BGOV200 Federal Industry Leaders 2018

Bloomberg Government

Turn Opportunities Into Action.

Bloomberg Government is proud to present our seventh annual BGOV200 Federal Industry Leaders rankings. Our rankings reveal the top federal contractors based on fiscal 2017 data for unclassified prime contracts awarded across all government agencies in the United States.

Consistent with recent years, most of the market moving companies in fiscal 2017 relied on spending in certain categories, such as information technology - which increased to \$74 billion in fiscal 2017 from \$69 billion in fiscal 2016, to improve their positions.

Fiscal 2017 marked the emergence of new acquisition methods, such as a rise in the use of other transaction authority for acquiring research and prototyping acquisitions and establishment of a revolving capital fund for managing agency IT projects. Those acquisition methods have been widely popular and may have more of an impact on future BGOV200 results for some companies but didn't contribute to overall rankings that significantly in 2017.

We are proud to see many of our clients on this distinguished list. Over the last seven years we've partnered with business development teams to provide thoughtful analysis and unmatched data. Through this collaboration we have also learned about the needs of contractors and quickly enhanced our solution to meet demands.

Whether your focus is on sales, strategy, or business development, Bloomberg Government provides contractors with data-driven decision tools, news, and analytics that help shape strategy, execution, and pipeline. We make it easier to understand the market and competitive landscape and find partners. Most importantly, we help government contractors build bigger pipelines, make smarter business development investments, and win more federal contracts.

We hope you enjoy the seventh annual BGOV200 report. To learn more about our government contracting solution, visit about.bgov.com/government-contracting.

Sincerely,

Donald Thomas

Vice President & General Manager

Tonale House

Bloomberg Government

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FY17 Key Procurement Trends & Market Driving Forces.

By: Daniel Snyder, Deputy Director of Government Contracts Research, Bloomberg Government

Fiscal 2017 marked a five-year high in federal contract spending. Both large and small companies capitalized on the \$512 billion that was put on contracts in fiscal year 2017, the most since the federal government spent \$522 billion in fiscal 2012.

The seventh annual BGOV200 Federal Industry Leaders Study ranks the top 200 vendors by value of prime, unclassified contracts awarded by U.S. agencies in fiscal 2017. It analyzes the top contracts at 24 agencies and departments, and in 27 different purchasing categories.

This BGOV200 report focuses on companies and broad trends in the market. The BGOV200 explores the contract dynamics of the past year and how successful contractors have performed. The study finds:

- Fiscal 2017's total contract spending increased by 7 percent, from \$478 billion in fiscal 2016.
- The share of total government obligations won by the top 200 contractors was 64 percent, the same as in fiscal 2016.
- An equal number of companies improved their market performance or lost ground: 92 companies increased their rankings and 92 decreased. Sixteen companies showed no change in rank, and there were 27 new entrants to the list.

As in fiscal 2016, contract consolidation is expected to continue as federal agencies expand category management initiatives and concentrate spending through about 30 contracts that the government is now designating as "best in class."

Budget Changes

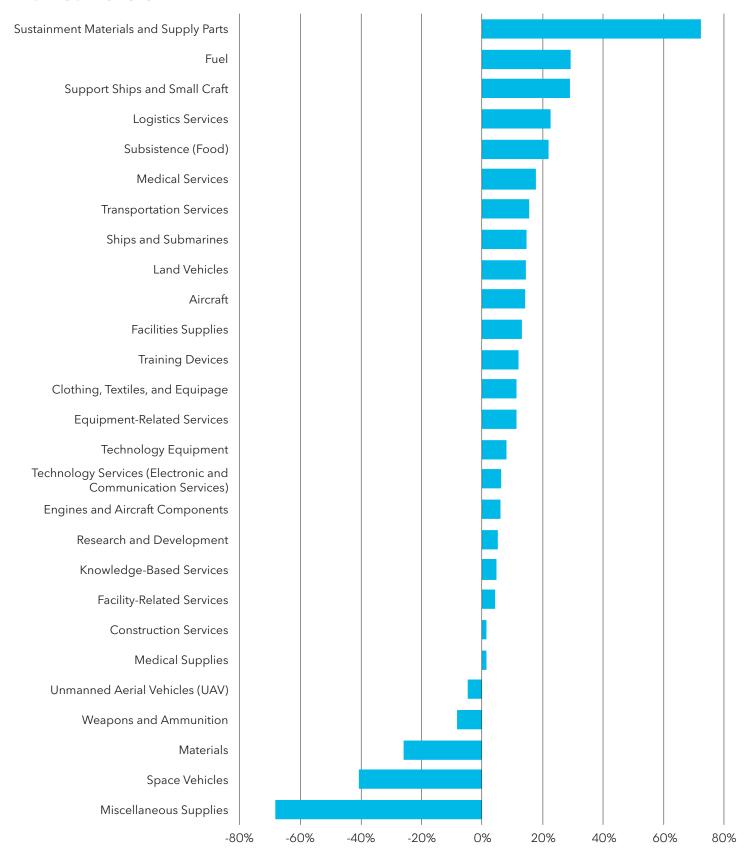
Congress passed a fiscal 2018 omnibus spending bill - valued at \$1.4 trillion - after funding the government with a series of continuing resolutions that lasted until March 23. Operating on a CR delayed government program decisions, adding uncertainty for federal contractors while compounding concerns about proposed budget cuts to civilian agencies.

The omnibus measure is consistent with the two-year budget caps deal reached in February, which allowed for \$80 billion more in defense spending and \$63 billion more for nondefense programs. The bill included \$1.6 billion for border security programs. Fiscal 2018 defense funding totals \$671 billion.

Budget Versus Contract Obligations

Fiscal 2017 contracting dollars increased by \$34.4 billion compared with the previous year. In March, Congress and the president increased spending under the existing budget caps by \$143 billion for fiscal 2018 and \$153 billion for 2019, signaling substantial growth in the near term. What's unclear is what happens in fiscal 2020 and 2021, which are the last two years affected by the caps and were left unchanged by the February deal. The 2020 caps are set at an amount that's \$27.2 billion less than the \$153 billion established by the agreement for fiscal 2019.

Market Movers



The vast majority of purchasing categories highlighted in the BGOV200 saw an uptick in fiscal 2017 spending, which grew in 22 categories and declined in 5 others. Some of the largest increases year over year are for markets such as aircraft, which increased by \$5.2 billion; professional services, which grew by \$3.4 billion; and medical services, which rose by \$3.4 billion.

Technology was a massive contributor to market growth, accounting for a combined \$4.9 billion increase in spending from 2016 levels. That includes \$2.3 billion for technology services as agencies continue investing in modernization efforts to replace legacy systems, and \$2.6 billion for hardware as agencies update equipment.

This is the third straight year that the technology market has experienced growth levels of about \$5 billion. Spending was nearly \$74 billion in fiscal 2017, up from \$69 billion in fiscal 2016 and \$64 billion in fiscal 2015.

Information Technology

DXC Technology Co. (\$1.8 billion) and Leidos Holdings Inc. (\$1.8 billion) were able to leverage the technology services market and currently lead the IT category. Both companies maintained their dominance through existing single-award contracts: DXC through the Navy's NGEN contract, and Leidos through the Defense Information Systems Agency's Global Information Grid contract. CSRA Inc. currently ranks No. 3 in this year's report, mostly by winning work on multiple-award contracts such as the General Services Administration's Alliant, the Health and Human Services Department's CIO-SP3, and others, but its merger with General Dynamics Corp. will propel the combined company to the top of the list in fiscal 2018.

Companies that increased their performance most significantly through spending in the technology equipment market include Raytheon Co. (\$2.3 billion in obligations), Lockheed Martin Corp. (\$2.3 billion), Northrop Grumman Corp. (\$1.6 billion), and Harris Corp. (\$1.1 billion).

Professional Services

The knowledge-based services or professional services market, which covers everything from engineering to marketing to debt collection, has grown by about \$3.2 billion from fiscal 2016 and \$5.4 billion from fiscal 2015.

In fiscal 2017, that growth was most advantageous to companies such as General Dynamics (\$2.7 billion in obligations), Booz Allen Hamilton Inc. (\$2.4 billion), and Boeing Co. (\$2.5 billion), which are among the vendors that generated the most obligations on GSA's Professional Services Schedule (PSS), GSA's OASIS and OASIS Small Business, and the Navy's SeaPort-e.

Agency Spending Trends

Defense contract spending was \$331 billion in fiscal 2017, a \$25 billion increase from fiscal 2016 and about \$50 billion more than in fiscal 2015. The Air Force is the only service that decreased spending from fiscal 2016, while the Navy's obligations grew by \$18 billion and the Army's by \$6 billion.

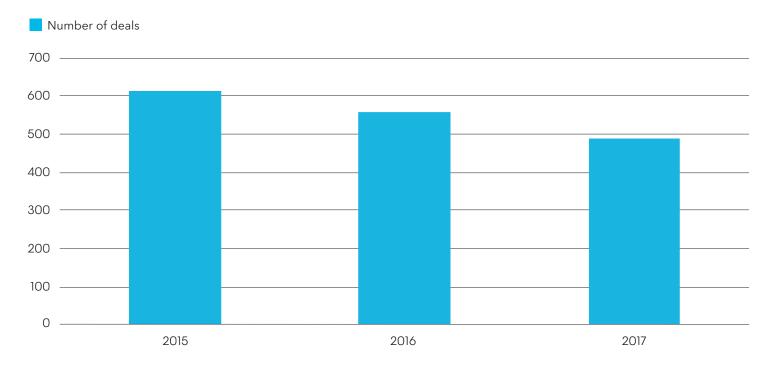
Civilian agencies account for the remaining \$181 billion in fiscal 2017 contract obligations. The departments of Homeland Security and Veterans Affairs experienced the biggest gains: Both agencies added about \$3 billion to their annual totals.

Mergers and Acquisitions

The federal marketplace has been experiencing a surge in mergers and acquisitions in recent years. Fiscal 2017 was no exception.

A shrinking pot of dollars available to maintain government legacy IT systems and the intensifying competition for lower-margin IT services work set off the wave of mergers, acquisitions, and divestitures.

Bloomberg Government tracked 491 transactions in the federal space in 2017 through our M&A Dashboard, slightly fewer than the number of 2016 deals, 557. Target companies were acquired for their government work as many contractors looked to buy access to customers through acquisitions instead of growing organically.



The majority of deals were tuck-in deals, in which an acquired business adds complementary pieces to a larger company. However, portfolio-shaping deals, which add or remove offerings that are complementary to - but outside of - the acting company's current or planned area of focus, had the largest market impact in terms of dollar value. Other transactions were market focus deals, which refine the overall focus of the company.

Some contractors used M&A to boost their existing federal market presence inorganically. For example, shipbuilder Huntington Ingalls Industries Inc. (No. 7) closed a deal in fiscal 2016 to acquire Camber Corp., a defense company with a diverse IT, intelligence, and cyber portfolio, increasing its ranking by five slots.

Other companies looked to enter markets or make federal contracting a more significant part of their revenue stream. For example, General Dynamics (No. 3), a global aerospace and defense company, expanded its information technology market presence by acquiring CSRA. The deal adds about \$3 billion in federal contracting revenue to GD's annual intake of \$15.6 billion and should solidify the company's standing as the third-largest contractor in the federal market for the foreseeable future.

A number of large transactions, such as the GD/CSRA deal, were announced or were still pending in fiscal 2017 and will continue to reshape the market. Rankings on the BGOV200 are based on the state of the market at the end of fiscal 2017, so any deals that were completed in the start of fiscal 2018 are not reflected in this year's rankings.

Best-in-Class Contracts

In last year's BGOV200, Bloomberg Government analyzed the federal government's category management initiative and its impact on consolidating spending on major multiple-award contracts. This trend accelerated in fiscal 2017 and is likely to continue. The government's strategic approach to improving the federal acquisition system by funneling spending obligations through contracts designated as best-in-class, or BIC, continues to gain momentum.

This fiscal year, the General Services Administration introduced a list of contract vehicles considered to offer the best solutions at fair and reasonable prices. The government has been referring to BICs since about 2015, but this is the first time a list of contract titles has been issued. Spending on BICs increased to \$26.7 billion in fiscal 2017 from \$23.8 billion in fiscal 2016, according to Bloomberg Government data.

Innovative Acquisition Methods Emerge

While multiple-award contracting is expected to dominate spending for years to come, agencies are also leveraging new acquisition methods to buy goods and services more quickly and easily in ways they haven't before. Developments in the past year include the increased use of other transaction authority (OTA) and establishment of a technology modernization fund (TMF).

OTA is intended for basic, applied, and advanced research prototype projects that give agencies rapid access to emerging technologies and bring more small businesses into the government market. OTA purchases grew to \$2.3 billion in fiscal 2017 from \$1.6 billion in fiscal 2016.

Congress also authorized a revolving capital fund for agencies to manage IT modernization projects. The Modernizing Government Technology Act, which became law as part of the fiscal 2018 National Defense Authorization Act, created the TMF as a governmentwide fund. Agencies will submit project proposals to borrow money for modernizing IT systems, to be repaid to the fund with the money saved by the project. Most projects approved by the TMF board will require those cost-savings mechanisms and will be directed toward digital services that improve interactions between government and the public. Digital services spending was up slightly to \$2.6 billion in fiscal 2017 from \$2.5 billion in fiscal 2016.

Moving Forward

The Trump administration is making information technology modernization a priority and a driver for improving government efficiency and effectiveness. The fiscal 2019 budget proposes \$92.4 billion for IT modernization. Civilian agency IT spending would remain level at \$45.8 billion, while Defense Department IT spending would grow to \$36.4 billion. BGOV estimates that classified IT spending would grow to \$10.2 billion.

The departments of Defense, Veterans Affairs, Commerce, and Homeland Security are among the few agencies that are slotted for overall budget increases in President Donald Trump's budget plan. Most other agencies would see reductions, including major cuts of more than 15 percent for the State Department and other international programs, the Environmental Protection Agency, and the Interior, Labor, and Agriculture departments.

With the passage of the 2018 omnibus funding bill, agencies and industry are racing to put money on contracts by Sept. 30. Civilian agencies have a greater challenge because they were obligating at lower rates, reflecting expected cuts, before enactment. Next up: fiscal 2019 spending bills, which aren't expected to be completed until after the November elections, forcing the government to pass yet another continuing resolution to start the year. The president's \$4.4 trillion budget proposal would include \$1.3 trillion in discretionary funding - the category that drives most contracting.

The Rankings.

Bloomberg Government presents the top federal contractors of fiscal 2017.

Select a company name from the list to jump to their profile.

2017 Rank	Company	Fiscal 2017 Obligations	2016 Rank	Page
1	Lockheed Martin Corp.	\$49.5 billion	1	13
2	Boeing Co.	\$23.3 billion	2	14
3	General Dynamics Corp.	\$15.6 billion	3	15
1	Raytheon Co.	\$14.2 billion	4	16
5	Northrop Grumman Corp.	\$11.5 billion	5	17
, •	McKesson Corp.	\$8.8 billion	6	18
,	Huntington Ingalls Industries Inc.	\$7.3 billion	12	19
3	Leidos Holdings Inc.	\$6.7 billion	10	20
)	Bechtel Group Inc.	\$5.7 billion	9	21
0	BAE Systems Plc	\$5.6 billion	7	22
1	L3 Technologies Inc.	\$5.2 billion	11	23
2	Centene Corp.	\$4.7 billion	17	24
3	Honeywell International Inc.	\$4.4 billion	35	25
14	Booz Allen Hamilton Inc.	\$4.2 billion	13	26
15	Humana Inc.	\$3.6 billion	14	27
6	Science Applications International Corp.	\$3.4 billion	18	28
7	CSRA Inc.	\$3.1 billion	15	29
8	UnitedHealth Group Inc.	\$3.1 billion	19	30
9	AECOM	\$3 billion	20	31
20	United Technologies Corp.	\$3 billion	8	32
21	General Atomics Technologies Corp.	\$2.6 billion	32	33
22	Harris Corp.	\$2.6 billion	16	34
23	Orbital ATK Inc.	\$2.5 billion	24	35
24	Bell-Boeing Joint Project Office	\$2.5 billion	25	36
25	General Electric Co.	\$2.4 billion	31	37
26	Los Alamos National Security LLC	\$2.4 billion	23	38
27	CACI International Inc.	\$2.4 billion	21	39
28	Triwest Healthcare Alliance Corp.	\$2.4 billion	50	40
29	California Institute of Technology	\$2.3 billion	26	41
30	Consolidated Nuclear Security LLC	\$2.3 billion	29	42
31	Battelle Memorial Institute	\$2.3 billion	22	43
32	United Launch Alliance LLC	\$2.2 billion	30	44
33	Jacobs Engineering Group Inc.	\$2.2 billion	47	45
34	AmerisourceBergen Corp.	\$2.2 billion	27	46
35	Fluor Corp.	\$1.9 billion	36	47

2017 Rank	Company	Fiscal 2017 Obligations	2016 Rank	Page
36	DXC Technology Co.	\$1.9 billion	34	48
37	Merck & Co.	\$1.7 billion	40	49
38	Lawrence Livermore National Security LLC	\$1.7 billion	38	50
39	Accenture Plc	\$1.7 billion	41	51
40	BL Harbert International LLC	\$1.6 billion	158	52
41	Textron Inc.	\$1.6 billion	28	53
42	ADS Inc.	\$1.6 billion	48	54
43	DynCorp International Inc.	\$1.6 billion	54	55
44	Chemonics International Inc.	\$1.6 billion	58	56
45	Pacific Architects & Engineers Inc.	\$1.6 billion	45	57
46	KBR Inc.	\$1.5 billion	46	58
47	Oshkosh Corp.	\$1.5 billion	42	59
48	UT-Battelle LLC	\$1.5 billion	39	60
49	Johns Hopkins University	\$1.5 billion	37	61
50	MITRE Corp.	\$1.5 billion	43	62
51	Deloitte Touche Tohmatsu Ltd.	\$1.4 billion	44	63
52	University of California	\$1.4 billion	33	64
53	Rockwell Collins Inc.	\$1.2 billion	73	65
54	Sierra Nevada Corp.	\$1.2 billion	49	66
55	Finmeccanica SpA	\$1.2 billion	53	67
56	Caddell Construction Co Inc.	\$1.2 billion	93	68
57	International Business Machines Corp.	\$1.1 billion	51	69
58	Pfizer Inc.	\$1.1 billion	52	70
59	Space Exploration Technologies Corp.	\$1.1 billion	55	71
60	Vectrus Inc.	\$1.1 billion	60	72
61	Massachusetts Institute of Technology	\$1 billion	56	73
62	BP Plc	\$1 billion	119	74
63	Analytic Services Inc.	\$1 billion	87	75
64	Savannah River Nuclear Solutions LLC	\$974 million	65	76
65	Aerospace Corp.	\$949 million	63	77
66	GlaxoSmithKline Plc	\$921 million	64	78
67	ManTech International Corp.	\$900 million	59	79
68	Arctic Slope Regional Corp.	\$889 million	71	80
69	Rolls-Royce Holdings Plc	\$886 million	69	81
70	Engility Holdings Inc.	\$878 million	57	82
71	AM General LLC	\$864 million	82	83
72	CGI Group Inc.	\$858 million	62	84
73	Peraton Corp.	\$852 million	16	85
74	CDW Corp.	\$848 million	81	86
75	AT&T Inc.	\$842 million	77	87
76	Parsons Corp.	\$825 million	76	88
77	Washington River Protection Solutions LLC	\$803 million	83	89

2017 Rank	Company	Fiscal 2017 Obligations	2016 Rank	Page
78	Dell Inc.	\$785 million	107	90
79	UChicago Argonne LLC	\$784 million	79	91
80	Alion Science & Technology Corp.	\$784 million	74	92
81	Sanofi	\$755 million	68	93
82	Nana Regional Corp Inc.	\$750 million	80	94
83	Royal Dutch Shell Plc	\$740 million	90	95
84	Cardinal Health Inc.	\$735 million	66	96
85	Chicago Bridge & Iron Co. NV	\$703 million	89	97
86	Insight Enterprises Inc.	\$693 million	102	98
87	Verizon Communications Inc.	\$682 million	86	99
88	Constellis Holdings LLC	\$672 million		100
89	Geo Group Inc.	\$663 million	103	101
90	U.S. Department of Energy	\$656 million	181	102
91	Carahsoft Technology Corp.	\$648 million	97	103
92	Express Scripts Holding Co.	\$647 million	75	104
93	Serco Group Plc	\$646 million	88	105
94	FedEx Corp.	\$620 million	72	106
95	Stanford University	\$604 million	92	107
96	Austal Ltd.	\$603 million	67	108
97	Patriot Team	\$597 million	100	109
98	Anham FZCO	\$579 million	111	110
99	Tetra Tech Inc.	\$567 million	78	111
100	Day & Zimmermann Group Inc.	\$555 million	135	112
101	Hensel Phelps Construction Co.	\$554 million	195	113
102	Brookhaven Science Associates LLC	\$538 million	96	114
103	Interpublic Group of Companies Inc.	\$535 million	170	115
104	Confederated Salish & Kootenai Tribes	\$532 million	2553	116
105	Mythics Inc.	\$532 million	105	117
106	Coins 'N Things Inc.	\$529 million	70	118
107	Corrections Corp. of America	\$527 million	159	119
108	Iron Bow Technologies, LLC	\$521 million	110	120
109	World Wide Technology Holding Co.	\$512 million	95	121
110	Unisys Corp.	\$501 million	104	122
111	Afognak Native Corp.	\$495 million	109	123
112	Andeavor	\$491 million	333	124
113	Chugach Alaska Corp.	\$491 million	112	125
114	Aerojet Rocketdyne Holdings Inc.	\$489 million	116	126
115	CenturyLink Inc.	\$472 million	232	127
116	National Security Technologies LLC	\$467 million	98	128
117	Canadian Commercial Corp.	\$457 million	106	129
118	Ford Motor Co.	\$450 million	115	130
119	Securitas AB	\$440 million	125	131

2017 Rank	Company	Fiscal 2017 Obligations	2016 Rank	Page
120	Cubic Corp.	\$438 million	117	132
121	Westat Inc.	\$427 million	120	133
122	Research Triangle Institute	\$426 million	99	134
123	Alliance for Sustainable Energy LLC	\$426 million	127	135
124	Siemens AG	\$425 million	121	136
125	J&J Maintenance Inc.	\$420 million	198	137
126	Great Lakes Dredge & Dock Corp.	\$418 million	156	138
127	Gilbane Inc.	\$418 million	231	139
128	Fermi Research Alliance LLC	\$417 million	126	140
129	A-Mark Precious Metals Inc.	\$415 million	94	141
130	Emergent BioSolutions Inc.	\$414 million	118	142
131	Sunshine Minting Inc.	\$406 million	84	143
132	Charles Stark Draper Laboratory Inc.	\$401 million	134	144
133	Blue Cross & Blue Shield of South Carolina	\$398 million	108	145
134	ICF International Inc.	\$395 million	124	146
135	General Motors Co.	\$392 million	140	147
136	SGT Inc.	\$391 million	123	148
137	PricewaterhouseCoopers LLP	\$390 million	165	149
138	VSE Corp.	\$388 million	114	150
139	Valero Energy Corp.	\$382 million	223	151
140	Whiting-Turner Contracting Co.	\$382 million	278	152
141	AP Moeller - Maersk A/S	\$377 million	168	153
142	US Foods Holding Corp.	\$374 million	137	154
143	FCN Inc.	\$373 million	154	155
144	Management & Training Corp.	\$370 million	160	156
145	MAXIMUS Inc.	\$367 million	132	157
146	Nippon Telegraph & Telephone Corp.	\$357 million	152	158
147	Microsoft Corp.	\$355 million	141	159
148	Development Alternatives Inc.	\$350 million	138	160
149	Martin's Point Health Care Inc.	\$350 million	146	161
150	Oak Ridge Associated Universities Inc.	\$350 million	147	162
151	DLT Solutions Inc.	\$347 million	133	163
152	Salient CRGT Holdings Inc.	\$347 million	279	164
153	Georgia Tech Research Corp.	\$346 million	155	165
154	IAP Worldwide Services Inc.	\$345 million	281	166
155	Torch Technologies Inc.	\$343 million	157	167
156	Johnson Controls International Plc	\$341 million	149	168
157	Nelnet Inc.	\$338 million	302	169
158	ActioNet Inc.	\$337 million	129	170
159	Chenega Corp.	\$332 million	113	171
160	Clark Enterprises Inc.	\$331 million	449	172
161	HP Inc.	\$331 million	101	173

2017 Rank	Company	Fiscal 2017 Obligations	2016 Rank	Page
162	Four Points Technology LLC	\$330 million	188	174
163	MA Mortenson Co.	\$327 million	202	175
164	Michael Baker International LLC	\$325 million	1196	176
165	Abt Associates Inc.	\$323 million	150	177
166	Abu Dhabi National Oil Co.	\$320 million	177	178
167	Bollinger Shipyards Inc.	\$316 million	131	179
168	M1 Support Services LP	\$316 million	241	180
169	FLIR Systems Inc.	\$310 million	186	181
170	Vencore Inc.	\$309 million	162	182
171	Anthem Inc.	\$304 million	139	183
172	Red River Computer Co.	\$303 million	145	184
173	Elbit Systems Ltd	\$303 million	213	185
174	Arrow Electronics Inc.	\$302 million	171	186
175	Smartronix Inc.	\$298 million	204	187
176	Tutor Perini Corp.	\$296 million	412	188
177	Crowley Maritime Corp.	\$291 million	207	189
178	SupplyCore Inc.	\$287 million	175	190
179	SRC Inc.	\$286 million	345	191
180	KPMG Europe LLP	\$285 million	185	192
181	NCI Inc.	\$284 million	143	193
182	RELX Plc	\$278 million	183	194
183	Raytheon Lockheed Martin Javelin JV	\$274 million	179	195
184	Weeks Marine Inc.	\$274 million	286	196
185	AAR Corp.	\$272 million	190	197
186	Redstone Defense Systems	\$270 million	164	198
187	DaVita Inc.	\$268 million	229	199
188	Sterling Computers Corp.	\$266 million	233	200
189	Mathematica Inc.	\$262 million	211	201
190	Sodexo SA	\$261 million	182	202
191	Cisco Systems Inc.	\$259 million	163	203
192	Blue Cross & Blue Shield of Florida Inc.	\$257 million	144	204
193	Magellan Health Inc.	\$255 million	169	205
194	Russian Space Agency	\$255 million	199	206
195	Inter-Con Security Systems Inc.	\$254 million	201	207
196	Colsa Corp.	\$252 million	242	208
197	Kratos Defense & Security Solutions Inc.	\$252 million	167	209
198	ThunderCat Technology LLC	\$251 million	224	210
199	Phillips 66	\$251 million	217	211
200	Nuclear Waste Partnership LLC	\$251 million	172	212

Lockheed Martin Corp.

Headquarters: Bethesda, MD United States

Type: Public

Total revenue: \$51 billion **Market cap:** \$97 billion

2017 federal contracts: \$49.5 billion

Prior BGOV200 rank: 1

Lockheed Martin Corp. is a global security company that primarily researches, designs, develops, manufactures and integrates advanced technology products and services. The company's businesses span space, telecommunications, electronics, information and services, aeronautics, energy and systems integration.

Age	ncy / Department Ranking	FY 2017 contracts
1	Department of Defense	\$47.4 billion
1	Defense: Navy	\$30.1 billion
2	Defense: Air Force	\$8.3 billion
1	Defense: Army	\$6.6 billion
3	National Aeronautics and Space Administration	\$1.4 billion
3	Defense: Missile Defense Agency	\$938.3 million
1	Defense: U.S. Special Operations Command	\$667.1 million
14	Energy Department	\$581.6 million
11	Defense: Defense Logistics Agency	\$535.6 million
1	Defense: Defense Advanced Research Projects Agency	\$290.9 million
18	Homeland Security Department	\$117.3 million
19	General Services Administration	\$58.2 million
3	Defense: Defense Microelectronics Activity	\$47.3 million
37	Transportation Department	\$5.2 million
35	Commerce Department	\$5 million
7	Defense: Defense Contract Management Agency	\$3.3 million

Prior rank	
1	No change
1	No change
1	1 1
1	No change
3	No change
2	1 1
1	No change
1	1 13
8	‡ 3
1	No change
4	↓ 14
9	1 10
5	†2
1	1 36
29	1 6
81	† 74

Category Ranking all federal contracts	
Aircraft	#1
Facilities Supplies	#1
Logistics Services	#1
Research and Development	#1
Space Vehicles	#1
Training Devices	#1
Weapons and Ammunition	#1
Engines and Aircraft Components	#2
Sustainment Materials & Supplies	#2
Technology Equipment	#2
Equipment-Related Services	#3
Ships and Submarines	#6
Unmanned Aerial Vehicles (UAV)	#7
Knowledge-Based Services	#12
Material	#12

Boeing Co.

2

Headquarters: Chicago, IL United States

Type: Public

Total revenue: \$93.3 billion **Market cap:** \$192.2 billion

2017 federal contracts: \$23.3 billion

Prior BGOV200 rank: 2

The Boeing Co. develops, produces and markets commercial jet aircraft, as well as provides related support services to the commercial airline industry worldwide. The company also researches, develops, produces, modifies and supports information, space and defense systems, including military aircraft, helicopters and space and missile systems.

Agency / Department Ranking FY 2017 contracts			
2	Department of Defense	\$21.3 billion	
1	Defense: Air Force	\$9.2 billion	
4	Defense: Navy	\$6.2 billion	
4	Defense: Army	\$3.5 billion	
2	National Aeronautics and Space Administration	\$2 billion	
4	Defense: Defense Logistics Agency	\$1.2 billion	
2	Defense: Missile Defense Agency	\$1.1 billion	
3	Defense: U.S. Special Operations Command	\$183.3 million	
2	Defense: Defense Advanced Research Projects Agency	\$179.6 million	
15	Defense: Defense Information Systems Agency	\$55.4 million	
6	Defense: Defense Microelectronics Activity	\$16.6 million	
8	Defense: U.S. Transportation Command	\$13.1 million	
29	Transportation Department	\$8.3 million	
50	Justice Department	\$5.5 million	
79	Homeland Security Department	\$3.4 million	
28	Defense: Defense Threat Reduction Agency	\$1.4 million	
59	Interior Department	\$1.1 million	

Prior rank	BGOV200 change No change
2	† 1
3	<u></u>
2	1 2
2	No change
4	No change
3	† 1
4	† 1
4	† 2
15	No change
7	† 1
6	↓2
29	No change
55	† 5
94	† 15
45	† 17
41	↓ 18

Category Ranking all federal contracts	
Engines and Aircraft Components	#1
Equipment-Related Services	#1
Sustainment Materials & Supplies	#1
Aircraft	#2
Knowledge-Based Services	#2
Research and Development	#2
Unmanned Aerial Vehicles (UAV)	#3
Weapons and Ammunition	#3
Support Ships and Small Crafts	#5
Training Devices	#5
Transportation Services	#8
Ships and Submarines	#10
Facilities Supplies	#11
Logistics Services	#11
Fuel	#12

General Dynamics Corp.

