole 24 Ore                       | Monthly     | 240,242     | 221,000                  |
| 46 Germany                      | Neon                       | Gruner + Jahr                               | Monthly     | 235,020     | 910,000                  |
| 47 France                       | Le Nouveau DéTECTIVE       | Nuit et Jour (Burda-Rizzoli)                | Weekly      | 234,982     | -                        |
| 48 Finland                      | 7 Päivää                   | Aller Media                                 | 50 per year | 224,047     | 836,000                  |
| 49 Russia                       | Popular Mechanics          | Independent Media Sanoma                    | Monthly     | 220,000     | 987,000                  |
| 50 Netherlands                  | Privé                      | De Telegraaf Tijdschriften Groep            | Weekly      | 209,891     | 1,783,000                |
| <b>HOME INTEREST</b>            |                            |   |             |             |                          |
| 1 Germany                       | Das Haus                   | Hubert Burda Media                          | 10 per year | 1,882,123   | 2,240,000                |
| 2 Germany                       | House And More             | BelleVue And More                           | 4 per year  | 1,735,421   | 1,950,000                |
| 3 Germany                       | Gruppe Mein Eigenheim      | Verlagsgruppe J. Fink                       | 5 per year  | 1,701,715   | 2,400,000                |
| 4 Germany                       | Wohnen                     | Verlag Hmc Hamburg Media                    | 6 per year  | 1,060,888   | 1,810,000                |
| 5 Germany                       | Landlust                   | Landwirtschaftsverlag                       | 6 per year  | 648,866     | 1,430,000                |
| 6 Poland                        | Dobre Rady                 | Burda Publishing Polska                     | Monthly     | 636,192     | 2,107,000                |
| 7 Netherlands                   | Villa d'Arte               | Argo Mediagroep                             | 6 per year  | 482,457     | -                        |
| 8 Sweden                        | Hemma i HSB                | HSB Riksförbund                             | 8 per year  | 441,000     | 359,000                  |
| 9 Germany                       | Mein Schöner Garten        | Hubert Burda Media                          | Monthly     | 330,507     | 2,400,000                |
| 10 Sweden                       | Villaägaren                | Villaägarnas Riksförbund                    | 5 per year  | 313,500     | 967,000                  |
| 11 Italy                        | Cose Di Casa               | World Servizi Editoriali                    | Monthly     | 310,562     | 1,574,000                |
| 12 France                       | Détente Jardin             | Uni-Editions                                | 6 per year  | 308,106     | 907,000                  |
| 13 France                       | Maison Créeative           | Uni-Editions                                | 6 per year  | 297,830     | 1,404,000                |
| 14 Germany                      | Wohnen & Garten            | Hubert Burda Media                          | Monthly     | 267,637     | 710,000                  |
| 15 France                       | Marie Claire Idées         | Groupe Marie Claire                         | Quarterly   | 254,672     | 2,365,000                |
| 16 Italy                        | Casa Facile                | Arnoldo Mondadori Editore                   | Monthly     | 250,958     | 739,000                  |
| 17 France                       | Art & Décoration           | Lagardère Active                            | 6 per year  | 238,006     | 4,521,000                |
| 18 France                       | Maxi Cuisine               | Editions Bauer                              | 6 per year  | 233,530     | 1,768,000                |
| 19 France                       | Rustica                    | Rustica                                     | Weekly      | 231,848     | 986,000                  |
| 20 Germany                      | Schöner Wohnen             | Gruner + Jahr                               | Monthly     | 227,354     | 1,790,000                |
| 21 Russia                       | Idei Vashego Doma          | Salon-Press                                 | Monthly     | 220,000     | 1,868,000                |
| 22 Germany                      | Lisa Wohnen & Dekorieren   | Hubert Burda Media                          | Monthly     | 212,425     | 550,000                  |
| 23 UK                           | Ideal Home                 | IPC Media                                   | Monthly     | 205,659     | 987,000                  |
| 24 UK                           | Country Living             | The National Magazine Company               | Monthly     | 204,235     | 215,000                  |
| 25 France                       | Vie Pratique Gourmand      | Axel Springer France                        | Fortnightly | 198,805     | 1,192,000                |
| 26 Italy                        | Casa Viva                  | Arnoldo Mondadori Editore                   | Monthly     | 192,662     | 1,007,000                |
| 27 France                       | Cuisine Actuelle           | Prisma Presse                               | Fortnightly | 189,190     | 3,573,000                |
| 28 Italy                        | Brava Casa                 | RCS Periodici                               | Monthly     | 185,561     | 974,000                  |
| 29 France                       | Maison & Travaux           | Lagardère Active                            | 6 per year  | 178,605     | 3,719,000                |
| 30 France                       | Le Journal de la Maison    | Lagardère Active                            | Monthly     | 172,452     | 1,254,000                |
| 31 Germany                      | Wohnidee                   | Bauer Media                                 | Monthly     | 171,349     | 760,000                  |
| 32 Russia                       | Domoy. Interiery Plus Idei | Hachette Filipacchi Shkulev/InterMediaGroup | Monthly     | 170,000     | 481,000                  |
| 33 Italy                        | Hachette Home              | Hachette-Rusconi                            | Monthly     | 157,089     | 94,000                   |
| 34 UK                           | House Beautiful            | The National Magazine Company               | Monthly     | 152,109     | 467,000                  |
| 35 Poland                       | Murator                    | Murator                                     | Monthly     | 152,044     | 2,646,000                |
| 36 UK                           | Ikea Family Live           | August Media                                | Quarterly   | 150,000     | -                        |
| 37 Netherlands                  | VT Wonen                   | Sanoma Uitgevers                            | Monthly     | 149,005     | 745,000                  |
| 38 Spain                        | Cosas de Casa              | RBA   | Monthly     | 143,830     | 706,000                  |
| 39 Poland                       | Cztery Katy                | Agora                                       | Monthly     | 142,659     | 3,134,000                |
| 40 Russia                       | Moy Prekrasny Sad          | Burda                                       | Monthly     | 140,000     | 1,807,000                |
| 41 Spain                        | El Mueble                  | RBA   | Monthly     | 137,732     | 1,050,000                |
| 42 UK                           | Homes & Gardens            | IPC Media                                   | Monthly     | 136,136     | 841,000                  |
| 43 UK                           | House & Garden             | Condé Nast Publications                     | Monthly     | 130,781     | 841,000                  |
| 44 UK                           | Your Home                  | Hubert Burda Media UK                       | Monthly     | 130,353     | -                        |
| 45 Spain                        | Casa Diez                  | Hachette                                    | Monthly     | 125,527     | 512,000                  |
| 46 Russia                       | Sad Svoimi Rukami          | Mediatest                                   | Monthly     | 125,083     | -                        |
| 47 Poland                       | M jak Mieszkanie           | Murator                                     | Monthly     | 121,033     | 1,052,000                |
| 48 Netherlands                  | Landleven                  | Reed Business                               | 8 per year  | 118,479     | 543,000                  |
| 49 Italy                        | Ad Architectural Digest    | Edizioni Condé Nast                         | Monthly     | 117,864     | 560,000                  |
| 50 Russia                       | Moy Uyutny Dom             | Burda                                       | Monthly     | 115,000     | 903,000                  |
| <b>MEN'S MONTHLIES/WEEKLIES</b> |                            |   |             |             |                          |
| 1 Italy                         | Style Magazine             | Rizzoli Publishing Italia                   | Monthly     | 750,000     | -                        |
| 2 UK                            | Shortlist                  | Shortlist Media                             | 10 per year | 518,222     | -                        |
| 3 Russia                        | Maxim                      | Hachette Filipacchi Shkulev/InterMediaGroup | Monthly     | 386,667     | 2,487,000                |
| 4 UK                            | Sport                      | UTV Media                                   | Monthly     | 305,479     | -                        |
| 5 Russia                        | Men's Health               | Independent Media Sanoma                    | Monthly     | 295,000     | 1,379,000                |
| 6 Russia                        | Maxim Detox                | Hachette Filipacchi Shkulev/InterMediaGroup | Monthly     | 260,000     | 129,800*                 |
| 7 Germany                       | Playboy                    | Hubert Burda Media                          | Monthly     | 256,866     | 950,000                  |
| 8 UK                            | Men's Health               | Natmag Rodale                               | Weekly      | 245,754     | 1,075,000                |



