

## A SaaS and Open Source Notification and Feed Service

notify! is a cloud based notification system where events are published to topics and published intelligently to all subscribing users.

## Notifications are used everywhere

- **E-Commerce**: Alerts for new products, prices or availability.
- **Travel**: Alerts for delays or changed connections.
- **Productivity Tools**: Notification when a task has been closed.
- **News**: A new article has been posted.
- **Collaboration**: Notification when you have been mentioned.
- Internet of Things: Alarms or sensor updates.
- Security: Alerts, when unexpected behavior has been detected.

## They are hard to implement

- Potentially thousands of subscribers for one topic (iPhone).
- A lot of messages for a single user, **aggregation** is necessary.
- Different channels needed: Email, Push, SMS, API.
- Notifications should be sent, if they are already **read** or seen.
- Does not **scale** well without additional infrastructure.
- Harder to design and test, especially for marketers.
- Not **reliable** when integrated in the normal webstack.
- **Escalations systems** are hard to implement.
- Challenges through localization: time zones and languages.

## Competitors

#### OneSignal



https://app.onesignal.com/

- Focused on **app to user** communication
- Solutions for **mobile** or web push
- Pricing based on features and users
- Not valuable for adhoc subscriptions

#### Stream

https://getstream.io/



- Focused on in-app notifications
- No channels for notifications
- Pricing based on messages (plans!)

notifo combines OneSignal and Stream to become the best notification system.

## **Customer Groups and Business Model**

### **Developers**

- Build a strong and useful API
- Charge per message (or predefined plan)

### Site Owners

- Ready to use plugins for
  - CMS
  - Webshops
- Charge by predefined plans or message

## SWOT

Strength	Weaknesses				
<ul> <li>No critical external dependency</li> <li>Potentially very easy to scale</li> <li>Very tech and feature driven business model</li> </ul>	<ul> <li>Needs hundreds of big features to fulfill all the promises</li> <li>Unclear demand on the market yet.</li> </ul>				
<ul> <li>No big player on the market yet.</li> <li>You can react thousands of customers with a good business model.</li> <li>A lot of existing solutions can be leveraged at the beginning and replaced later to reduce costs (e.g. channels).</li> </ul>	<ul> <li>Potential competitors could extend their business model in our combined direction.</li> </ul>				

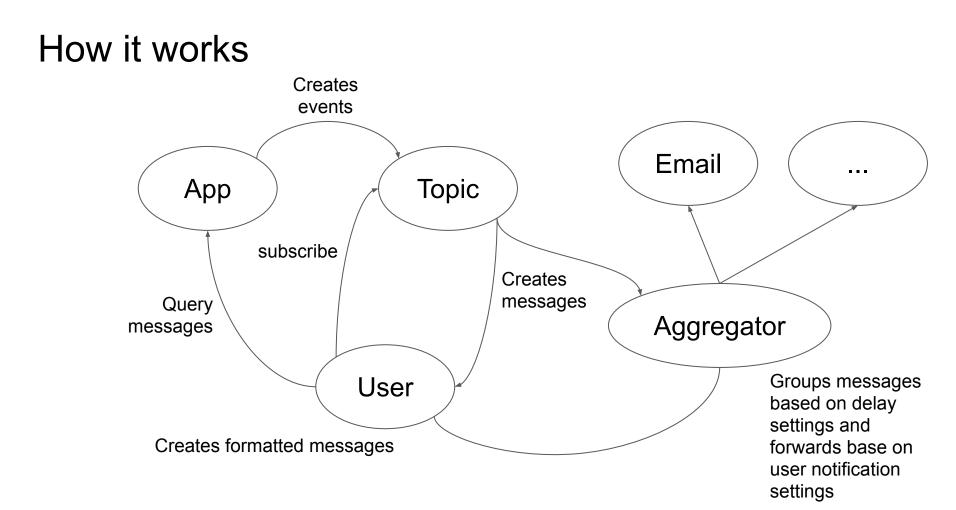
#### **Opportunities**

#### Threats

# **Basic Functionality**

## **Core Features**

- 1. Create users with their settings and basic profile information.
- 2. Subscribe users to topics with conditions (filters).
- 3. Publish events to topics.
- 4. Design outgoing messages for channels, screen sizes and languages.
- 5. Query messages for a user with the API and mark them as ready.
- 6. Define priorities and delivery times for events.



# **Current Features**

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User and subscription management

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Notification designer with localization support.

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Asset library for notification icons

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Email designer with MJML and Liquid Templates

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Log to handle background failures.