3

Headquarters: Falls Church, VA United States

Type: Public

Total revenue: \$30.9 billion **Market cap:** \$64.4 billion

2017 federal contracts: \$15.6 billion

Prior BGOV200 rank: 3

General Dynamics Corp. is a diversified defense company. The company offers a broad portfolio of products and services in business aviation; combat vehicles; weapons systems and munitions; shipbuilding design and construction; and information systems, technologies and services.

Age	ncy / Department Ranking	FY 2017 contracts
3	Department of Defense	\$13.8 billion
2	Defense: Navy	\$9.4 billion
3	Defense: Army	\$3.5 billion
5	Health and Human Services Department	\$899.2 million
24	Defense: Air Force	\$312.9 million
2	Defense: U.S. Special Operations Command	\$229.6 million
10	Defense: Defense Information Systems Agency	\$196.3 million
10	State Department	\$170.9 million
22	Defense: Defense Logistics Agency	\$144.6 million
2	Interior Department	\$121 million
13	General Services Administration	\$106.9 million
24	Homeland Security Department	\$100.2 million
26	National Aeronautics and Space Administration	\$86.7 million
10	Transportation Department	\$84.7 million
4	Commerce Department	\$82.6 million
8	Defense: Defense Health Agency	\$38.8 million
7	Education Department	\$33.6 million
5	Defense: Defense Microelectronics Activity	\$31.9 million
25	Justice Department	\$31.7 million
5	Defense: Defense Advanced Research Projects Agency	\$26.8 million
20	Treasury Department	\$15.5 million
1	Consumer Financial Protection Bureau	\$13.8 million
12	Defense: U.S. Transportation Command	\$8.5 million
11	Labor Department	\$8.2 million
37	Veterans Affairs Department	\$8.2 million

Prior rank	BGOV200 change
3	No change
2	No change
3	No change
3	↓2
20	1 4
2	No change
10	No change
6	↓ 4
22	No change
7	† 5
14	† 1
7	↓ 17
21	1 5
10	No change
16	† 12
9	† 1
7	No change
4	1 1
25	No change
7	†2
19	1 1
n/a	n/a
9	1 3
11	No change
40	† 3

Category Ranking all federal contracts	
Ships and Submarines	#1
Land Vehicles	#2
Support Ships and Small Crafts	#2
Training Devices	#3
Knowledge-Based Services	#4
Technology Services	#5
Equipment-Related Services	#6
Weapons and Ammunition	#6
Technology Equipment	#7
Logistics Services	#10
Transportation Services	#10
Fuel	#11
Research and Development	#13
Facilities Supplies	#14
Aircraft	#15

Raytheon Co.

4

Headquarters: Waltham, MA United States

Type: Public

Total revenue: \$25.3 billion **Market cap:** \$63 billion

2017 federal contracts: \$14.2 billion

Prior BGOV200 rank: 4

Raytheon Co. is a technology company specializing in defense, homeland security and other government markets throughout the world. The company provides electronics, mission systems integration, and other capabilities in the areas of sensing, effects, and command, control, communications and intelligence systems, as well as mission support services.

Agency / Department Ranking FY 2017 contracts		
4	Department of Defense	\$13.6 billion
5	Defense: Navy	\$4.6 billion
2	Defense: Army	\$3.9 billion
5	Defense: Air Force	\$2.6 billion
1	Defense: Missile Defense Agency	\$1.4 billion
1	Defense: Defense Microelectronics Activity	\$400.8 million
8	National Aeronautics and Space Administration	\$369 million
16	Defense: Defense Logistics Agency	\$334.4 million
3	Transportation Department	\$251.5 million
3	Defense: Defense Advanced Research Projects Agency	\$134.6 million
8	Defense: U.S. Special Operations Command	\$63.1 million
11	Commerce Department	\$38.6 million
8	Defense: Defense Threat Reduction Agency	\$24.4 million
27	Defense: Defense Information Systems Agency	\$21.1 million
54	Homeland Security Department	\$19.7 million
9	Defense: U.S. Transportation Command	\$10.1 million
73	Health and Human Services Department	\$5.3 million
53	Justice Department	\$4.4 million
5	Defense: Defense Contract Management Agency	\$3.3 million
46	State Department	\$2.9 million

Prior rank	BGOV200 change
4	No change
5	No change
4	†2
4	1 1
1	No change
2	† 1
11	† 3
16	No change
4	† 1
3	No change
14	† 6
10	1 1
3	1 5
24	1 3
43	1 11
12	† 3
77	† 4
47	1 6
76	† 71
85	† 39

Category Ranking all federal contracts	
Technology Equipment	#1
Facilities Supplies	#2
Weapons and Ammunition	#2
Equipment-Related Services	#4
Research and Development	#5
Engines and Aircraft Components	#7
Aircraft	#8
Knowledge-Based Services	#8
Ships and Submarines	#8
Unmanned Aerial Vehicles (UAV)	#8
Materials	#10
Technology Services	#12
Training Devices	#13
Fuel	#19
Sustainment Materials & Supplies	#23

Northrop Grumman Corp.



Headquarters: Falls Church, VA United States

Type: Public

Total revenue: \$25.8 billion **Market cap:** \$60.4 billion

2017 federal contracts: \$11.5 billion

Prior BGOV200 rank: 5

Northrop Grumman Corp. is a global security company. The company provides systems, products, and solutions in aerospace, electronics, information systems and technical services to government and commercial customers worldwide.

Age	ncy / Department Ranking	FY 2017 contracts
5	Department of Defense	\$10.1 billion
3	Defense: Air Force	\$4 billion
6	Defense: Navy	\$3.7 billion
8	Defense: Army	\$1.2 billion
7	National Aeronautics and Space Administration	\$442.9 million
4	Defense: Missile Defense Agency	\$411 million
19	Defense: Defense Logistics Agency	\$283.3 million
2	Defense: Defense Microelectronics Activity	\$256.4 million
18	Health and Human Services Department	\$247 million
8	General Services Administration	\$230.2 million
8	Defense: Defense Information Systems Agency	\$205.7 million
12	Homeland Security Department	\$154.5 million
1	Social Security Administration	\$147.3 million
4	Defense: Defense Advanced Research Projects Agency	\$113.3 million
10	Treasury Department	\$77.2 million
20	Transportation Department	\$31.6 million
32	Justice Department	\$20 million
5	Office of Personnel Management	\$17.6 million
18	Interior Department	\$14.7 million
1	Commodity Futures Trading Commission	\$11.5 million
11	Defense: U.S. Transportation Command	\$9.8 million
14	Defense: Defense Threat Reduction Agency	\$6.9 million
20	Defense: Washington Headquarters Service	\$3.5 million
49	State Department	\$1.9 million

Prior rank	BGOV200 change
5	No change
3	No change
6	No change
6	1 2
7	No change
4	No change
12	1 7
1	1 1
15	1 3
6	1 2
4	↓ 4
20	† 8
1	No change
2	1 2
10	No change
21	† 1
54	† 22
7	† 2
18	No change
1	No change
14	† 3
10	1 4
19	1 1
60	† 11

Category Ranking all federal contracts	
Unmanned Aerial Vehicles (UAV)	#2
Knowledge-Based Services	#3
Technology Equipment	#3
Aircraft	#4
Research and Development	#4
Technology Services	#4
Space Vehicles	#5
Materials	#6
Equipment-Related Services	#7
Engines and Aircraft Components	#8
Facilities Supplies	#8
Weapons and Ammunition	#8
Training Devices	#9
Sustainment Materials & Supplies	#16
Logistics Services	#20

McKesson Corp.

6

Headquarters: San Francisco, CA United States

Type: Public

Total revenue: \$198.5 billion **Market cap:** \$29.5 billion

2017 federal contracts: \$8.8 billion

Prior BGOV200 rank: 6

McKesson Corp. distributes pharmaceuticals, medical-surgical supplies and health and beauty care products throughout North America. The company also develops, implements and supports software that facilitates the integration of data throughout the health enterprise. In addition, McKesson offers analytics, care management and patient solutions for payers.

Agency / Department Ranking		FY 2017 contracts
1	Veterans Affairs Department	\$5.6 billion
14	Department of Defense	\$2.8 billion
1	Defense: Defense Logistics Agency	\$2.8 billion
14	Health and Human Services Department	\$286.8 million
8	Justice Department	\$112.6 million
13	Defense: Defense Health Agency	\$20.3 million
3	Peace Corps	\$2.2 million

Prior rank	BGOV200 change
1	No change
13	1 1
1	No change
17	† 3
7	1 1
12	1 1
2	1 1

Category Ranking all federal contracts		
Medical Supplies	#1	
Medical Services	#25	
Facilities Supplies	#49	
Knowledge-Based Services	#76	
Technology Services	#77	
Technology Equipment	#97	

Huntington Ingalls Industries Inc.

Headquarters: Newport News, VA United States

Type: Public

Total revenue: \$7.4 billion **Market cap:** \$11.3 billion

2017 federal contracts: \$7.3 billion

Prior BGOV200 rank: 12

Huntington Ingalls Industries Inc. (HII) designs, builds and maintains nuclear and non-nuclear ships for the U.S. Navy and Coast Guard. The company also provides aftermarket services for military ships worldwide. HII has two primary business divisions: Newport News Shipbuilding and Ingalls Shipbuilding.

Age	ncy / Department Ranking	FY 2017 contracts
6	Department of Defense	\$6.8 billion
3	Defense: Navy	\$6.8 billion
2	Homeland Security Department	\$499.5 million
93	Defense: Army	\$33.4 million
33	General Services Administration	\$25.4 million
93	Defense: Air Force	\$9.7 million
40	Veterans Affairs Department	\$7.1 million
64	Defense: Defense Logistics Agency	\$4.2 million

Prior rank	BGOV200 change
9	† 3
4	† 1
19	† 17
93	No change
44	† 11
104	† 11
47	† 7
87	† 23

Category Ranking all federal contracts	
Support Ships and Small Crafts	#1
Ships and Submarines	#2
Equipment-Related Services	#12
Facilities Supplies	#33
Logistics Services	#36
Engines and Aircraft Components	#39
Transportation Services	#42
Sustainment Materials & Supplies	#46
Knowledge-Based Services	#48
Research and Development	#63
Technology Services	#67
Technology Equipment	#81
Facility-Related Services	#88

Leidos Holdings Inc.



Headquarters: Reston, VA United States

Type: Public

Total revenue: \$10.1 billion **Market cap:** \$9.8 billion

2017 federal contracts: \$6.7 billion

Prior BGOV200 rank: 10

Leidos Holdings Inc. offers technology solutions in the areas of national security, health and engineering.

Age	ncy / Department Ranking	FY 2017 contracts
15	Department of Defense	\$2.6 billion
2	Health and Human Services Department	\$1.2 billion
13	Defense: Army	\$820.6 million
1	Transportation Department	\$640.4 million
4	Veterans Affairs Department	\$620.5 million
15	Defense: Air Force	\$432.9 million
1	Defense: Defense Information Systems Agency	\$382.6 million
26	Defense: Navy	\$376.3 million
22	Energy Department	\$315.2 million
6	Homeland Security Department	\$305.8 million
5	Defense: Missile Defense Agency	\$259.6 million
7	General Services Administration	\$230.6 million
1	National Science Foundation	\$192.6 million
2	Social Security Administration	\$133.2 million
4	Justice Department	\$133.1 million
21	National Aeronautics and Space Administration	\$132.1 million
7	Defense: Defense Health Agency	\$125.8 million
1	Defense: Defense Threat Reduction Agency	\$86.7 million
14	Treasury Department	\$58.4 million
39	Defense: Defense Logistics Agency	\$50.9 million
2	Defense: Washington Headquarters Services	\$30.7 million
7	Environmental Protection Agency	\$26.2 million
2	Housing and Urban Development Department	\$22.3 million
7	Defense: U.S. Army Corps of Engineers - Civil Program	\$21.3 million
9	Defense: Defense Advanced Research Projects Agency	\$17.7 million

Prior rank	BGOV200 change
15	No change
6	† 4
20	† 7
9	† 8
3	1 1
17	†2
1	No change
21	1 5
21	1 1
5	1 1
6	† 1
8	† 1
1	No change
2	No change
60	† 56
13	↓ 8
7	No change
5	† 4
42	† 28
46	† 7
2	No change
13	† 6
2	No change
7	No change
9	No change

Category Ranking all federal contracts	
Clothing, Textiles and Equipage	#2
Technology Services	#2
Knowledge-Based Services	#7
Medical Services	#7
Facility-Related Services	#8
Technology Equipment	#11
Training Devices	#11
Research and Development	#12
Engines and Aircraft Components	#19
Logistics Services	#21
Facilities Supplies	#22
Weapons and Ammunition	#23
Construction Services	#31
Equipment-Related Services	#33
Sustainment Materials & Supplies	#33

Bechtel Group Inc.

9

Headquarters: San Francisco, CA United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$5.7 billion

Prior BGOV200 rank: 9

Bechtel Group Inc. provides engineering, construction and project management services to the oil and gas, energy, transportation, communications, mining and government services sectors. The company offers construction, development and financing, engineering and technology, safety, and sustainability and environmental services.

Age	ncy / Department Ranking	FY 2017 contracts
9	Department of Defense	\$3.7 billion
7	Defense: Navy	\$3.1 billion
4	Energy Department	\$2 billion
22	Defense: Army	\$596.9 million

Prior rank	BGOV200 change
11	† 2
8	† 1
5	† 1
17	↓ 5

Category Ranking all federal contracts	
Construction Services	#1
Ships and Submarines	#3
Facility-Related Services	#5
Research and Development	#30

BAE Systems Plc

10

Headquarters: London, United Kingdom

Type: Public

Total revenue: \$23.6 billion **Market cap:** \$26.9 billion

2017 federal contracts: \$5.6 billion

Prior BGOV200 rank: 7

BAE Systems Plc develops, delivers and supports advanced defense and aerospace systems. The group manufactures military aircraft, surface ships, submarines, radar, avionics, communications, electronics and guided weapon systems.

Ager	ncy / Department Ranking	FY 2017 contracts
7	Department of Defense	\$5.5 billion
9	Defense: Navy	\$2.4 billion
5	Defense: Army	\$2.1 billion
10	Defense: Air Force	\$896.1 million
30	Defense: Defense Logistics Agency	\$87.9 million
4	Defense: Defense Microelectronics Activity	\$45.1 million
44	Homeland Security Department	\$35.1 million
28	Justice Department	\$28.9 million
12	Defense: Defense Advanced Research Projects Agency	\$14.7 million
8	Labor Department	\$12.7 million
55	General Services Administration	\$7.1 million
24	Defense: U.S. Special Operations Command	\$3 million
9	Pension Benefit Guaranty Corporation	\$2.4 million

BGOV200 change
1 1
No change
No change
†2
1 5
1 1
↓12
† 9
1 2
1 1
1 3
† 1
n/a

Category Ranking all federal contracts	
and Vehicles	#4
Weapons and Ammunition	#4
Equipment-Related Services	#5
Ships and Submarines	#7
Technology Equipment	#8
Construction Services	#13
Engines and Aircraft Components	#13
acilities Supplies	#13
Research and Development	#17
Sustainment Materials & Supplies	#20
Technology Services	#23
Knowledge-Based Services	#25
Materials	#26
Facility-Related Services	#31
Training Devices	#32

L3 Technologies Inc.

11

Headquarters: New York, NY United States

Type: Public

Total revenue: \$9.5 billion **Market cap:** \$16.4 billion

2017 federal contracts: \$5.2 billion

Prior BGOV200 rank: 11

L3 Technologies, Inc. provides communication and electronic equipment. The Company offers surveillance, antenna, aircraft simulation, laser rangefinding, modification, and image intensification equipment. L3 Technologies serves customers worldwide.

Age	ncy / Department Ranking	FY 2017 contracts
8	Department of Defense	\$5 billion
4	Defense: Air Force	\$2.7 billion
7	Defense: Army	\$1.2 billion
21	Defense: Navy	\$545.2 million
1	Defense: Defense Contract Management Agency	\$341.9 million
9	Homeland Security Department	\$174.7 million
9	Defense: Missile Defense Agency	\$102.7 million
31	Defense: Defense Logistics Agency	\$87.1 million
9	Defense: U.S. Special Operations Command	\$59.3 million
27	Justice Department	\$31.1 million
36	National Aeronautics and Space Administration	\$21.4 million
35	Transportation Department	\$5.3 million
41	Commerce Department	\$2.4 million
20	Defense: Defense Advanced Research Projects Agency	\$1.9 million
48	Treasury Department	\$1.4 million
54	Interior Department	\$1.2 million
5	Legislative Branch	\$1.2 million
54	State Department	\$1.1 million

Prior rank	change
8	No change
5	† 1
8	† 1
17	↓ 4
1	No change
12	† 3
9	No change
27	↓ 4
9	No change
29	† 2
37	† 1
36	† 1
40	1 1
21	† 1
46	1 2
49	1 5
2	1 3
82	† 28

Category Ranking all federal contracts	
Equipment-Related Services	#2
Training Devices	#2
Logistics Services	#4
Technology Equipment	#5
Aircraft	#6
Unmanned Aerial Vehicles (UAV)	#6
Clothing, Textiles and Equipage	#7
Weapons and Ammunition	#7
Facilities Supplies	#10
Ships and Submarines	#12
Engines and Aircraft Components	#14
Transportation Services	#14
Knowledge-Based Services	#15
Sustainment Materials & Supplies	#17
Research and Development	#27

Centene Corp.

12

Headquarters: Saint Louis, MO United States

Type: Public

Total revenue: \$48.3 billion **Market cap:** \$18.7 billion

2017 federal contracts: \$4.7 billion

Prior BGOV200 rank: 17

Centene Corporation operates as a multi-line managed care organization that provides Medicaid and Medicaid-related programs. The Company offers health plans in several states. Centene also provides specialty services including behavioral health, nurse triage, and treatment compliance.

Age	ncy / Department Ranking	FY 2017 contracts
12	Department of Defense	\$2.9 billion
3	Defense: Defense Health Agency	\$2.9 billion
3	Veterans Affairs Department	\$1.7 billion
3	Interior Department	\$113 million
126	Defense: Army	\$1 million

Prior rank	BGOV200 change
14	†2
3	No change
4	† 1
2	1 1
138	† 12

Category Ranking all federal contracts	
Medical Services	#1
Medical Supplies	#31
Construction Services	#32
Transportation Services	#32
Knowledge-Based Services	#66
Facility-Related Services	#113

Honeywell International Inc.

13

Headquarters: Morris Plains, NJ United States

Type: Public

Total revenue: \$40.5 billion **Market cap:** \$107.9 billion

2017 federal contracts: \$4.4 billion

Prior BGOV200 rank: 35

Honeywell International Inc. is a worldwide diversified technology and manufacturing company providing aerospace products and services; control, sensing and security technologies; turbochargers; automotive products; specialty chemicals; electronic and advanced materials; process technology for refining and petrochemicals; and energy efficient products and solutions.

Ager	ncy / Department Ranking	FY 2017 contracts
1	Energy Department	\$3.3 billion
40	Department of Defense	\$1 billion
15	Defense: Defense Logistics Agency	\$352.2 million
28	Defense: Army	\$333 million
29	Defense: Air Force	\$243.7 million
58	Defense: Navy	\$85 million
15	Justice Department	\$70 million
25	General Services Administration	\$39.9 million
13	Defense: Defense Advanced Research Projects Agency	\$14.6 million
46	National Aeronautics and Space Administration	\$5.8 million
78	Homeland Security Department	\$4.1 million
8	Housing and Urban Development Department	\$3.1 million
4	Federal Communications Commission	\$2.5 million
46	Transportation Department	\$2.4 million
54	Veterans Affairs Department	\$1.9 million
8	Defense: Defense Microelectronics Activity	\$1.8 million
53	State Department	\$1.2 million

Prior rank	BGOV200 change
11	† 10
38	↓ 2
13	↓ 2
29	† 1
29	No change
51	1 7
68	† 53
20	1 5
19	† 6
49	† 3
74	1 4
9	† 1
n/a	n/a
63	† 17
54	No change
11	† 3
45	↓ 8

Category Ranking all federal contracts	
Facility-Related Services	#1
Sustainment Materials & Supplies	#3
Clothing, Textiles and Equipage	#6
Facilities Supplies	#7
Unmanned Aerial Vehicles (UAV)	#9
Engines and Aircraft Components	#10
Land Vehicles	#11
Materials	#17
Equipment-Related Services	#19
Aircraft	#20
Medical Supplies	#22
Construction Services	#24
Weapons and Ammunition	#25
Logistics Services	#27
Transportation Services	#29

Booz Allen Hamilton Inc.

14

Headquarters: McLean, VA United States

Type: Public

Total revenue: \$5.8 billion **Market cap:** \$5.7 billion

2017 federal contracts: \$4.2 billion

Prior BGOV200 rank: 13

Booz Allen Hamilton Inc. provides management and technology consulting services to the U.S. government in the defense, intelligence and civil markets. The company offers economic and business analysis, information technology, intelligence and operations analysis, modeling and simulation, organization and other consulting services.

Age	ncy / Department Ranking	FY 2017 contracts
21	Department of Defense	\$2 billion
1	General Services Administration	\$930 million
18	Defense: Navy	\$605 million
23	Defense: Army	\$579.6 million
17	Defense: Air Force	\$396.1 million
5	Veterans Affairs Department	\$372.2 million
13	Health and Human Services Department	\$288 million
7	Treasury Department	\$136.3 million
20	Homeland Security Department	\$107.2 million
5	Defense: U.S. Special Operations Command	\$99.8 million
4	Interior Department	\$98.2 million
11	Defense: Defense Information Systems Agency	\$85.6 million
13	Justice Department	\$77.8 million
3	Labor Department	\$72.6 million
1	Defense: Washington Headquarters Services	\$62.3 million
2	Defense: Defense Threat Reduction Agency	\$51.8 million
2	National Science Foundation	\$49.5 million
15	Transportation Department	\$39.4 million
33	National Aeronautics and Space Administration	\$29.6 million
10	Defense: Defense Health Agency	\$27.2 million
12	Defense: Missile Defense Agency	\$27.2 million
6	Environmental Protection Agency	\$26.4 million
6	Defense: Defense Advanced Research Projects Agency	\$23.4 million
31	Energy Department	\$21.2 million
3	Pension Benefit Guaranty Corporation	\$10.7 million

BGOV200 change
† 1
No change
No change
1 1
† 1
† 1
No change
↓2
1 5
† 1
1 1
↓2
1 1
1 1
No change
† 2
No change
1 4
† 3
† 3
† 4
1 1
No change
1 3
n/a

Category Ranking all federal contracts	
Knowledge-Based Services	#1
Technology Services	#8
Medical Services	#11
Research and Development	#14
Logistics Services	#19
Technology Equipment	#42
Equipment-Related Services	#53
Engines and Aircraft Components	#57
Facility-Related Services	#76

Humana Inc.

15

Headquarters: Louisville, KY United States

Type: Public

Total revenue: \$53.7 billion **Market cap:** \$38.9 billion

2017 federal contracts: \$3.6 billion

Prior BGOV200 rank: 14

Humana Inc. is a managed health-care company with medical members located in the U.S. including Puerto Rico. The company offers coordinated health care through health maintenance organizations; preferred provider organizations; point-of-service plans; and administrative services products. Humana offers its products to employer groups, government-sponsored plans and individuals.

Agei	ncy / Department Ranking	FY 2017 contracts
10	Department of Defense	\$3.6 billion
1	Defense: Defense Health Agency	\$3.6 billion
109	Defense: Army	\$7.3 million

Prior	BGOV200
rank	change
10	No change
1	No change
116	† 7

Category Ranking all federal contracts	
Medical Services	#2
Knowledge-Based Services	#112
Technology Services	#121
Facility-Related Services	#141

Science Applications International Corp.

16

Headquarters: Reston, VA United States

Type: Public

Total revenue: \$4.4 billion **Market cap:** \$3.4 billion

2017 federal contracts: \$3.4 billion

Prior BGOV200 rank: 18

Science Applications International Corp. (SAIC) provides information technology, systems integration, e-business, and technical services and solutions.

Agency / Department Ranking FY 2017 contracts			
18	Department of Defense	\$2.4 billion	
10	Defense: Army	\$957.8 million	
14	Defense: Navy	\$747.1 million	
8	Defense: Defense Logistics Agency	\$554 million	
10	National Aeronautics and Space Administration	\$351.7 million	
6	General Services Administration	\$299.6 million	
9	State Department	\$199 million	
6	Transportation Department	\$138.1 million	
23	Defense: Defense Information Systems Agency	\$34.6 million	
8	Agriculture Department	\$26.4 million	
6	Defense: Washington Headquarters Service	\$25.1 million	
1	Pension Benefit Guaranty Corporation	\$21.3 million	
19	Commerce Department	\$18.4 million	
88	Defense: Air Force	\$14.6 million	
59	Health and Human Services Department	\$12.1 million	
40	Justice Department	\$10 million	
12	Environmental Protection Agency	\$9.3 million	
12	Defense: Defense Threat Reduction Agency	\$9 million	
18	Defense: Missile Defense Agency	\$8.3 million	
32	Treasury Department	\$8.2 million	
13	Defense: U.S. Transportation Command	\$7.8 million	
76	Homeland Security Department	\$5.2 million	

Prior rank	BGOV200 change
17	↓ 1
9	1 1
14	No change
9	† 1
26	† 16
4	↓ 2
5	1 4
14	† 8
19	1 4
7	1 1
5	1 1
n/a	n/a
11	† 8
56	↓32
80	† 21
40	No change
7	1 5
8	1 4
18	No change
28	1 4
13	No change
25	1 51

Category Ranking all federal contracts	
Facilities Supplies	#4
Materials	#4
Sustainment Materials & Supplies	#5
Knowledge-Based Services	#6
Land Vehicles	#7
Technology Services	#7
Fuel	#8
Clothing, Textiles and Equipage	#15
Transportation Services	#17
Weapons and Ammunition	#19
Engines and Aircraft Components	#20
Equipment-Related Services	#35
Research and Development	#37
Technology Equipment	#56
Facility-Related Services	#79

CSRA Inc.

17

Headquarters: Falls Church, VA United States

Type: Public

Total revenue: \$5 billion

Market cap: n/a

2017 federal contracts: \$3.1 billion

Prior BGOV200 rank: 15

CSRA Inc. provides a range of IT solutions and professional services. The company offers network and assets protection software products. CSRA works with government agencies and programs within the United States.

Agency / Department Ranking FY 2017 contracts			
45	Department of Defense	\$841 million	
1	Homeland Security Department	\$625.4 million	
25	Defense: Navy	\$402.6 million	
9	Health and Human Services Department	\$381.6 million	
5	General Services Administration	\$355.8 million	
29	Defense: Army	\$312.4 million	
9	Veterans Affairs Department	\$225.2 million	
7	State Department	\$206.4 million	
9	Transportation Department	\$101.7 million	
27	National Aeronautics and Space Administration	\$69.5 million	
2	Environmental Protection Agency	\$69.3 million	
5	Interior Department	\$60.7 million	
63	Defense: Air Force	\$52.3 million	
21	Justice Department	\$46.1 million	
6	Social Security Administration	\$45.8 million	
10	Commerce Department	\$38.8 million	
1	Securities and Exchange Commission	\$31.5 million	
2	Office of Personnel Management	\$30.6 million	
5	Defense: U.S. Transportation Command	\$20.4 million	
32	Energy Department	\$19 million	
28	Defense: Defense Information Systems Agency	\$18.7 million	
17	Defense: Missile Defense Agency	\$17.3 million	
23	Treasury Department	\$12 million	
1	Corporation for National and Community Service	\$11.3 million	
52	Defense: Defense Logistics Agency	\$10.7 million	

Prior rank	BGOV200 change
32	1 13
1	No change
23	↓2
9	No change
7	† 2
21	1 8
11	† 2
7	No change
6	1 3
25	↓2
1	1 1
4	1 1
41	↓22
16	1 5
5	1 1
19	† 9
1	No change
5	† 3
5	No change
30	↓ 2
29	† 1
15	1 2
23	No change
1	No change
54	†2

Category Ranking all federal contracts	
Technology Services	#3
Training Devices	#8
Knowledge-Based Services	#10
Medical Supplies	#13
Equipment-Related Services	#22
Technology Equipment	#35
Research and Development	#40
Transportation Services	#40
Facilities Supplies	#42
Engines and Aircraft Components	#49
Sustainment Materials & Supplies	#51
Facility-Related Services	#78

UnitedHealth Group Inc.

18

Headquarters: Minnetonka, MN United State

Type: Public

Total revenue: \$201.1 billion **Market cap:** \$214.7 billion

2017 federal contracts: \$3.1 billion

Prior BGOV200 rank: 19

UnitedHealth Group Inc. owns and manages health systems in the U.S. and internationally. The company provides employers products and resources to plan and administer employee benefit programs. UnitedHealth also serves the health needs of older Americans, provides specialized care services and provides health-care information and research to providers and payers.

Agency / Department Ranking		FY 2017 contracts
11	Department of Defense	\$2.9 billion
2	Defense: Defense Health Agency	\$2.9 billion
26	Health and Human Services Department	\$162.2 million
20	Veterans Affairs Department	\$68.5 million
11	Education Department	\$19.6 million
108	Defense: Army	\$7.3 million
13	Office of Personnel Management	\$3.1 million

Prior	BGOV200
rank	change
12	† 1
2	No change
24	↓ 2
23	† 3
14	† 3
113	† 5
n/a	n/a

Category Ranking all federal contracts	
Medical Services	#3
Transportation Services	#25
Technology Services	#46
Technology Equipment	#69
Facilities Supplies	#71
Knowledge-Based Services	#71
Research and Development	#103

AECOM

19

Headquarters: Los Angeles, CA United States

Type: Public

Total revenue: \$18.2 billion **Market cap:** \$5.7 billion

2017 federal contracts: \$3.0 billion

Prior BGOV200 rank: 20

AECOM provides professional technical services to government, agencies and commercial customers. The company's services include consulting, planning, architecture, engineering, construction management, project management, assets management, environmental services and design-build services.