# Europe

## MAJOR MAGAZINE TITLES (CONSUMER)

| Country                 | Title       | Publisher                         | Frequency   | Circulation | Average issue Readership |           |
|-------------------------|-------------|-----------------------------------|---|-------------|--------------------------|-----------|
| 9                       | Germany     | Men's Health                      | Motor Presse Stuttgart                                  | 222,742     | 860,000                  |           |
| 10                      | UK          | FHM                               | Bauer Consumer Media                                    | 192,586     | 1,403,000                |           |
| 11                      | France      | Entrevue                          | SCPE  | 183,779     | -                        |           |
| 12                      | Poland      | Auto Świat                        | Axel Springer Polska                                    | 171,305     | 2,562,000                |           |
| 13                      | Germany     | FHM                               | Mitte Editionen   | 166,496     | 500,000                  |           |
| 14                      | Poland      | Motor                             | Wydawnictwo Bauer                                       | 164,409     | 1,067,000                |           |
| 15                      | UK          | Nuts                              | IPC Media   | 147,134     | 833,000                  |           |
| 16                      | Russia      | Playboy                           | Burda   | 144,000     | 938,000                  |           |
| 17                      | Russia      | XXL                               | PH Rodionov   | 140,000     | 484,000                  |           |
| 18                      | Russia      | Esquire                           | Independent Media Sanoma                                | 135,000     | 254,000                  |           |
| 19                      | Poland      | Top Gear                          | Burda Communications                                    | 134,964     | 467,000                  |           |
| 20                      | Germany     | GQ                                | Condé Nast Verlag                                       | 134,165     | 330,000                  |           |
| 21                      | Poland      | CKM - Czasopismo Kazdego Męzczyny | Marquard Media Polska                                   | 124,153     | 1,459,000                |           |
| 22                      | UK          | GQ                                | Condé Nast Publications                                 | 120,063     | 385,000                  |           |
| 23                      | Italy       | Playboy                           | Play Media Company                                      | 110,000     | -                        |           |
| 24                      | Russia      | FHM                               | PH Rodionov   | 110,000     | 182,000                  |           |
| 25                      | Poland      | Logo                              | Agora   | 108,180     | 639,000                  |           |
| 26                      | Italy       | GQ                                | Edizioni Condé Nast                                     | 107,923     | 390,000                  |           |
| 27                      | Italy       | Men's Health                      | Mondadori Rodale  | 104,465     | 447,000                  |           |
| 28                      | Italy       | For Men Magazine                  | Cairo Editore   | 101,227     | 452,000                  |           |
| 29                      | France      | FHM                               | EMAP  | 100,434     | -                        |           |
| 30                      | Russia      | GQ                                | Condé Nast  | 100,000     | 247,000                  |           |
| 31                      | Russia      | GQ Style                          | Condé Nast  | 100,000     | -                        |           |
| 32                      | Poland      | Playboy                           | Marquard Media Polska                                   | 96,277      | 991,000                  |           |
| 33                      | Poland      | Men's Health Edycja Polska        | Motor-Presse Polska                                     | 94,955      | 452,000                  |           |
| 34                      | Italy       | Max                               | RCS Periodici   | 90,313      | 729,000                  |           |
| 35                      | Italy       | XL                                | Gruppo Ed.Le L'Espresso                                 | 88,912      | 499,000                  |           |
| 36                      | Spain       | Teleprograma                      | Hachette  | 88,898      | 333,000                  |           |
| 37                      | Italy       | Wired                             | Edizioni Condé Nast                                     | 85,768      | -                        |           |
| 38                      | UK          | Stuff                             | Haymarket Consumer Media                                | 85,370      | 322,000                  |           |
| 39                      | Russia      | Medved                            | Forward Media Group                                     | 84,300      | 257,000                  |           |
| 40                      | UK          | Zoo                               | Bauer Consumer Media                                    | 80,026      | 632,000                  |           |
| 41                      | UK          | BBC Focus                         | BBC Worldwide   | 73,614      | -                        |           |
| 42                      | Spain       | FHM                               | Focus Ediciones   | 72,841      | 511,000                  |           |
| 43                      | France      | GQ                                | Condé Nast  | 71,462      | -                        |           |
| 44                      | UK          | Men's Fitness                     | Dennis Publishing                                       | 6 per year  | 68,123                   | 597,000   |
| 45                      | Italy       | Riders Italian Magazine           | HLM-Hachette Lifestyle HLM                              | 58,286      | -                        |           |
| 46                      | Belgium     | P-Magazine                        | De Vrije Pers   | 57,070      | 360,000                  |           |
| 47                      | Netherlands | Playboy                           | Sanoma Men's Magazines                                  | 55,188      | 408,000                  |           |
| 48                      | Spain       | Supertele                         | Hachette  | 53,881      | 153,000                  |           |
| 49                      | France      | Men's Health                      | Editions 1633   | 47,860      | -                        |           |
| 50                      | Austria     | WIENER                            | Wiener Verlags  | 47,500      | 145,000                  |           |
| <b>SPECIAL INTEREST</b> |             |                                   |   |             |                          |           |
| 1                       | Russia      | Lyublyu Gotovit!                  | Burda   | 1,500,000   | 4,170,000                |           |
| 2                       | Poland      | Przy_lil Przepis                  | Burda Publishing Polska                                 | 1,420,768   | 1,037,000                |           |
| 3                       | Germany     | Computer Bild                     | Axel Springer   | 686,527     | 3,600,000                |           |
| 4                       | Germany     | Dav Panorama                      | Atlas Verlag  | 517,453     | -                        |           |
| 5                       | Italy       | Focus                             | Gruner + Jahr-Mondadori                                 | 477,366     | 634,000                  |           |
| 6                       | Germany     | Sport Bild                        | Axel Springer   | 437,516     | 3,880,000                |           |
| 7                       | Poland      | Moda na Zdrowie                   | XXL Media   | 426,533     | -                        |           |
| 8                       | Russia      | Domashniy Doctor                  | Burda   | 417,667     | 2,284,000                |           |
| 9                       | Germany     | Meine Familie & Ich               | Hubert Burda Media                                      | 397,446     | 1,860,000                |           |
| 10                      | France      | Le Chasseur français              | Mondadori / EMAP France                                 | 384,057     | 1,909,000                |           |
| 11                      | Germany     | Chip                              | Chip Communications                                     | 364,199     | 1,350,000                |           |
| 12                      | Germany     | PC Welt                           | IDG Magazine Media                                      | 359,271     | 1,720,000                |           |
| 13                      | Germany     | Geo                               | Gruner + Jahr   | 345,908     | 3,010,000                |           |
| 14                      | Germany     | C't Magazin Für Computer Technik  | Heise Zeitschriften Verlag                              | 343,549     | 1,020,000                |           |
| 15                      | France      | L'Equipe Magazine                 | Groupe Amaury   | 334,391     | 3,674,000                |           |
| 16                      | Italy       | Cucina Moderna                    | Arnoldo Mondadori Editore                               | 329,925     | 1,512,000                |           |
| 17                      | Germany     | Welt Der Wunder                   | Bauer Media   | 323,972     | 1,460,000                |           |
| 18                      | Germany     | P.M. Magazin                      | Gruner + Jahr   | 320,708     | 1,370,000                |           |
| 19                      | Sweden      | Svensk Golf                       | Svenska Golfförbundet Affärsutveckling                  | 320,100     | 440,000                  |           |
| 20                      | Italy       | Sport Week                        | RCS Quotidiani  | 317,912     | 151,000                  |           |
| 21                      | UK          | BBC Good Food                     | BBC Worldwide   | 305,855     | 1,189,000                |           |
| 22                      | Finland     | Metsästäjä                        | Metsästäjän Keskusjärjestö-Jägarnas Centralorganisation | 6 per year  | 303,241                  | -         |
| 23                      | UK          | Sainsbury's Magazine              | Seven Squared   | Monthly     | 300,228                  | 4,091,000 |



## MAJOR MAGAZINE TITLES (CONSUMER)

| Country        | Title                             | Publisher                                  | Frequency   | Circulation | Average issue Readership |
|----------------|-----------------------------------|--|-------------|-------------|--------------------------|
| 24 Italy       | Silhouette Donna                  | Tre D. Editoriale                          | Monthly     | 289,177     | 852,000                  |
| 25 Poland      | Detektyw                          | Przedsiębiorstwo Wydawnicze Rzeczpospolita | Monthly     | 283,779     | —                        |
| 26 Italy       | Qui Touring                       | Touring Club Italiano                      | Monthly     | 283,272     | 549,000                  |
| 27 France      | Science & Vie                     | Mondadori France                           | Monthly     | 275,371     | 3,621,000                |
| 28 France      | Sciences & Avenir                 | Groupe Nouvel Observateur                  | Monthly     | 256,530     | 2,447,000                |
| 29 Netherlands | Wij Jonge Ouders                  | Wij / Special media                        | 10 per year | 251,290     | —                        |
| 30 Russia      | Mobile Digital Magazine           | SPN  | Monthly     | 250,000     | 424,000                  |
| 31 France      | Ça m'Intéresse                    | Prisma Presse                              | Monthly     | 237,967     | 2,934,000                |
| 32 Italy       | Starbene                          | Arnoldo Mondadori Editore                  | Monthly     | 221,827     | 1,477,000                |
| 33 Poland      | Działkowiec                       | Wydawnictwo Działkowiec                    | Monthly     | 198,992     | 1,709,000                |
| 34 Netherlands | Happinez                          | Uitgeverij Maginez                         | 8 per year  | 196,596     | 548,000                  |
| 35 Russia      | Shkola Gastronomia                | Bonnier Publications                       | Weekly      | 193,942     | 722,000                  |
| 36 UK          | BBC Top Gear Magazine             | BBC Worldwide                              | Monthly     | 190,375     | 2,047,000                |
| 37 Belguim     | Dialogue Santé/Dialoog Gezondheid | CPM Medica Belgium                         | 10 per year | 187,584     | 229,000                  |
| 38 Poland      | Rewia Rozrywki                    | "Rozrywka"                                 | Fortnightly | 181,452     | —                        |
| 39 UK          | Empire                            | Bauer Consumer Media                       | Monthly     | 179,064     | 857,000                  |
| 40 Russia      | Gastronom                         | Bonnier Publications                       | Monthly     | 171,320     | 1,096,000                |
| 41 Poland      | Twój Maluszek                     | Edipresse Polska                           | Monthly     | 170,195     | 567,000                  |
| 42 Netherlands | Voetbal International             | Voetbal International B.V.                 | Weekly      | 170,030     | 995,000                  |
| 43 Poland      | Rozrywka                          | "Rozrywka"                                 | Monthly     | 160,517     | —                        |
| 44 Netherlands | GOLFjournaal                      | Sanoma Men's Magazines                     | 10 per year | 159,195     | 175,000                  |
| 45 Poland      | Magazyn dla Rodziców Mam Dziecko  | Wydawnictwo Bauer                          | Monthly     | 158,893     | 666,000                  |
| 46 Poland      | Mamo, to Ja                       | Edipresse Polska                           | Monthly     | 156,927     | 1,516,000                |
| 47 Italy       | Focus Junior                      | Gruner + Jahr-Mondadori                    | Monthly     | 152,965     | —                        |
| 48 Belguim     | Nest                              | Roularta Media Groupe                      | 8 per year  | 152,391     | 554,000                  |
| 49 France      | Micro Hebdo                       | Groupe 01                                  | Weekly      | 150,638     | 794,000                  |
| 50 Poland      | PC Format                         | Wydawnictwo Bauer                          | Monthly     | 147,729     | 1,052,000                |