Ager	FY 2017 contracts	
29	Department of Defense	\$1.4 billion
10	Energy Department	\$1.1 billion
25	Defense: Army	\$464.8 million
23	Defense: Navy	\$434.1 million
16	Defense: Air Force	\$426.8 million
18	National Aeronautics and Space Administration	\$168.7 million
6	U.S. Agency for International Development	\$98.9 million
26	Homeland Security Department	\$77.2 million
15	Treasury Department	\$55.7 million
4	Defense: U.S. Army Corps of Engineers - Civil Program	\$51.5 million
5	Defense: Defense Threat Reduction Agency	\$33 million
28	General Services Administration	\$30 million
42	Defense: Defense Logistics Agency	\$29 million
29	State Department	\$16.7 million
25	Transportation Department	\$11.1 million
63	Health and Human Services Department	\$9.3 million
15	Agriculture Department	\$8.9 million
40	Defense: Defense Information Systems Agency	\$7.7 million
29	Interior Department	\$5.1 million
16	Environmental Protection Agency	\$4.9 million
2	Federal Trade Commission	\$4.5 million
3	Millennium Challenge Corporation	\$3.6 million

Prior rank	BGOV200 change
	•
10	No change
23	12
27	† 4
19	† 3
19	† 1
6	No change
28	† 2
15	No change
8	† 4
6	† 1
27	1 1
42	No change
18	1 11
27	†2
58	1 5
28	† 13
37	1 3
31	†2
18	†2
1	<u>†</u> 1
6	†3
-	1 -

Category Ranking all federal contracts	
Facility-Related	#6
Materials	#7
Logistics Services	#9
Equipment-Related Services	#10
Knowledge-Based Services	#13
Construction Services	#17
Training Devices	#22
Weapons and Ammunition	#40
Research and Development	#49
Engines and Aircraft Components	#52
Technology Services	#73
Technology Equipment	#78

United Technologies Corp.

20

Headquarters: Farmington, CT United States

Type: Public

Total revenue: \$59.8 billion **Market cap:** \$97.9 billion

2017 federal contracts: \$3.0 billion

Prior BGOV200 rank: 8

United Technologies Corp. provides technology products and support services to customers in the aerospace and building industries worldwide. The company's products include aircraft engines, elevators and escalators, heating and air conditioning equipment, helicopters, aerospace systems, fuel cell systems, and fire and safety equipment.

Ageı	ncy / Department Ranking	FY 2017 contracts
13	Department of Defense	\$2.9 billion
8	Defense: Air Force	\$1.2 billion
10	Defense: Navy	\$1.1 billion
9	Defense: Defense Logistics Agency	\$545.6 million
24	National Aeronautics and Space Administration	\$99.2 million
84	Defense: Army	\$59.1 million
33	Veterans Affairs Department	\$17.6 million
64	Homeland Security Department	\$10.9 million
53	General Services Administration	\$7.4 million
36	Transportation Department	\$5.3 million
42	State Department	\$5.1 million
54	Justice Department	\$4.4 million
75	Health and Human Services Department	\$4.4 million
2	Smithsonian Institution	\$3.6 million
45	Energy Department	\$1.8 million
26	Environmental Protection Agency	\$1.5 million
33 64 53 36 42 54 75 2 45	Veterans Affairs Department Homeland Security Department General Services Administration Transportation Department State Department Justice Department Health and Human Services Department Smithsonian Institution Energy Department	\$17.6 million \$10.9 million \$7.4 million \$5.3 million \$5.1 million \$4.4 million \$3.6 million \$1.8 million

Prior rank	BGOV200 change
7	16
8	No change
7	1 3
11	† 2
24	No change
86	†2
32	1 1
69	† 5
56	† 3
39	† 3
42	No change
6	↓48
81	† 6
3	† 1
36	1 9
32	† 6

Category Ranking all federal contracts	
Engines and Aircraft Components	#4
Space Vehicles	#4
Sustainment Materials & Supplies	#4
Equipment-Related Services	#9
Aircraft	#14
and Vehicles	#15
Materials	#16
Weapons and Ammunition	#17
Facilities Supplies	#18
Construction Services	#23
Research and Development	#26
Medical Supplies	#27
Technology Equipment	#30
Facility-Related Services	#71
Knowledge-Based	#86

General Atomics Technologies Corp.

21

Headquarters: San Diego, CA United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$2.6 billion

Prior BGOV200 rank: 32

General Atomics Technologies Corp. provides research and development services. The company provides resources for high-technology systems development, including the nuclear fuel cycle, remotely operated surveillance aircraft, airborne sensors and wireless laser technologies.

Agency / Department Ranking		FY 2017 contracts
16	Department of Defense	\$2.6 billion
7	Defense: Air Force	\$1.4 billion
12	Defense: Army	\$853 million
30	Defense: Navy	\$295.2 million
29	Homeland Security Department	\$64.4 million
10	Defense: Missile Defense Agency	\$35.9 million
28	Energy Department	\$33 million
45	Interior Department	\$1.9 million
22	Defense: Defense Advanced Research Projects Agency	\$1.1 million

Prior rank	BGOV200 change
23	† 7
7	No change
25	† 13
29	1 1
27	↓ 2
14	† 4
27	1 1
n/a	n/a
23	† 1

Category Ranking all federal contracts	
Unmanned Aerial Vehicles (UAV)	#1
Engines and Aircraft Components	#9
Equipment-Related Services	#13
Logistics Services	#14
Ships and Submarines	#14
Fuel	#15
Materials	#15
Knowledge-Based Services	#18
Research and Development	#29
Weapons and Ammunition	#38
Technology Equipment	#51
Sustainment Materials & Supplies	#53
Technology Services	#82
Facilities Supplies	#95

Harris Corp.

22

Headquarters: Melbourne, FL United States

Type: Public

Total revenue: \$5.9 billion **Market cap:** \$19.2 billion

2017 federal contracts: \$2.6 billion

Prior BGOV200 rank: 16

Harris Corp. is an international communications equipment company focused on product, system and service solutions. The company provides a range of mission-critical communications products, systems and services for global markets, including defense communications and electronics, government communications, broadcast communications and wireless transmission networks.

Agency / Department Ranking FY 2017 contracts		
23	Department of Defense	\$1.8 billion
20	Defense: Army	\$627 million
14	Defense: Air Force	\$511.8 million
22	Defense: Navy	\$495.2 million
2	Transportation Department	\$471.5 million
17	National Aeronautics and Space Administration	\$172.9 million
2	Commerce Department	\$162.8 million
7	Defense: U.S. Special Operations Command	\$73.1 million
36	Defense: Defense Logistics Agency	\$64.7 million
41	Homeland Security Department	\$36.1 million
11	Defense: Defense Advanced Research Projects Agency	\$15 million
49	Justice Department	\$5.7 million
24	Defense: Defense Health Agency	\$3.3 million
9	Defense: Defense Contract Management Agency	\$1.8 million
85	Health and Human Services Department	\$1.5 million

Prior	BGOV200
rank	change
20	‡ 3
14	1 6
13	1 1
19	‡ 3
2	No change
8	1 9
2	No change
5	↓ 2
39	† 3
34	1 7
8	1 3
49	No change
27	† 3
58	† 49
59	↓26

Category Ranking all federal contracts	
Technology Equipment	#4
Technology Services	#10
Aircraft	#13
Weapons and Ammunition	#15
Engines and Aircraft Components	#17
Training Devices	#23
Equipment-Related Services	#25
Sustainment Materials & Supplies	#29
Materials	#30
Medical Supplies	#32
Research and Development	#38
Facilities Supplies	#40
Knowledge-Based Services	#47
Facility-Related Services	#58

Orbital ATK Inc.

23

Headquarters: Dulles, VA United States

Type: Public

Total revenue: \$4.7 billion **Market cap:** \$7.6 billion

2017 federal contracts: \$2.5 billion

Prior BGOV200 rank: 24

Orbital ATK Inc. develops and supplies advanced weapon and space systems. The company produces flight systems, rocket propulsion systems, aerospace structures, tactical missile systems, commercial and government satellites, ammunitions and energetics, armament systems, and defense electronic systems.

Agency / Department Ranking FY 2017 contracts				
27	Department of Defense	\$1.5 billion		
4	National Aeronautics and Space Administration	\$1 billion		
15	Defense: Army	\$763.5 million		
20	Defense: Air Force	\$352.3 million		
35	Defense: Navy	\$238.8 million		
7	Defense: Missile Defense Agency	\$171.6 million		
57	Defense: Defense Logistics Agency	\$6.8 million		
4	Defense: Defense Contract Management Agency	\$5.4 million		
24	Defense: Defense Advanced Research Projects Agency	\$1 million		

BGOV200 change
† 1
No change
1 4
† 11
† 2
No change
† 6
† 50
† 7

Category Ranking all federal contracts	
Space Vehicles	#2
Transportation Services	#5
Weapons and Ammunition	#5
Aircraft	#9
Materials	#11
Engines and Aircraft Components	#12
Equipment-Related Services	#24
Research and Development	#25
Facilities Supplies	#32
Sustainment Materials & Supplies	#39
Logistics Services	#40
Technology Equipment	#59
Facility-Related Services	#70
Knowledge-Based Services	#103
Technology Services	#107

Bell-Boeing Joint Project Office

24

Headquarters: St. Louis, MO United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$2.5 billion

Prior BGOV200 rank: 25

Bell-Boeing Joint Project Office's line of business includes the manufacturing or assembling of complete aircraft, including the V-22.

Agency / Department Ranking		FY 2017 contracts
17	Department of Defense	\$2.5 billion
8	Defense: Navy	\$2.4 billion
27	Defense: Defense Logistics Agency	\$110.4 million

Prior	BGOV200
rank	change
16	1 1
10	†2
28	† 1

Category Ranking all federal contracts	
Aircraft	#3
Sustainment Materials & Supplies	#6
Engines and Aircraft Components	#16
Facilities Supplies	#24
Materials	#36
Weapons and Ammunition	#43
Technology Equipment	#73
Facility-Related Services	#101
Technology Services	#111

General Electric Co.

25

Headquarters: Boston, MA United States

Type: Public

Total revenue: \$120.4 billion **Market cap:** \$112.6 billion

2017 federal contracts: \$2.4 billion

Prior BGOV200 rank: 31

General Electric Co. is a globally diversified technology and financial services company. The company's products and services include aircraft engines, power generation, water processing, household appliances, medical imaging, business and consumer financing, and industrial products.

Agen	cy / Department Ranking	FY 2017 contracts
19	Department of Defense	\$2.3 billion
11	Defense: Navy	\$979.3 million
21	Defense: Army	\$625.1 million
14	Defense: Defense Logistics Agency	\$356.2 million
21	Defense: Air Force	\$325.1 million
14	Veterans Affairs Department	\$112.1 million
46	Homeland Security Department	\$32.2 million
37	National Aeronautics and Space Administration	\$18.6 million
20	Defense: U.S. Special Operations Command	\$8.1 million
70	Health and Human Services Department	\$6.2 million
51	Justice Department	\$5.2 million
13	Defense: U.S. Army Corps of Engineers - Civil Program	\$2.2 million
49	Interior Department	\$1.6 million
31	Defense: Defense Health Agency	\$1.3 million
51	Energy Department	\$1.2 million
29	Defense: Defense Threat Reduction Agency	\$1 million

Prior rank 24	change
	† 5
13	†2
30	† 9
17	† 3
22	† 1
13	1 1
47	† 1
50	† 13
22	†2
68	↓ 2
59	† 8
12	1 1
43	1 6
32	† 1
40	1 11
26	‡ 3

Category Ranking all federal contracts	
Engines and Aircraft Components	#3
Medical Supplies	#10
Logistics Services	#13
Fuel	#14
Sustainment Materials & Supplies	#15
Materials	#21
Construction Services	#22
Facilities Supplies	#25
Medical Services	#27
Equipment-Related Services	#28
Weapons and Ammunition	#31
Technology Equipment	#40
Research and Development	#59
Facility-Related Services	#64
Knowledge-Based	#77

Los Alamos National Security LLC

Headquarters: Los Alamos, NM United States

Type: Private Total revenue: n/a Market cap: n/a

2017 federal contracts: \$2.4 billion

Prior BGOV200 rank: 23

Los Alamos National Security LLC offers a team of four organizations that provide experience in nuclear defense programs, large-scale facilities management, applying science and technology to homeland security challenges, and safety and security to Los Alamos National Laboratory.

Agency / Department Ranking

2 **Energy Department** FY 2017 contracts \$2.5 billion

Prior BGOV200 rank change 2 No change **Category Ranking** all federal contracts Facility-Related

Services

Services

Equipment-Related

#2

CACI International Inc.

27

Headquarters: Arlington, VA United States

Type: Public

Total revenue: \$4.3 billion **Market cap:** \$3.7 billion

2017 federal contracts: \$2.4 billion

Prior BGOV200 rank: 21

CACI International Inc. provides information technology products and services. The company delivers client solutions for systems integration; information assurance and security; re-engineering; logistics and engineering support; electronic commerce; and other solutions. CACI serves government and commercial markets primarily in North America and Western Europe.

Agency / Department Ranking FY 2017 contracts			
26	Department of Defense	\$1.6 billion	
16	Defense: Army	\$720.3 million	
2	General Services Administration	\$451.1 million	
29	Defense: Navy	\$297.7 million	
30	Defense: Air Force	\$219.6 million	
4	Defense: U.S. Special Operations Command	\$137 million	
7	Justice Department	\$122.6 million	
1	Office of Personnel Management	\$77.5 million	
28	Homeland Security Department	\$65.7 million	
14	Defense: Defense Information Systems Agency	\$64.7 million	
41	Defense: Defense Logistics Agency	\$50.3 million	
9	Interior Department	\$31.1 million	
5	Defense: Washington Headquarters Services	\$26.8 million	
2	Securities and Exchange Commission	\$24.9 million	
28	Veterans Affairs Department	\$24.9 million	
48	Health and Human Services Department	\$23.4 million	
9	Defense: Defense Threat Reduction Agency	\$19.9 million	
6	Defense: U.S. Transportation Command	\$16.4 million	
39	National Aeronautics and Space Administration	\$14.9 million	
31	State Department	\$14.9 million	
12	Agriculture Department	\$13.7 million	
5	Defense: Defense Finance and Accounting Service	\$11.3 million	
2	Defense: Defense Human Resources Activity	\$6.9 million	
1	Executive Office of the President	\$5.1 million	
6	Pension Benefit Guaranty Corporation	\$4.6 million	

Prior	BGOV200
rank	change
25	1 1
12	1 4
3	† 1
25	1 4
37	† 7
3	1 1
4	‡ 3
1	No change
26	↓ 2
22	† 8
37	1 4
8	1 1
3	↓ 2
2	No change
27	1 1
43	1 5
11	† 2
7	† 1
39	No change
31	No change
13	† 1
5	No change
14	†12
1	No change
n/a	n/a

all federal contracts	
Knowledge-Based Services	#9
Technology Services	#9
Research and Development	#18
Logistics Services	#22
Facilities Supplies	#38
Equipment-Related Services	#50
Technology Equipment	#53
Engines and Aircraft Components	#54
Sustainment Materials & Supplies	#59
Facility-Related Services	#69

Triwest Healthcare Alliance Corp.

Headquarters: Phoenix, AZ United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$2.4 billion

Prior BGOV200 rank: 50

28

Triwest Healthcare Alliance Corp. provides insurance services. The Company offers health care, dental, vision, life, and disability insurance plans, as well as renders access to behavioral health, crisis management, and counseling services for military families and veterans.

Age	ncy / Department Ranking	FY 2017 contracts
2	Veterans Affairs Department	\$2.4 billion
162	Department of Defense	\$4.2 million
6	Defense: Defense Human Resources Activity	\$3.6 million

Prior rank	BGOV200 change
2	No change
161	1 1
4	1 2

Category Ranking all federal contracts	
Medical Services	#4
Knowledge-Based Services	#119

California Institute of Technology

29

Headquarters: Pasadena, CA United States

Type: University

Total revenue: \$2.8 billion

Market cap: n/a

2017 federal contracts: \$2.3 billion

Prior BGOV200 rank: 26

The California Institute of Technology offers undergraduate and graduate degrees with an emphasis on science and engineering, and functions as a private research university. The university offers degrees in biology, chemistry and chemical engineering, engineering and applied science, geological and planetary science, humanities and social sciences, physics, mathematics and astronomy.

Agency / Department Ranking

FY 2017 contracts \$2.4 billion

1 National Aeronautics and Space Administration

Prior BGOV200rank change1 No change

Category Ranking
all federal contracts
Research and
Development
#3
Facilities Supplies

Facility-Related Services

Consolidated Nuclear Security LLC

30

Headquarters: Oak Ridge, TN United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$2.3 billion

Prior BGOV200 rank: 29

Consolidated Nuclear Security LLC is headquartered in the United States. The company's line of business includes providing facilities support management and consulting services.

Agency / Department Ranking

3 Energy Department

FY 2017 contracts \$2.3 billion

Prior BGOV200 rank change 3 No change

Category Ranking all federal contracts Facility-Related Services

Battelle Memorial Institute

31

Headquarters: Columbus, OH United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$2.3 billion

Prior BGOV200 rank: 22

Battelle Memorial Institute is a charitable trust based in Columbus, Ohio. The institute is dedicated to scientific, educational, technology and community endeavors, and investments for safety and health.

Ageı	ncy / Department Ranking	FY 2017 contracts
5	Energy Department	\$1.9 billion
118	Department of Defense	\$236.2 million
28	Health and Human Services Department	\$110.9 million
70	Defense: Army	\$96.5 million
49	Defense: Air Force	\$83.7 million
34	Homeland Security Department	\$50.6 million
72	Defense: Navy	\$43.8 million
36	General Services Administration	\$20.2 million
11	Environmental Protection Agency	\$10.8 million
19	Defense: U.S. Special Operations Command	\$10.4 million
34	Transportation Department	\$5.5 million
22	Defense: Defense Threat Reduction Agency	\$2.2 million
47	Interior Department	\$1.8 million
15	Defense: U.S. Army Corps of Engineers - Civil Program	\$1.6 million

Prior rank	BGOV200 change
4	‡1
95	123
29	†1
48	↓22
48	11
23	111
70	12
29	↓2 ↓7
12	† ⁷
30	†11
52	•
n/a	†18 n/a
n/a 92	
92	† 45
11	1 4

Category Ranking all federal contracts	
Facility-Related Services	#4
Clothing, Textiles and Equipage	#5
Land Vehicles	#9
Medical Services	#12
Research and Development	#22
Logistics Services	#26
Engines and Aircraft Components	#45
Equipment-Related Services	#55
Knowledge-Based Services	#73

United Launch Alliance LLC

32

Headquarters: Centennial, CO United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$2.2 billion

Prior BGOV200 rank: 30

United Launch Alliance LLC is a joint venture between Lockheed Martin Corp. and Boeing Co. that provides spacecraft launch services.

Age	ency / Department Ranking	FY 2017 contracts
6	Defense: Air Force	\$2 billion
22	Department of Defense	\$2 billion
12	National Aeronautics and Space Administration	\$297.8 million

Prior rank	BGOV200 change
6	No change
26	† 4
10	1 2

Category Ranking all federal contracts Transportation Services

Jacobs Engineering Group Inc.

33

Headquarters: Pasadena, CA United States

Type: Public

Total revenue: \$10 billion **Market cap:** \$8.4 billion

2017 federal contracts: \$2.2 billion

Prior BGOV200 rank: 47

Jacobs Engineering Group Inc. provides a broad range of technical, professional and construction services to a large number of industrial, commercial and governmental clients around the world. The company's services include project services; process, scientific, and systems consulting; construction services and operations; and maintenance services.

Age	ncy / Department Ranking	FY 2017 contracts
47	Department of Defense	\$765 million
6	National Aeronautics and Space Administration	\$697.4 million
16	Energy Department	\$541.6 million
28	Defense: Navy	\$307.6 million
38	Defense: Army	\$238.6 million
55	Defense: Air Force	\$71.1 million
1	Environmental Protection Agency	\$69.9 million
18	General Services Administration	\$59.1 million
3	Defense: U.S. Army Corps of Engineers - Civil Program	\$54.4 million
14	Defense: U.S. Special Operations Command	\$34.5 million
4	Defense: Defense Threat Reduction Agency	\$34 million
22	Transportation Department	\$22.2 million
10	Education Department	\$21.4 million
52	Health and Human Services Department	\$19.5 million
21	Treasury Department	\$12.9 million
10	Defense: U.S. Transportation Command	\$10.1 million
38	State Department	\$6 million
33	Interior Department	\$4.8 million
62	Defense: Defense Logistics Agency	\$4.4 million
20	Defense: Missile Defense Agency	\$4.3 million
77	Homeland Security Department	\$4.3 million
1	Defense: Defense Commissary Agency	\$4 million
46	Defense: Defense Information Systems Agency	\$3.8 million
58	Justice Department	\$2.5 million
13	National Science Foundation	\$2.1 million

BGOV200 change †5 No change †69
†5 No change †69
No change
† 69
•
↑11 •=
† 7
↓22
† 10
Ţl
†2
 \$\dagger\$7
n/a
† 4
n/a
† 19
† 30
† 18
↓ 4
† 47
1 2
n/a
1 1
† 12
1 10
No change

Category Ranking all federal contracts	
Training Devices	#7
Facility-Related Services	#10
Construction Services	#16
Knowledge-Based Services	#16
Research and Development	#24
Equipment-Related Services	#29
Facilities Supplies	#30
Logistics Services	#31
Technology Services	#33
Engines and Aircraft Components	#44
Technology Equipment	#80

AmerisourceBergen Corp.

34

Headquarters: Chesterbrook, PA United States

Type: Public

Total revenue: \$153.1 billion **Market cap:** \$19.5 billion

2017 federal contracts: \$2.2 billion

Prior BGOV200 rank: 27

AmerisourceBergen Corp. is a pharmaceutical services company that distributes brand-name and generic pharmaceuticals, over-the-counter health-care products, home health-care supplies and equipment, and related services to a variety of health-care providers.

Age	ncy / Department Ranking	FY 2017 contracts
20	Department of Defense	\$2.2 billion
2	Defense: Defense Logistics Agency	\$2.2 billion
52	Veterans Affairs Department	\$2.5 million

Prior rank 18	BGOV200 change \$\dagger\$2
2	No change
41	1 11

Category Ranking all federal contracts	
Medical Supplies	#2
Medical Services	#32
Transportation Services	#38
Facilities Supplies	#84
Facility-Related Services	#95
Technology Equipment	#105
Technology Services	#117
Knowledge-Based Services	#152

Fluor Corp.

35

Headquarters: Irving, TX United States

Type: Public

Total revenue: \$19.5 billion **Market cap:** \$8.2 billion

2017 federal contracts: \$1.9 billion

Prior BGOV200 rank: 36

Fluor Corp. is a professional services company. The company provides engineering, procurement, construction and maintenance as well as project management services on a global basis. Fluor also provides outsourcing of maintenance services and asset operations, equipment rental and sales, business support services, and other services.

Age	ncy / Department Ranking	FY 2017 contracts
9	Energy Department	\$1.2 billion
48	Department of Defense	\$755.3 million
19	Defense: Army	\$628.8 million
50	Defense: Navy	\$117.7 million
38	Homeland Security Department	\$45.5 million
7	Labor Department	\$14.9 million
96	Defense: Air Force	\$7.8 million

Prior rank	BGOV200 change
12	† 3
45	‡ 3
13	1 6
59	† 9
49	† 11
5	↓2
89	1 7

Category Ranking all federal contracts	
Logistics Services	#3
Facility-Related Services	#12
Construction Services	#29
Knowledge-Based Services	#30
Engines and Aircraft Components	#43
Sustainment Materials & Supplies	#47
Equipment-Related Services	#56
Facilities Supplies	#68
Technology Equipment	#110

DXC Technology Co.

36

Headquarters: Palo Alto, CA United States

Type: Public

Total revenue: \$25.3 billion **Market cap:** \$29.2 billion

2017 federal contracts: \$1.9 billion

Prior BGOV200 rank: 34

DXC Technology Company provides information technology services. The Company offers analytics, applications, business process, cloud and workload, consulting, and security services and solutions. DXC Technology serves customers worldwide.

Ager	ncy / Department Ranking	FY 2017 contracts
41	Department of Defense	\$945.2 million
13	Defense: Navy	\$765.5 million
7	Health and Human Services Department	\$463.9 million
17	Homeland Security Department	\$125.1 million
12	General Services Administration	\$107.1 million
25	National Aeronautics and Space Administration	\$96.5 million
1	Housing and Urban Development Department	\$78.7 million
16	Veterans Affairs Department	\$78 million
83	Defense: Army	\$61.3 million
65	Defense: Air Force	\$46.1 million
8	Education Department	\$32.7 million
25	Defense: Defense Information Systems Agency	\$24.6 million
12	Defense: Defense Health Agency	\$21.7 million
2	Defense: Defense Finance and Accounting Service	\$20.2 million
36	Justice Department	\$13.2 million
28	Treasury Department	\$9.8 million
24	Interior Department	\$8.4 million
63	Defense: Defense Logistics Agency	\$4.3 million
35	Agriculture Department	\$2 million
12	Defense: Defense Contract Management Agency	\$1.2 million

Prior rank	BGOV200 change
41	No change
15	† 2
10	† 3
13	1 4
10	↓2
23	↓2
1	No change
21	† 5
69	↓ 14
97	† 32
6	↓ 2
41	† 16
11	1 1
2	No change
35	1 1
27	1 1
20	1 4
67	1 4
35	No change
8	1 4

#1
#14
#19
#44
#46
#49
#71
#75
#78
#88
#136

Merck & Co.

37

Headquarters: Kenilworth, NJ United States

Type: Public

Total revenue: \$40.1 billion **Market cap:** \$151.3 billion

2017 federal contracts: \$1.7 billion

Prior BGOV200 rank: 40

Merck & Co. is a global health-care company that delivers health solutions through its prescription medicines, vaccines, biologic therapies, animal health and consumer care products, which it markets directly and through its joint ventures. The company has operations in pharmaceuticals, animal health and consumer care.

Ageı	ncy / Department Ranking	FY 2017 contracts
1	Health and Human Services Department	\$1.8 billion
48	Veterans Affairs Department	\$3.3 million

Prior rank	BGOV200 change	
1	No change	
49	† 1	

Category Ranking all federal contracts	
Medical Supplies	#3
Medical Services	#39
Facilities Supplies	#78
Technology Equipment	#101
Technology Services	#108
Knowledge-Based Services	#121

Lawrence Livermore National Security LLC

38

Headquarters: Livermore, CA United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$1.7 billion

Prior BGOV200 rank: 38

Lawrence Livermore National Security LLC offers a team of five organizations that provides scientific research and development, business management and operations, national security and nuclear safety in support of Lawrence Livermore National Laboratory.

Agency / Department Ranking

6 Energy Department

FY 2017 contracts \$1.7 billion Prior BGOV200 rank change 7

Category Ranking all federal contracts Research and Development

Facility-Related Services

#132

Accenture Plc

39

Headquarters: Arlington, VA United States

Type: Public

Total revenue: \$36.7 billion **Market cap:** \$99.4 billion

2017 federal contracts: \$1.7 billion

Prior BGOV200 rank: 41

Accenture Plc provides management and technology consulting services and solutions. The company delivers a range of specialized capabilities and solutions to clients across all industries on a worldwide basis.

Agency / Department Ranking FY 2017 contracts			
68	Department of Defense	\$431.7 million	
7	Veterans Affairs Department	\$231.5 million	
23	Health and Human Services Department	\$181.6 million	
5	Treasury Department	\$156.6 million	
2	Education Department	\$150 million	
11	State Department	\$148.7 million	
23	Defense: Defense Logistics Agency	\$136.5 million	
16	Homeland Security Department	\$126.6 million	
63	Defense: Army	\$120.8 million	
59	Defense: Navy	\$80.7 million	
58	Defense: Air Force	\$60.7 million	
19	Justice Department	\$51.8 million	
7	Interior Department	\$50.7 million	
5	Social Security Administration	\$49.6 million	
8	Commerce Department	\$46.6 million	
6	Agriculture Department	\$32.1 million	
34	General Services Administration	\$24.5 million	
3	Securities and Exchange Commission	\$14.9 million	
23	Transportation Department	\$14.3 million	
32	Defense: Defense Information Systems Agency	\$13.6 million	
14	Defense: Defense Health Agency	\$11.8 million	
4	National Science Foundation	\$7.8 million	
18	Labor Department	\$5.4 million	
39	Energy Department	\$4.3 million	
3	Commodity Futures Trading Commission	\$4 million	

Prior rank	BGOV200 change
57	1 11
14	† 7
25	†2
7	†2
1	1 1
10	1 1
23	No change
24	† 8
44	1 19
50	1 9
53	1 5
22	† 3
9	† 2
6	† 1
5	‡ 3
9	† 3
21	1 13
4	† 1
n/a	n/a
32	No change
14	No change
4	No change
17	1 1
41	†2
n/a	n/a

Category Ranking	
all federal contracts	
Technology Services	#6
Medical Services	#19
Knowledge-Based Services	#24
Technology Equipment	#27
Equipment-Related Services	#61
Research and Development	#80
Facility-Related Services	#138

BL Harbert International LLC

40

Headquarters: Birmingham, AL United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$1.6 billion

Prior BGOV200 rank: 158

BL Harbert International LLC offers construction services to its clients. The company provides planning, analysis, general contracting, construction management and project-related professional services. BL Harbert also provides logistics support and mechanical, electrical and plumbing engineering services for international projects.

Age	ncy / Department Ranking	FY 2017 contracts
1	State Department	\$1.6 billion
138	Department of Defense	\$110.2 million
65	Defense: Army	\$105.9 million
106	Defense: Navy	\$4 million
73	General Services Administration	\$1.7 million

Prior rank	BGOV200 change
9	† 8
121	↓ 17
55	1 10
69	↓37
69	1 4

Category Ranking all federal contracts	
Construction Services	#3
Facility-Related Services	#11

Textron Inc.

41

Headquarters: Providence, RI United States

Type: Public

Total revenue: \$14.1 billion **Market cap:** \$15.2 billion

2017 federal contracts: \$1.6 billion

Prior BGOV200 rank: 28

Textron Inc. is a global, multi-industry company with operations in aircraft, defense, industrial products and finance. The company produces airplanes, helicopters, weapons and automotive products. Textron's finance division offers asset-based lending, aviation, distribution, golf, and resort finance, as well as structured capital.

Age	ncy / Department Ranking	FY 2017 contracts
24	Department of Defense	\$1.7 billion
12	Defense: Navy	\$815 million
26	Defense: Army	\$463.9 million
31	Defense: Air Force	\$214 million
25	Defense: Defense Logistics Agency	\$128.3 million
10	Defense: U.S. Special Operations Command	\$48.2 million
63	Justice Department	\$1.9 million
84	Homeland Security Department	\$1.8 million
54	Transportation Department	\$1.6 million

Prior rank	BGOV200 change
19	1 5
11	1 1
19	1 7
27	1 4
36	† 11
11	† 1
62	1 1
92	† 8
48	1 6

Category Ranking all federal contracts	
Unmanned Aerial Vehicles (UAV)	#4
Aircraft	#5
Ships and Submarines	#9
Land Vehicles	#10
Transportation Services	#13
Sustainment Materials & Supplies	#14
Engines and Aircraft Components	#15
Fuel	#16
Facilities Supplies	#17
Training Devices	#17
Equipment-Related Services	#18
Weapons and Ammunition	#22
Materials	#29
Medical Supplies	#39
Logistics Services	#55

ADS Inc.

42

Headquarters: Virginia Beach, VA United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$1.6 billion

Prior BGOV200 rank: 48

ADS Inc. provides equipment solutions. The company specializes in tactical and operational equipment for the Defense and Homeland Security departments. ADS offers products that include apparel, expeditionary equipment, optical equipment, communications equipment, emergency medical supplies, lighting, eyewear and other items.

Agency / Department Ranking		FY 2017 contracts
25	Department of Defense	\$1.6 billion
3	Defense: Defense Logistics Agency	\$1.5 billion
62	Defense: Air Force	\$52.6 million
74	Defense: Navy	\$41.7 million
24	General Services Administration	\$41 million
95	Defense: Army	\$26.2 million
37	Justice Department	\$12.1 million
67	Homeland Security Department	\$8.9 million
40	Energy Department	\$3.7 million
26	Defense: U.S. Special Operations Command	\$2.3 million
50	State Department	\$1.8 million

Prior rank	BGOV200 change
31	† 6
3	No change
67	† 5
83	† 9
22	↓2
94	1 1
48	† 11
67	No change
69	† 29
16	1 10
48	1 2

Category Ranking all federal contracts	
Clothing, Textiles and Equipage	#1
Subsistence (Food)	#3
Support Ships and Small Crafts	#4
Engines and Aircraft Components	#5
Facilities Supplies	#5
Unmanned Aerial Vehicles (UAV)	#10
Land Vehicles	#14
Materials	#14
Aircraft	#18
Medical Supplies	#18
Sustainment Materials & Supplies	#18
Weapons and Ammunition	#20
Training Devices	#21
Equipment-Related Services	#46
Technology Equipment	#48

DynCorp International Inc.

43

Headquarters: McLean, VA United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$1.6 billion

Prior BGOV200 rank: 54

DynCorp International Inc. provides global government services. The company delivers support solutions for defense, diplomacy and international development. DynCorp International specializes in aviation, contingency operations, infrastructure, intelligence, international development, land systems, logistics, and training and mentoring.

Agency / Department Ranking		FY 2017 contracts
30	Department of Defense	\$1.4 billion
18	Defense: Army	\$681.4 million
19	Defense: Air Force	\$368.7 million
5	State Department	\$284.6 million
39	Defense: Navy	\$205.1 million
2	Defense: Defense Contract Management Agency	\$95.1 million
35	National Aeronautics and Space Administration	\$24.2 million
33	Agriculture Department	\$2 million
74	General Services Administration	\$1.4 million

Prior	BGOV200
rank	change
49	† 19
47	†29
16	1 3
4	1 1
48	† 9
2	No change
32	1 3
32	1 1
81	† 7

Category Ranking all federal contracts	
ogistics Services	#6
Equipment-Related Services	#8
Aircraft	#10
Transportation Services	#24
acilities Supplies	#29
Facility-Related Services	#44
Engines and Aircraft Components	#51
Knowledge-Based Services	#59
Technology Services	#85
Research and Development	#86

Chemonics International Inc.

44

Headquarters: Washington, DC United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$1.6 billion

Prior BGOV200 rank: 58

Chemonics International Inc. provides consulting services promoting healthy and productive lifestyle choices. The company provides services to governments, businesses, civil society groups and communities worldwide.

Agency / Department Ranking

1 U.S. Agency for International Development

FY 2017 contracts

\$1.6 billion

Prior BGOV200 rank change

No change

1

Category Ranking all federal contracts

Subsistence (Food) #4

Knowledge-Based

Services Research and

Development

Facility-Related Services

#89

#77

Pacific Architects & Engineers Inc.

45

Headquarters: Arlington, VA United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$1.6 billion

Prior BGOV200 rank: 45

Pacific Architects & Engineers Inc. (PAE) provides architecture and engineering services. The company offers expeditionary construction, base operation, supply chain solutions, facilities management, civil infrastructure, police training, and maintenance services.

Agency / Department Ranking		FY 2017 contracts
3	State Department	\$627.9 million
54	Department of Defense	\$626.5 million
32	Defense: Navy	\$271 million
8	Homeland Security Department	\$209.6 million
43	Defense: Army	\$206.1 million
46	Defense: Air Force	\$89.9 million
28	National Aeronautics and Space Administration	\$67.5 million
8	U.S. Agency for International Development	\$55.8 million
11	Defense: U.S. Special Operations Command	\$48.2 million
17	Commerce Department	\$23.9 million
10	Defense: Defense Threat Reduction Agency	\$11.3 million
66	General Services Administration	\$3.2 million

Prior rank	BGOV200 change
1	1 2
61	† 7
32	No change
9	† 1
74	† 31
36	1 10
28	No change
n/a	n/a
n/a	n/a
22	† 5
n/a	n/a
n/a	n/a

Catagony Banking	
Category Ranking all federal contracts	
Equipment-Related Services	#11
Knowledge-Based Services	#17
Logistics Services	#18
Facility-Related Services	#21
Medical Services	#30
Weapons and Ammunition	#39
Research and Development	#41
Technology Equipment	#47
Facilities Supplies	#65
Technology Services	#79

KBR Inc.

46

Headquarters: Houston, TX United States

Type: Public

Total revenue: \$4.1 billion **Market cap:** \$2.4 billion

2017 federal contracts: \$1.5 billion

Prior BGOV200 rank: 46

KBR Inc. is a global engineering, construction and services company supporting the energy, petrochemicals, government services and civil infrastructure sectors. The company offers a range of services through two business segments: energy and chemicals, and government and infrastructure.

Age	ncy / Department Ranking	FY 2017 contracts
31	Department of Defense	\$1.3 billion
17	Defense: Army	\$682.4 million
25	Defense: Air Force	\$303.1 million
31	Defense: Navy	\$279.6 million
14	National Aeronautics and Space Administration	\$262.1 million
51	Homeland Security Department	\$27.3 million
30	Transportation Department	\$8.2 million
51	General Services Administration	\$8 million
15	Defense: Defense Threat Reduction Agency	\$6.8 million
26	Interior Department	\$6.3 million
17	Defense: U.S. Transportation Command	\$5.8 million

Prior rank	BGOV200 change
35	† 4
27	† 10
21	1 4
28	1 3
15	† 1
58	† 7
25	1 5
34	↓ 17
14	1 1
27	† 1
15	1 2

Category Ranking all federal contracts	
Logistics Services	#2
Transportation Services	#18
Research and Development	#19
Construction Services	#28
Knowledge-Based Services	#29
Equipment-Related Services	#32
Facility-Related Services	#57
Technology Services	#58
Sustainment Materials & Supplies	#61
Engines and Aircraft Components	#64
Technology Equipment	#70

Oshkosh Corp.

47

Headquarters: Oshkosh, WI United States

Type: Public

Total revenue: \$6.8 billion **Market cap:** \$5.6 billion

2017 federal contracts: \$1.5 billion

Prior BGOV200 rank: 42

Oshkosh Corp. designs, manufactures and markets fire and emergency apparatuses, as well as specialty commercial and military trucks. The company provides products such as pumpers, aerial and ladder trucks, tankers, rescue vehicles, snow removal vehicles, refuse truck bodies and concrete mixers.

Age	ncy / Department Ranking	FY 2017 contracts
28	Department of Defense	\$1.5 billion
6	Defense: Army	\$1.3 billion
26	Defense: Defense Logistics Agency	\$120.6 million
63	Defense: Navy	\$65.9 million
38	Interior Department	\$3.8 million

Prior rank	BGOV200 change
27	1 1
7	† 1
21	1 5
81	† 18
23	1 15

Category Ranking all federal contracts	
Land Vehicles	#1
Sustainment Materials & Supplies	#11
Fuel	#13
Clothing, Textiles and Equipage	#17
Facilities Supplies	#19
Materials	#23
Engines and Aircraft Components	#27
Weapons and Ammunition	#46
Technology Equipment	#71
Knowledge-Based Services	#114
Facility-Related Services	#123

UT-Battelle LLC

48

Headquarters: Oak Ridge, TN United States

Type: Private

Total revenue: \$11 million

Market cap: n/a

2017 federal contracts: \$1.5 billion

Prior BGOV200 rank: 39

UT-Battelle LLC is a nonprofit joint venture between the University of Tennessee and Battelle Memorial Institute. The company manages and operates the Oak Ridge National Laboratory for the Energy Department.

Agency / Department Ranking

7 Energy Department

FY 2017 contracts \$1.5 billion

Prior BGOV200 rank change 1

Category Ranking all federal contracts Facility-Related Services

Johns Hopkins University

49

Headquarters: Baltimore, MD United States

Type: University

Total revenue: \$5.7 billion

Market cap: n/a

2017 federal contracts: \$1.5 billion

Prior BGOV200 rank: 37

Johns Hopkins University operates as a nonprofit institution that provides a variety of services. The university offers education and related services to students; research and related services to sponsoring organizations; and professional medical care to patients. Johns Hopkins maintains facilities and operates education programs worldwide.

Ager	ncy / Department Ranking	FY 2017 contracts
32	Department of Defense	\$1.3 billion
17	Defense: Navy	\$610.9 million
5	Defense: Defense Health Agency	\$391.6 million
16	National Aeronautics and Space Administration	\$177.6 million
8	Defense: Missile Defense Agency	\$140 million
38	Health and Human Services Department	\$46.6 million
3	Defense: Washington Headquarters Services	\$30.4 million
15	Defense: U.S. Special Operations Command	\$30.3 million
7	Defense: Defense Advanced Research Projects Agency	\$21.4 million
81	Defense: Air Force	\$20.5 million
58	Homeland Security Department	\$16 million
107	Defense: Army	\$9 million
31	Transportation Department	\$7.7 million
48	State Department	\$2.2 million

Prior rank	change
29	13
16	1 1
5	No change
17	† 1
8	No change
37	1 1
9	† 6
17	†2
5	↓2
71	1 10
59	† 1
99	↓ 8
37	† 6
43	1 5

Category Ranking all federal contracts	
Medical Services	#6
Research and Development	#9
Medical Supplies	#28
Training Devices	#39
Equipment-Related Services	#54
Facilities Supplies	#80
Knowledge-Based Services	#82
Technology Services	#93
Facility-Related Services	#108
Technology Equipment	#115

MITRE Corp.

50

Headquarters: Bedford, MA United States

Type: Private

Total revenue: \$1.3 billion

Market cap: n/a

2017 federal contracts: \$1.5 billion

Prior BGOV200 rank: 43

MITRE Corp. operates as a nonprofit organization.
The company focuses on systems engineering,
research and development, and enterprise
modernization information technology, and manages
federally funded research and development centers.

Agency / Department Ranking		FY 2017 contracts
46	Department of Defense	\$810.7 million
24	Defense: Army	\$478.6 million
22	Defense: Air Force	\$324.5 million
22	Health and Human Services Department	\$186.6 million
4	Transportation Department	\$155.6 million
21	Homeland Security Department	\$104.2 million
21	Veterans Affairs Department	\$64.7 million
12	Treasury Department	\$63.1 million
17	Justice Department	\$60.9 million
12	Commerce Department	\$33.2 million
34	State Department	\$13.8 million
11	Defense: Washington Headquarters Services	\$7.7 million
35	Interior Department	\$4.4 million
20	Social Security Administration	\$3.9 million

Prior rank	BGOV200 change
43	‡ 3
24	No change
24	†2
22	No change
5	† 1
14	↓ 7
22	† 1
13	† 1
19	†2
13	† 1
30	1 4
16	† 5
98	† 63
24	† 4

Category Ranking all federal contracts	
Research and Development	#8
Knowledge-Based Services	#20
Technology Services	#75
Technology Equipment	#92
Facility-Related Services	#114

Deloitte Touche Tohmatsu Ltd.

5

Headquarters: London, United Kingdom

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$1.4 billion

Prior BGOV200 rank: 44

Deloitte Touche Tohmatsu Ltd. operates as a professional services network of independent member firms. The company, through its members, offers audit, consulting, financial advisory, risk management and tax services to its clients. Deloitte member firms deliver expertise to a variety of industries with offices worldwide.

Age	ncy / Department Ranking	FY 2017 contracts
16	Health and Human Services Department	\$275.2 million
115	Department of Defense	\$245.3 million
4	Treasury Department	\$205.7 million
11	Homeland Security Department	\$158.4 million
13	State Department	\$100.6 million
15	General Services Administration	\$89.3 million
73	Defense: Army	\$84.9 million
7	U.S. Agency for International Development	\$68.7 million
61	Defense: Navy	\$67.9 million
2	Agriculture Department	\$62.4 million
6	Commerce Department	\$53.5 million
25	Veterans Affairs Department	\$52.2 million
22	Justice Department	\$45.8 million
9	Defense: Defense Health Agency	\$34.9 million
15	Interior Department	\$19.7 million
3	Housing and Urban Development Department	\$18.1 million
2	Pension Benefit Guaranty Corporation	\$13.9 million
24	Transportation Department	\$13.3 million
4	Defense: Defense Finance and Accounting Service	\$11.6 million
35	Defense: Defense Information Systems Agency	\$11.5 million
12	Defense: Washington Headquarters Services	\$7.5 million
16	Defense: Defense Threat Reduction Agency	\$6.7 million
3	Consumer Financial Protection Bureau	\$6.1 million
1	Defense: Defense Security Cooperation Agency	\$5.8 million
12	Education Department	\$5.6 million

Prior	BGOV200
rank 20	change
	†4
75	1 40
4	No change
18	† 7
13	No change
16	† 1
54	1 19
7	No change
65	† 4
4	†2
7	† 1
20	↓ 5
11	1 11
8	1 1
14	1 1
3	No change
n/a	n/a
32	† 8
1	1 3
23	1 12
20	† 8
n/a	n/a
1	1 2
1	No change
13	† 1

Category Ranking all federal contracts	
Knowledge-Based Services	#11
Technology Services	#15
Logistics Services	#44
Technology Equipment	#61
Research and Development	#83
Facility-Related Services	#106

University of California

52

Headquarters: Oakland, CA United States

Type: University

Total revenue: \$28.1 billion

Market cap: n/a

2017 federal contracts: \$1.4 billion

Prior BGOV200 rank: 33

The University of California is a public university system with campuses in Berkeley, Davis, Irvine, Los Angeles, Merced, Riverside, San Diego, San Francisco, Santa Barbara and Santa Cruz. The university also boasts national labs, medical centers, museums, art galleries, concert halls, observatories and more.

Agency / Department Ranking FY 2017 contracts			
8	Energy Department	\$1.2 billion	
23	National Aeronautics and Space Administration	\$101.2 million	
146	Department of Defense	\$69.5 million	
77	Defense: Navy	\$40.4 million	
10	Defense: Defense Advanced Research Projects Agency	\$15.6 million	
55	Health and Human Services Department	\$15.4 million	
35	Veterans Affairs Department	\$13 million	
105	Defense: Army	\$10 million	
19	Environmental Protection Agency	\$3.1 million	
42	Interior Department	\$2.2 million	
23	Defense: Defense Threat Reduction Agency	\$2 million	
106	Defense: Air Force	\$1.2 million	

Prior rank	BGOV200 change
6	↓2
22	1 1
146	No change
88	† 11
11	† 1
61	† 6
36	† 1
100	1 5
21	† 2
35	1 7
23	No change
108	†2

Category Ranking all federal contracts		
Facility-Related Services	#9	
Medical Services	#14	
Medical Supplies	#23	
Training Devices	#27	
Engines and Aircraft Components	#30	
Research and Development	#32	
Materials	#34	
Transportation Services	#37	
Facilities Supplies	#60	
Equipment-Related Services	#91	
Knowledge-Based Services	#98	
Technology Services	#118	

Rockwell Collins Inc.

53

Headquarters: Cedar Rapids, IA United States

Type: Public

Total revenue: \$6.8 billion **Market cap:** \$21.9 billion

2017 federal contracts: \$1.2 billion

Prior BGOV200 rank: 73

Rockwell Collins Inc. designs, produces, markets and supports electronic communications, avionics and inflight entertainment systems. The company's systems are used by commercial, military and government customers located worldwide.

Age	ncy / Department Ranking	FY 2017 contracts
33	Department of Defense	\$1.2 billion
15	Defense: Navy	\$688.2 million
28	Defense: Air Force	\$246.2 million
56	Defense: Army	\$144.4 million
34	Defense: Defense Logistics Agency	\$79 million
35	Homeland Security Department	\$47.5 million
12	Defense: U.S. Special Operations Command	\$36.8 million
17	Transportation Department	\$36.4 million
17	Defense: Defense Advanced Research Projects Agency	\$6.8 million
45	Defense: Defense Information Systems Agency	\$4.4 million
36	Commerce Department	\$4.3 million
61	National Aeronautics and Space Administration	\$1.5 million

Prior rank	BGOV200 change
47	† 14
31	† 16
26	↓ 2
79	† 23
30	1 4
42	† 7
10	↓ 2
19	† 2
15	1 2
47	†2
46	† 10
68	† 7

Category Ranking all federal contracts	
Clothing, Textiles and Equipage	#4
Training Devices	#4
Technology Equipment	#9
Aircraft	#11
acilities Supplies	#15
Engines and Aircraft Components	#18
Weapons and Ammunition	#21
ogistics Services	#30
Equipment-Related Services	#34
Sustainment Materials & Supplies	#35
Materials	#46
Research and Development	#56
Technology Services	#56
Knowledge-Based Services	#65
Facility-Related	#99

Sierra Nevada Corp.

54

Headquarters: Sparks, NV United States

Type: Private

Total revenue: \$1.2 billion

Market cap: n/a

2017 federal contracts: \$1.2 billion

Prior BGOV200 rank: 49

Sierra Nevada Corp. is a prime systems integrator and electronic systems provider. The company is a high-tech electronics, engineering and manufacturing corporation that provides products and services to the electronic, avionic and communication industries.

Ager	ncy / Department Ranking	FY 2017 contracts
38	Department of Defense	\$1 billion
12	Defense: Air Force	\$830.5 million
60	Defense: Army	\$129.2 million
22	National Aeronautics and Space Administration	\$122.8 million
27	Homeland Security Department	\$66.7 million
76	Defense: Navy	\$40.5 million
13	Defense: U.S. Special Operations Command	\$36 million
71	Defense: Defense Logistics Agency	\$2.3 million

Prior	BGOV200 change
34	14
10	12
63	†3
27	† 5
31	† 4
80	† 4
12	1 1
70	1 1

Category Ranking all federal contracts	
ogistics Services	#5
Aircraft	#7
Transportation Services	#9
Training Devices	#12
Engines and Aircraft Components	#21
Weapons and Ammunition	#27
Technology Equipment	#32
Research and Development	#36
Equipment-Related Services	#38
Knowledge-Based Services	#79
Technology Services	#87

Finmeccanica SpA

55

Headquarters: Rome, Italy

Type: Public

Total revenue: \$13 billion **Market cap:** \$6.6 billion

2017 federal contracts: \$1.2 billion

Prior BGOV200 rank: 53

Finmeccanica SpA designs, develops and produces a complete line of commercial and military aircraft, space systems, air defense systems and air and traffic control equipment. The company also designs and constructs nuclear power plants, rail transportation systems, process control systems and microprocessors.

Ageı	ncy / Department Ranking	FY 2017 contracts
34	Department of Defense	\$1.2 billion
27	Defense: Army	\$454.7 million
24	Defense: Navy	\$425.6 million
6	Defense: U.S. Special Operations Command	\$93.8 million
50	Defense: Air Force	\$81.9 million
33	Defense: Defense Logistics Agency	\$81.1 million
19	Defense: Defense Information Systems Agency	\$43.3 million
56	Homeland Security Department	\$16.3 million
18	Defense: Defense Advanced Research Projects Agency	\$3.3 million
60	Justice Department	\$2 million
23	U.S. Agency for International Development	\$1.8 million
52	Transportation Department	\$1.7 million
62	National Aeronautics and Space Administration	\$1.4 million

Prior rank	BGOV200 change
33	1 1
26	1 1
24	No change
8	† 2
45	1 5
32	1 1
18	1 1
50	1 6
20	†2
66	† 6
34	† 11
54	†2
77	† 15

Category Ranking all federal contracts	
Facilities Supplies	#12
Weapons and Ammunition	#12
Technology Equipment	#13
Ships and Submarines	#15
Training Devices	#18
Engines and Aircraft Components	#26
Technology Services	#27
Sustainment Materials & Supplies	#28
Equipment-Related Services	#30
Research and Development	#31
Materials	#43
Facility-Related Services	#61
Knowledge-Based Services	#81

Caddell Construction Co Inc.

56

Headquarters: Montgomery, AL United States

Type: Private

Total revenue: \$382.4 million

Market cap: n/a

2017 federal contracts: \$1.2 billion

Prior BGOV200 rank: 93

Caddell Construction Company, Inc. provides general contracting and construction services.

The Company offers diplomatic facilities, judicial complexes, hotels, prisons, military barracks, hospitals, airports, and manufacturing plants.

Agency / Department Ranking		FY 2017 contracts
2	State Department	\$1.1 billion
144	Department of Defense	\$85.3 million
6	Defense: U.S. Army Corps of Engineers - Civil Program	\$42.7 million
78	Defense: Navy	\$39 million
118	Defense: Army	\$3.6 million

Prior rank	BGOV200 change
2	No change
157	† 13
14	† 8
107	†29
119	† 1

Category Ranking all federal contracts	
Construction Services	#2
Facility-Related Services	#19

International Business Machines Corp.

57

Headquarters: Armonk, NY United States

Type: Public

Total revenue: \$79.1 billion **Market cap:** \$143.1 billion

2017 federal contracts: \$1.1 billion

Prior BGOV200 rank: 51

International Business Machines Corp. (IBM) provides computer solutions through the use of advanced information technology. The company's solutions include technologies, systems, products, services, software and financing. IBM offers its products through its global sales and distribution organization, as well as through a variety of third-party distributors and resellers.

Age	ncy / Department Ranking	FY 2017 contracts
94	Department of Defense	\$301.8 million
10	Homeland Security Department	\$170.4 million
53	Defense: Army	\$159.7 million
8	Treasury Department	\$133.5 million
3	Social Security Administration	\$130.2 million
27	Health and Human Services Department	\$117.8 million
14	General Services Administration	\$104.2 million
12	Defense: Defense Information Systems Agency	\$78.6 million
5	Commerce Department	\$61 million
23	Justice Department	\$44.7 million
9	U.S. Agency for International Development	\$42.8 million
1	National Archives and Records Administration	\$18.1 million
46	Defense: Defense Logistics Agency	\$17.5 million
7	Defense: Defense Microelectronics Activity	\$16.5 million
11	Agriculture Department	\$15.8 million
98	Defense: Navy	\$14.2 million
6	Office of Personnel Management	\$12.2 million
20	Interior Department	\$11.5 million
4	Securities and Exchange Commission	\$6.5 million
98	Defense: Air Force	\$5.9 million
2	Federal Communications Commission	\$5.9 million
15	Defense: Washington Headquarters Services	\$5.6 million
40	Transportation Department	\$3.6 million
49	Veterans Affairs Department	\$3.2 million
4	Commodity Futures Trading Commission	\$3 million

Prior	BGOV200
rank 79	change
	↓ 15
8	12
42	1 11
6	12
8	† 5
26	1 1
15	† 1
12	No change
8	† 3
27	† 4
8	1 1
1	No change
50	† 4
6	Ţ1
6	1 5
85	1 13
3	1 3
11	1 9
5	† 1
94	↓4
2	No change
30	† 15
30	ţ10
42	↓7
3	<u>‡</u> 1
	•

Category Ranking all federal contracts	
Technology Services	#13
Technology Equipment	#18
Medical Supplies	#33
Medical Services	#42
Knowledge-Based Services	#55
Research and Development	#66
Facilities Supplies	#83
Facility-Related Services	#109

Pfizer Inc.

Headquarters: New York, NY United States

Type: Public

3

Total revenue: \$52.5 billion Market cap: \$213 billion

2017 federal contracts: \$1.1 billion

Prior BGOV200 rank: 52

Pfizer Inc. is a research-based, global pharmaceutical company that discovers, develops, manufactures and markets medicines for humans and animals. The company's products include prescription pharmaceuticals, nonprescription self-medications, and animal health products such as anti-infective medicines and vaccines.

Agency / Department Ranking

Health and Human Services Department

FY 2017 contracts \$1.1 billion

rank change 2 11

BGOV200

Prior

Category Ranking all federal contracts

Medical Supplies #4 **Training Devices** #40

Technology **#99** Equipment

Technology Services

Facility-Related Services

Knowledge-Based Services

#113

Space Exploration Technologies Corp.

59

Headquarters: Hawthorne, CA United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$1.1 billion

Prior BGOV200 rank: 55

Space Exploration Technologies Corp. (SpaceX) designs and manufactures rockets and spacecraft. The company develops crew and cargo capsules; main and upper stage engines; cryogenic tank structure; avionics, guidance and control software; and group support equipment.

Age	ncy / Department Ranking	FY 2017 contracts
5	National Aeronautics and Space Administration	\$999.9 million
40	Defense: Air Force	\$122.8 million
135	Department of Defense	\$122.8 million

Prior rank	BGOV200 change
5	No change
38	1 2
130	1 5

Category Ranking all federal contracts	
Transportation Services	#2
Research and Development	#15
Engines and Aircraft Components	#32

Vectrus Inc.

60

Headquarters: Colorado Springs, CO United States

Type: Public

Total revenue: \$1.1 billion **Market cap:** \$422.4 million

2017 federal contracts: \$1.1 billion

Prior BGOV200 rank: 60

Vectrus Inc. supplies infrastructure asset management, logistics and supply chain management services, as well as information technology and network communication services. The company serves U.S. government customers worldwide.

Agency / Department Ranking		FY 2017 contracts
35	Department of Defense	\$1.1 billion
11	Defense: Army	\$888.3 million
33	Defense: Air Force	\$196.7 million
102	Defense: Navy	\$8.7 million
33	Transportation Department	\$6.1 million
36	Treasury Department	\$4.9 million

Prior rank	BGOV200 change
37	† 2
10	1 1
30	‡ 3
142	† 40
n/a	n/a
n/a	n/a

Category Ranking all federal contracts	
Logistics Services	#8
Facility-Related Services	#16
Technology Services	#30
Equipment-Related Services	#63
Research and Development	#97
Knowledge-Based Services	#101
Technology Equipment	#109

Massachusetts Institute of Technology

61

Headquarters: Cambridge, MA United States

Type: University

Total revenue: \$3.5 billion

Market cap: n/a

2017 federal contracts: \$1.0 billion

Prior BGOV200 rank: 56

The Massachusetts Institute of Technology is an educational institution. The school offers both undergraduate and graduate degrees in science and technology, and conducts research for

government clients.

Agency / Department Ranking		FY 2017 contracts
37	Department of Defense	\$1 billion
9	Defense: Air Force	\$1 billion
31	National Aeronautics and Space Administration	\$35.8 million
15	Defense: Defense Advanced Research Projects Agency	\$9 million
110	Defense: Army	\$6.5 million
105	Defense: Navy	\$4.2 million

Prior	BGOV200
rank	change
36	1 1
9	No change
34	† 3
12	1 3
110	No change
96	1 9

#3
#7
#46
#92
#102
#105
#118

BP Plc

62

Headquarters: London, United Kingdom

Type: Public

Total revenue: \$240.2 billion **Market cap:** \$143 billion

2017 federal contracts: \$1.0 billion

Prior BGOV200 rank: 119

BP Plc is an oil and petrochemicals company. The company explores for and produces oil and natural gas; refines, markets, and supplies petroleum products; generates solar energy; and manufactures and markets chemicals.

Ager	ncy / Department Ranking	FY 2017 contracts
36	Department of Defense	\$1 billion
5	Defense: Defense Logistics Agency	\$1 billion

Prior rank	BGOV200 change
68	† 32
10	† 5

Category Ranking all federal contracts	
Fuel	#1
Equipment-Related Services	#95
Facility-Related Services	#110
Knowledge-Based Services	#149
	#149

Analytic Services Inc.

63

Headquarters: Falls Church, VA United States

Type: Private

Total revenue: \$79.5 million

Market cap: n/a

2017 federal contracts: \$1.0 billion

Prior BGOV200 rank: 87

Analytic Services, Inc. operates as a non-profit organization. The Organization offers program management, decision support, acquisition analysis, plan development, policy, strategy, and

implementation services.

Agei	ncy / Department Ranking	FY 2017 contracts
39	Department of Defense	\$1 billion
9	Defense: Army	\$967.2 million
4	Defense: Washington Headquarters Services	\$27.1 million
93	Defense: Navy	\$23.5 million
66	Defense: Defense Logistics Agency	\$3.8 million
78	Health and Human Services Department	\$3.2 million
2	Defense: Defense Security Service	\$2.9 million
109	Defense: Air Force	\$1.1 million

Prior rank	BGOV200 change
50	† 11
18	† 9
4	No change
87	1 6
62	1 4
90	† 12
6	† 4
106	1 3

#10
#2 8
#94
#120

Savannah River Nuclear Solutions LLC

64

Headquarters: Aiken, SC United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$974 million

Prior BGOV200 rank: 65

Savannah River Nuclear Solutions LLC, a joint venture between Fluor Corporation, Huntington Ingalls Industries and Honeywell International Inc., manages the nuclear weapons stockpile, nuclear materials and the environment at the Savannah River Site and the Savannah River National Laboratory for the Energy Department.

Agency / Department Ranking

11 Energy Department

FY 2017 contracts \$974.1 million Prior BGOV200 rank change \$\ \frac{1}{2}\$

Category Ranking all federal contracts Facility-Related Services

#13

Aerospace Corp.

65

Headquarters: El Segundo, CA United States

Type: Private

Total revenue: \$916.6 million

Market cap: n/a

2017 federal contracts: \$949 million

Prior BGOV200 rank: 63

Aerospace Corp. provides technical and scientific research to national security space programs. The company offers systems engineering, testing, analysis, development, acquisition support, launch readiness, certification and anomaly resolution to commercial companies, universities and some international organizations.