## TV GUIDES

|                |                                   |   |             |           |            |
|----------------|-----------------------------------|---|-------------|-----------|------------|
| 1 Russia       | Antenna-Telesem                   | Hachette Filipacchi Shkulev/InterMediaGroup | Weekly      | 3,981,899 | 10,938,000 |
| 2 Germany      | TV 14                             | Bauer Media                                 | Fortnightly | 2,458,174 | 6,210,000  |
| 3 Germany      | TV Digital                        | Axel Springer                               | Fortnightly | 1,773,677 | 3,090,000  |
| 4 France       | Télé Z                            | EPM 2000                                    | Weekly      | 1,646,829 | 6,062,000  |
| 5 Germany      | TV Movie                          | Bauer Media                                 | Fortnightly | 1,587,555 | 5,840,000  |
| 6 France       | Télé 7 Jours                      | Lagardère Active                            | Weekly      | 1,471,593 | 5,768,000  |
| 7 Poland       | Tele Tydzień                      | Wydawnictwo Bauer                           | Weekly      | 1,449,859 | 10,466,000 |
| 8 Poland       | Teleprogram - Dokładna Informacja | Teleprogram                                 | Weekly      | 1,440,871 | —          |
| 9 Germany      | Hörzu                             | Axel Springer                               | Weekly      | 1,431,490 | 4,410,000  |
| 10 Germany     | TV Spielfilm                      | Hubert Burda Media                          | Fortnightly | 1,349,076 | 6,170,000  |
| 11 UK          | TV Choice                         | H Bauer Publishing                          | Weekly      | 1,309,469 | 1,687,000  |
| 12 Germany     | Auf Einen Blick                   | Bauer Media                                 | Weekly      | 1,261,814 | 3,100,000  |
| 13 Austria     | tele                              | tele-Zeitschriftenverlagsgesellschaft       | Weekly      | 1,236,631 | 1,938,000  |
| 14 UK          | What's on TV                      | IPC Media                                   | Weekly      | 1,209,018 | 3,438,000  |
| 15 Germany     | TV Direkt                         | Waz Zeitschriften Marketing                 | Fortnightly | 1,151,964 | 1,650,000  |
| 16 France      | TV Grandes Chaînes                | Prisma Presse                               | Fortnightly | 1,118,520 | 2,976,000  |
| 17 France      | Télé Loisirs                      | Prisma Presse                               | Weekly      | 1,100,242 | 4,779,000  |
| 18 France      | Télé 2 Semaines                   | Prisma Presse                               | Fortnightly | 1,099,022 | 4,885,000  |
| 19 France      | Télé Star                         | Mondadori France                            | Weekly      | 1,090,815 | 4,671,000  |
| 20 Russia      | Telenedelya                       | Populyarnaya pressa                         | Weekly      | 1,043,701 | 4,826,000  |
| 21 Russia      | 7 Dney                            | 7 Dney                                      | Weekly      | 1,038,181 | 4,102,000  |
| 22 UK          | Radio Times                       | BBC Worldwide                               | Weekly      | 947,131   | 2,479,000  |
| 23 Poland      | Tele Magazyn                      | Polskapresse                                | Weekly      | 939,137   | —          |
| 24 Netherlands | Veronica Magazine                 | Veronica Uitgeverij                         | Weekly      | 903,613   | 2,660,000  |
| 25 Italy       | Sorrisi E Canzoni Tv              | Arnoldo Mondadori Editore                   | Weekly      | 883,220   | 4,716,000  |
| 26 Germany     | TV Hören Und Sehen                | Bauer Media                                 | Weekly      | 882,770   | 3,120,000  |
| 27 Poland      | To & Owo                          | Wydawnictwo Bauer                           | Weekly      | 664,598   | 2,290,000  |
| 28 Germany     | TV Pur                            | Bauer Media                                 | 13 per year | 661,790   | 930,000    |
| 29 Germany     | Nur TV                            | Waz Zeitschriften Marketing                 | 13 per year | 633,688   | —          |
| 30 France      | Télérama                          | Groupe Le Monde                             | Weekly      | 633,559   | 2,469,000  |
| 31 France      | Télécâblesat Hebdo                | Groupe Hommell                              | Weekly      | 618,670   | 2,236,000  |
| 32 France      | Télé Poche                        | Mondadori France                            | Weekly      | 580,628   | 2,736,000  |
| 33 Ireland     | Sky Magazine Ireland              | News Magazines                              | Monthly     | 563,076   | —          |
| 34 Poland      | Tele Świat                        | Wydawnictwo Bauer                           | Fortnightly | 499,907   | 1,742,000  |
| 35 Italy       | Dipiù' Tv                         | Cairo Editore                               | Weekly      | 472,322   | 2,633,000  |
| 36 Poland      | Twoje Imperium                    | Wydawnictwo Bauer                           | Weekly      | 456,604   | 1,874,000  |
| 37 Italy       | Telesette                         | Edizioni Del Duca                           | Weekly      | 436,135   | 1,452,000  |
| 38 Poland      | TV14                              | Wydawnictwo Bauer                           | Fortnightly | 431,568   | 247,000    |



# Europe

## MAJOR MAGAZINE TITLES (CONSUMER)

| Country                  | Title                         | Publisher                                   | Frequency   | Circulation | Average issue Readership |
|--------------------------|-------------------------------|---|-------------|-------------|--------------------------|
| 39 Netherlands           | Troskompas                    | Hilversumse Media Compagnie C.V.            | Weekly      | 428,627     | 903,000                  |
| 40 Belgium               | Dag Allemaal / TV Express     | de Persgroep Publishing                     | Weekly      | 423,103     | 1,807,000                |
| 41 Netherlands           | Mikro Gids                    | BV Programmabladen AKN                      | Weekly      | 422,522     | 1,004,000                |
| 42 Poland                | Magazyn Telewizyjny Kurier TV | Wydawnictwo Bauer                           | Weekly      | 404,178     | 1,453,000                |
| 43 Czech Republic        | TV MAX                        | Bauer Media                                 | Fortnightly | 391,071     | 415,000                  |
| 44 Poland                | Tele Max                      | Wydawnictwo Bauer                           | Weekly      | 387,717     | 600,000                  |
| 45 Russia                | TV-Park                       | Media Park                                  | Weekly      | 383,623     | 1,978,000                |
| 46 Poland                | Super TV                      | Wydawnictwo Bauer                           | Weekly      | 380,355     | 1,239,000                |
| 47 France                | Télé Magazine                 | Axel Springer                               | Weekly      | 350,685     | 1,088,000                |
| 48 Belgium               | Cine Tele Revue               | Editions Cine Revue                         | Weekly      | 342,413     | 1,742,000                |
| 49 Netherlands           | VARAgids                      | VARA Omroepvereniging                       | Weekly      | 338,081     | 897,000                  |
| 50 Netherlands           | AVRObode                      | BV Programmabladen AKN                      | Weekly      | 320,868     | 682,000                  |
| <b>WOMEN'S MONTHLIES</b> |                               |   |             |             |                          |
| 1 Russia                 | Kollektsiya Karavan Istoriy   | 7 Dney                                      | Monthly     | 906,667     | 1,325,000                |
| 2 Russia                 | Cosmopolitan                  | Independent Media Sanoma                    | Monthly     | 863,333     | 6,974,000                |
| 3 Russia                 | Glamour                       | Condé Nast                                  | Monthly     | 700,000     | 2,233,000                |
| 4 Germany                | Brigitte                      | Gruner + Jahr                               | Fortnightly | 693,248     | 3,460,000                |
| 5 Poland                 | Kobieta iżycie                | Wydawnictwo Bauer                           | Monthly     | 631,070     | 2,236,000                |
| 6 Poland                 | Świat Kobiety                 | Wydawnictwo Bauer                           | Monthly     | 614,359     | 2,221,000                |
| 7 Poland                 | Claudia                       | G+J Gruner+Jahr Polska                      | Monthly     | 566,284     | 3,315,000                |
| 8 Poland                 | Poradnik Domowy               | Agora                                       | Monthly     | 559,323     | 2,812,000                |
| 9 UK                     | Glamour                       | Condé Nast Publications                     | Monthly     | 526,216     | 772,000                  |
| 10 Germany               | Glamour                       | Condé Nast Verlag                           | Monthly     | 521,836     | 1,240,000                |
| 11 Germany               | Freundin                      | Hubert Burda Media                          | Fortnightly | 516,443     | 2,530,000                |
| 12 France                | Prima                         | Prisma Presse                               | Monthly     | 477,389     | 2,269,000                |
| 13 Czech Republic        | Svet zeny Posli recept!       | Burda Praha                                 | Monthly     | 474,859     | 376,000                  |
| 14 Russia                | Burda                         | Burda                                       | Monthly     | 460,000     | 3,042,000                |
| 15 Germany               | InStyle                       | Hubert Burda Media                          | Monthly     | 454,773     | 1,230,000                |
| 16 Poland                | Olivia                        | Marquard Media Polska                       | Monthly     | 452,454     | 2,426,000                |
| 17 Germany               | Für Sie                       | Jahreszeiten Verlag                         | Fortnightly | 446,514     | 2,150,000                |
| 18 France                | Avantages                     | Groupe Marie Claire                         | Monthly     | 438,565     | 1,754,000                |
| 19 France                | Marie Claire                  | Groupe Marie Claire                         | Monthly     | 430,355     | 2,905,000                |
| 20 UK                    | Good Housekeeping             | The National Magazine Company               | Monthly     | 422,496     | 1,641,000                |
| 21 Russia                | Liza Dobrye sovety            | Burda                                       | Monthly     | 413,333     | 2,886,000                |
| 22 UK                    | Cosmopolitan                  | The National Magazine Company               | Monthly     | 401,750     | 1,716,000                |
| 23 Germany               | Jolie                         | Vision Media                                | Monthly     | 387,633     | 760,000                  |
| 24 France                | Cosmopolitan                  | Groupe Marie Claire                         | Monthly     | 377,842     | 1,702,000                |
| 25 Germany               | Joy                           | MVG Medien Verlagsgesellschaft              | Monthly     | 372,840     | 850,000                  |
| 26 France                | Modes & Travaux               | Mondadori France                            | Monthly     | 372,056     | 2,613,000                |
| 27 UK                    | Woman & Home                  | IPC Media                                   | Monthly     | 369,321     | 814,000                  |
| 28 Russia                | Samaya                        | Edipress-Konliga                            | Monthly     | 360,000     | 750,000                  |
| 29 France                | Glamour                       | Condé Nast                                  | Monthly     | 359,836     | 1,429,000                |
| 30 Russia                | Psychologies                  | Hachette Filipacchi Shkulev/InterMediaGroup | Monthly     | 358,333     | 633,000                  |
| 31 Germany               | Cosmopolitan                  | MVG Medien Verlagsgesellschaft              | Monthly     | 357,914     | 1,190,000                |
| 32 Russia                | Story                         | Forward Media Group                         | Monthly     | 350,000     | 273,000                  |
| 33 France                | Psychologies Magazine         | Lagardère Active                            | Monthly     | 333,731     | 2,692,000                |
| 34 Russia                | Elle                          | Hachette Filipacchi Shkulev/InterMediaGroup | Monthly     | 330,000     | 684,000                  |
| 35 Russia                | Otdokhn! Imena                | Burda                                       | Monthly     | 325,000     | 638,000                  |
| 36 UK                    | Look                          | Evarn                                       | Weekly      | 313,358     | 610,000                  |
| 37 France                | Top Santé                     | Mondadori France                            | Monthly     | 313,303     | 3,127,000                |
| 38 Russia                | Karavan Istoriy               | 7 Dney                                      | Monthly     | 310,833     | 4,286,000                |
| 39 Poland                | Twój Styl                     | Wydawnictwo Bauer                           | Monthly     | 306,528     | 3,954,000                |
| 40 UK                    | Yours                         | Bauer Consumer Media                        | Fortnightly | 297,231     | 530,000                  |
| 41 France                | Biba                          | Mondadori France                            | Monthly     | 296,474     | 950,000                  |
| 42 Germany               | Laviva                        | Rewe-Verlag                                 | Monthly     | 293,435     | 750,000                  |
| 43 Russia                | Marie Claire                  | Hachette Filipacchi Shkulev/InterMediaGroup | Monthly     | 290,000     | 202,000                  |
| 44 UK                    | Prima                         | The National Magazine Company               | Monthly     | 289,058     | 617,000                  |
| 45 UK                    | Marie Claire                  | European Magazines                          | Monthly     | 280,021     | 1,028,000                |
| 46 Russia                | Domashniy Ochag               | Independent Media Sanoma                    | Monthly     | 280,000     | 2,317,000                |
| 47 Poland                | Joy                           | Hearst Marquard Publishing                  | Monthly     | 273,228     | 1,172,000                |
| 48 Germany               | Myself                        | Condé Nast Verlag                           | Monthly     | 269,386     | 350,000                  |
| 49 Italy                 | Glamour                       | Edizioni Condé Nast                         | Monthly     | 266,196     | 1,152,000                |
| 50 UK                    | Candis                        | Newhall Publications                        | Monthly     | 254,420     | 383,000                  |
| <b>WOMEN'S WEEKLIES</b>  |                               |   |             |             |                          |
| 1 Germany                | Bild Der Frau                 | Axel Springer                               | Weekly      | 1,021,098   | 6,040,000                |
| 2 Germany                | Freizeit Revue                | Hubert Burda Media                          | Weekly      | 1,011,197   | 2,990,000                |



## MAJOR MAGAZINE TITLES (CONSUMER)

| Country | Title       | Publisher                   | Frequency   | Circulation | Average issue Readership |
|---------|-------------|-----------------------------|-------------|-------------|--------------------------|
| 3       | Spain       | Pronto                      | Weekly      | 971,248     | 3,669,000                |
| 4       | France      | Femme Actuelle              | Weekly      | 927,420     | 5,689,000                |
| 5       | UK          | Take a Break                | Weekly      | 855,372     | 2,902,000                |
| 6       | Poland      | Życie na Goraco             | Weekly      | 816,067     | 5,765,000                |
| 7       | Netherlands | Vrouw                       | Weekly      | 785,409     | 1,342,000                |
| 8       | Germany     | Neue Post                   | Weekly      | 738,370     | 2,340,000                |
| 9       | Russia      | Liza                        | Weekly      | 720,000     | 3,522,000                |
| 10      | Russia      | Starhit                     | Weekly      | 650,000     | 762,000                  |
| 11      | Poland      | Tina                        | Fortnightly | 584,345     | 4,945,000                |
| 12      | Russia      | Tayny Zvezd                 | Weekly      | 579,696     | 1,279,000                |
| 13      | UK          | New!                        | Weekly      | 577,899     | 695,000                  |
| 14      | Poland      | Przyjaciółka                | Fortnightly | 566,468     | 5,286,000                |
| 15      | Poland      | Party Życie Gwiazd          | Fortnightly | 561,829     | 1,835,000                |
| 16      | Poland      | Show                        | Fortnightly | 547,512     | 967,000                  |
| 17      | UK          | Closer                      | Weekly      | 526,713     | 1,775,000                |
| 18      | Germany     | Tina                        | Weekly      | 519,749     | 2,790,000                |
| 19      | Germany     | Das Neue Blatt              | Weekly      | 518,897     | 1,560,000                |
| 20      | Germany     | Freizeitwoche               | Weekly      | 514,845     | 990,000                  |
| 21      | UK          | OK! Magazine                | Weekly      | 478,878     | 2,464,000                |
| 22      | Spain       | ¡Hola!                      | Weekly      | 475,049     | 2,459,000                |
| 23      | France      | Closer                      | Weekly      | 465,742     | 3,933,000                |
| 24      | France      | Maxi                        | Weekly      | 464,961     | 2,388,000                |
| 25      | Netherlands | Libelle                     | Weekly      | 461,694     | 2,393,000                |
| 26      | Poland      | Pani Domu                   | Fortnightly | 454,356     | 4,505,000                |
| 27      | Poland      | Z Życia Wzięte              | Fortnightly | 441,367     | 3,014,000                |
| 28      | UK          | Star                        | Weekly      | 440,862     | 467,000                  |
| 29      | Italy       | Io Donna                    | Weekly      | 439,023     | 1,138,000                |
| 30      | UK          | Chat                        | Weekly      | 430,674     | 1,285,000                |
| 31      | France      | Public                      | Weekly      | 428,220     | 3,096,000                |
| 32      | Italy       | Donna Moderna               | Weekly      | 422,585     | 256,000                  |
| 33      | Germany     | Freizeitspass               | Weekly      | 419,775     | 730,000                  |
| 34      | UK          | Heat                        | Weekly      | 417,163     | 1,795,000                |
| 35      | UK          | Hello!                      | Weekly      | 412,195     | 1,568,000                |
| 36      | Poland      | Chwila dla Ciebie           | Weekly      | 411,858     | 4,551,000                |
| 37      | France      | Voici                       | Weekly      | 408,120     | 1,355,000                |
| 38      | France      | France Dimanche             | Weekly      | 396,012     | 3,915,000                |
| 39      | Germany     | Die Aktuelle                | Weekly      | 388,275     | 1,700,000                |
| 40      | Italy       | D la Repubblica delle Donne | Weekly      | 383,489     | 964,000                  |
| 41      | Poland      | Rewia                       | Weekly      | 383,353     | 1,037,000                |
| 42      | Germany     | Frau Im Trend               | Weekly      | 370,836     | 770,000                  |
| 43      | France      | Elle                        | Weekly      | 370,658     | 1,787,000                |
| 44      | Russia      | Zvezdi I Sovety             | Weekly      | 361,667     | 447,000                  |
| 45      | Germany     | Neue Woche                  | Weekly      | 351,903     | 290,000                  |
| 46      | Russia      | Hello!                      | Weekly      | 350,000     | 445,000                  |
| 47      | France      | Ici Paris                   | Weekly      | 346,891     | 2,270,000                |
| 48      | Poland      | Naj                         | Fortnightly | 343,152     | 4,231,000                |
| 49      | UK          | That's Life                 | Weekly      | 341,545     | 860,000                  |
| 50      | UK          | Woman's Weekly              | Weekly      | 338,577     | 772,000                  |

Titles listed only where circulation data has been supplied by contributors. Categories and circulation data based on publisher's statements or audited figures (see country reports for details).

## MAJOR MAGAZINE TITLES (B2B)

| Country                                    | Title   | Publisher                     | Frequency                            | Circulation | Average issue Readership |
|--|---------|-------------------------------|--------------------------------------|-------------|--------------------------|
| <b>ADVERTISING/COMMUNICATION/MARKETING</b> |         |                               |                                      |             |                          |
| 1  | UK      | The Marketer                  | The Chartered Institute of Marketing | 10 per year | 36,416                   |
| 2  | UK      | Marketing Week                | Centaur Media                        | Weekly      | 35,806                   |
| 3  | UK      | Marketing                     | Haymarket Business Media             | Weekly      | 35,615                   |
| 4  | Denmark | InBusiness                    | Business Danmark                     | 11 per year | 26,901                   |
| 5  | Sweden  | Journalisten                  | Svenska Journalistförbundet          | 15 per year | 18,800                   |
| 6  | UK      | Conference & Incentive Travel | Haymarket Business Media             | 10 per year | 18,176                   |
| 7  | UK      | Meetings & Incentive Travel   | Conference & Travel Publications     | 9 per year  | 17,129                   |
| 8  | Belgium | Direct News                   | Tycoon Company                       | Monthly     | 16,000                   |
| 9  | UK      | Event                         | Haymarket Business Media             | 11 per year | 15,055                   |
| 10   | Poland  | Top Class                     | Unit Wydawnictwo Informacje Branżowe | Quarterly   | 15,000                   |
| 11   | UK      | PRWeek                        | Haymarket Business Media             | 48 per year | 14,818                   |



# Europe

## MAJOR MAGAZINE TITLES (B2B)

| Country           | Title   | Publisher                        | Frequency   | Circulation | Average issue Readership |
|-------------------|---|----------------------------------|-------------|-------------|--------------------------|
| 12 Austria        | Horizont  | Manstein Zeitschriftenverlag     | Weekly      | 14,400      | —                        |
| 13 Belgium        | Experience                                      | Leo                              | Seasonal    | 14,000      | —                        |
| 14 Austria        | a3BOOM!   | a3 Wirtschaftsverlag             | 10 per year | 13,300      | —                        |
| 15 Austria        | Bestseller                                      | Manstein Zeitschriftenverlag     | 7 per year  | 12,800      | —                        |
| 16 Belgium        | Ad!Dict! Inspiration Books                      | Laboo/Ad!Dict Creative Lab       | Seasonal    | 12,000      | —                        |
| 17 Ireland        | Computerscope                                   | Mediateam                        | Monthly     | 10,554      | —                        |
| 18 UK             | Research Magazine                               | The Market Research Society      | Monthly     | 10,314      | —                        |
| 19 UK             | Exhibiting                                      | Mash Media Group                 | 11 per year | 10,010      | —                        |
| 20 Belgium        | Direct Instrument                               | Tycoon Company                   | 5 per year  | 10,000      | —                        |
| 21 UK             | Association Meetings International              | Conference & Travel Publications | 6 per year  | 9,998       | —                        |
| 22 Denmark        | Market Magasine                                 | Market Magazine                  | 9 per year  | 9,278       | —                        |
| 23 Poland         | Press   | Press                            | Monthly     | 8,811       | —                        |
| 24 Poland         | Brief – Pierwszy Magazyn Marketingu i Sprzedaży | AdPress Wydawnictwo Reklamowe    | Monthly     | 8,702       | —                        |
| 25 Czech Republic | Marketing & Media                               | Economia                         | Weekly      | 8,300       | —                        |
| 26 Sweden         | Medievärlden                                    | Tidningsutgivarna                | Monthly     | 8,100       | —                        |
| 27 Belgium        | Media Marketing                                 | Dupuis Presse                    | 10 per year | 8,000       | —                        |
| 28 Belgium        | Rendevenement                                   | Professional Media Group         | 6 per year  | 7,758       | —                        |
| 29 Sweden         | Dagens Media                                    | Dagens Media Sverige             | 22 per year | 7,300       | —                        |
| 30 Poland         | Marketing & More                                | Medical Tribune Polska           | Monthly     | 7,236       | —                        |