Age	ncy / Department Ranking	FY 2017 contracts
42	Department of Defense	\$886.1 million
11	Defense: Air Force	\$886 million
29	National Aeronautics and Space Administration	\$47.6 million
24	Commerce Department	\$12.3 million
57	Interior Department	\$1.2 million

Prior rank	BGOV200 change
40	↓ 2
11	No change
31	† 2
26	†2
44	1 13

Category Ranking all federal contracts	
Research and Development	#11
Sustainment Materials & Supplies	#45
Facility-Related Services	#93
Knowledge-Based Services	#95
Technology Services	#100
Technology Equipment	#112

GlaxoSmithKline Plc

66

Headquarters: Brentford, United Kingdom

Type: Public

Total revenue: \$38.8 billion **Market cap:** \$101 billion

2017 federal contracts: \$921 million

Prior BGOV200 rank: 64

GlaxoSmithKline Plc is a research-based pharmaceutical company. The company develops, manufactures, and markets vaccines, prescription and over-the-counter medicines, as well as health-related consumer products. GlaxoSmithKline provides products for infections, depression, skin conditions, asthma, heart and circulatory disease, and cancer.

Age	ncy / Department Ranking	FY 2017 contracts
4	Health and Human Services Department	\$905.7 million
157	Department of Defense	\$8.4 million
43	Veterans Affairs Department	\$5.6 million
59	Defense: Defense Logistics Agency	\$5.5 million
20	Defense: Defense Threat Reduction Agency	\$2.6 million

Prior rank	BGOV200 change
5	† 1
139	1 18
62	† 19
44	1 15
2	1 18

Category Ranking all federal contracts	
Medical Supplies	#5
Medical Services	#40
Research and Development	#48

ManTech International Corp.

67

Headquarters: Fairfax, VA United States

Type: Public

Total revenue: \$1.7 billion **Market cap:** \$2.2 billion

2017 federal contracts: \$900 million

Prior BGOV200 rank: 59

ManTech International Corp. delivers a variety of information technology and technical services to U.S. federal government customers. The company focuses on critical national defense programs for the intelligence community and Defense Department. ManTech designs, develops and operates enterprise information technology and communication systems and infrastructures.

Age	ncy / Department Ranking	FY 2017 contracts
65	Department of Defense	\$484.7 million
37	Defense: Army	\$255.8 million
13	Homeland Security Department	\$145.4 million
46	Defense: Navy	\$134.6 million
12	Justice Department	\$82.5 million
36	Health and Human Services Department	\$58.5 million
61	Defense: Air Force	\$56.8 million
23	General Services Administration	\$45.8 million
20	State Department	\$36 million
16	Defense: Missile Defense Agency	\$20.7 million
16	Interior Department	\$18.4 million
32	Veterans Affairs Department	\$18.3 million
29	Defense: Defense Information Systems Agency	\$16.6 million
44	National Aeronautics and Space Administration	\$9.3 million
40	Treasury Department	\$3.2 million

Prior rank 53	BGOV200 change \$12
28	1 9
21	† 8
44	↓ 2
20	† 8
33	‡ 3
57	1 4
13	1 10
47	† 27
12	1 4
12	1 4
26	1 6
26	1 3
66	†22
39	1 1

Category Ranking all federal contracts	
Logistics Services	#12
Materials	#18
Technology Services	#20
Knowledge-Based Services	#37
Research and Development	#45
Equipment-Related Services	#48
Sustainment Materials & Supplies	#62
Technology Equipment	#67
Facility-Related Services	#74
Facilities Supplies	#89

Arctic Slope Regional Corp.

68

Headquarters: Anchorage, AK United States

Type: Private

Total revenue: \$2.2 billion

Market cap: n/a

2017 federal contracts: \$889 million

Prior BGOV200 rank: 71

Arctic Slope Regional Corp., through its subsidiaries, offers engineering services, financial management, oil and gas support services, petroleum refining and distribution, civil construction and communications.

Age	ncy / Department Ranking	FY 2017 contracts
9	National Aeronautics and Space Administration	\$364 million
82	Department of Defense	\$355.3 million
24	Defense: Defense Logistics Agency	\$135.7 million
75	Defense: Army	\$79.6 million
51	Defense: Air Force	\$79.2 million
7	Commerce Department	\$51.3 million
39	Homeland Security Department	\$43.4 million
19	Transportation Department	\$31.7 million
13	Defense: Missile Defense Agency	\$26.8 million
31	Defense: Defense Information Systems Agency	\$15.2 million
34	Energy Department	\$11.5 million
38	Justice Department	\$11.2 million
9	Labor Department	\$11 million
99	Defense: Navy	\$10.6 million
18	Defense: Defense Health Agency	\$8.4 million
39	Treasury Department	\$3.5 million
30	Agriculture Department	\$2.3 million
44	Interior Department	\$1.9 million

Prior rank	BGOV200 change
12	† 3
77	1 5
26	†2
65	1 10
61	† 10
6	1 1
29	1 10
24	† 5
13	No change
31	No change
32	1 2
31	1 7
10	† 1
100	† 1
16	↓ 2
33	1 6
25	↓ 5
59	† 15

Category Ranking all federal contracts	
Fuel	#7
Logistics Services	#17
Transportation Services	#19
Knowledge-Based Services	#22
Weapons and Ammunition	#24
Construction Services	#25
Research and Development	#47
Technology Services	#48
Facility-Related Services	#49
Technology Equipment	#84
Equipment-Related Services	#89

Rolls-Royce Holdings Plc

69

Headquarters: London, United Kingdom

Type: Public

Total revenue: \$21 billion **Market cap:** \$23.3 billion

2017 federal contracts: \$886 million

Prior BGOV200 rank: 69

Rolls-Royce Holdings Plc manufactures aero, marine and industrial gas turbines for civil and military aircraft. The group designs, constructs and installs power generation systems, transmission and distribution systems, and equipment for the marine propulsion, oil and gas pumping and defense markets.

Age	ncy / Department Ranking	FY 2017 contracts
44	Department of Defense	\$848 million
20	Defense: Navy	\$561.5 million
27	Defense: Air Force	\$278.1 million
38	Defense: Defense Logistics Agency	\$55.7 million
45	Homeland Security Department	\$34.4 million
55	National Aeronautics and Space Administration	\$3.3 million
31	Defense: U.S. Special Operations Command	\$1.3 million

Prior	BGOV200
42	change 12
22	†2
23	↓ 4
31	1 7
53	† 8
64	† 9
20	111

Category Ranking all federal contracts	
Support Ships and Small Crafts	#6
Engines and Aircraft Components	#11
Unmanned Aerial Vehicles (UAV)	#11
Sustainment Materials & Supplies	#13
Equipment-Related Services	#16
Fuel	#18
Logistics Services	#38
Facilities Supplies	#44
Materials	#48
Knowledge-Based Services	#62
Research and Development	#64
Technology Equipment	#74
Facility-Related Services	#116
Technology Services	#122

Engility Holdings Inc.

70

Headquarters: Chantilly, VA United States

Type: Public

Total revenue: \$1.9 billion **Market cap:** \$915.9 million

2017 federal contracts: \$878 million

Prior BGOV200 rank: 57

Engility Holdings Inc. is a pure-play government services contractor providing systems engineering, training, logistics program management and operational support for the U.S. government.

Agency / Department Ranking		FY 2017 contracts
63	Department of Defense	\$499.9 million
42	Defense: Navy	\$167.3 million
3	Justice Department	\$161.3 million
35	Defense: Air Force	\$147.7 million
8	Transportation Department	\$104.2 million
66	Defense: Army	\$103 million
3	Defense: Defense Threat Reduction Agency	\$45.9 million
49	Homeland Security Department	\$30.3 million
34	National Aeronautics and Space Administration	\$26.7 million
24	Defense: Defense Information Systems Agency	\$26.4 million
7	Defense: Washington Headquarters Services	\$20 million
54	Health and Human Services Department	\$17.7 million
30	State Department	\$16.7 million
46	General Services Administration	\$10.1 million
35	Treasury Department	\$4.9 million
39	Commerce Department	\$3.3 million
51	Veterans Affairs Department	\$3 million
2	National Transportation Safety Board	\$1.2 million

Prior rank	BGOV200 change
54	1 9
38	1 4
3	No change
34	1 1
8	No change
51	1 15
1	↓ 2
36	1 13
35	† 1
25	† 1
7	No change
53	1 1
28	↓ 2
30	1 16
38	† 3
51	† 12
30	↓21
1	1 1

Category Ranking all federal contracts	
Knowledge-Based Services	#14
Medical Services	#24
Transportation Services	#36
Equipment-Related Services	#37
Logistics Services	#39
Research and Development	#39
Technology Services	#47
Facilities Supplies	#74
Technology Equipment	#77
Facility-Related Services	#102

AM General LLC

71

Headquarters: South Bend, IN United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$864 million

Prior BGOV200 rank: 82

AM General LLC manufactures military and special vehicles. The company produces a four-wheel drive military truck and a civilian version sold through dealerships.

Age	ncy / Department Ranking	FY 2017 contracts
43	Department of Defense	\$864.3 million
14	Defense: Army	\$774.4 million
29	Defense: Defense Logistics Agency	\$89.9 million

Prior	BGOV200
rank	change
48	† 5
16	†2
35	† 6

Category Ranking all federal contracts	
Land Vehicles	#3
Engines and Aircraft Components	#24
Sustainment Materials & Supplies	#24
Materials	#35
Logistics Services	#37
Facilities Supplies	#55
Equipment-Related Services	#86
Technology Equipment	#93
Knowledge-Based Services	#151

CGI Group Inc.

72

Headquarters: Montreal, QC Canada

Type: Public

Total revenue: \$8.2 billion **Market cap:** \$16.7 billion

2017 federal contracts: \$858 million

Prior BGOV200 rank: 62

CGI Group Inc. provides information technology services. The company's services include management of information technology and business functions, systems integration, consulting, and business solutions. CGI operates in the financial services, telecommunications, manufacturing-to-retail value chain, government, health care and public utilities sectors.

Agency / Department Ranking FY 2017 contracts		
6	State Department	\$227.7 million
136	Department of Defense	\$116.8 million
29	Health and Human Services Department	\$105.2 million
11	Justice Department	\$104.6 million
17	General Services Administration	\$84.3 million
85	Defense: Army	\$59.1 million
3	Agriculture Department	\$56.8 million
3	Environmental Protection Agency	\$44.1 million
73	Defense: Navy	\$42.3 million
10	U.S. Agency for International Development	\$32.6 million
15	Commerce Department	\$27.2 million
3	Nuclear Regulatory Commission	\$13.4 million
19	Interior Department	\$13.3 million
68	Homeland Security Department	\$7.8 million
42	Defense: Defense Information Systems Agency	\$7.1 million
7	Securities and Exchange Commission	\$5.1 million
38	Treasury Department	\$4.2 million
2	U.S. Information Agency	\$4.1 million
2	Corporation for National and Community Service	\$3.3 million
2	Defense: Defense Media Activity	\$3.3 million
3	National Archives and Records Administration	\$2.4 million
13	Defense: Defense Finance and Accounting Service	\$2.3 million
22	Defense: Washington Headquarters Services	\$2.3 million
2	Railroad Retirement Board	\$2 million
7	Federal Communications Commission	\$1.9 million

Prior rank	BGOV200 change
3	1 3
132	1 4
30	† 1
14	† 3
51	† 34
85	No change
8	† 5
2	1 1
68	1 5
11	† 1
17	† 2
2	1 1
21	† 2
65	1 3
44	† 2
8	† 1
40	† 2
1	1 1
2	No change
n/a	n/a
4	† 1
8	↓ 5
26	† 4
2	No change
21	† 14

Category Ranking all federal contracts	
Technology Services	#19
Knowledge-Based Services	#28
Logistics Services	#32
Technology Equipment	#38
Facilities Supplies	#94

Peraton Corp.

73

Headquarters: Melbourne, FL United States

Type: Public

Total revenue: \$5.9 billion **Market cap:** \$19.2 billion

2017 federal contracts: \$852 million

Prior BGOV200 rank: 16

Harris Corp. is an international communications equipment company focused on product, system and service solutions. The company provides a range of mission-critical communications products, systems and services for global markets, including defense communications and electronics, government communications, broadcast communications and wireless transmission networks.

Ageı	ncy / Department Ranking	FY 2017 contracts
62	Department of Defense	\$500 million
6	Defense: Defense Information Systems Agency	\$228.4 million
19	National Aeronautics and Space Administration	\$158.3 million
49	Defense: Navy	\$125 million
7	Transportation Department	\$107 million
48	Defense: Air Force	\$85.7 million
89	Defense: Army	\$50.9 million
19	State Department	\$40.1 million
60	Health and Human Services Department	\$12 million
39	Justice Department	\$10 million
36	Veterans Affairs Department	\$8.7 million
49	General Services Administration	\$8.4 million
73	Homeland Security Department	\$6.4 million
19	Defense: U.S. Transportation Command	\$5.6 million
17	Defense: Defense Threat Reduction Agency	\$4.4 million

Prior rank	BGOV200 change
20	↓42
7	† 1
8	1 11
19	1 30
2	1 5
13	1 35
14	↓ 75
20	† 1
59	1 1
49	† 10
33	1 3
35	↓ 14
34	1 39
10	1 9
16	1 1

Category Ranking all federal contracts	
Technology Services	#16
Equipment-Related Services	#31
Facilities Supplies	#39
Technology Equipment	#41
Research and Development	#42
Logistics Services	#45
Facility-Related Services	#55
Knowledge-Based Services	#74

CDW Corp.

74

Headquarters: Vernon Hills, IL United States

Type: Private

Total revenue: \$15.1 billion **Market cap:** \$10.6 billion

2017 federal contracts: \$848 million

Prior BGOV200 rank: 81

CDW Holdings LLC provides technology products and services. The company offers notebooks, mobile devices, data storage, video monitors, printers, servers, licensing management and software solution services. CDW serves businesses, government agencies and educational institutions.

Agency / Department Ranking FY 2017 contracts		
60	Department of Defense	\$536.9 million
33	Defense: Army	\$275.4 million
36	Defense: Air Force	\$140.2 million
10	Justice Department	\$105.4 million
60	Defense: Navy	\$76.4 million
11	Transportation Department	\$59.1 million
16	State Department	\$58.6 million
37	Health and Human Services Department	\$52.4 million
22	Defense: Defense Information Systems Agency	\$36.7 million
31	Commerce Department	\$7.9 million
16	U.S. Agency for International Development	\$7.7 million
59	General Services Administration	\$5.5 million
3	Defense: Defense Commissary Agency	\$2.9 million
24	Labor Department	\$2.6 million
6	National Archives and Records Administration	\$2 million
24	Defense: Defense Threat Reduction Agency	\$2 million
48	Interior Department	\$1.8 million
4	U.S. Information Agency	\$1.3 million
8	Federal Communications Commission	\$1.3 million
27	Defense: Washington Headquarters Services	\$1.1 million
90	Homeland Security Department	\$1.1 million

Prior rank	BGOV200 change
64	† 4
36	† 3
39	† 3
9	1 1
58	↓ 2
13	† 2
15	1 1
38	† 1
21	1 1
57	† 26
20	† 4
71	† 12
2	1 1
37	† 13
24	† 18
27	† 3
62	† 14
4	No change
5	1 3
21	1 6
102	† 12

Category Ranking all federal contracts	
Subsistence (Food)	#6
Technology Equipment	#6
Clothing, Textiles and Equipage	#12
Training Devices	#15
Sustainment Materials & Supplies	#31
Facilities Supplies	#35
Weapons and Ammunition	#45
Engines and Aircraft Components	#60
Equipment-Related Services	#64
Technology Services	#71
Facility-Related Services	#104
Knowledge-Based Services	#142

AT&T Inc.

75

Headquarters: Dallas, TX United States

Type: Public

Total revenue: \$160.5 billion **Market cap:** \$216.4 billion

2017 federal contracts: \$842 million

Prior BGOV200 rank: 77

AT&T Inc. is a communications holding company. The company, through its subsidiaries and affiliates, provides local and long-distance phone service; wireless and data communications; Internet access and messaging; IP-based and satellite television; security services; telecommunications equipment; and directory advertising and publishing.

Agency / Department Ranking FY 2017 contracts		
81	Department of Defense	\$364.4 million
7	Defense: Defense Information Systems Agency	\$209.8 million
11	Veterans Affairs Department	\$195.4 million
11	Treasury Department	\$73.8 million
80	Defense: Army	\$68.5 million
20	General Services Administration	\$55.3 million
17	State Department	\$50.7 million
71	Defense: Navy	\$44.1 million
48	Homeland Security Department	\$30.9 million
76	Defense: Air Force	\$24.1 million
9	Defense: Washington Headquarters Services	\$13.4 million
12	U.S. Agency for International Development	\$13 million
6	Housing and Urban Development Department	\$9 million
42	Justice Department	\$8.1 million
66	Health and Human Services Department	\$7.9 million
36	Interior Department	\$4.1 million
37	Commerce Department	\$4 million
11	Securities and Exchange Commission	\$3.4 million
42	Transportation Department	\$3.2 million
24	Social Security Administration	\$3.1 million
6	Federal Communications Commission	\$2.1 million
19	Education Department	\$1.8 million
26	Labor Department	\$1.6 million
23	Defense: Missile Defense Agency	\$1.5 million
3	Federal Trade Commission	\$1.4 million

Prior rank	BGOV200 change
83	†2
8	† 1
8	1 3
9	1 2
80	No change
25	† 5
16	1 1
63	↓ 8
56	† 8
70	† 6
10	† 1
14	† 2
5	1 1
42	No change
56	110
33	1 3
39	† 2
13	†2
45	† 3
17	1 7
8	†2
17	1 2
23	1 3
	1 3
20	10

Category Ranking all federal contracts	
Technology Services	#11
Training Devices	#26
Transportation Services	#30
Logistics Services	#33
Construction Services	#36
Technology Equipment	#39
Engines and Aircraft Components	#48
Research and Development	#75
Facilities Supplies	#76
Equipment-Related Services	#77
Knowledge-Based Services	#78
Facility-Related Services	#97

Parsons Corp.

76

Headquarters: Pasadena, CA United States

Type: Private

Total revenue: \$846.7 million

Market cap: n/a

2017 federal contracts: \$825 million

Prior BGOV200 rank: 76

Parsons Corp. offers construction services. The company builds communications, education, energy, environment, facilities, federal government, health-care, infrastructure, asset management, transportation, vehicle inspection and water/wastewater projects.

Agency / Department Ranking FY 2017 contracts		
69	Department of Defense	\$431.2 million
6	Defense: Missile Defense Agency	\$196 million
54	Defense: Army	\$154.4 million
5	Transportation Department	\$152.3 million
27	Energy Department	\$138.9 million
6	Interior Department	\$54.4 million
85	Defense: Navy	\$30.6 million
6	Defense: Defense Threat Reduction Agency	\$28.8 million
32	General Services Administration	\$26 million
6	Labor Department	\$19.1 million
86	Defense: Air Force	\$15.4 million
18	Defense: Washington Headquarters Services	\$4.5 million
4	Smithsonian Institution	\$2.3 million
14	Defense: U.S. Army Corps of Engineers - Civil Program	\$1.7 million
56	Veterans Affairs Department	\$1.3 million

Prior rank	
70	† 1
5	1 1
83	† 29
7	†2
24	1 3
5	1 1
72	1 13
13	† 7
32	No change
6	No change
64	↓22
17	1 1
n/a	n/a
18	† 4
46	1 10

Category Ranking all federal contracts	
Construction Services	#12
Research and Development	#28
Knowledge-Based Services	#33
Equipment-Related Services	#47
Technology Equipment	#54
Technology Services	#57
Facility-Related Services	#59
Facilities Supplies	#91

Washington River Protection Solutions LLC

77

Headquarters: Richland, WA United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$803 million

Prior BGOV200 rank: 83

Washington River Protection Solutions LLC provides waste removal and management services in Hanford, Washington. The company removes radioactive and chemical waste in underground tanks and stores it in newer tanks for proper disposal.

Agency /	Department	Ranking
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12 Energy Department

FY 2017 contracts \$802.8 million Prior BGOV200 rank change 14 †2

Category Ranking all federal contracts Facility-Related Services

#14

Dell Inc.

78

Headquarters: Round Rock, TX United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$785 million

Prior BGOV200 rank: 107

Dell Inc. offers a wide range of computers and related products. The company sells personal computers, servers and networking products, storage systems, mobility products, software and peripherals, and services.

Agency / Department Ranking FY 2017 contracts			
8	Veterans Affairs Department	\$226.4 million	
121	Department of Defense	\$200.8 million	
23	Homeland Security Department	\$102.2 million	
67	Defense: Army	\$100.3 million	
4	Social Security Administration	\$84.6 million	
4	Agriculture Department	\$47 million	
22	General Services Administration	\$46.2 million	
69	Defense: Air Force	\$41 million	
86	Defense: Navy	\$29.8 million	
21	Transportation Department	\$28.9 million	
53	Health and Human Services Department	\$19.3 million	
33	Defense: Defense Information Systems Agency	\$13.2 million	
10	Labor Department	\$8.8 million	
31	Treasury Department	\$8.3 million	
21	Defense: Defense Health Agency	\$5.7 million	
8	Defense: Defense Finance and Accounting Service	\$3.7 million	
56	National Aeronautics and Space Administration	\$3.3 million	
4	Defense: Defense Commissary Agency	\$2.6 million	
5	Smithsonian Institution	\$2 million	
25	Defense: Defense Threat Reduction Agency	\$1.8 million	
3	Defense: Defense Media Activity	\$1.7 million	
64	Justice Department	\$1.5 million	
56	Interior Department	\$1.2 million	

Prior rank	BGOV200 change
87	† 79
114	1 7
16	1 7
62	1 5
3	1 1
1	1 3
79	† 57
74	† 5
97	† 11
22	† 1
62	† 9
28	1 5
9	1 1
30	1 1
44	† 23
9	† 1
46	1 10
13	† 9
1	1 4
18	1 7
3	No change
43	↓21
61	† 5

Category Ranking all federal contracts	
Technology Equipment	#14
Technology Services	#21
Weapons and Ammunition	#35
Training Devices	#38
Facilities Supplies	#41
Logistics Services	#48
Sustainment Materials & Supplies	#52
Engines and Aircraft Components	#62
Equipment-Related Services	#96
Knowledge-Based Services	#109
Facility-Related Services	#137

UChicago Argonne LLC

79

Headquarters: Chicago, IL United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$784 million

Prior BGOV200 rank: 79

UChicago Argonne LLC is a joint venture of the University of Chicago and Jacobs Engineering Group that manages the Energy Department's Argonne National Laboratory. The joint venture conducts research in basic science, energy and environmental science, computation biosciences and national security.

Agency / Department Ranking

13 Energy Department

FY 2017 contracts \$783.7 million Prior BGOV200 rank change 13 No change

Category Ranking all federal contracts Facility-Related

Research and Development

Services

#90

#15

Alion Science & Technology Corp.

80

Headquarters: McLean, VA United States

Type: Private

Total revenue: \$804.8 million

Market cap: n/a

2017 federal contracts: \$784 million

Prior BGOV200 rank: 74

Alion Science & Technology Corp. provides engineering services. The company offers services such as naval architecture, marine engineering, defense operations, information management and technology services.

Agency / Department Ranking FY 2017 contracts		
50	Department of Defense	\$689.2 million
18	Defense: Air Force	\$370.3 million
38	Defense: Navy	\$207.3 million
71	Defense: Army	\$93.7 million
16	General Services Administration	\$88.4 million
11	Defense: Defense Threat Reduction Agency	\$11.2 million
43	Defense: Defense Information Systems Agency	\$6.8 million
17	Environmental Protection Agency	\$4 million
87	Homeland Security Department	\$1.3 million

Prior rank	BGOV200 change
46	1 4
15	‡ 3
35	‡ 3
87	† 16
19	† 3
9	↓2
43	No change
23	† 6
87	No change

Category Ranking all federal contracts	
Ships and Submarines	#11
ogistics Services	#16
Research and Development	#16
Training Devices	#20
Knowledge-Based Services	#44
Equipment-Related Services	#51
Sustainment Materials & Supplies	#60
Facility-Related Services	#90
Technology Services	#90
Technology Equipment	#114

Sanofi

81

Headquarters: Paris, France

Type: Public

Total revenue: \$40.9 billion **Market cap:** \$102.8 billion

2017 federal contracts: \$755 million

Prior BGOV200 rank: 68

Sanofi is a global pharmaceutical company that researches, develops and manufactures prescription pharmaceuticals and vaccines. The company develops cardiovascular, thrombosis, metabolic disorder, central nervous system, internal medicine and oncology drugs and vaccines.

Agency / Department Ranking		FY 2017 contracts
6	Health and Human Services Department	\$735.9 million
158	Department of Defense	\$6.9 million
21	Agriculture Department	\$6.8 million
58	Defense: Defense Logistics Agency	\$5.9 million
44	Veterans Affairs Department	\$5 million

Prior rank	BGOV200 change
4	↓2
162	† 4
15	1 6
66	† 8
44	No change

Category Ranking all federal contracts	
Medical Supplies	#6
Medical Services	#29
Knowledge-Based Services	#144

Nana Regional Corp Inc.

82

Headquarters: Kotzebue, AK United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$750 million

Prior BGOV200 rank: 80

Nana Regional Corp. operates as a holding company. Through its subsidiaries, the company provides engineering, construction, facilities management, logistics, real estate, hotel development, information technology and telecommunications services for professionals in the oil, gas, mining, health care and federal sectors.

Agency / Department Ranking FY 2017 contracts		
88	Department of Defense	\$332.5 million
50	Defense: Army	\$168.4 million
22	Homeland Security Department	\$103.6 million
31	Health and Human Services Department	\$88.8 million
53	Defense: Air Force	\$75.5 million
16	Justice Department	\$68.8 million
79	Defense: Navy	\$36.1 million
3	National Science Foundation	\$27.7 million
27	State Department	\$24.3 million
13	Interior Department	\$21.1 million
38	General Services Administration	\$18 million
30	Defense: Defense Information Systems Agency	\$16.4 million
21	Commerce Department	\$15.5 million
47	Defense: Defense Logistics Agency	\$14.8 million
26	Treasury Department	\$10.3 million
43	National Aeronautics and Space Administration	\$10.3 million
20	Agriculture Department	\$7 million
20	Defense: Defense Health Agency	\$6.3 million
16	Defense: Washington Headquarters Services	\$5.3 million
38	Transportation Department	\$4.7 million
23	Labor Department	\$4.1 million
47	Veterans Affairs Department	\$3.5 million
25	Defense: U.S. Special Operations Command	\$2.8 million
5	Nuclear Regulatory Commission	\$2.5 million
12	Defense: Defense Finance and Accounting Service	\$2.4 million

Prior	BGOV200
rank	change
76	↓ 12
49	1 1
22	No change
35	† 4
44	1 9
10	1 6
86	† 7
3	No change
23	↓ 4
15	† 2
24	↓ 14
27	1 3
21	No change
47	No change
18	1 8
40	1 3
16	1 4
18	1 2
15	1 1
40	†2
21	↓2
38	1 9
46	† 21
3	↓2
	† 14

Category Ranking all federal contracts	
Facilities Supplies	#16
Training Devices	#16
Logistics Services	#25
Construction Services	#26
Medical Supplies	#26
Technology Equipment	#26
Transportation Services	#26
Technology Services	#37
Facility-Related Services	#40
Equipment-Related Services	#44
Knowledge-Based Services	#67

Royal Dutch Shell Plc

83

Headquarters: The Hague, Netherlands

Type: Public

Total revenue: \$305.1 billion **Market cap:** \$285.2 billion

2017 federal contracts: \$740 million

Prior BGOV200 rank: 90

Royal Dutch Shell Plc, through its subsidiaries, explores for, produces and refines petroleum. The company produces fuels, chemicals and lubricants. Royal Dutch Shell owns and operates gasoline filling stations worldwide.

Age	ncy / Department Ranking	FY 2017 contracts
49	Department of Defense	\$738.9 million
6	Defense: Defense Logistics Agency	\$722.2 million
96	Defense: Navy	\$16.1 million
55	Veterans Affairs Department	\$1.5 million

Prior rank	BGOV200 change
51	† 2
5	1 1
99	† 3
84	† 29

Category Ranking all federal contracts	
Fuel	#2
Materials	#9
Transportation Services	#23
Facility-Related Services	#96
Knowledge-Based Services	#150

Cardinal Health Inc.

84

Headquarters: Dublin, OH United States

Type: Public

Total revenue: \$129.9 billion **Market cap:** \$20.1 billion

2017 federal contracts: \$735 million

Prior BGOV200 rank: 66

Cardinal Health Inc. provides products and services to health-care providers and manufacturers.

The company's services include pharmaceutical distribution; health-care product manufacturing, distribution and consulting services; drug delivery systems development; pharmaceutical packaging; automated dispensing systems manufacturing; and retail pharmacy franchising.

Ager	ncy / Department Ranking	FY 2017 contracts
59	Department of Defense	\$541.1 million
10	Defense: Defense Logistics Agency	\$536.8 million
12	Veterans Affairs Department	\$183.8 million
69	Health and Human Services Department	\$6.9 million
68	General Services Administration	\$2.7 million
111	Defense: Navy	\$2.1 million
125	Defense: Army	\$1.1 million

Prior	BGOV200
rank	change
59	No change
6	1 4
5	1 7
55	↓ 14
58	1 10
121	† 10
129	† 4

Category Ranking all federal contracts	
Medical Supplies	#7
Medical Services	#22
Materials	#31
Transportation Services	#31
Facilities Supplies	#36
Construction Services	#37
Logistics Services	#49
Equipment-Related Services	#81
Facility-Related Services	#92
Technology Services	#106
Knowledge-Based Services	#135

Chicago Bridge & Iron Co. NV

85

Headquarters: The Hague, Netherlands

Type: Public

Total revenue: \$6.6 billion **Market cap:** \$1.3 billion

2017 federal contracts: \$703 million

Prior BGOV200 rank: 89

Chicago Bridge & Iron Company N.V. (CB&I) provides design, engineering, construction, fabrication, maintenance and environmental services. The company builds and repairs bulk liquid terminals, storage tanks, process vessels, and low temperature and cryogenic storage facilities. CB&I offers its services worldwide to the oil and gas, infrastructure, wastewater and power industries.

Agei	ncy / Department Ranking	FY 2017 contracts
21	Energy Department	\$330.1 million
116	Department of Defense	\$240.9 million
45	Defense: Navy	\$136.3 million
19	Homeland Security Department	\$114.1 million
76	Defense: Army	\$74.9 million
75	Defense: Air Force	\$27.2 million
9	Environmental Protection Agency	\$15.2 million
43	Transportation Department	\$3.1 million
72	Defense: Defense Logistics Agency	\$1.7 million

Prior rank	BGOV200 change
20	‡ 1
88	↓28
43	1 2
51	† 32
68	1 8
82	† 7
8	1 1
41	1 2
77	† 5

Category Ranking all federal contracts	
Construction Services	#5
Transportation Services	#12
Weapons and Ammunition	#29
Facility-Related Services	#45
Equipment-Related Services	#70
Research and Development	#84
Knowledge-Based Services	#90

Insight Enterprises Inc.