## AUTOMOTIVE INDUSTRIES

|                   |  |                                     |             |           |           |
|-------------------|--|-------------------------------------|-------------|-----------|-----------|
| 1 Austria         | auto touring                                 | ÖAMTC Verlag                        | 11 per year | 1,434,100 | 1,914,000 |
| 2 Austria         | Freie Fahrt                                  | ARBÖ                                | 8 per year  | 378,580   | 446,000   |
| 3 Italy           | Fleet Magazine                               | Sumo Publishing                     | Monthly     | 164,609   | —         |
| 4 Italy           | Edizioni Semantica per L'Automobile          | Semantica Automotive                | Monthly     | 151,615   | —         |
| 5 Italy           | Notiziario Motoristico                       | Collins                             | Monthly     | 150,523   | —         |
| 6 Finland         | Suomen YrittäjäSanomat                       | Suomen Yrittäjien Skypoint          | Monthly     | 84,751    | 115,000   |
| 7 Italy           | Car Carrozzeria                              | Reed Business Information           | Monthly     | 74,969    | —         |
| 8 Austria         | autorevue                                    | Verlagsgruppe News                  | 1Quarterly  | 64,660    | 408,000   |
| 9 Italy           | Parts  | Reed Business Information           | Monthly     | 63,405    | —         |
| 10 Sweden         | Transportarbetaren                           | Svenska Transportarbetarförbundet   | 11 per year | 63,200    | —         |
| 11 Denmark        | Finans                                       | Finansförbundet                     | —           | 55,513    | —         |
| 12 Austria        | Der Reitwagen                                | Der Reitwagen Zeitschriften Verlag  | 10 per year | 45,000    | —         |
| 13 Finland        | Taloustaito Yritys                           | Verotieto                           | Quarterly   | 44,288    | —         |
| 14 Finland        | Ekonomi                                      | Otavamedia                          | 9 per year  | 43,460    | —         |
| 15 Austria        | Alles Auto                                   | gefco Verlags                       | 10 per year | 42,530    | 320,000   |
| 16 Austria        | AUTO aktuell                                 | CB Verlags                          | 5 per year  | 34,200    | —         |
| 17 Finland        | Koneviesti                                   | Viestilehdet                        | 18 per year | 33,541    | 220,000   |
| 18 Sweden         | Trailer magazine                             | Albinsson & Sjöberg                 | 11 per year | 31,700    | 82,000    |
| 19 UK             | Aftermarket                                  | Crystal Communications              | 10 per year | 30,151    | —         |
| 20 Czech Republic | Autoforum                                    | Motor – Public                      | 6 per year  | 30,000    | —         |
| 21 Italy          | Nautech                                      | Tecniche Nuove                      | 6 per year  | 29,055    | —         |
| 22 Finland        | Yrittäjä                                     | Suomen Yrittäjien Syppoint          | 6 per year  | 27,729    | —         |
| 23 Belgium        | Fleet  | Effective Media                     | 6 per year  | 27,600    | —         |
| 24 Finland        | O&P  | Oy Nordinfo                         | 6 per year  | 27,405    | —         |
| 25 Austria        | Firmenwagen                                  | WEKA Verlag                         | 6 per year  | 26,080    | —         |
| 26 Belgium        | Fleet & Business                             | MMM Business media                  | 8 per year  | 23,700    | —         |
| 27 Italy          | Nautic Service                               | Collins                             | Quarterly   | 23,605    | —         |
| 28 Sweden         | Åkeri & Entreprenad                          | Svenska Media Docu                  | 6 per year  | 23,200    | —         |
| 29 Italy          | Notiziario Veicoli Industriali               | Collins                             | 3 per year  | 22,777    | —         |
| 30 Austria        | Motor Freizeit & Trends                      | MOTOR Freizeit & Tr.                | 6 per year  | 22,000    | —         |
| 31 Belgium        | Van management                               | Transportmedia                      | 6 per year  | 22,000    | —         |
| 32 Sweden         | Åkeri & Transport                            | VTT Förlag                          | 6 per year  | 21,100    | —         |
| 33 UK             | Motor Industry Magazine                      | The Institute of the Motor Industry | 10 per year | 20,367    | —         |
| 34 Belgium        | Garage Info                                  | IPS Snoecks                         | 8 per year  | 19,100    | —         |
| 35 UK             | CAT – Car & Accessory Trader                 | Haymarket Consumer Media            | 13 per year | 17,008    | —         |
| 36 UK             | Motor Trader                                 | Metropolis Business Publishing      | 30 per year | 16,903    | —         |
| 37 Sweden         | Bil & Verkstad                               | Svensk Media docu                   | Quarterly   | 16,500    | —         |
| 38 Denmark        | Aktionären                                   | Dansk Aktionærforening              | —           | 16,437    | —         |
| 39 UK             | Glass's Guide Car Values                     | Glass's Information Services        | Monthly     | 15,693    | —         |
| 40 Sweden         | Motor-Magasinet                              | Aller Business                      | 40 per year | 15,600    | —         |
| 41 Belgium        | Fleet Europe                                 | MMM Business media                  | 5 per year  | 15,000    | —         |
| 42 Belgium        | De Lichte Bedrijfswagen / L'utilitaire léger | MMM Business media                  | Seasonal    | 15,000    | —         |
| 43 Belgium        | Fleet Europe                                 | MMM Business media                  | 5 per year  | 15,000    | —         |
| 44 Belgium        | De Lichte Bedrijfswagen / L'utilitaire léger | MMM Business media                  | Quarterly   | 15,000    | —         |
| 45 Czech Republic | Autoprofi                                    | Axel Springer Praha                 | Monthly     | 15,000    | —         |
| 46 Belgium        | Truck & Business                             | MMM Business media                  | 8 per year  | 14,850    | —         |



# Europe

## MAJOR MAGAZINE TITLES (B2B)

| Country                                  | Title                                 | Publisher  | Frequency    | Circulation | Average issue Readership |
|--|---------------------------------------|--|--------------|-------------|--------------------------|
| 47 Sweden                                | Svensk Åkeritidning                   | SÄ Åkeriförlaget                                 | 11 per year  | 13,800      | —                        |
| 48 Austria                               | Strassengüterverkehr                  | Österr. Wirtschaftsverlag                        | Monthly      | 13,310      | —                        |
| 49 Sweden                                | Tidningen Proffs För Yrkesträfikanter | Vägpress   | Monthly      | 12,900      | —                        |
| 50 Austria                               | Traktuell                             | WEKA Verlag                                      | 10 per year  | 12,570      | —                        |
| <b>BANKING/FINANCIAL/INSURANCE/LEGAL</b> |                                       |  |              |             |                          |
| 1 Austria                                | SVA aktuell                           | Österr. Wirtschaftsverlag                        | Quarterly    | 500,000     | —                        |
| 2 UK                                     | Accountancy                           | Wolters Kluwer (UK)                              | Monthly      | 153,169     | —                        |
| 3 Sweden                                 | Arbetsliv                             | Prevent  | Quarterly    | 143,000     | —                        |
| 4 UK                                     | Accounting & Business                 | ACCA   | 10 per year  | 134,449     | —                        |
| 5 France                                 | Revue Fiduciaire (La)                 | Groupe Revue Fiduciaire                          | Weekly       | 125,000     | —                        |
| 6 UK                                     | The Law Society Gazette               | The Council of the Law Society                   | 48 per year  | 120,914     | —                        |
| 7 Sweden                                 | Chef                                  | Chef Stockholm Hb                                | 11 per year  | 111,600     | 165,000                  |
| 8 Sweden                                 | Nytt från revisorn                    | FAR förlag                                       | 10 per year  | 96,400      | —                        |
| 9 France                                 | Batiment Artisanal (Le)               | Capeb  | Monthly      | 83,670      | —                        |
| 10 France                                | Journal des Finances (Le)             | Particulier et Finances Editions (Le)            | Weekly       | 81,409      | —                        |
| 11 Austria                               | GEWINN                                | Wailand & Waldstein                              | 11 per year  | 80,250      | 309,000                  |
| 12 Sweden                                | Jusek-Tidningen                       | Jusek  | 10 per year  | 79,100      | 73,000                   |
| 13 Sweden                                | Entreprenör                           | Svenskt Näringsliv                               | 10 per year  | 70,200      | 37,000                   |
| 14 Sweden                                | LO-Tidningen                          | LO-tidningen                                     | 42 per year  | 60,800      | —                        |
| 15 France                                | Propriétaire Immobilier (Le)          | Presse Immobilier (La)                           | Monthly      | 55,466      | —                        |
| 16 France                                | Social Francis Lefebvre               | Editions Francis Lefebvre                        | Bi-Weekly    | 54,700      | —                        |
| 17 Sweden                                | Akademikern                           | Akademikerförbundet SSR                          | 10 per year  | 54,600      | —                        |
| 18 Sweden                                | Företagaren                           | Företagarnas Riksorganisation Service            | 10 per year  | 51,800      | 46,000                   |
| 19 France                                | Regions Magazine                      | Fmi  | Quarterly    | 50,000      | —                        |
| 20 Sweden                                | TCO-tidningen                         | TCO  | 5 per year   | 46,200      | —                        |
| 21 Sweden                                | Computer Sweden                       | IDG  | 104 per year | 45,000      | 107,000                  |
| 22 UK                                    | Accountancy Age                       | Incisive Media                                   | 46 per year  | 44,945      | —                        |
| 23 France                                | Actualités Sociales Hebdomadaire      | Wolters Kluwer France                            | Weekly       | 43,670      | —                        |
| 24 Austria                               | Raiffeisenzeitung                     | Öst. Raiffeisenverband                           | Weekly       | 41,400      | —                        |
| 25 France                                | Liaisons Sociales Magazine            | Wolters Kluwer France                            | Monthly      | 36,620      | —                        |
| 26 UK                                    | PQ Magazine                           | PQ Publishing                                    | Monthly      | 35,495      | —                        |
| 27 Poland                                | Kancelaria                            | Wolters Kluwer Polska                            | Monthly      | 33,901      | —                        |
| 28 France                                | Social Pratique                       | Wolters Kluwer France                            | Bi-Monthly   | 32,346      | —                        |
| 29 France                                | Rf Comptable                          | Groupe Revue Fiduciaire                          | Monthly      | 31,000      | —                        |
| 30 UK                                    | Financial Adviser                     | FT Business                                      | Weekly       | 30,957      | —                        |
| 31 UK                                    | Money Marketing                       | Centaur Media                                    | Weekly       | 29,271      | —                        |
| 32 UK                                    | The Lawyer                            | Centaur Media                                    | Weekly       | 28,221      | —                        |
| 33 UK                                    | The Banker                            | FT Business                                      | Monthly      | 28,022      | —                        |
| 34 Austria                               | CASH – Das Handelsmagazin             | Manstein Zeitschriften                           | 11 per year  | 27,000      | —                        |
| 35 Ireland                               | Accountancy Ireland                   | ICAI   | 6 per year   | 26,552      | —                        |
| 36 UK                                    | Accountancy Ireland                   | Institute of Chartered Accountants (Ire)         | 6 per year   | 26,552      | —                        |
| 37 Czech Republic                        | Euro                                  | Euronews   | Weekly       | 23,000      | 75,000                   |
| 38 Belgium                               | SBJ Finance                           | ICS  | 9 per year   | 20,000      | —                        |
| 39 Czech Republic                        | Ekonom                                | Economia   | Weekly       | 20,000      | 113,000                  |
| 40 Czech Republic                        | Profit                                | Stanford   | Weekly       | 19,000      | 36,000                   |
| 41 Poland                                | Monitor Księgowego                    | Infor Ekspert                                    | Fortnightly  | 17,809      | —                        |
| 42 Poland                                | Własny Biznes Franchising             | Profit System                                    | Monthly      | 17,458      | —                        |
| 43 Hungary                               | Adó                                   | Complex Kiadó                                    | 16 per year  | 14,507      | 67,600                   |
| 44 Belgium                               | Banking & Finance                     | Internat. Financial Publishers                   | 6 per year   | 14,000      | —                        |
| 45 Poland                                | Inwestuj w Nieruchomości              | System Oferowania Nieruchomości                  | Monthly      | 13,751      | —                        |
| 46 Czech Republic                        | BIZ                                   | Cypress Media                                    | Quarterly    | 11,600      | —                        |
| 47 Czech Republic                        | Podnikatel                            | Profil Brno                                      | Monthly      | 11,000      | —                        |
| 48 Ireland                               | Law Society Gazette                   | Law Society of Ireland                           | Monthly      | 11,000      | —                        |
| 49 Czech Republic                        | CIO Business World                    | IDG Czech  | Monthly      | 10,000      | —                        |
| 50 Hungary                               | Ügyvédvilág                           | Complex Kiadó                                    | 11 per year  | 9,769       | 13,100                   |
| <b>BUILDING/ENGINEERING/CONSTRUCTION</b> |                                       |  |              |             |                          |
| 1 Italy                                  | Imprese Edili                         | Tecniche Nuove                                   | Monthly      | 296,871     | —                        |
| 2 Italy                                  | Casa&Clima                            | Quine  | 6 per year   | 123,287     | —                        |
| 3 Italy                                  | Modulo                                | Be-Ma Editrice                                   | Monthly      | 122,098     | —                        |
| 4 Sweden                                 | Byggnadsarbetaren                     | Svenska Byggnadsarbetareförbundet                | 18 per year  | 118,200     | 118,000                  |
| 5 Poland                                 | Inżynier Budownictwa                  | Wydawnictwo Polskiej Izby Inżynierów Budownictwa | Monthly      | 115,436     | —                        |
| 6 Italy                                  | Xylon                                 | Cepra  | Monthly      | 89,447      | —                        |
| 7 Italy                                  | Nuova Finestra                        | Reed Business Information                        | Monthly      | 81,484      | —                        |
| 8 Italy                                  | Specializzata                         | Be-Ma Editrice                                   | Monthly      | 78,407      | —                        |
| 9 Italy                                  | Il Commercio Edile                    | Tecniche Nuove                                   | Monthly      | 78,153      | —                        |