86

Headquarters: Tempe, AZ United States

Type: Public

Total revenue: \$6.7 billion **Market cap:** \$1.2 billion

2017 federal contracts: \$693 million

Prior BGOV200 rank: 102

Insight Enterprises Inc. offers information technology hardware, software and services to large enterprises, small to medium-sized businesses and public-sector institutions in North America, Europe, the Middle East, Africa and the Asia-Pacific region.

Age	ncy / Department Ranking	FY 2017 contracts
53	Department of Defense	\$640 million
4	Defense: Defense Information Systems Agency	\$257.9 million
34	Defense: Air Force	\$184.8 million
40	Defense: Navy	\$175.5 million
16	Commerce Department	\$25.8 million
99	Defense: Army	\$19 million
14	Environmental Protection Agency	\$9.1 million
1	Peace Corps	\$6.2 million
81	Health and Human Services Department	\$2.3 million
6	Defense: Defense Commissary Agency	\$1.9 million
67	Justice Department	\$1.4 million
6	Legislative Branch	\$1.1 million

Prior rank	BGOV200 change
63	† 10
5	† 1
51	† 17
42	†2
20	† 4
98	1 1
20	† 6
n/a	n/a
63	1 18
12	† 6
86	† 19
6	No change

Category Ranking all federal contracts	
Technology Equipment	#10
Weapons and Ammunition	#37
Facilities Supplies	#50
Sustainment Materials & Supplies	#54
Technology Services	#69
Research and Development	#102
Facility-Related Services	#128
Knowledge-Based Services	#129

Verizon Communications Inc.

87

Headquarters: New York, NY United States

Type: Public

Total revenue: \$126 billion **Market cap:** \$196.2 billion

2017 federal contracts: \$682 million

Prior BGOV200 rank: 86

Verizon Communications Inc. is an integrated telecommunications company that provides wireline voice and data services, wireless services, Internet services and published directory information. The company also provides network services for the federal government, including business phone lines, data services, telecommunications equipment and pay phones.

Agency / Department Ranking FY 2017 contracts		
70	Department of Defense	\$420.3 million
3	Defense: Defense Information Systems Agency	\$322.9 million
88	Defense: Army	\$51.5 million
20	Justice Department	\$48.1 million
40	Homeland Security Department	\$40.5 million
81	Defense: Navy	\$34.9 million
16	Treasury Department	\$32.1 million
27	Veterans Affairs Department	\$31.7 million
46	Health and Human Services Department	\$25.9 million
17	Interior Department	\$15.9 million
35	State Department	\$11.6 million
26	Transportation Department	\$10.8 million
15	U.S. Agency for International Development	\$9.2 million
97	Defense: Air Force	\$7.3 million
33	Commerce Department	\$6.5 million
22	Labor Department	\$4.5 million
1	Legislative Branch	\$4.5 million
10	Housing and Urban Development Department	\$2.1 million
72	General Services Administration	\$1.8 million
16	Office of Personnel Management	\$1.8 million
28	Defense: U.S. Special Operations Command	\$1.8 million
46	Energy Department	\$1.7 million
7	Commodity Futures Trading Commission	\$1.7 million
11	Pension Benefit Guaranty Corporation	\$1.6 million
27	Environmental Protection Agency	\$1.4 million

Prior rank	BGOV200 change
69	↓ 1
2	1 1
84	1 4
28	† 8
40	No change
77	1 4
17	† 1
24	‡ 3
45	1 1
19	†2
29	1 6
34	† 8
12	‡ 3
90	1 7
34	† 1
24	† 2
1	No change
14	† 4
53	↓ 19
29	† 13
28	No change
52	† 6
4	‡ 3
n/a	n/a
19	† 8

Category Ranking all federal contracts	
Technology Services	#14
Training Devices	#19
Medical Services	#44
Technology Equipment	#46
Materials	#47
Engines and Aircraft Components	#53
Facilities Supplies	#63
Equipment-Related Services	#80
Facility-Related Services	#103
Knowledge-Based Services	#120

Constellis Holdings LLC

88

Headquarters: Moyock, NC United States

Type: Private

Total revenue: \$939 million

Market cap: n/a

2017 federal contracts: \$672 million

Prior BGOV200 rank: n/a

Constellis Holdings LLC operates as a holding company. The company, through its subsidiaries, provides security services, such as risk and threat assessment, threat protection, situational awareness, medical and integrated solutions, and offers training services. Constellis Holdings serves commercial and government clients worldwide.

Ageı	ncy / Department Ranking	FY 2017 contracts
4	State Department	\$323.4 million
26	Energy Department	\$141.2 million
145	Department of Defense	\$83.5 million
25	Homeland Security Department	\$78.2 million
67	Defense: Navy	\$50.7 million
24	Justice Department	\$34.1 million
77	Defense: Air Force	\$23.5 million
3	Federal Communications Commission	\$5.7 million
113	Defense: Army	\$5.4 million
17	Social Security Administration	\$5.3 million
23	Defense: U.S. Special Operations Command	\$3.9 million

Prior rank	BGOV200 change
n/a	n/a

Category Ranking all federal contracts	
Clothing, Textiles and Equipage	#11
Transportation Services	#16
Construction Services	#18
Facility-Related Services	#22
Training Devices	#24
Equipment-Related Services	#43
Knowledge-Based Services	#58
Facilities Supplies	#79

Geo Group Inc.

Headquarters: Boca Raton, FL United States

Type: Public

Total revenue: \$2.2 billion Market cap: \$2.7 billion

2017 federal contracts: \$663 million

Prior BGOV200 rank: 103

The Geo Group Inc. operates private correctional facilities located mostly in the U.S., but also in Australia, Canada, New Zealand and South Africa. The company offers educational programs, vocational training and rehabilitation therapy services.

Age	ncy / Department Ranking	FY 2017 contracts
2	Justice Department	\$362.8 million
7	Homeland Security Department	\$299.5 million

	BGOV200 change	Category Ranking all federal contracts	
1	↓1 ↑3	Facility-Related Services	# 2 4
10 13	Medical Services	#26	
		Knowledge-Based Services	#46

U.S. Department of Energy

Headquarters: Washington, DC United States

Type: Government Total revenue: n/a Market cap: n/a

2017 federal contracts: \$656 million

Prior BGOV200 rank: 181

90

The U.S. Department of Energy (DOE) is a cabinet-level agency. The department attempts to ensure the security and prosperity of the U.S. by addressing its energy, environmental and nuclear challenges through transformative science and technology solutions. The DOE also sponsors a variety of applied scientific research.

Ager	ncy / Department Ranking	FY 2017 contracts
51	Department of Defense	\$655.5 million
16	Defense: Navy	\$652.5 million
120	Defense: Army	\$3.1 million

Prior rank	BGOV200 change
93	† 42
34	† 18
123	† 3

Category Ranking all federal contracts	
Engines and Aircraft Components	#6
Facility-Related Services	#82
Knowledge-Based Services	#148

Carahsoft Technology Corp.

91

Headquarters: Reston, VA United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$648 million

Prior BGOV200 rank: 97

Carahsoft Technology Corp. is a software company. The company provides information technology solutions, offering hardware, software and support solutions to federal, state and local government agencies.

Age	ncy / Department Ranking	FY 2017 contracts
87	Department of Defense	\$337.1 million
47	Defense: Army	\$182.2 million
65	Defense: Navy	\$58.7 million
20	Defense: Defense Information Systems Agency	\$41 million
5	Agriculture Department	\$33.9 million
24	State Department	\$32 million
29	Justice Department	\$28.7 million
10	Interior Department	\$26.3 million
30	Energy Department	\$25.9 million
47	Health and Human Services Department	\$25.7 million
17	Treasury Department	\$24.3 million
30	Veterans Affairs Department	\$19.9 million
55	Homeland Security Department	\$18.9 million
82	Defense: Air Force	\$18.6 million
10	Social Security Administration	\$14.3 million
18	Defense: U.S. Special Operations Command	\$10.5 million
55	Defense: Defense Logistics Agency	\$7.8 million
52	General Services Administration	\$7.7 million
32	Commerce Department	\$7.3 million
1	U.S. Information Agency	\$6.2 million
14	Defense: Washington Headquarters Services	\$6 million
16	Labor Department	\$6 million
18	U.S. Agency for International Development	\$4.8 million
2	Executive Office of the President	\$3.4 million
41	Transportation Department	\$3.3 million

Prior rank	BGOV200 change
86	thange 11
60	†13
55	\$10
30	†10 †10
3	12
19	↓ 2 ↓5
30	†1
16	† 6
34	†4
50	†3
20	†3
28	1 2
54	1 1
69	1 13
10	No change
21	† 3
64	† 9
43	1 9
37	† 5
9	† 8
12	↓ 2
19	†3
21	†3
2	No change
51	† 10

Category Ranking all federal contracts	
Technology Equipment	#12
Medical Supplies	#16
Training Devices	#33
Technology Services	#35
Medical Services	#41
Sustainment Materials & Supplies	#44
Facilities Supplies	#70
Equipment-Related Services	#94
Knowledge-Based Services	#105
Facility-Related Services	#115

Express Scripts Holding Co.

Headquarters: Saint Louis, MO United States

Type: Public

Total revenue: \$100 billion **Market cap:** \$39.1 billion

2017 federal contracts: \$647 million

Prior BGOV200 rank: 75

92

Express Scripts Holding Co. is a full-service pharmacy benefit management and specialty managed care company serving clients in North America. The company's customers include managed care organizations, insurance carriers, third-party administrators, employers and union-sponsored benefit plans.

Age	ncy / Department Ranking	FY 2017 contracts
52	Department of Defense	\$641.7 million
4	Defense: Defense Health Agency	\$640.3 million
53	Veterans Affairs Department	\$2.4 million
83	Homeland Security Department	\$1.9 million

Prior rank	BGOV200 change
44	↓ 8
4	No change
66	† 13
89	† 6

Category Ranking all federal contracts	
Medical Services	#5
Medical Supplies	#15
Technology Equipment	#79
Facilities Supplies	#85
Technology Services	#109
Knowledge-Based Services	#147

Serco Group Plc

93

Headquarters: Hook, United Kingdom

Type: Public

Total revenue: \$3.8 billion **Market cap:** \$1.4 billion

2017 federal contracts: \$646 million

Prior BGOV200 rank: 88

Serco Group Plc provides outsourcing services to governments, international agencies and companies worldwide. The company manages facilities, projects, and information technology systems. Serco runs scientific establishments, provides critical information to manage traffic, maintains buildings and operates railways.

Age	ncy / Department Ranking	FY 2017 contracts
11	Health and Human Services Department	\$333.8 million
103	Department of Defense	\$266.3 million
33	Defense: Navy	\$250.9 million
18	Transportation Department	\$34 million
20	Commerce Department	\$17.1 million
54	Defense: Defense Logistics Agency	\$8.6 million
50	General Services Administration	\$8.4 million
112	Defense: Army	\$5.5 million
101	Defense: Air Force	\$4.3 million
3	Legislative Branch	\$1.6 million

Prior rank	BGOV200 change
18	† 7
73	1 30
33	No change
17	1 1
24	† 4
49	1 5
50	No change
76	↓36
95	1 6
5	†2

Category Ranking all federal contracts	
Knowledge-Based Services	#21
Transportation Services	#21
Weapons and Ammunition	#28
Technology Services	#39
Logistics Services	#42
Technology Equipment	#50
Equipment-Related Services	#60
Facility-Related Services	#65
Facilities Supplies	#93
Research and Development	#98

FedEx Corp.

94

Headquarters: Memphis, TN United States

Type: Public

Total revenue: \$60.3 billion **Market cap:** \$63.5 billion

2017 federal contracts: \$620 million

Prior BGOV200 rank: 72

FedEx Corp. delivers packages and freight to multiple countries and territories through an integrated global network. The company provides worldwide express delivery; ground small-parcel delivery; less-than-truckload freight delivery; supply chain management services; customs-brokerage services; and trade facilitation and electronic commerce solutions.

Age	ncy / Department Ranking	FY 2017 contracts
57	Department of Defense	\$594 million
2	Defense: U.S. Transportation Command	\$588.8 million
45	Justice Department	\$7.2 million
41	Veterans Affairs Department	\$6.9 million
72	Homeland Security Department	\$6.8 million
116	Defense: Army	\$4.1 million
82	Health and Human Services Department	\$2.2 million
36	Agriculture Department	\$1.7 million

Prior rank	BGOV200 change
55	1 2
1	<u></u> 11
18	↓27
9	↓32
75	† 3
124	† 8
93	† 11
27	1 9

Category Ranking all federal contracts	
Miscellaneous Supplies	#2
Transportation Services	#3
Materials	#20
Construction Services	#30
Medical Supplies	#35
Logistics Services	#47
Facilities Supplies	#62
Equipment-Related Services	#87
Knowledge-Based Services	#102
Technology Services	#119
Facility-Related Services	#131

Stanford University

95

Headquarters: Stanford, CA United States

Type: University

Total revenue: \$5.6 billion

Market cap: n/a

2017 federal contracts: \$604 million

Prior BGOV200 rank: 92

Stanford University provides degrees in both undergraduate and graduate curricula. The university offers programs in business, earth sciences, education, engineering, humanities and sciences, law and medicine.

Age	ncy / Department Ranking	FY 2017 contracts
15	Energy Department	\$576.5 million
41	National Aeronautics and Space Administration	\$12.8 million
74	Homeland Security Department	\$6 million
45	Veterans Affairs Department	\$3.8 million
165	Department of Defense	\$2.7 million
80	Health and Human Services Department	\$2.4 million
115	Defense: Navy	\$1.6 million

Prior	BGOV200
rank	change
15	No change
41	No change
120	† 46
45	No change
159	1 6
66	1 14
106	1 9

Category Ranking all federal contracts	
Facility-Related Services	#18
Medical Services	#20
Medical Supplies	#36
Facilities Supplies	#56
Research and Development	#61
Equipment-Related Services	#69
Technology Services	#116
Knowledge-Based Services	#134

Austal Ltd.

96

Headquarters: Henderson, WA Australia

Type: Public

Total revenue: \$986.7 million **Market cap:** \$469.4 million

2017 federal contracts: \$603 million

Prior BGOV200 rank: 67

Austal Ltd. is an emerging global defense prime contractor. The company supplies vessel platforms such as the Littoral Combat Ship and the Joint High Speed Vessel to the U.S. Navy, and an extensive range of patrol and auxiliary vessels to defense forces worldwide.

Age	ncy / Department Ranking	FY 2017 contracts
55	Department of Defense	\$603 million
19	Defense: Navy	\$602.9 million

Prior rank	BGOV200 change
39	↓ 16
12	1 7

Category Ranking all federal contracts	
Support Ships and Small Crafts	#3
Ships and Submarines	#4
Equipment-Related Services	#36
Sustainment Materials & Supplies	#49
Engines and Aircraft Components	#50
Knowledge-Based Services	#104
Technology Equipment	#106
Technology Services	#115

Patriot Team

Headquarters: Tulsa, OK United States

Type: Private Total revenue: n/a Market cap: n/a

2017 federal contracts: \$597 million

Prior BGOV200 rank: 100

Patriot Team operates in the aviation industry. The company provides international airlift services and is a joint venture between Omni Air International, ABX Air, United Continental Holdings, Sky Lease I and Southern Air.

Age	ncy / Department Ranking	FY 2017 contracts		BGOV200 change
1	Defense: U.S. Transportation Command	\$596.6 million	2	† 1
56	Department of Defense	\$596.6 million	56	No change

	BGOV200 change	Category all federa
2	† 1	Transpor
56	No change	Services

y Ranking al contracts rtation

Anham FZCO

98

Headquarters: Dubai, United Arab Emirates

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$579 million

Prior BGOV200 rank: 111

Anham FZCO provides special trade contracting services such as project management, logistics, supply chain solutions, warehousing, fleet and asset management and maintenance, and facilities and life support.

Age	ncy / Department Ranking	FY 2017 contracts
7	Defense: Defense Logistics Agency	\$579.3 million
58	Department of Defense	\$579.3 million

Prior rank	BGOV200 change
7	No change
62	† 4

Category Ranking all federal contracts	
Subsistence (Food)	#1
Transportation Services	#33

Tetra Tech Inc.

99

Headquarters: Pasadena, CA United States

Type: Public

Total revenue: \$2 billion **Market cap:** \$2.8 billion

2017 federal contracts: \$567 million

Prior BGOV200 rank: 78

Tetra Tech Inc. provides specialized management consulting and technical services primarily in resource management, infrastructure and communications. The company's clients include a diverse base of public- and private-sector organizations.

Agei	ncy / Department Ranking	FY 2017 contracts
3	U.S. Agency for International Development	\$303.1 million
134	Department of Defense	\$125.9 million
66	Defense: Navy	\$54.1 million
87	Defense: Army	\$51.9 million
12	Transportation Department	\$49.7 million
5	Environmental Protection Agency	\$32.5 million
25	State Department	\$31.5 million
90	Defense: Air Force	\$13.6 million
70	Homeland Security Department	\$7 million
9	Defense: U.S. Army Corps of Engineers - Civil Program	\$5.9 million
2	Millennium Challenge Corporation	\$5.4 million
51	National Aeronautics and Space Administration	\$4.6 million
26	Agriculture Department	\$3.7 million
27	Labor Department	\$1.6 million
50	Energy Department	\$1.2 million

Prior rank	
118	1 16
66	No change
70	↓ 17
15	† 3
3	1 2
33	† 8
81	1 9
77	† 7
6	1 3
2	No change
44	1 7
22	1 4
26	1 1
43	1 7

Category Ranking all federal contracts	
Knowledge-Based Services	#19
Construction Services	#33
Facility-Related Services	#52
Equipment-Related Services	#65
Facilities Supplies	#69
Research and Development	#87
Technology Services	#97

Day & Zimmermann Group Inc.

100

Headquarters: Philadelphia, PA United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$555 million

Prior BGOV200 rank: 135

The Day & Zimmermann Group Inc. provides diversified commercial services. The company offers architecture, engineering, procurement, maintenance, staffing, defense and construction services.

Age	ncy / Department Ranking	FY 2017 contracts
84	Department of Defense	\$348.2 million
30	Defense: Army	\$298.4 million
8	State Department	\$205.4 million
83	Defense: Navy	\$33.2 million
85	Defense: Air Force	\$15.8 million
48	Energy Department	\$1.5 million

Prior	BGOV200
rank	change
101	† 17
34	† 4
8	No change
105	† 22
n/a	n/a
n/a	n/a

Category Ranking all federal contracts	
Weapons and Ammunition	#11
Equipment-Related Services	#26
Facility-Related Services	#53
Knowledge-Based Services	#53
Research and Development	#91

Hensel Phelps Construction Co.

101

Headquarters: Greeley, CO United States

Type: Private

Total revenue: \$3.1 billion

Market cap: n/a

2017 federal contracts: \$554 million

Prior BGOV200 rank: 195

Hensel Phelps Construction Co. provides construction and engineering services. The company offers construction and renovation of commercial and government buildings; work procurement; safety, scheduling, accounting; and other preconstruction services.

Age	ncy / Department Ranking	FY 2017 contracts
93	Department of Defense	\$302.6 million
10	General Services Administration	\$202 million
49	Defense: Army	\$169.2 million
47	Defense: Navy	\$131.1 million
1	Smithsonian Institution	\$33.6 million
23	Commerce Department	\$13.4 million
12	Defense: U.S. Army Corps of Engineers - Civil Program	\$2.2 million
27	Social Security Administration	\$1.2 million

Prior rank	BGOV200 change
119	†26
39	†29
53 109	†4 • ()
7	†62 †6
4	119
-	•
4	18
19	↓ 8

Category Ranking all federal contracts Construction Services	#4
Sustainment Materials & Supplies	#57
Facility-Related Services	#62

Brookhaven Science Associates LLC

102

Headquarters: Upton, NY United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$538 million

Prior BGOV200 rank: 96

Brookhaven Science Associates LLC is a partnership between Stony Brook University and Battelle Memorial Institute. The company manages and operates Brookhaven National Laboratory.

Agency / Department Ranking

17 Energy Department

FY 2017 contracts \$538.4 million Prior BGOV200 rank change 16 \$\frac{1}{4}\$

Category Ranking all federal contracts Facility-Related Services

#20

Interpublic Group of Companies Inc.

103

Headquarters: New York, NY United States

Type: Public

Total revenue: \$7.8 billion **Market cap:** \$8.9 billion

2017 federal contracts: \$535 million

Prior BGOV200 rank: 170

The Interpublic Group of Companies Inc. is an organization of advertising agencies and marketing service companies. The organization operates globally in the sectors of advertising, independent media buying, direct marketing, health-care communications, interactive consulting services, marketing research, promotions, experiential marketing and public relations.

Agency / Department Ranking		FY 2017 contracts
96	Department of Defense	\$298.5 million
32	Defense: Army	\$282 million
20	Health and Human Services Department	\$229 million
1	Defense: Defense Human Resources Activity	\$16.7 million
81	Homeland Security Department	\$2.8 million
16	Education Department	\$2.2 million
25	U.S. Agency for International Development	\$1.1 million

Prior rank	BGOV200 change
108	† 12
43	† 11
32	† 12
1	No change
80	1 1
19	† 3
28	† 3

Category Ranking all federal contracts	
Technology Services	#25
Knowledge-Based Services	#35
Technology Equipment	#103

Confederated Salish & Kootenai Tribes

104

Headquarters: Pablo, MT United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$532 million

Prior BGOV200 rank: 2,553

Confederated Salish and Kootenai Tribes (CSKT) operates as a non-profit organization.

The Organization offers tribal health and economic development, disaster emergency, and transportation services to tribal people. CSKT serves communities in the State of Montana.

Ageı	ncy / Department Ranking	FY 2017 contracts
61	Department of Defense	\$525.8 million
13	Defense: Air Force	\$525.1 million
15	Labor Department	\$6.6 million
127	Defense: Army	\$1 million

Prior rank	BGOV200 change
156	† 95
79	† 66
27	† 12
141	† 14

Category Ranking		
all federal contracts		
Logistics Services	#7	
Knowledge-Based Services	#40	
Facilities Supplies	#48	
Facility-Related Services	#84	
Research and Development	#88	

Mythics Inc.

105

Headquarters: Virginia Beach, VA United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$532 million

Prior BGOV200 rank: 105

Mythics Inc. provides full-range end-to-end information system solutions. The company's services include professional services, financing, support and training.

Age	FY 2017 contracts	
129	Department of Defense	\$150.6 million
15	Homeland Security Department	\$127 million
23	Veterans Affairs Department	\$54.5 million
86	Defense: Army	\$52.8 million
64	Defense: Air Force	\$46.9 million
23	State Department	\$32.4 million
13	Commerce Department	\$32 million
29	General Services Administration	\$27.8 million
44	Health and Human Services Department	\$27.4 million
11	Interior Department	\$24 million
26	Defense: Defense Information Systems Agency	\$23.4 million
49	Defense: Defense Logistics Agency	\$13.5 million
22	Treasury Department	\$12.1 million
8	Office of Personnel Management	\$7.7 million
3	Defense: Defense Human Resources Activity	\$6.6 million
16	Social Security Administration	\$5.5 million
38	Energy Department	\$5.4 million
23	Agriculture Department	\$4.7 million
7	Housing and Urban Development Department	\$3.3 million
19	Defense: Defense Threat Reduction Agency	\$3.1 million
8	Pension Benefit Guaranty Corporation	\$2.4 million
48	Transportation Department	\$2.1 million
21	U.S. Agency for International Development	\$1.9 million
18	Education Department	\$1.9 million
8	National Archives and Records Administration	\$1.7 million

Prior	BGOV200
rank	change
126	1 3
11	↓ 4
29	† 6
73	1 13
83	† 19
14	1 9
28	† 15
40	† 11
44	No change
10	1 1
42	† 16
43	1 6
22	No change
10	† 2
5	† 2
31	† 15
37	1 1
44	† 21
8	† 1
25	† 6
n/a	n/a
55	† 7
n/a	n/a
11	1 7
7	1 1

Category Ranking all federal contracts	
Technology Equipment	#19
Technology Services	#2 6
Sustainment Materials & Supplies	#30
Training Devices	#31
Logistics Services	#54
Facilities Supplies	#77
Knowledge-Based Services	#115

Coins 'N Things Inc.

106

Headquarters: Bridgewater, MA United State

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$529 million

Prior BGOV200 rank: 70

Coins 'N Things Inc. is a wholesaler. The company provides precious metals such as silver, gold and platinum to customers throughout the U.S., Canada and Mexico.

Agency / Department Ranking

Treasury Department

FY 2017 contracts \$529.1 million Prior BGOV200rank change1 No change

Category Ranking
all federal contracts
Materials

Corrections Corp. of America

107

Headquarters: Nashville, TN United States

Type: Public

Total revenue: \$1.7 billion **Market cap:** \$2.4 billion

2017 federal contracts: \$527 million

Prior BGOV200 rank: 159

Corrections Corporation of America provides corrections services to governmental agencies. The company owns correctional facilities in the U.S. and the U.K. Services include design, construction, ownership, renovation and management of new or existing jails and prisons, as well as long-distance inmate transportation services.

Ager	ncy / Department Ranking	FY 2017 contracts
1	Justice Department	\$392.2 million
14	Homeland Security Department	\$135 million

Prior rank	BGOV200 change
2	† 1
17	† 3

Category Ranking all federal contracts	
Facility-Related Services	#34
Knowledge-Based Services	#49
Research and Development	#65

Iron Bow Technologies, LLC

108

Headquarters: Chantilly, VA United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$521 million

Prior BGOV200 rank: 110

Iron Bow Technologies, LLC provides IT solutions. The company offers government, nonprofit, health care, education and legal industries. Iron Bow Technologies serves U.S. customers.

Agen	cy / Department Ranking	FY 2017 contracts
102	Department of Defense	\$266.8 million
55	Defense: Army	\$149 million
42	Defense: Air Force	\$103.1 million
18	Veterans Affairs Department	\$72.8 million
14	Justice Department	\$71.2 million
47	Homeland Security Department	\$31.3 million
18	Treasury Department	\$22.9 million
13	Social Security Administration	\$10.9 million
26	Commerce Department	\$10.8 million
48	General Services Administration	\$8.8 million
67	Health and Human Services Department	\$7.6 million
17	Labor Department	\$5.5 million
44	Defense: Defense Information Systems Agency	\$4.7 million
61	Defense: Defense Logistics Agency	\$4.7 million
23	Defense: Defense Health Agency	\$3.4 million
3	Smithsonian Institution	\$2.7 million
2	Legislative Branch	\$2 million
50	Transportation Department	\$1.9 million
114	Defense: Navy	\$1.6 million
47	Energy Department	\$1.6 million
51	State Department	\$1.5 million

Prior rank	BGOV200 change
103	† 1
58	† 3
47	† 5
16	1 2
17	† 3
46	1 1
16	1 2
22	† 9
35	† 9
49	† 1
48	1 19
45	† 28
53	† 9
57	↓ 4
25	† 2
5	†2
7	† 5
49	1 1
120	† 6
57	† 10
55	† 4

Category Ranking all federal contracts	
Medical Supplies	#11
Clothing, Textiles and Equipage	#16
Technology Equipment	#16
Training Devices	#25
Sustainment Materials & Supplies	#26
Medical Services	#33
Facilities Supplies	#45
Engines and Aircraft Components	#56
Technology Services	#63
Equipment-Related Services	#84
Facility-Related Services	#85
Knowledge-Based Services	#107

World Wide Technology Holding Co.

109

Headquarters: Saint Louis, MO United States

Type: Private

Total revenue: \$7.4 billion

Market cap: n/a

2017 federal contracts: \$512 million

Prior BGOV200 rank: 95

World Wide Technology Holding Co. Inc. operates as a holding company. The company, through its subsidiaries, offers information technology, professional services, unified communications, wireless and advanced technology center products.

Ageı	ncy / Department Ranking	FY 2017 contracts
74	Department of Defense	\$384.8 million
52	Defense: Army	\$164.5 million
38	Defense: Air Force	\$126.9 million
9	Justice Department	\$108.7 million
17	Defense: Defense Information Systems Agency	\$47.6 million
87	Defense: Navy	\$29 million
17	Defense: Defense Health Agency	\$8.6 million
28	Interior Department	\$5.1 million
76	Health and Human Services Department	\$3.8 million
2	Defense: Defense Commissary Agency	\$3.4 million
70	Defense: Defense Logistics Agency	\$2.4 million
71	General Services Administration	\$2 million
12	Pension Benefit Guaranty Corporation	\$1.6 million
16	Defense: U.S. Army Corps of Engineers - Civil Program	\$1.5 million
14	Securities and Exchange Commission	\$1.4 million
50	Treasury Department	\$1.2 million

Prior rank	BGOV200 change
65	1 9
39	1 13
40	†2
15	† 6
14	1 3
61	↓26
29	† 12
46	† 18
76	No change
1	1 1
68	1 2
55	1 16
n/a	n/a
16	No change
18	† 4
21	↓29

Category Ranking all federal contracts	
Sustainment Materials & Supplies	#10
Technology Equipment	#17
Facilities Supplies	#26
Weapons and Ammunition	#34
Technology Services	#45
Equipment-Related Services	#79
Research and Development	#95
Facility-Related Services	#125
Knowledge-Based Services	#127

Unisys Corp.

110

Headquarters: Blue Bell, PA United States

Type: Public

Total revenue: \$2.7 billion **Market cap:** \$539.3 million

2017 federal contracts: \$501 million

Prior BGOV200 rank: 104

Unisys Corp. is a worldwide information technology services and solutions company. The company's services include systems integration, outsourcing, infrastructure, server technology and consulting. The company primarily serves the financial services, public-sector, communications, transportation, commercial and media markets.

Agency / Department Ranking		FY 2017 contracts
5	Homeland Security Department	\$310.4 million
147	Department of Defense	\$65.5 million
13	Treasury Department	\$61 million
21	Defense: Defense Information Systems Agency	\$38.7 million
30	General Services Administration	\$27 million
97	Defense: Army	\$22.1 million
13	Agriculture Department	\$13.4 million
21	Interior Department	\$10.1 million
47	National Aeronautics and Space Administration	\$5.7 million
38	Commerce Department	\$4 million
109	Defense: Navy	\$2.7 million
5	National Archives and Records Administration	\$2.1 million
24	Defense: Washington Headquarters Services	\$1.6 million
70	Justice Department	\$1.3 million
6	Consumer Financial Protection Bureau	\$1.1 million

Prior rank	BGOV200 change
6	† 1
142	1 5
11	1 2
20	1 1
28	↓2
103	† 6
5	\$8
25	† 4
45	1 2
23	1 15
127	† 18
13	† 8
23	1 1
24	↓46
7	† 1

Category Ranking all federal contracts	
Technology Services	#18
Technology Equipment	#45
Knowledge-Based Services	#100
Research and Development	#100

Afognak Native Corp.

Headquarters: Kodiak, AK United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$495 million

Prior BGOV200 rank: 109

Afognak Native Corp. is a program development company. The company provides construction, facilities maintenance and professional services while meeting economic, social and cultural obligations to its shareholders.

Agency / Department Ranking		FY 2017 contracts
119	Department of Defense	\$234.9 million
68	Defense: Army	\$100 million
2	Labor Department	\$97.6 million
57	Defense: Navy	\$85.8 million
15	State Department	\$70.3 million
37	Homeland Security Department	\$45.5 million
68	Defense: Air Force	\$41.9 million
38	National Aeronautics and Space Administration	\$17.5 million
35	Energy Department	\$10.9 million
46	Justice Department	\$6.8 million
24	Agriculture Department	\$4.7 million
47	Defense: Defense Information Systems Agency	\$3.7 million
79	Health and Human Services Department	\$2.8 million
3	Defense: Department of Defense Education Activity	\$1.9 million
30	Environmental Protection Agency	\$1.3 million
26	Defense: Washington Headquarters Services	\$1.3 million
75	General Services Administration	\$1.2 million

Prior rank	BGOV200 change
97	1 22
64	1 4
4	† 2
53	↓ 4
11	↓ 4
41	† 4
59	↓ 9
38	No change
29	1 6
44	1 2
26	† 2
45	1 2
91	† 12
2	1 1
31	† 1
6	1 20
64	1 11

Category Ranking all federal contracts	
Construction Services	#15
Medical Services	#18
Transportation Services	#22
Logistics Services	#23
Engines and Aircraft Components	#37
Facilities Supplies	#37
Facility-Related Services	#43
Equipment-Related Services	#57
Knowledge-Based Services	#63
Technology Services	#65
Technology Equipment	#87

Andeavor

112

Headquarters: San Antonio, TX United States

Type: Public

Total revenue: \$34.9 billion **Market cap:** \$17.3 billion

2017 federal contracts: \$491 million

Prior BGOV200 rank: 333

Andeavor refines and markets petroleum products. The Company operates refineries, as well as a network of retail and refueling stations. Andeavor also provides gasoline and diesel transporting services. Andeavor serves customers in the United States.

Age	ncy / Department Ranking	FY 2017 contracts
64	Department of Defense	\$491.1 million
12	Defense: Defense Logistics Agency	\$490.8 million

BGOV200 change
† 59
† 12

Category Ranking all federal contracts	
Fuel	#3
Construction Services	#35
Materials	#39

Chugach Alaska Corp.

113

Headquarters: Anchorage, AK United States

Type: Private

Total revenue: \$758.4 million

Market cap: n/a

2017 federal contracts: \$491 million

Prior BGOV200 rank: 112

Chugach Alaska Corp. provides business services.
The company offers base operations, facilities
maintenance, general construction and construction
management, information technology,
telecommunications and employment services.

Age	ncy / Department Ranking	FY 2017 contracts
76	Department of Defense	\$377.6 million
41	Defense: Navy	\$173 million
61	Defense: Army	\$129.1 million
54	Defense: Air Force	\$74.7 million
4	Labor Department	\$58.4 million
30	National Aeronautics and Space Administration	\$38 million
71	Homeland Security Department	\$7 million
30	Interior Department	\$5.1 million
77	Health and Human Services Department	\$3.6 million
49	Commerce Department	\$1.1 million

Prior rank	BGOV200 change
72	1 4
41	No change
61	No change
50	↓ 4
3	1 1
29	1 1
70	1 1
32	† 2
74	‡ 3
50	† 1

Category Ranking all federal contracts	
Construction Services	#20
Logistics Services	#29
Facility-Related Services	#30
Facilities Supplies	#51
Research and Development	#51
Equipment-Related Services	#52
Engines and Aircraft Components	#55
Technology Services	#70
Knowledge-Based Services	#91
Technology Equipment	#94

Aerojet Rocketdyne Holdings Inc.

114

Headquarters: El Segundo, CA United States

Type: Public

Total revenue: \$1.8 billion **Market cap:** \$2.1 billion

2017 federal contracts: \$489 million

Prior BGOV200 rank: 116

Aerojet Rocketdyne Holdings Inc. operates as a holding company. The company, through its subsidiaries, develops and manufactures propulsion systems for defense and space applications, as well as armaments for precision tactical and long-range weapon systems applications. Aerojet Rocketdyne Holdings also provides real estate services, including entitlement, sale and leasing.

Ager	ncy / Department Ranking	FY 2017 contracts
11	National Aeronautics and Space Administration	\$348.9 million
132	Department of Defense	\$137.2 million
41	Defense: Air Force	\$117 million
14	Defense: Defense Advanced Research Projects Agency	\$10.5 million
115	Defense: Army	\$4.4 million
21	Defense: Missile Defense Agency	\$3.8 million
43	Energy Department	\$2.6 million
113	Defense: Navy	\$1.8 million

Prior rank	BGOV200 change
16	† 5
115	↓ 17
32	1 9
28	† 14
101	↓ 14
26	† 5
42	1 1
116	† 3

Category Ranking all federal contracts	
Research and Development	#20
Engines and Aircraft Components	#23
Weapons and Ammunition	#26
Sustainment Materials & Supplies	#43
Equipment-Related	#68

CenturyLink Inc.

115

Headquarters: Monroe, LA United States

Type: Public

Total revenue: \$17.6 billion **Market cap:** \$18.6 billion

2017 federal contracts: \$472 million

Prior BGOV200 rank: 232

CenturyLink Inc. is an integrated communications company that provides communications services including voice, local and long-distance; network access; private line (including special access); public access; broadband; data; managed hosting (including cloud hosting); colocation; and wireless and video services.

Age	FY 2017 contracts	
80	Department of Defense	\$364.4 million
2	Defense: Defense Information Systems Agency	\$350.7 million
17	Veterans Affairs Department	\$72.9 million
33	Treasury Department	\$7.7 million
103	Defense: Navy	\$7.4 million
58	General Services Administration	\$5.9 million
114	Defense: Army	\$5.4 million
72	Health and Human Services Department	\$5.4 million
1	Small Business Administration	\$2.6 million
3	U.S. Information Agency	\$1.5 million
3	Railroad Retirement Board	\$1.5 million
2	National Labor Relations Board	\$1.4 million
66	Justice Department	\$1.4 million
3	Federal Election Commission	\$1.3 million
60	Interior Department	\$1.1 million

Prior rank	BGOV200 change
135	† 55
13	† 11
17	No change
37	† 4
104	† 1
45	1 13
117	† 3
79	† 7
1	No change
12	† 9
3	No change
2	No change
75	† 9
2	1 1
71	† 11

Category Ranking all federal contracts	
Technology Services	#17
Medical Supplies	#37
Facilities Supplies	#59
Technology Equipment	#83
Equipment-Related Services	#92
Facility-Related Services	#105
Knowledge-Based Services	#123

National Security Technologies LLC

116

Headquarters: Las Vegas, NV United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$467 million

Prior BGOV200 rank: 98

National Security Technologies LLC monitors nuclear stockpiles and national security issues and manages nuclear operations at the Nevada National Security Site and its related facilities and laboratories for the Energy Department and the National Nuclear Security Administration.

Agency / Department Ranking

18 Energy Department

FY 2017 contracts \$467.5 million Prior BGOV200 rank change 17 \$\frac{1}{4}1\$

Category Ranking all federal contracts

Facility-Related Services

#23

Equipment-Related Services

#82

Canadian Commercial Corp.

117

Headquarters: Ottawa, ON Canada

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$457 million

Prior BGOV200 rank: 106

Canadian Commercial Corp. was founded in 1946. The company's line of business includes the administration of general economic programs. The company serves as a prime contractor for Canadian companies doing business with the U.S. military.

Age	ncy / Department Ranking	FY 2017 contracts
66	Department of Defense	\$456.2 million
42	Defense: Army	\$207.1 million
44	Defense: Air Force	\$95.8 million
32	Defense: Defense Logistics Agency	\$86.3 million
62	Defense: Navy	\$67.1 million
11	Defense: U.S. Army Corps of Engineers - Civil Program	\$3.4 million

Prior	BGOV200
rank	change
58	↓ 8
38	1 4
42	↓2
29	1 3
45	↓ 17
n/a	n/a

Category Ranking all federal contracts	
Clothing, Textiles and Equipage	#3
Land Vehicles	#8
Materials	#8
Sustainment Materials & Supplies	#8
Fuel	#10
Medical Supplies	#14
Transportation Services	#15
Weapons and Ammunition	#16
Aircraft	#17
Facilities Supplies	#21
Engines and Aircraft Components	#22
Training Devices	#34
Technology Equipment	#44
Equipment-Related Services	#49
Technology Services	#64

Ford Motor Co.

118

Headquarters: Dearborn, MI United States

Type: Public

Total revenue: \$156.7 billion **Market cap:** \$45.6 billion

2017 federal contracts: \$450 million

Prior BGOV200 rank: 115

Ford Motor Co. designs, manufactures, and services cars and trucks. The company also provides vehicle-related financing, leasing and insurance through its subsidiary.

Agency / Department Ranking

3 General Services Administration

FY 2017 contracts \$448.6 million Prior BGOV200 rank change 2 11

Category Ranking
all federal contracts

Land Vehicles #5

Transportation
Services #41

Facilities Supplies #73

Equipment-Related Services #83

Research and Development #96

Securitas AB

119

Headquarters: Stockholm, Sweden

Type: Public

Total revenue: \$10.8 billion **Market cap:** \$6.2 billion

2017 federal contracts: \$440 million

Prior BGOV200 rank: 125

Securitas AB sells products and services for the protection of homes, work places and community. The company's services include specialized guarding and mobile services, monitoring, and consulting and investigations.

Age	ncy / Department Ranking	FY 2017 contracts
3	Homeland Security Department	\$361.5 million
3	Office of Personnel Management	\$30.5 million
49	Health and Human Services Department	\$21.3 million
154	Department of Defense	\$15.1 million
89	Defense: Air Force	\$13.6 million
48	Justice Department	\$5.7 million
65	General Services Administration	\$3.6 million
33	Defense: U.S. Special Operations Command	\$1.2 million
12	National Archives and Records Administration	\$1 million

Prior rank	BGOV200 change
3	No change
17	† 14
49	No change
151	‡ 3
80	↓ 9
72	† 24
65	No change
n/a	n/a
6	1 6

Category Ranking all federal contracts	
Facility-Related Services	#27
Knowledge-Based Services	#88
Technology Equipment	#111
Technology Services	#123

Cubic Corp.

120

Headquarters: San Diego, CA United States

Type: Public

Total revenue: \$1.4 billion **Market cap:** \$1.7 billion

2017 federal contracts: \$438 million

Prior BGOV200 rank: 117

Cubic Corp. provides instrumented air and ground combat training systems, battle command training and simulation support for military forces. The company also produces avionics, data links and communications products. Cubic's transportation group provides intermodal ticketing systems for public transit projects worldwide.

Agency / Department Ranking		FY 2017 contracts
67	Department of Defense	\$437.5 million
44	Defense: Army	\$199 million
44	Defense: Navy	\$139.1 million
70	Defense: Air Force	\$37.8 million
7	Defense: Defense Threat Reduction Agency	\$26.3 million
50	Defense: Defense Logistics Agency	\$12.9 million
17	Defense: U.S. Special Operations Command	\$11.8 million
36	Defense: Defense Information Systems Agency	\$10.6 million

Prior rank	BGOV200 change No change
35	1 9
49	† 5
66	1 4
7	No change
53	† 3
15	↓2
38	† 2

Category Ranking all federal contracts	
Training Devices	#6
Equipment-Related Services	#23
Technology Equipment	#36
Research and Development	#52
Sustainment Materials & Supplies	#58
Engines and Aircraft Components	#59
Knowledge-Based Services	#61
acilities Supplies	#75
Technology Services	#80
Facility-Related Services	#81

Westat Inc.

121

Headquarters: Rockville, MD United States

Type: Private

Total revenue: \$509.8 million

Market cap: n/a

2017 federal contracts: \$427 million

Prior BGOV200 rank: 120

Westat, Inc. provides research services to businesses and government agencies. The Company offers statistical survey research, study design and analysis, research methodologies, survey data collection, information technology, web evaluation, and design services. Westat conducts studies on health conditions, medical expenditures, employment, earnings, science, and technology worldwide.

Agency / Department Ranking		FY 2017 contracts
15	Health and Human Services Department	\$280.9 million
3	Education Department	\$105.1 million
10	Agriculture Department	\$17.2 million
15	Social Security Administration	\$8.7 million
43	Treasury Department	\$2.7 million
11	National Science Foundation	\$2.7 million
44	Transportation Department	\$2.7 million
45	Commerce Department	\$1.4 million
17	Office of Personnel Management	\$1.4 million
89	Homeland Security Department	\$1.1 million

Prior rank	BGOV200 change
19	† 4
5	†2
11	† 1
4	1 11
48	† 5
13	† 2
20	↓24
48	† 3
16	1 1
93	† 4

Category Ranking all federal contracts	
Medical Services	#21
Research and Development	#34
Knowledge-Based Services	#36
Technology Services	#91
Technology Equipment	#107
Facility-Related Services	#117

Research Triangle Institute

122

Headquarters: Research Triangle Park, NC United States

Type: Private

Total revenue: \$972.2 million

Market cap: n/a

2017 federal contracts: \$426 million

Prior BGOV200 rank:

Research Triangle Institute (RTI) operates as a nonprofit research organization. The company provides drug discovery and development, education and training research, survey and statistics research, and technical advice to governments, pharmaceutical and education sectors.

Ager	ncy / Department Ranking	FY 2017 contracts
19	Health and Human Services Department	\$235.9 million
5	U.S. Agency for International Development	\$125.8 million
6	Education Department	\$36.9 million
10	Environmental Protection Agency	\$13.2 million
159	Department of Defense	\$5.3 million
8	National Science Foundation	\$3.9 million
117	Defense: Army	\$3.7 million
105	Defense: Air Force	\$1.4 million

Prior	BGOV200
rank	change
14	1 5
4	1 1
8	†2
9	Ţ1
160	† 1
6	1 2
114	‡ 3
113	† 8

Category Ranking all federal contracts	
Knowledge-Based Services	#23
Medical Supplies	#38
Research and Development	#55
Technology Services	#78
Facility-Related Services	#91

Alliance for Sustainable Energy LLC

123

Headquarters: Golden, CO United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$426 million

Prior BGOV200 rank: 127

Alliance for Sustainable Energy LLC is a partnership between Battelle Memorial Institute and MRIGlobal. The company manages and operates the National Renewable Energy Laboratory, under contract to the Energy Department.

Agency / Department Ranking

19 Energy Department

FY 2017 contracts \$425.5 million Prior BGOV200 rank change
19 No change

Category Ranking all federal contracts Facility-Related Service

#25

Siemens AG

124

Headquarters: Munich, Germany

Type: Public

Total revenue: \$91.7 billion **Market cap:** \$108.8 billion

2017 federal contracts: \$425 million

Prior BGOV200 rank: 121

Siemens AG is an engineering and manufacturing company. The company focuses on three major business sectors: industrial, energy and health care. Siemens AG provides engineering solutions in automation and control, power, transportation, medical, information and communication, and lighting.

Ager	ncy / Department Ranking	FY 2017 contracts
117	Department of Defense	\$240.1 million
13	Veterans Affairs Department	\$138.8 million
59	Defense: Army	\$130.7 million
40	Defense: Defense Logistics Agency	\$50.5 million
73	Defense: Air Force	\$30.3 million
90	Defense: Navy	\$25.6 million
50	Health and Human Services Department	\$20.9 million
54	General Services Administration	\$7.2 million
31	Interior Department	\$5.1 million
28	Agriculture Department	\$3.2 million
30	Defense: Defense Health Agency	\$1.5 million
65	Justice Department	\$1.4 million
86	Homeland Security Department	\$1.4 million
47	Commerce Department	\$1.4 million

Prior rank	BGOV200 change
122	† 5
10	1 3
81	† 22
38	1 2
76	† 3
89	1 1
54	† 4
54	No change
38	† 7
37	† 9
30	No change
13	1 52
90	† 4
54	† 7

Category Ranking all federal contracts	
Medical Supplies	#9
Sustainment Materials & Supplies	#12
Medical Services	#16
Facilities Supplies	#20
Materials	#25
Weapons and Ammunition	#33
Construction Services	#34
Engines and Aircraft Components	#40
Equipment-Related Services	#41
Technology Equipment	#52
Technology Services	#55
Facility-Related Services	#66
Research and Development	#70
Knowledge-Based Services	#80

J&J Maintenance Inc.

125

Headquarters: Austin, TX United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$420 million

Prior BGOV200 rank: 198

J&J Maintenance, Inc. provides contract operations and maintenance services. The Company offers unscheduled, predictive, and preventative maintenance services, as well as facility support equipment such as chillers, utility systems, gas mains, elevators, and boilers. J&J Maintenance conducts business operations worldwide.

Age	ncy / Department Ranking	FY 2017 contracts
79	Department of Defense	\$367.2 million
41	Defense: Army	\$209.8 million
2	Defense: U.S. Army Corps of Engineers - Civil Program	\$155.8 million
21	General Services Administration	\$52.7 million
116	Defense: Navy	\$1.6 million

Prior rank 110	BGOV200 change †31
52	† 111
2	No change
18	1 3
n/a	n/a

Category Ranking all federal contracts	
Equipment-Related Services	#27
Facility-Related Services	#28
Medical Services	#37
Technology Services	#99
Knowledge-Based Services	#141

Great Lakes Dredge & Dock Corp.

126

Headquarters: Oak Brook, IL United States

Type: Public

Total revenue: \$702.5 million **Market cap:** \$290.1 million

2017 federal contracts: \$418 million

Prior BGOV200 rank: 156

Great Lakes Dredge & Dock Corp. offers marine services. The company deepens and maintains waterways, shipping channels, and ports; creates and maintains beaches; excavates harbors; builds docks, terminals and piers; restores aquatic and wetland habitats; and excavates pipeline, cable, and tunnel trenches.

Agency / Department Ranking		FY 2017 contracts
71	Department of Defense	\$415.9 million
36	Defense: Army	\$258.3 million
1	Defense: U.S. Army Corps of Engineers - Civil Program	\$156.3 million
42	Commerce Department	\$2.3 million
121	Defense: Navy	\$1.2 million

Prior rank	BGOV200 change
85	† 14
37	† 1
3	†2
15	↓27
141	† 20

Category Ranking all federal contracts	
Construction Services	#10
Facility-Related Services	#36

Gilbane Inc.

127

Headquarters: Providence, RI United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$418 million

Prior BGOV200 rank: 231

Gilbane Inc. develops real estate and offers construction services. The company serves customers in the health care, education, government, sports, convention, recreation, life sciences, transportation and criminal justice sectors.

Age	ncy / Department Ranking	FY 2017 contracts
72	Department of Defense	\$403.7 million
40	Defense: Army	\$209.9 million
43	Defense: Air Force	\$98.7 million
55	Defense: Navy	\$96.6 million
47	General Services Administration	\$8.9 million
18	Environmental Protection Agency	\$3.7 million
63	National Aeronautics and Space Administration	\$1.2 million

Prior	BGOV200
rank	change
111	† 39
102	† 62
46	† 3
57	†2
59	† 12
15	1 3
54	1 9

Category Ranking all federal contracts	
Construction Services	#8
Facility-Related Services	#41
Research and Development	#93
Knowledge-Based Services	#111

Fermi Research Alliance LLC

128

Headquarters: Batavia, IL United States

Type: Private

Total revenue: \$373.6 million

Market cap: n/a

2017 federal contracts: \$417 million

Prior BGOV200 rank: 126

Fermi Research Alliance LLC, a partnership of Universities Research Association and the University of Chicago, manages and operates the Fermi National Accelerator Laboratory, where scientists

research high-energy physics.

Agency / Department Ranking

20 Energy Department

FY 2017 contracts \$416.6 million Prior BGOV200 rank change 18 \$\dpsi_2\$

Category Ranking all federal contracts Facility-Related Services

#26

A-Mark Precious Metals Inc.

129

Headquarters: Santa Monica, CA United States

Type: Public

Total revenue: \$6.9 billion **Market cap:** \$86.2 million

2017 federal contracts: \$415 million

Prior BGOV200 rank: 94

A-Mark Precious Metals Inc. operates as a full-service metals trading company. The company is a distributor for government mints throughout the world. Its products include gold, silver, platinum and palladium in the form of bars, plates, powder, wafers, grain, ingots and coins.

Agency / Department Ranking

2 Treasury Department

FY 2017 contracts \$415 million Prior BGOV200 rank change 1

Category Ranking all federal contracts Materials

#2

Emergent BioSolutions Inc.

130

Headquarters: Gaithersburg, MD United States

Type: Public

Total revenue: \$560.8 million **Market cap:** \$2.6 billion

2017 federal contracts: \$414 million

Prior BGOV200 rank: 118

Emergent BioSolutions, Inc. is a global specialty biopharmaceutical company. The Company develops, manufactures, and delivers a portfolio of medical countermeasures for biological and chemical threats as well as emerging infectious diseases. Emergent also develops and commercializes therapeutics and other specialty products for hospitals and clinics.

Age	ncy / Department Ranking	FY 2017 contracts
8	Health and Human Services Department	\$395.2 million
28	State Department	\$17.6 million
167	Department of Defense	\$1.5 million
27	Defense: Defense Threat Reduction Agency	\$1.5 million

Prior	BGOV200
rank	change
8	No change
n/a	n/a
172	† 5
39	† 12

Category Ranking all federal contracts		
Medical Supplies	#8	
Research and Development	#33	
Training Devices	#41	

Sunshine Minting Inc.

131

Headquarters: Coeur D'Alene, ID United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$406 million

Prior BGOV200 rank: 84

Sunshine Minting Inc. is a metal manufacturer. The company produces and supplies precious and base metal mint products such as blanks, coins, bars, bullion products and medallions to financial institutions, private corporations and government mints.

Agency / Department Ranking

3 Treasury Department

FY 2017 contracts \$406.3 million Prior BGOV200 rank change 1

Category Ranking all federal contracts Materials #3

Charles Stark Draper Laboratory Inc.

132

Headquarters: Cambridge, MA United States

Type: Private

Total revenue: \$522 million

Market cap: n/a

2017 federal contracts: \$401 million

Prior BGOV200 rank: 134

The Charles Stark Draper Laboratory, Inc. operates as a non-profit research and development laboratory. The Company focuses on the design, development, and deployment of technological solutions for the security, space exploration, healthcare, and energy sectors.

Agei	ncy / Department Ranking	FY 2017 contracts
73	Department of Defense	\$394.9 million
27	Defense: Navy	\$355.2 million
87	Defense: Air Force	\$15.1 million
102	Defense: Army	\$13.9 million
16	Defense: Defense Advanced Research Projects Agency	\$7.6 million
49	National Aeronautics and Space Administration	\$5 million
26	Defense: Defense Threat Reduction Agency	\$1.7 million
85	Homeland Security Department	\$1.5 million

Prior rank	BGOV200 change
71	↓2
26	1 1
84	1 3
111	† 9
16	No change
48	1 1
20	1 6
79	1 6

Category Ranking all federal contracts	
Weapons and Ammunition	#9
Equipment-Related Services	#20
Materials	#38
Research and Development	#50
Technology Equipment	#90
Technology Services	#95
Knowledge-Based	#132

Blue Cross & Blue Shield of South Carolina

133

Headquarters: Columbia, SC United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$398 million

Prior BGOV200 rank: 108

Blue Cross & Blue Shield of South Carolina operates as an insurance firm. The company offers health insurance services.

Age	ncy / Department Ranking	FY 2017 contracts
10	Health and Human Services Department	\$377 million
1	Railroad Retirement Board	\$20.1 million
69	Justice Department	\$1.3 million

Prior rank	BGOV200 change \$\dagger\$3
1	No change
57	↓12

Category Ranking all federal contracts	
Medical Services	#23
Facility-Related Services	#33
Medical Supplies	#42
Technology Services	#52
Knowledge-Based Services	#97

ICF International Inc.

134

Headquarters: Fairfax, VA United States

Type: Public

Total revenue: \$1.2 billion **Market cap:** \$1.1 billion

2017 federal contracts: \$395 million

Prior BGOV200 rank: 124

ICF International Inc. provides management, technology, policy consulting, and implementation services primarily to the federal government, as well as to other government, commercial and international clients.

Agency / Department Ranking FY 2017 contracts		
21	Health and Human Services Department	\$199 million
151	Department of Defense	\$40.8 million
4	Environmental Protection Agency	\$39.2 million
92	Defense: Army	\$36.7 million
11	U.S. Agency for International Development	\$29.3 million
32	State Department	\$14.3 million
27	Transportation Department	\$10.4 million
23	Interior Department	\$9.2 million
43	Justice Department	\$8.1 million
37	Energy Department	\$7.9 million
5	National Science Foundation	\$7.7 million
75	Homeland Security Department	\$5.5 million
60	General Services Administration	\$5.5 million
52	National Aeronautics and Space Administration	\$4.5 million
107	Defense: Navy	\$3.4 million
25	Social Security Administration	\$2.5 million
25	Labor Department	\$2.1 million
46	Treasury Department	\$1.8 million
44	Commerce Department	\$1.5 million
5	Consumer Financial Protection Bureau	\$1.5 million
3	Corporation for National and Community Service	\$1.5 million

Prior rank	BGOV200 change
21	No change
149	1 2
4	No change
91	1 1
9	↓ 2
32	No change
33	† 6
36	† 13
41	1 2
33	↓4
8	† 3
78	† 3
70	† 10
51	1 1
111	† 4
20	1 5
22	1 3
43	‡ 3
42	1 2
3	↓ 2
3	No change

Category Ranking all federal contracts	
Knowledge-Based Services	#42
Logistics Services	#43
Medical Services	#45
Technology Services	#50
Research and Development	#58
Equipment-Related Services	#67
Facility-Related Services	#80
Technology Equipment	#104

General Motors Co.

135

Headquarters: Detroit, MI United States

Type: Public

Total revenue: \$145.5 billion **Market cap:** \$54.6 billion

2017 federal contracts: \$392 million

Prior BGOV200 rank: 140

General Motors Co. manufactures and markets new cars and trucks. The company offers features for special-needs drivers, OnStar vehicle protection, service, parts, accessories, maintenance, XM satellite radio, features for commercial owners, and more.

Ageı	ncy / Department Ranking	FY 2017 contracts
4	General Services Administration	\$375.3 million
61	Homeland Security Department	\$13.2 million
163	Department of Defense	\$3.7 million
67	Defense: Defense Logistics Agency	\$3.7 million

Prior rank	BGOV200 change
5	† 1
52	1 9
164	† 1
65	↓2

Category Ranking all federal contracts	
Land Vehicles	#6
Engines and Aircraft Components	#34
Sustainment Materials & Supplies	#34
Facilities Supplies	#81
Equipment-Related Services	#85
Research and Development	#94
Technology Equipment	#100

SGT Inc.

136

Headquarters: Greenbelt, MD United States

Type: Private

Total revenue: \$570.8 million

Market cap: n/a

2017 federal contracts: \$391 million

Prior BGOV200 rank: 123

SGT Inc. provides application software. The company provides solutions in the areas of science, engineering, project management and information technology. SGT serves the government and private aerospace companies.

Age	ncy / Department Ranking	FY 2017 contracts
13	National Aeronautics and Space Administration	\$284 million
8	Interior Department	\$44 million
14	Transportation Department	\$42.2 million
25	Commerce Department	\$11.6 million
161	Department of Defense	\$4.8 million
104	Defense: Navy	\$4.8 million
7	Pension Benefit Guaranty Corporation	\$4.3 million

Prior	BGOV200
rank	change
14	† 1
6	1 3
16	† 2
25	No change
158	1 3
101	1 3
n/a	n/a

Category Ranking all federal contracts	
Knowledge-Based Services	#41
Research and Development	#44
Technology Services	#66
Facilities Supplies	#86

PricewaterhouseCoopers LLP

137

Headquarters: New York, NY United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$390 million

Prior BGOV200 rank: 165

PricewaterhouseCoopers LLP (PwC) provides professional services. The Company offers business advisory services including auditing, accounting, taxation, strategy management, and human resource consulting services. PwC serves clients across a variety of industries worldwide.

Agei	ncy / Department Ranking	FY 2017 contracts
139	Department of Defense	\$109.9 million
52	Defense: Air Force	\$77.3 million
33	Health and Human Services Department	\$69.1 million
24	Veterans Affairs Department	\$53 million
33	Homeland Security Department	\$50.8 million
22	State Department	\$32.8 million
30	Justice Department	\$25.1 million
3	Defense: Defense Finance and Accounting Service	\$16 million
45	General Services Administration	\$12.9 million
14	U.S. Agency for International Development	\$11.6 million
28	Transportation Department	\$8.4 million
14	Defense: U.S. Transportation Command	\$7.8 million
111	Defense: Army	\$6 million
37	Interior Department	\$3.9 million
2	Peace Corps	\$3.4 million
21	Defense: Washington Headquarters Services	\$2.8 million
4	Consumer Financial Protection Bureau	\$2.4 million
45	Treasury Department	\$2.1 million
5	Millennium Challenge Corporation	\$1.8 million
20	Education Department	\$1.5 million
38	Agriculture Department	\$1.3 million

Prior rank	BGOV200 change
136	1 3
52	No change
34	† 1
39	†15
37	† 4
25	† 3
39	† 9
4	† 1
48	† 3
13	1 1
35	† 7
16	†2
120	† 9
47	† 10
1	1 1
24	† 3
2	1 2
36	1 9
9	† 4
18	12
23	1 15

Category Ranking all federal contracts	
Knowledge-Based Services	#27
Logistics Services	#34
Technology Equipment	#63
Technology Services	#74
Research and Development	#89
Facility-Related Services	#118

VSE Corp.

138

Headquarters: Alexandria, VA United States

Type: Public

Total revenue: \$760.1 million **Market cap:** \$547.1 million

2017 federal contracts: \$388 million

Prior BGOV200 rank: 114

VSE Corporation provides diversified services and products to the engineering, energy, environment, health care, information technology, and defense services markets. The Company's principal customers include agencies of the United States government and other prime contractors. VSE provides services and products from locations across the United States and around the world.