# Europe

## MAJOR MAGAZINE TITLES (B2B)

| Country           | Title                                | Publisher  | Frequency   | Circulation | Average issue Readership |
|-------------------|--------------------------------------|--|-------------|-------------|--------------------------|
| 10 Italy          | Serramenti + Design                  | Tecniche Nuove                                   | Monthly     | 72,972      | —                        |
| 11 Denmark        | Ingenøren                            | Mediehuset ingenøren                             | 44 per year | 68,698      | —                        |
| 12 Finland        | TEK-teknikaan akateemiset            | Tekniikan Akateemisten                           | 7 per year  | 66,244      | —                        |
| 13 Italy          | Finiture & Colore                    | Be-Ma Editrice                                   | Monthly     | 62,567      | —                        |
| 14 Finland        | Uusi Insinööri                       | Uusi Insinööriiltaut UIL                         | 9 per year  | 61,141      | —                        |
| 15 Italy          | La Rivendita                         | Be-Ma Editrice                                   | 6 per year  | 55,235      | —                        |
| 16 UK             | New Civil Engineer                   | Emap Inform                                      | 6 per year  | 54,747      | —                        |
| 17 Finland        | Särmä                                | Puu- ja erityisalojen liitto                     | 15 per year | 42,682      | —                        |
| 18 Belgium        | Beton                                | Fed van de Beonindustrie                         | 5 per year  | 39,000      | —                        |
| 19 Belgium        | De Vlaamse Ondernemer                | Editor International                             | 22 per year | 35,452      | —                        |
| 20 Sweden         | Fastighetsfolket                     | Fastighetsanställdas Förbund                     | 10 per year | 34,500      | —                        |
| 21 Finland        | Rakennuslehti                        | Tekniikan Akateemisten                           | 40 per year | 32,548      | 69,000                   |
| 22 Czech Republic | Stavebnictvi                         | Expo Data  | Monthly     | 31,300      | —                        |
| 23 Sweden         | Elektrikern                          | Modern Teknik i Stockholm                        | 9 per year  | 31,100      | —                        |
| 24 Finland        | Suomen Kiinteistölehti               | Kiinteistöalan Kustannus                         | 10 per year | 31,015      | —                        |
| 25 Denmark        | Byggeteknik                          | Fagbladsguppen                                   | 15 per year | 30,323      | —                        |
| 26 Belgium        | Le Courrier du Bois / Houtnieuws     | Decom  | Seasonal    | 30,000      | —                        |
| 27 Poland         | Katalog Inżyniera Budownictwo Ogólne | Wydawnictwo Polskiej Izby Inżynierów Budownictwa | Annually    | 30,000      | —                        |
| 28 Denmark        | Mestertidende                        | Danske Fagmedier                                 | Monthly     | 28,260      | —                        |
| 29 UK             | Building Products                    | Metropolis Business Publishing                   | Monthly     | 26,850      | —                        |
| 30 UK             | Inside Housing                       | Ocean Media Group                                | Weekly      | 26,343      | —                        |

## CHEMICAL/PETROLEUM/GAS

|            |   |                              |             |           |   |
|------------|---|------------------------------|-------------|-----------|---|
| 1 Poland   | Szerokiej Drogi. Magazyn Programu VITAY | Polski Koncern Naftowy ORLEN | Annually    | 1,200,000 | — |
| 2 Italy    | Macplas                                 | Promoplast                   | Monthly     | 82,229    | — |
| 3 Italy    | PLAST – Rivista Delle Materia Plastiche | Reed Business Information    | Monthly     | 80,742    | — |
| 4 Italy    | Macplas International                   | Promoplast                   | Quarterly   | 74,693    | — |
| 5 Italy    | Plastix                                 | Tecniche Nuove               | Monthly     | 46,692    | — |
| 6 Belgium  | Neo/Snackblad                           | Vyncke                       | 5 per year  | 9,772     | — |
| 7 Belgium  | Gondola Magazine / Retail Today         | Retail Today                 | Monthly     | 9,571     | — |
| 8 Belgium  | Distr. Vandaag                          | CBD                          | 8 per year  | 9,200     | — |
| 9 Belgium  | Supermagazine                           | Buurtsuper.be                | 9 per year  | 8,402     | — |
| 10 Belgium | Storecheck                              | EMG                          | 11 per year | 8,364     | — |
| 11 Belgium | Electro–vente / Elektroverkoop          | EMG                          | 11 per year | 7,954     | — |
| 12 Belgium | Retail                                  | Professional Media Group     | 3 per year  | 7,750     | — |
| 13 Belgium | Kiosk                                   | Professional Media Group     | 9 per year  | 6,500     | — |
| 14 Belgium | De Digitale krant                       | Agora Press                  | 6 per year  | 5,795     | — |
| 15 Belgium | Retail Up Date                          | EMG                          | 5 per year  | 5,000     | — |

## COMPUTING/SOFTWARE/TELECOMMUNICATIONS

|                   |                                       |                                |             |         |         |
|-------------------|---------------------------------------|--------------------------------|-------------|---------|---------|
| 1 Italy           | Game Informer                         | Editoriale Duesse              | Monthly     | 630,179 | —       |
| 2 Italy           | Trade Consumer Electronics            | Editoriale Duesse              | Monthly     | 94,347  | —       |
| 3 Italy           | Elettronica Oggi                      | Fiera Milano Editore           | Monthly     | 82,643  | —       |
| 4 Austria         | E-media                               | Verlagsgruppe NEWS             | Fortnightly | 69,240  | 277,000 |
| 5 Belgium         | This is IT                            | Roularta media Group           | Seasonal    | 68,000  | —       |
| 6 Poland          | Komputer Świat Ekspert                | Axel Springer Polska           | 6 per year  | 47,152  | —       |
| 7 Finland         | Tietokone                             | Sanoma Magazines Finland       | Monthly     | 41,440  | 135,000 |
| 8 Belgium         | I-Tel                                 | I-Tel                          | 20 per year | 34,496  | —       |
| 9 Finland         | MikroPC                               | Talentum Media                 | 11 per year | 30,122  | 119,000 |
| 10 Belgium        | PC World Belgium                      | Best of Publishing             | 8 per year  | 28,000  | —       |
| 11 Czech Republic | Chip                                  | Burda Praha                    | Monthly     | 28,000  | 103,000 |
| 12 Austria        | Hitech                                | Siemens AG Österreich          | Quarterly   | 25,000  | —       |
| 13 Belgium        | PC Magazine                           | Minoc Business Press           | 11 per year | 25,000  | —       |
| 14 Czech Republic | Computer                              | Mlada fronta                   | Fortnightly | 23,000  | 70,000  |
| 15 Czech Republic | Computerworld                         | IDG Czech                      | Fortnightly | 21,000  | 55,000  |
| 16 Belgium        | Business ICT                          | Roularta B2B Media             | 10 per year | 19,167  | —       |
| 17 Belgium        | IT Professional                       | Minoc Business Press           | 24 per year | 19,000  | —       |
| 18 Belgium        | Data News + Careers                   | Roularta B2B Media             | 40 per year | 18,521  | —       |
| 19 Belgium        | Solutions                             | Dixitcom                       | 9 per year  | 17,350  | —       |
| 20 Belgium        | Inside                                | Best of Publishing             | Monthly     | 16,000  | —       |
| 21 Austria        | CD Austria                            | CDA Verlag                     | Monthly     | 15,670  | —       |
| 22 Czech Republic | IT Systém                             | CCB                            | Monthly     | 15,000  | —       |
| 23 Austria        | Monitor                               | Bohmann Druck und Verlag       | 11 per year | 14,500  | —       |
| 24 Belgium        | Network & Telecom                     | Best of Publishing             | Seasonal    | 14,500  | —       |
| 25 Hungary        | Chip Számítástechnika És Kommunikáció | Motor-Presse Budapest Lapkiadó | Monthly     | 14,263  | 75,200  |



## MAJOR MAGAZINE TITLES (B2B)

| Country                                  | Title                              | Publisher   | Frequency   | Circulation | Average issue Readership |
|--|------------------------------------|---|-------------|-------------|--------------------------|
| <b>FASHION AND BEAUTY</b>                |                                    |   |             |             |                          |
| 1 Austria                                | woman                              | Verlagsgruppe NEWS  | Fortnightly | 202,940     | 506,000                  |
| 2 Denmark                                | Helse                              | Mediegruppen  | 10 per year | 102,630     | —                        |
| 3 Austria                                | WIENERIN                           | Styria Multi Media Ladies                                   | Monthly     | 82,920      | 253,000                  |
| 4 Belgium                                | Choez Magazine                     | Gicom   | Fortnightly | 82,000      | —                        |
| 5 Austria                                | DIVA                               | Styria Multi Media Ladies                                   | 9 per year  | 40,000      | 94,000                   |
| 6 Denmark                                | Modemagasinet                      | Mediegruppen  | 6 per year  | 40,000      | —                        |
| 7 Poland                                 | Fashion Magazine                   | Fashion Group   | Quarterly   | 22,000      | —                        |
| 8 Denmark                                | Cover                              | Malling Publications  | 10 per year | 21,606      | —                        |
| 9 Belgium                                | Echos de la coiffure               | Echos de la coiffure  | 6 per year  | 20,000      | —                        |
| 10 UK                                    | Guild News                         | Guild Press   | 13 per year | 17,229      | —                        |
| 11 UK                                    | Professional Hairdresser           | Hamerville Magazines  | 11 per year | 16,920      | —                        |
| 12 UK                                    | Professional Beauty                | Emap Inform   | 11 per year | 15,550      | —                        |
| 13 Poland                                | Wiadomości Kosmetyczne             | Wydawnictwo Gospodarcze                                     | Monthly     | 13,875      | —                        |
| 14 UK                                    | Vitality                           | British Association of Beauty Therapists and Cosmetologists | 6 per year  | 13,380      | —                        |
| 15 UK                                    | Hairdressers Journal International | Reed Business Information                                   | Weekly      | 13,340      | —                        |
| 16 UK                                    | Scratch                            | Seed Publishing   | Monthly     | 13,230      | —                        |
| 17 UK                                    | Health & Beauty Salon              | Reed Business Information                                   | Monthly     | 12,702      | —                        |
| 18 Belgium                               | J.U.S.T.                           | Aha!Media   | Seasonal    | 11,000      | —                        |
| 19 Belgium                               | Mode Flash                         | Aha!Media   | 6 per year  | 11,000      | —                        |
| 20 UK                                    | Drapers                            | Emap Inform   | 48 per year | 10,536      | —                        |
| <b>FILM/RADIO/TV/VIDEO</b>               |                                    |   |             |             |                          |
| 1 Italy                                  | Best Movie – Versione Pocket       | Editoriale Duesse   | Monthly     | 1,207,610   | —                        |
| 2 Austria                                | tv media                           | Verlagsgruppe NEWS  | Weekly      | 254,230     | 1,008,000                |
| 3 Austria                                | ORF–Nachlese                       | ORF Enterprise  | Monthly     | 106,700     | 403,000                  |
| 4 Italy                                  | Trade Home Entertainment           | Editoriale Duesse   | Monthly     | 63,459      | —                        |
| 5 UK                                     | The Stage                          | The Stage Newspaper   | Weekly      | 18,611      | —                        |
| 6 Austria                                | Film & Video                       | Österr. FilmService   | Quarterly   | 12,000      | —                        |
| 7 UK                                     | AV Magazine                        | Haymarket Business Media                                    | 11 per year | 11,731      | —                        |
| 8 UK                                     | Lighting & Sound International     | Professional Lighting & Sound Association                   | 11 per year | 9,877       | —                        |
| 9 UK                                     | Broadcast                          | Emap Inform   | Weekly      | 8,082       | —                        |
| 10 Denmark                               | Digitale medier                    | Digitale Medier   | Quarterly   | 8,000       | —                        |
| 11 Denmark                               | AVM audio visuelle medier          | AVM ApS   | 11 per year | 7,360       | —                        |
| 12 Denmark                               | Monitor                            | Monitor Danmark   | 11 per year | 6,610       | —                        |
| 13 Belgium                               | Foto Video Audio News              | Image media Phro Group                                      | 6 per year  | 6,500       | —                        |
| 14 UK                                    | Screen International               | Emap Inform   | 45 per year | 6,306       | —                        |
| 15 UK                                    | Music Week                         | UBM Specialist  | Weekly      | 5,962       | —                        |
| <b>HEALTHCARE/MEDICAL/PHARMACEUTICAL</b> |                                    |   |             |             |                          |
| 1 Italy                                  | M.D. Medicinae Doctor              | Passoni Editore   | —           | 1,321,572   | —                        |
| 2 Italy                                  | Corriere Medico                    | Ariete Servizi Editoriali                                   | Weekly      | 830,291     | —                        |
| 3 Italy                                  | Medici Oggi                        | Springer – Verlag Italia                                    | Monthly     | 371,047     | —                        |
| 4 Italy                                  | Aggiornamento Medico               | Editrice Kurtis   | Monthly     | 362,440     | —                        |
| 5 Italy                                  | Punto Effe                         | Punto Effe  | 24 per year | 347,647     | —                        |
| 6 Italy                                  | Giornale Dell'odontoiatra          | Elsevier  | 24 per year | 336,983     | —                        |
| 7 Italy                                  | Doctor                             | Ariete Servizi Editoriali                                   | Monthly     | 293,643     | —                        |
| 8 Italy                                  | Medico E Paziente                  | Mep Edizioni – Medico E Paziente                            | Monthly     | 282,450     | —                        |
| 9 Belgium                                | Tchin                              | Roularta B2B Media  | Quarterly   | 250,000     | —                        |
| 10 France                                | Médecins                           | Ordre National des Médecins                                 | Monthly     | 250,000     | —                        |
| 11 Italy                                 | Il Dentista Moderno                | Tecniche Nuove  | Monthly     | 243,868     | —                        |
| 12 Italy                                 | Italian Dental Journal             | Griffin   | Monthly     | 237,984     | —                        |
| 13 Poland                                | Zdrowie dla Każdego                | Med Vision Corporation                                      | Annually    | 206,000     | —                        |
| 14 Denmark                               | medicin&mensing                    | Lægemiddelindustriforeningen                                | 3 per year  | 160,000     | —                        |
| 15 Hungary                               | Vitál Magazin                      | Absolut Média Kft.  | Monthly     | 144,987     | —                        |
| 16 Finland                               | Tehy-lehti                         | Tehy.   | 16 per year | 113,790     | —                        |
| 17 Sweden                                | Vårdfacket                         | Vårdförbundet   | 11 per year | 112,000     | 162,000                  |
| 18 Austria                               | Medizin populär                    | Verlagshaus der Ärzte                                       | 11 per year | 106,540     | 329,000                  |
| 19 Finland                               | Sydän                              | Suomen Sydänliitto  | 5 per year  | 78,973      | —                        |
| 20 Sweden                                | Omvårdnadsmagasinet                | Svensk Sjukskötarskeförening                                | 6 per year  | 76,600      | —                        |
| 21 Denmark                               | Sygeplejersken                     | Dansk Sygeplejeråd  | 22 per year | 73,133      | —                        |
| 22 France                                | Le Quotidien du Médecin            | Société d'Editions Scientifiques et Culturelles             | Daily       | 72,267      | —                        |
| 23 Finland                               | Super                              | Suomen lähi- ja perushoitajaliitto SuPer                    | 11 per year | 70,922      | —                        |
| 24 Austria                               | Gesundheit                         | Verlag Gesundheit   | Monthly     | 68,000      | —                        |
| 25 Finland                               | Työ Terveys Turvallisuus           | Työtervysliitto   | 8 per year  | 63,343      | —                        |
| 26 Austria                               | Gesunder Leben                     | Gesunder Leben Verlags                                      | 10 per year | 63,330      | 254,000                  |
| 27 Finland                               | Diabetes                           | Suomen Diabetesliitto                                       | 10 per year | 61,292      | —                        |



# Europe

## MAJOR MAGAZINE TITLES (B2B)

| Country                         | Title  | Publisher                               | Frequency   | Circulation | Average issue Readership |
|---------------------------------|--|---|-------------|-------------|--------------------------|
| 28 France                       | Panorama du Medecin                          | Global Media Santé                      | Weekly      | 48,205      | —                        |
| 29 France                       | Generaliste (Le)                             | Editions du Médecine Generaliste (Les)  | Bi-Weekly   | 42,495      | —                        |
| 30 France                       | Le Concours Medical                          | Global Media Santé                      | Weekly      | 42,454      | —                        |
| 31 Finland                      | Sairaanhoitaja                               | Suomen sairaanhoitajaliitto             | 11 per year | 41,993      | —                        |
| 32 France                       | Impact Medecine                              | Groupe Impact Médecine                  | Weekly      | 41,928      | —                        |
| 33 France                       | (Médecine Générale)                          | Global Media Santé                      | Weekly      | 41,314      | —                        |
| 34 Sweden                       | Läkartidningen                               | Läkartidningen Förlag                   | 42 per year | 40,900      | —                        |
| 35 France                       | Aim (Actualités Innovations Médecine)        | Groupe Impact Medecine                  | Monthly     | 35,500      | —                        |
| 36 Hungary                      | Orvosok Lapja                                | The Promenade Kft.                      | Monthly     | 35,012      | —                        |
| 37 Finland                      | Hyvä Hengitys                                | Hengitysliitto Heli                     | 6 per year  | 34,967      | —                        |
| 38 Finland                      | IT Invalidityö                               | Invalidiliitto                          | 10 per year | 32,141      | 195,000                  |
| 39 Poland                       | Medycyna po Dyplomie                         | Medical Tribune Polska                  | Annually    | 30,000      | —                        |
| 40 Poland                       | Medycyna Praktyczna                          | Medycyna Praktyczna Wojciech Bodzoni    | Monthly     | 29,910      | —                        |
| 41 Belgium                      | Semper                                       | Roularta B2B Media                      | 10 per year | 29,613      | —                        |
| 42 France                       | Prescrire                                    | Association Mieux Prescrire             | Monthly     | 29,000      | —                        |
| 43 Ireland                      | Euro Times                                   | ESCRS                                   | 6 per year  | 28,212      | —                        |
| 44 Poland                       | Puls Medycyny                                | Medicine Today Poland                   | Fortnightly | 26,140      | —                        |
| 45 Belgium                      | Artsenkranter/Journal du Médecin             | CMPMEDICA Belgium                       | 80 per year | 25,707      | 2,056,560                |
| 46 Finland                      | Suomen Lääkärelihti                          | Julkaisija Suomen Lääkäriliitto         | 44 per year | 25,494      | —                        |
| 47 Denmark                      | Ugeskrift for læger                          | Legeforeningen                          | 40 per year | 24,430      | —                        |
| 48 France                       | Tout Prevoir                                 | Editions Tout Prevoir                   | Monthly     | 23,950      | —                        |
| 49 Denmark                      | Rask Magasinet                               | Rask Magasinet                          | 10 per year | 23,500      | —                        |
| 50 Belgium                      | De specialist / Le Spécialiste               | Roularta B2B Media                      | 24 per year | 23,000      | —                        |
| <b>MANUFACTURING/PROCESSING</b> |  |   |             |             |                          |
| 1 Sweden                        | Dagens Arbete                                | Dagens Arbete                           | 10 per year | 468,900     | 248,000                  |
| 2 Denmark                       | Fagbladet 3F                                 | Fagligt Fælles Forbund                  | 16 per year | 307,821     | —                        |
| 3 Sweden                        | Ny Teknik                                    | Talentum Sweden                         | 41 per year | 156,400     | 292,000                  |
| 4 Sweden                        | Ingenjören                                   | Sveriges Ingenjörer                     | —           | 121,300     | 107,000                  |
| 5 Italy                         | Tecnologie Meccaniche – Sistemi Per Produrre | Reed Business Information               | Monthly     | 95,833      | —                        |
| 6 Italy                         | Macchine Utensili                            | Tecniche Nuove                          | Monthly     | 78,156      | —                        |
| 7 Italy                         | Ien Italia – Industrial Engineering News     | Thomas Industrial Media                 | Monthly     | 74,585      | —                        |
| 8 Poland                        | Wiadomości Rolnicze Polska                   | Wiadomości Rolnicze Polska              | Monthly     | 63,597      | —                        |
| 9 Poland                        | Top Agrar Polska                             | Polskie Wydawnictwo Rolnicze            | Monthly     | 54,224      | —                        |
| 10 Belgium                      | De Koerier                                   | LVZ Liberaal Verbond                    | 6 per year  | 47,000      | —                        |
| 11 Italy                        | Subfornitura News                            | Tecniche Nuove                          | Monthly     | 46,445      | —                        |
| 12 Poland                       | Poradnik Rolniczy                            | Promark                                 | Weekly      | 45,499      | —                        |
| 13 Belgium                      | Go   | Roularta B2B Media                      | Seasonal    | 45,000      | —                        |
| 14 Poland                       | Tygodnik Rolniczy                            | Polskie Wydawnictwo Rolnicze            | Weekly      | 39,554      | —                        |
| 15 Belgium                      | KME/PMO                                      | KMO                                     | 10 per year | 30,000      | —                        |
| 16 Austria                      | Das österr. Industriemagazin                 | Industriemagazin Verlag                 | 10 per year | 25,350      | —                        |
| 17 Sweden                       | Elektronik i Norden                          | Elektronik i Norden                     | 20 per year | 25,300      | —                        |
| 18 Denmark                      | Proces-Teknik                                | Danske Fagmedier                        | Monthly     | 25,000      | —                        |
| 19 Ireland                      | Irish Farmer's Monthly                       | IFP Media                               | Monthly     | 25,000      | —                        |
| 20 Ireland                      | Forage & Nutrition Guide                     | IFP Media                               | —           | 24,000      | —                        |
| 21 Belgium                      | Industrie Technisch Management               | Roularta B2B Media                      | 9 per year  | 23,316      | 54,700                   |
| 22 Denmark                      | Jern- og Maskinindustrien                    | Danske Fagmedier                        | Weekly      | 23,237      | —                        |
| 23 Belgium                      | Transporama                                  | Transporama Publishing                  | 10 per year | 22,500      | —                        |
| 24 Poland                       | Farmer                                       | Plantpress                              | Fortnightly | 20,083      | —                        |
| 25 Czech Republic               | Gastronom International                      | Gastronom International                 | 6 per year  | 20,000      | —                        |
| 26 Sweden                       | Svensk Verstad                               | Qimtek                                  | 6 per year  | 19,700      | —                        |
| 27 Denmark                      | DI Business                                  | DI                                      | 40 per year | 18,402      | —                        |
| 28 Sweden                       | Process Nordic                               | Mentor Communications                   | Monthly     | 18,000      | —                        |
| 29 Poland                       | Nowoczesny Warsztat                          | Goldman s.c.                            | Monthly     | 17,273      | —                        |
| 30 Sweden                       | Träinformation                               | Skogsindustrierna                       | Quarterly   | 17,100      | —                        |
| <b>PUBLIC SECTOR</b>            |  |   |             |             |                          |
| 1 Sweden                        | Kommunalarbetaren                            | Svenska Kommunalarbetareförbundet       | 22 per year | 541,900     | 452,000                  |
| 2 Sweden                        | Studentliv                                   | Tjänstemännens Centralorganisation      | Quarterly   | 226,500     | —                        |
| 3 Sweden                        | Lärarnas Tidning                             | Lärarförbundet                          | 20 per year | 223,800     | 231,000                  |
| 4 Sweden                        | Pedagogiska Magasinet                        | Lärarförbundet                          | Quarterly   | 218,400     | —                        |
| 5 UK                            | Business Management First Voice of Business  | NFSE Sales                              | 6 per year  | 202,111     | —                        |
| 6 UK                            | Business Network                             | NFSE Sales                              | 6 per year  | 201,476     | —                        |
| 7 Belgium                       | Klasse voor Leerkrachten                     | VI. Ministerie van Onderwijs en Vorming | 10 per year | 190,000     | —                        |
| 8 Sweden                        | SKTF-Tidningen                               | SKTF media                              | 20 per year | 159,100     | 151,000                  |
| 9 UK                            | Financial Management                         | Caspian Publishing                      | 10 per year | 154,496     | —                        |
| 10 UK                           | People Management                            | Personnel Publications                  | 25 per year | 132,168     | —                        |



# Europe

## MAJOR MAGAZINE TITLES (B2B)

| Country                  | Title  | Publisher                              | Frequency   | Circulation | Average issue Readership |
|--------------------------|--|--|-------------|-------------|--------------------------|
| 11 UK                    | Management Today                                   | Haymarket Business Media               | Monthly     | 100,016     | —                        |
| 12 Belgium               | Fedra  | F-Twee Communicatie                    | 10 per year | 88,000      | —                        |
| 13 Sweden                | Skolvärlden  | Lärarnas Riksförbund                   | 19 per year | 86,100      | 132,000                  |
| 14 UK                    | Professional Manager                               | Chartered Management Institute         | 6 per year  | 81,977      | —                        |
| 15 Sweden                | Förskolan  | Lärförbundet                           | 10 per year | 65,300      | 100,000                  |
| 16 Denmark               | HK Kommunalbladet                                  | HK Kommunal                            | 20 per year | 59,864      | —                        |
| 17 UK                    | Director   | The Director Publications              | Monthly     | 56,701      | —                        |
| 18 Belgium               | Agora  | Union Synd. du Service Public Européen | 3 per year  | 43,000      | —                        |
| 19 UK                    | Community Care                                     | Reed Business Information              | Weekly      | 42,052      | —                        |
| 20 Belgium               | Weliwaar.be  | Vlaamse Overheid                       | 6 per year  | 42,000      | —                        |
| 21 Sweden                | Kyrkans Tidning                                    | Svenska Kyrkans Press                  | 46 per year | 38,700      | —                        |
| 22 UK                    | Growing Business                                   | Crimson Business                       | 10 per year | 37,153      | —                        |
| 23 Austria               | Kommunal   | Österr. Kommunal Verlag                | 10 per year | 34,500      | —                        |
| 24 UK                    | Business XL  | Vitesse Media                          | 10 per year | 31,461      | —                        |
| 25 Denmark               | HK Statbladet                                      | HK Stat                                | 10 per year | 31,457      | —                        |
| <b>RETAIL</b>            |  |  |             |             |                          |
| 1 Sweden                 | Handelsnytt  | Handelsanställdas förbund              | 11 per year | 149,700     | —                        |
| 2 Poland                 | Kolporter Salon Kulturalny                         | Kolporter Holding                      | Quarterly   | 113,500     | —                        |
| 3 Poland                 | Magazyn Życie Handlowe                             | Media Direct                           | Monthly     | 90,000      | —                        |
| 4 Poland                 | Detal Dzisiaj                                      | Trade Press                            | Fortnightly | 84,188      | —                        |
| 5 Poland                 | Handel   | Polskie Wydawnictwo Fachowe            | Fortnightly | 70,004      | —                        |
| 6 Poland                 | Poradnik Handlowca                                 | Biuro Promocji i Reklamy Generalczyk   | Monthly     | 65,000      | —                        |
| 7 Poland                 | Wiadomości Handlowe Miesięcznik Przemysłu i Handlu | Wydawnictwo Gospodarcze                | Monthly     | 64,364      | —                        |
| 8 Poland                 | Ogólnopolskie Pismo Rynku FMCG Hurt & Detal        | Fischer Trading Group                  | Monthly     | 60,000      | —                        |
| 9 UK                     | Retail Express                                     | Newtrade Publishing                    | 13 per year | 50,301      | —                        |
| 10 UK                    | Asian Trader                                       | Asian Trade Publications               | 25 per year | 49,626      | —                        |
| 11 UK                    | Convenience Store                                  | William Reed Business Media            | 25 per year | 42,518      | —                        |
| 12 UK                    | Independent Retail News                            | Metropolis Business Publishing         | 25 per year | 39,709      | —                        |
| 13 UK                    | Morning Advertiser                                 | William Reed Business Media            | Weekly      | 31,635      | —                        |
| 14 Sweden                | Fri Köpenskap                                      | Mentor Communications                  | 44 per year | 31,600      | —                        |
| 15 Poland                | Nasz Kolporter                                     | Kolporter Holding                      | Monthly     | 30,627      | —                        |
| 16 Sweden                | Dagens Handel                                      | Mentor Communications                  | 44 per year | 28,000      | —                        |
| 17 Austria               | REGAL  | Regal Verlags Ges.m.b.H.               | —           | 27,000      | —                        |
| 18 UK                    | Eat Out  | Dewberry Redpoint                      | Monthly     | 23,944      | —                        |
| 19 Hungary               | Trade Magazin                                      | Grabowski Kiadó                        | 10 per year | 22,988      | —                        |
| 20 Sweden                | Servicehandlaren                                   | Svensk Servicehandel och Fast Food     | 8 per year  | 18,300      | —                        |
| 21 Hungary               | Élelmiszer   | Professional Publishing Kiadó          | 10 per year | 17,837      | —                        |
| 22 UK                    | Scottish Licensed Trade News-SLTN                  | Peebles Media Group                    | 25 per year | 17,340      | —                        |
| 23 Sweden                | Hotell och Restaurang                              | Svenska Media Docu                     | 6 per year  | 16,500      | —                        |
| 24 Sweden                | Icanyheter   | Forma Publishing Group                 | 43 per year | 16,100      | —                        |
| 25 Austria               | Die LK Handelszeitung                              | Österr. Wirtschaftsverlag              | —           | 15,890      | —                        |
| <b>SPORT AND LEISURE</b> |  |  |             |             |                          |
| 1 Italy                  | Il Calcio Illustrato                               | Moruzzi's Group                        | Monthly     | 664,813     | —                        |
| 2 Denmark                | Samvirke   | Coop                                   | 6 per year  | 488,267     | —                        |
| 3 Denmark                | Motor  | FDM                                    | Monthly     | 238,983     | —                        |
| 4 Denmark                | Ud & Se  | DSB                                    | Monthly     | 190,613     | —                        |
| 5 Denmark                | Dansk Golf   | Dansk Golf Union                       | 10 per year | 103,224     | —                        |
| 6 Denmark                | Jæger  | Dansk Jægerförbund                     | 11 per year | 74,918      | —                        |
| 7 Italy                  | Tim – Trade Interactive Multimedia                 | Editoriale Duesse                      | 24 per year | 74,584      | —                        |
| 8 Austria                | GUSTO  | Verlagsgruppe NEWS                     | Monthly     | 68,950      | 595,000                  |
| 9 Belgium                | ZOO  | KMDA                                   | —           | 55,000      | —                        |
| 10 Austria               | LAUFSPORT Marathon                                 | LW Werbe- und Verlags                  | 8 per year  | 20,000      | —                        |
| 11 Belgium               | Camping & Loisirs/Kampeer Wereld                   | William Smesman                        | Seasonal    | 20,000      | —                        |
| 12 Poland                | Muscular Development                               | Fitness Authority Alicja Zarębska      | Monthly     | 14,093      | —                        |
| 13 Belgium               | Travel Express                                     | Traviscan                              | 10 per year | 14,000      | —                        |
| 14 Belgium               | Golf   | Belgame                                | 8 per year  | 12,000      | —                        |
| 15 Czech Republic        | Hotel & Spa Management                             | Economia                               | Monthly     | 11,600      | —                        |

Titles listed only where circulation data has been supplied by contributors. Categories and circulation data based on publisher's statements or audited figures (see country reports for details).