Age	ncy / Department Ranking	FY 2017 contracts
78	Department of Defense	\$372.1 million
37	Defense: Navy	\$227.1 million
64	Defense: Army	\$113.2 million
44	Defense: Defense Logistics Agency	\$20.4 million
92	Defense: Air Force	\$11.4 million
62	Health and Human Services Department	\$10.2 million
61	Justice Department	\$2 million
52	State Department	\$1.4 million
88	Homeland Security Department	\$1.3 million

Prior rank	BGOV200 change
66	↓ 12
30	1 7
46	1 18
48	† 4
92	No change
72	† 10
103	† 42
n/a	n/a
91	† 3

Category Ranking all federal contracts	
Land Vehicles	#12
Logistics Services	#15
Equipment-Related Services	#17
Aircraft	#19
Sustainment Materials & Supplies	#25
Materials	#32
Engines and Aircraft Components	#33
Weapons and Ammunition	#44
Facilities Supplies	#47
Technology Services	#86
Technology Equipment	#89
Knowledge-Based Services	#96
Facility-Related Services	#119

Valero Energy Corp.

139

Headquarters: San Antonio, TX United States

Type: Public

Total revenue: \$88.4 billion **Market cap:** \$43.2 billion

2017 federal contracts: \$382 million

Prior BGOV200 rank: 223

Valero Energy Corp. is an independent petroleum-refining and marketing company that owns and operates refineries in the U.S., Canada and Aruba. The company produces conventional gasolines, distillates, jet fuel, asphalt, petrochemicals, lubricants and other refined products as well as diesel fuel; low-sulfur and ultra-low-sulfur diesel fuel; and oxygenates.

Age	ncy / Department Ranking	FY 2017 contracts
13	Defense: Defense Logistics Agency	\$382.2 million
75	Department of Defense	\$382.2 million

Prior rank	BGOV200 change
19	† 6
105	† 30

Category Ranking all federal contracts Fuel #4

Whiting-Turner Contracting Co.

140

Headquarters: Baltimore, MD United States

Type: Private

Total revenue: \$6.3 billion

Market cap: n/a

2017 federal contracts: \$382 million

Prior BGOV200 rank: 278

The Whiting-Turner Contracting Co. provides construction services. The company offers construction management, general contracting, preconstruction, site development, design-build, value engineering and project management services.

Agei	ncy / Department Ranking	FY 2017 contracts
24	Health and Human Services Department	\$181 million
126	Department of Defense	\$180.5 million
51	Defense: Navy	\$116.3 million
82	Defense: Army	\$64.1 million
40	General Services Administration	\$16.3 million
21	Environmental Protection Agency	\$2.8 million
1	National Gallery of Art	\$1.1 million

Prior rank	BGOV200 change
n/a	n/a
128	†2
74	† 23
66	1 16
26	↓ 14
36	† 15
n/a	n/a

Category Ranking all federal contracts	
Construction Services	#14
Facility-Related Services	#35
Research and Development	#85

AP Moeller - Maersk A/S

141

Headquarters: Copenhagen K, Denmark

Type: Public

Total revenue: \$30.9 billion **Market cap:** \$31.2 billion

2017 federal contracts: \$377 million

Prior BGOV200 rank: 168

AP Moeller-Maersk A/S is a conglomerate with diversified holdings. The company's fleet includes container vessels, tankers, supply ships, special vessels and oil drilling rigs. AP Moeller-Maersk also operates industrial and supermarket businesses, and explores for and produces oil and gas.

Age	ncy / Department Ranking	FY 2017 contracts
77	Department of Defense	\$372.4 million
3	Defense: U.S. Transportation Command	\$192.8 million
43	Defense: Navy	\$164.3 million
101	Defense: Army	\$15.2 million
17	U.S. Agency for International Development	\$5.1 million

Prior rank	BGOV200 change
91	† 14
3	No change
46	† 3
106	† 5
10	

Category Ranking all federal contracts	
Transportation Services	#6
Materials	#42
Knowledge-Based Services	#99

US Foods Holding Corp.

142

Headquarters: Rosemont, IL United States

Type: Public

Total revenue: \$24.1 billion **Market cap:** \$7.1 billion

2017 federal contracts: \$374 million

Prior BGOV200 rank: 137

US Foods Holding Corp. operates as a holding company. The Company, through its subsidiaries, provides catering services. US Foods Holding serves healthcare, hospitality, educational, government facilities, and other sectors in the United States.

Agency / Department Ranking FY 2017 contracts		
107	Department of Defense	\$254.9 million
21	Defense: Defense Logistics Agency	\$226.7 million
15	Veterans Affairs Department	\$108.5 million
98	Defense: Army	\$20.8 million
18	Agriculture Department	\$7.6 million
22	Defense: Defense Health Agency	\$5.3 million
112	Defense: Navy	\$2 million
86	Health and Human Services Department	\$1.4 million
58	Interior Department	\$1.1 million

Prior rank	BGOV200 change
99	18
20	1 1
15	No change
95	‡ 3
14	1 4
21	1 1
115	† 3
85	1 1
63	† 5

Category Ranking all federal contracts	
Subsistence (Food)	#2
Engines and Aircraft Components	#58
Facilities Supplies	#58
Facility-Related Services	#111

FCN Inc.

143

Headquarters: Rockville, MD United States

Type: Private

Total revenue: \$223.5 million

Market cap: n/a

2017 federal contracts: \$373 million

Prior BGOV200 rank: 154

FCN, Inc. provides information technology services. The Company offers engineering, networking, storage solutions, IT disaster recovery solutions, enterprise application development consultation services, and enterprise architecture design. FCN serves clients globally.

Agen	Agency / Department Ranking FY 2017 contracts			
6	Treasury Department	\$136.6 million		
133	Department of Defense	\$129.5 million		
68	Defense: Navy	\$49.7 million		
66	Defense: Air Force	\$43.2 million		
7	Agriculture Department	\$27.6 million		
56	Health and Human Services Department	\$14.4 million		
33	State Department	\$13.9 million		
22	Commerce Department	\$13.6 million		
37	Defense: Defense Information Systems Agency	\$10.3 million		
15	Defense: Defense Health Agency	\$10.3 million		
41	Justice Department	\$9 million		
66	Homeland Security Department	\$8.9 million		
5	Securities and Exchange Commission	\$6 million		
17	Defense: Washington Headquarters Services	\$4.9 million		
22	Defense: U.S. Special Operations Command	\$4.1 million		
22	Defense: U.S. Transportation Command	\$2.5 million		
69	General Services Administration	\$2.3 million		
58	National Aeronautics and Space Administration	\$2.2 million		
26	Social Security Administration	\$2.1 million		
4	Defense: Defense Media Activity	\$1.6 million		
73	Defense: Defense Logistics Agency	\$1.4 million		
55	Interior Department	\$1.2 million		

Prior rank	BGOV200 change
8	†2
133	No change
90	†22
60	1 6
30	† 23
52	1 4
24	1 9
30	† 8
34	‡ 3
15	No change
64	† 23
71	† 5
7	† 2
n/a	n/a
19	‡ 3
n/a	n/a
63	1 6
53	↓ 5
27	† 1
8	† 4
88	† 15
67	† 12

Category Ranking all federal contracts	
Technology Equipment	#23
Technology Services	#34
Facilities Supplies	#57
Engines and Aircraft Components	#61
Equipment-Related Services	#78
Facility-Related Services	#129
Knowledge-Based Services	#140

Management & Training Corp.

144

Headquarters: Centerville, UT United States

Type: Private

Total revenue: \$753.7 million

Market cap: n/a

2017 federal contracts: \$370 million

Prior BGOV200 rank: 160

Management & Training Corp. provides academic, vocational, career and technical training, social skills training and medical services to government agencies and the public. The company also provides rehabilitative educational opportunities at privatized correctional facilities, operates job corps centers, and runs workforce development programs.

Age	ency / Department Ranking	FY 2017 contracts
1	Labor Department	\$246.8 million
6	Justice Department	\$123.5 million

Prior rank	BGOV200 change
1	No change
21	† 15

Category Ranking
all federal contracts
Facility-Related
Services #29
Knowledge-Based
Services #106

MAXIMUS Inc.

145

Headquarters: Reston, VA United States

Type: Public

Total revenue: \$2.4 billion **Market cap:** \$4.4 billion

2017 federal contracts: \$367 million

Prior BGOV200 rank: 132

MAXIMUS Inc. provides program management and consulting services to state and local governments throughout the U.S. The company's services are designed to make government operations more efficient and cost-effective while improving the quality of the services provided to program beneficiaries.

Age	Agency / Department Ranking FY 2017 contracts		
30	Health and Human Services Department	\$101.3 million	
5	Education Department	\$80.9 million	
9	Treasury Department	\$78.2 million	
9	Commerce Department	\$41.6 million	
5	Labor Department	\$32.7 million	
11	Social Security Administration	\$13.2 million	
106	Defense: Army	\$9.9 million	
155	Department of Defense	\$9.9 million	
55	Justice Department	\$4.1 million	
1	National Labor Relations Board	\$2.3 million	
7	National Archives and Records Administration	\$1.9 million	

Prior rank	BGOV200 change
27	1 3
4	1 1
12	† 3
9	No change
15	† 10
42	† 31
104	1 2
152	1 3
38	↓17
1	No change
2	1 5

Category Ranking all federal contracts	
Technology Services	#31
Knowledge-Based Services	#52

Nippon Telegraph & Telephone Corp.

146

Headquarters: Chiyoda-Ku, Japan

Type: Public

Total revenue: \$105.3 billion **Market cap:** \$100.2 billion

2017 federal contracts: \$357 million

Prior BGOV200 rank: 152

Nippon Telegraph and Telephone Corporation provides a variety of telecommunication services, including telephone, telegraph, leased circuits, data communication, terminal equipment sales, and related services. The Company provides both local and long distance telephone services within Japan.

Ager	Agency / Department Ranking FY 2017 contracts		
4	Education Department	\$93.1 million	
18	Justice Department	\$58.6 million	
148	Department of Defense	\$53.2 million	
32	Homeland Security Department	\$52.8 million	
1	Nuclear Regulatory Commission	\$48.3 million	
72	Defense: Navy	\$40.7 million	
42	Health and Human Services Department	\$32.5 million	
21	Defense: U.S. Special Operations Command	\$7.5 million	
56	General Services Administration	\$7 million	
6	National Science Foundation	\$6.9 million	
34	Interior Department	\$4.5 million	
104	Defense: Air Force	\$3.1 million	
8	Defense: Defense Human Resources Activity	\$1.6 million	

Prior rank	BGOV200 change
3	↓ 1
23	† 5
145	1 3
33	† 1
1	No change
75	No change
51	† 9
23	† 2
57	† 1
7	† 1
28	1 6
93	1 11
n/a	n/a

Category Ranking all federal contracts	
Miscellaneous Supplies	#1
Technology Services	#24
Sustainment Materials & Supplies	#36
Medical Services	#38
Logistics Services	#53
Technology Equipment	#60
Knowledge-Based Services	#70
Facilities Supplies	#87
Facility-Related Services	#126

Microsoft Corp.

147

Headquarters: Redmond, WA United States

Type: Public

Total revenue: \$96.5 billion **Market cap:** \$707.3 billion

2017 federal contracts: \$355 million

Prior BGOV200 rank: 141

Microsoft Corp. develops, manufactures, licenses, sells and supports software products. The company offers operating system software, server application software, business and consumer applications software, software development tools, and Internet and intranet software. Microsoft also develops video game consoles and digital music entertainment devices.

Agency / Department Ranking FY 2017 contracts			
113	Department of Defense	\$246.8 million	
9	Defense: Defense Information Systems Agency \$20		
18	State Department	\$43 million	
43	Homeland Security Department	\$35.6 million	
96	Defense: Army	\$22.2 million	
80	Defense: Air Force	\$21.3 million	
33	Justice Department	\$18.6 million	
64	General Services Administration	\$4.1 million	
22	Social Security Administration	\$3.5 million	
118	Defense: Navy	\$1.5 million	
1	Federal Maritime Commission	\$1.4 million	

Prior rank	BGOV200 change
96	↓ 17
6	1 3
26	† 8
45	†2
90	1 6
73	1 7
34	† 1
67	† 3
14	18
98	1 20
1	No change

Category Ranking all federal contracts	
Training Devices	#29
Technology Services	#38
Knowledge-Based Services	#50
Technology Equipment	#65

Development Alternatives Inc.

148

Headquarters: Bethesda, MD United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$350 million

Prior BGOV200 rank: 138

Development Alternatives Inc. (DAI) provides consulting services. The company offers crisis mitigation, democratic governance and public sector management, agriculture and private sector development, economic development consulting, and natural resources management.

Agency /	Department	Ranking
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2 U.S. Agency for International Development

FY 2017 contracts \$350.3 million

Prior BGOV200 rank change 1

Category Ranking all federal contracts Knowledge-Based Services

Facility-Related Services

#68

#34

Martin's Point Health Care Inc.

149

Headquarters: Portland, ME United States

Type: Private

Total revenue: \$571.8 million

Market cap: n/a

2017 federal contracts: \$350 million

Prior BGOV200 rank: 146

Martin's Point Health Care Inc. operates as a health-care organization. The company's services include family practice, internal medicine, health plans and health-care centers.

Agency / Department Ranking		FY 2017 contracts
6	Defense: Defense Health Agency	\$349.9 million
83	Department of Defense	\$349.9 million

Prior rank	BGOV200 change
6	No change
74	1 9

Category Ranking all federal contracts Medical Services #8

Oak Ridge Associated Universities Inc.

150

Headquarters: Oak Ridge, TN United States

Type: Private

Total revenue: \$83.7 million

Market cap: n/a

2017 federal contracts: \$350 million

Prior BGOV200 rank: 147

Oak Ridge Associated Universities Inc. is a consortium of major Ph.D.-granting academic institutions. The company cultivates collaborative partnerships that enhance scientific research and

education throughout the country.

Agency / Department Ranking		FY 2017 contracts
23	Energy Department	\$291.2 million
39	Health and Human Services Department	\$43.8 million
13	Environmental Protection Agency	\$9.2 million
4	Nuclear Regulatory Commission	\$3.2 million
57	Veterans Affairs Department	\$1.1 million

Prior	BGOV200	
rank	change	
23	No change	
39	No change	
14	† 1	
4	No change	
68	† 11	

Category Ranking all federal contracts	
Knowledge-Based Services	#26
Technology Services	#114

DLT Solutions Inc.

151

Headquarters: Herndon, VA United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$347 million

Prior BGOV200 rank: 133

DLT Solutions Inc. operates in the information technology industry. The company provides IT design, implementation, and support services, as well as services in cloud computing and data management. DLT Solutions serves the commercial, utilities, state and local, federal and education industries.

Agency / Department Ranking FY 2017 contracts			
109	Department of Defense	\$251.6 million	
53	Defense: Navy	\$104.9 million	
16	Defense: Defense Information Systems Agency	\$49.8 million	
91	Defense: Army	\$39 million	
78	Defense: Air Force	\$22.5 million	
19	Treasury Department	\$19.3 million	
7	Defense: U.S. Transportation Command	\$16.3 million	
57	Health and Human Services Department	\$14.1 million	
12	Social Security Administration	\$12.8 million	
14	Agriculture Department	\$9.6 million	
29	Commerce Department	\$9.2 million	
3	Defense: Defense Contract Management Agency	\$8.6 million	
52	Justice Department	\$5 million	
43	State Department	\$4 million	
10	Defense: Defense Finance and Accounting Service	\$3.1 million	
80	Homeland Security Department	\$2.8 million	
26	Defense: Defense Health Agency	\$2.5 million	
57	National Aeronautics and Space Administration	\$2.5 million	
41	Interior Department	\$2.3 million	
17	Education Department	\$2.1 million	
70	General Services Administration	\$2 million	
51	Transportation Department	\$1.9 million	
7	Defense: Defense Commissary Agency	\$1.8 million	
9	National Archives and Records Administration	\$1.5 million	
9	Federal Communications Commission	\$1.1 million	

Prior rank	BGOV200 change
98	\$111
52	<u> </u>
17	† 1
92	<u>†</u> 1
62	ļ16
32	† 13
8	† 1
65	† 8
9	‡ 3
10	1 4
36	† 7
4	† 1
45	 \$7
27	1 16
12	†2
85	† 5
33	† 7
62	† 5
30	1 11
15	↓ 2
66	1 4
31	1 20
3	1 4
10	† 1
6	‡ 3

Clothing, Textiles and Equipage Technology #20 Weapons and #41 Weapons and #41 Sustainment Materials & #50 Supplies Technology #59 Facilities Supplies #64 Equipment-Related Services Research and Development #101	Category Ranking all federal contracts	
Equipment #20 Weapons and Ammunition #41 Sustainment Materials & #50 Supplies #59 Technology #59 Facilities Supplies #64 Equipment-Related #93 Research and #101		#10
Ammunition Sustainment Materials & #50 Supplies Technology Services Facilities Supplies #64 Equipment-Related Services Research and #101		#20
Materials & #50 Supplies Technology Services #59 Facilities Supplies #64 Equipment-Related Services #93 Research and #101	The state of the s	#41
Facilities Supplies #64 Equipment-Related Services Research and #101	Materials &	#50
Equipment-Related Services #93 Research and #101		#59
Services #93 Research and #101	Facilities Supplies	#64
#101		#93
The state of the s	Research and Development	#101
Knowledge-Based #124		#124
Facility-Related #127 Services		#127

Salient CRGT Holdings Inc.

152

Headquarters: Fairfax, VA United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$347 million

Prior BGOV200 rank: 279

Salient CRGT Holdings, Inc. operates as a holding company. The Company, through its subsidiaries, offers professional services to its clients. Salient CRGT Holdings, through its subsidiaries, provides services including data analytics, information technology, cyber security, and federal consulting services.

Agency / Department Ranking FY 2017 contracts		
143	Department of Defense	\$87.7 million
79	Defense: Army	\$72.4 million
36	Homeland Security Department	\$46.9 million
40	Health and Human Services Department	\$41.8 million
27	General Services Administration	\$36.6 million
26	Veterans Affairs Department	\$35.7 million
14	Commerce Department	\$30.8 million
4	Office of Personnel Management	\$18.3 million
4	Housing and Urban Development Department	\$10 million
4	Pension Benefit Guaranty Corporation	\$7 million
32	Transportation Department	\$6.7 million
100	Defense: Air Force	\$5.3 million
41	State Department	\$5.1 million
1	Export-Import Bank of the United States	\$3.5 million
6	Defense: Defense Contract Management Agency	\$3.3 million
20	Environmental Protection Agency	\$3 million
12	Securities and Exchange Commission	\$3 million
48	Defense: Defense Information Systems Agency	\$2.3 million
15	Education Department	\$2.3 million
20	U.S. Agency for International Development	\$2.1 million
23	Defense: Washington Headquarters Services	\$2.1 million
43	Interior Department	\$2 million
5	Defense: Defense Commissary Agency	\$1.9 million
2	Federal Election Commission	\$1.9 million
1	Equal Employment Opportunity Commission	\$1.6 million

Prior rank	BGOV200 change
143	No change
89	†10
81	†45
108	†68
61	†34
82	†56
12	12
4	No change
6	†2
n/a	n/a
38	† 6
98	1 2
46	† 5
n/a	n/a
12	† 6
22	†2
9	1 3
46	1 2
n/a	n/a
27	† 7
13	1 10
54	† 11
n/a	n/a
1	1 1
1	No change

Category Ranking all federal contracts	
Technology Services	#22
Engines and Aircraft Components	#36
Technology Equipment	#64
Research and Development	#73
Knowledge-Based Services	#85

Georgia Tech Research Corp.

153

Headquarters: Atlanta, GA United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$346 million

Prior BGOV200 rank: 155

Georgia Tech Research Corp. (GTRC) operates as a nonprofit organization. The organization promotes research and technological advancement at the Georgia Institute of Technology. GTRC oversees various research program finances and is responsible for appropriating funding.

Age	ncy / Department Ranking	FY 2017 contracts
89	Department of Defense	\$332.3 million
32	Defense: Air Force	\$210.1 million
90	Defense: Army	\$48.8 million
82	Defense: Navy	\$34 million
14	Defense: Missile Defense Agency	\$23.4 million
8	Defense: Washington Headquarters Service	\$14.4 million
42	National Aeronautics and Space Administration	\$11.1 million
84	Health and Human Services Department	\$1.9 million
21	Defense: Defense Advanced Research Projects Agency	\$1.7 million

Prior rank	BGOV200 change
82	↓ 7
35	† 3
72	1 18
93	† 11
11	1 3
11	† 3
42	No change
78	1 6
18	‡ 3

Category Ranking all federal contracts	
Ships and Submarines	#16
Research and Development	#21
Technology Equipment	#66
Equipment-Related Services	#74
Technology Services	#110
Knowledge-Based	#133

IAP Worldwide Services Inc.

154

Headquarters: Cape Canaveral, FL United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$345 million

Prior BGOV200 rank: 281

IAP Worldwide Services, Inc. provides facility management, contingency support, and technical services. The Company offers infrastructure management, logistics, engineering, environmental, administration, and maintenance services. IAP Worldwide Services serves transportation, power generation, food, and logistics sectors worldwide.

g ,p		FY 2017 contracts
86	Department of Defense	\$340.8 million
58	Defense: Army	\$140.6 million
48	Defense: Navy	\$126.7 million
59	Defense: Air Force	\$59.3 million
8	Defense: U.S. Army Corps of Engineers - Civil Program	\$20 million
32	Agriculture Department	\$2 million
68	Justice Department	\$1.4 million

Prior	BGOV200
rank	change
120	† 34
82	† 24
60	† 12
72	† 13
15	† 7
40	† 8
n/a	n/a

Category Ranking all federal contracts	
Subsistence (Food)	#5
Transportation Services	#20
Construction Services	#21
Equipment-Related Services	#21
Medical Services	#43
Technology Equipment	#57
Facility-Related Services	#60
Knowledge-Based Services	#64
Technology Services	#92

Torch Technologies Inc.

155

Headquarters: Huntsville, AL United States

Type: Private

Total revenue: \$125.3 million

Market cap: n/a

2017 federal contracts: \$343 million

Prior BGOV200 rank: 157

Torch Technologies, Inc. provides research, development, and engineering services. The Company offers information technology, logistics, modeling and simulation, program support, software development, systems engineering, technology development and prototyping, and test and evaluation services.

Age	ncy / Department Ranking	FY 2017 contracts
85	Department of Defense	\$343 million
31	Defense: Army	\$290.3 million
72	Defense: Air Force	\$31.1 million
15	Defense: Missile Defense Agency	\$21.6 million

Prior rank	BGOV200 change
78	1 7
32	† 1
91	† 19
17	†2

Category Ranking all federal contracts	
Knowledge-Based Services	#32
Research and Development	#68
Technology Services	#112

Johnson Controls International Plc

156

Headquarters: Milwaukee, WI United States

Type: Public

Total revenue: \$30.1 billion **Market cap:** \$31.7 billion

2017 federal contracts: \$341 million

Prior BGOV200 rank: 149

Johnson Controls International plc (JCI) provides building products and technology solutions. The Company offers air systems, building management, HVAC controls, security, and fire safety solutions. JCI serves customers worldwide.

Ageı	ncy / Department Ranking	FY 2017 contracts
98	Department of Defense	\$279.8 million
51	Defense: Army	\$168.1 million
60	Defense: Air Force	\$57.5 million
89	Defense: Navy	\$26.6 million
43	Defense: Defense Logistics Agency	\$26 million
31	Veterans Affairs Department	\$19.3 million
33	Energy Department	\$15.7 million
68	Health and Human Services Department	\$7.4 million
40	State Department	\$5.3 million
62	General Services Administration	\$5 million
62	Justice Department	\$1.9 million
46	Commerce Department	\$1.4 million
53	Interior Department	\$1.2 million

Prior	BGOV200
rank	change
92	1 6
41	1 10
65	† 5
73	1 16
45	† 2
31	No change
35	† 2
75	† 7
44	† 4
99	† 37
61	1 1
66	† 20
53	No change

Category Ranking all federal contracts	
Fuel	#17
Construction Services	#19
Medical Supplies	#20
Facilities Supplies	#27
Sustainment Materials & Supplies	#27
Weapons and Ammunition	#30
Materials	#40
Engines and Aircraft Components	#42
Technology Services	#43
Equipment-Related Services	#45
Facility-Related Services	#50
Technology Equipment	#58
Research and Development	#81
Knowledge-Based	#89

Nelnet Inc.

157

Headquarters: Lincoln, NE United States

Type: Public

Total revenue: \$1.2 billion **Market cap:** \$2.1 billion

2017 federal contracts: \$338 million

Prior BGOV200 rank: 302

Nelnet, Inc. operates as a consumer finance company that provides products and services to participants in the education finance process. The Company originates, holds, and services education loans and offers a broad range of financial services and technology-based products, including student loan origination and lending, student loan, and guarantee services.

Ager	ncy / Department Ranking	FY 2017 contracts
1	Education Department	\$336.4 million
166	Department of Defense	\$1.8 million
120	Defense: Navy	\$1.3 million

Prior rank	BGOV200 change
2	† 1
167	† 1
123	† 3

Category Ranking all federal contracts	
Knowledge-Based Services	#31
Facilities Supplies	#61
Technology Equipment	#108

ActioNet Inc.

158

Headquarters: Vienna, VA United States

Type: Private

Total revenue: \$411.5 million

Market cap: n/a

2017 federal contracts: \$337 million

Prior BGOV200 rank: 129

ActioNet Inc. provides information technology services. The company offers cloud computing, integration, program management, infrastructure, information assurance, cybersecurity and software engineering services.

Ager	ncy / Department Ranking	FY 2017 contracts
25	Energy Department	\$148.9 million
35	Health and Human Services Department	\$58.5 million
13	Transportation Department	\$48.6 million
21	State Department	\$34.4 million
153	Department of Defense	\$21.2 million
18	Commerce Department	\$18.6 million
91	Defense: Air Force	\$12.1 million
4	Millennium Challenge Corporation	\$3.3 million
108	Defense: Navy	\$3.3 million
42	Treasury Department	\$3.1 million
2	Defense: Department of Defense Education Activity	\$2.8 million
27	Defense: Defense Health Agency	\$1.7 million
124	Defense: Army	\$1.2 million

Prior rank	BGOV200 change
25	No change
36	† 1
12	1 1
17	↓4
150	1 3
18	No change
85	1 6
3	1 1
103	1 5
44	† 2
1	1 1
39	† 12
112	↓12

Category Ranking all federal contracts	
Technology Services	#29
Knowledge-Based Services	#57
Technology Equipment	#88

Chenega Corp.

159

Headquarters: Anchorage, AK United States

Type: Private

Total revenue: \$881.6 million

Market cap: n/a

2017 federal contracts: \$332 million

Prior BGOV200 rank: 113

Chenega Corp. offers diversified services. The company provides information technology, security, logistics, military operations, military base support services, training, environmental management and light manufacturing. Chenega serves the U.S. government and commercial customers.

Ager	Agency / Department Ranking FY 2017 contracts		
128	Department of Defense	\$154.5 million	
78	Defense: Army	\$72.7 million	
57	Defense: Air Force	\$61.5 million	
41	Health and Human Services Department	\$36.6 million	
29	Energy Department	\$30 million	
26	State Department	\$29.7 million	
31	Justice Department	\$20.7 million	
97	Defense: Navy	\$14.8 million	
60	Homeland Security Department	\$14 million	
40	National Aeronautics and Space Administration	\$13.8 million	
13	U.S. Agency for International Development	\$12.1 million	
22	Interior Department	\$9.6 million	
1	Federal Election Commission	\$5.3 million	
10	Defense: U.S. Army Corps of Engineers - Civil Program	\$5.2 million	
63	General Services Administration	\$4.5 million	
49	Treasury Department	\$1.3 million	

Prior rank 102	
	↓26
50	1 28
54	‡ 3
40	1 1
26	1 3
22	1 4
33	† 2
95	↓2
38	↓22
30	1 10
15	† 2
17	1 5
n/a	n/a
10	No change
46	↓ 17
n/a	n/a

Category Ranking all federal contracts	
Medical Services	#10
Logistics Services	#35
Technology Services	#53
Equipment-Related Services	#59
Knowledge-Based Services	#60
Facilities Supplies	#72
Facility-Related Services	#73
Technology Equipment	#76
Research and Development	#82

Clark Enterprises Inc.

160

Headquarters: Bethesda, MD United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$331 million

Prior BGOV200 rank: 449

Clark Enterprises Inc. operates as a holding company. The Company, through its subsidiaries, invests in real estate, private equity, venture capital, financial market, and construction companies. Clark Enterprises serves investors throughout the United States.

Agency / Department Ranking		FY 2017 contracts
46	Defense: Army	\$186.4 million
123	Department of Defense	\$186.4 million
11	General Services Administration	\$141.1 million
46	Veterans Affairs Department	\$3.6 million

Prior rank	BGOV200
75	change †29
141	†18
33	†22
51	† 5

Category Ranking all federal contracts	
Construction Services	#7
Facility-Related Services	#47

HP Inc.

161

Headquarters: Palo Alto, CA United States

Type: Public

Total revenue: \$52 billion **Market cap:** \$35.3 billion

2017 federal contracts: \$331 million

Prior BGOV200 rank: 101

Hewlett-Packard Co. provides imaging and printing systems, computing systems and information technology services for business and home. The company's products include laser and inkjet printers, scanners, copiers and faxes, personal computers, workstations, storage solutions and other computing and printing systems.

Agency / Department Ranking		FY 2017 contracts
90	Department of Defense	\$327.7 million
39	Defense: Air Force	\$126.3 million
62	Defense: Army	\$124.7 million
13	Defense: Defense Information Systems Agency	\$73.9 million
28	Defense: Defense Health Agency	\$1.7 million

Prior	BGOV200
rank	change
60	1 30
25	↓ 14
57	1 5
11	1 2
28	No change

Category Ranking all federal contracts	
Technology Equipment	#21
Facilities Supplies	#34
Training Devices	#36
Weapons and Ammunition	#36
Medical Supplies	#41
Technology Services	#54
Facility-Related Services	#124
Knowledge-Based Services	#143

Four Points Technology LLC

162

Headquarters: Chantilly, VA United States

Type: Private

Total revenue: \$189.5 million

Market cap: n/a

2017 federal contracts: \$330 million

Prior BGOV200 rank: 188

Four Points Technology, LLC provides information technology products and services. The Company offers hardware and software solutions, maintenance, help desk and call center management, network administration, engineering and design, acquisition support, and IT consulting services.

Ager	FY 2017 contracts	
10	Veterans Affairs Department	\$223.6 million
152	Department of Defense	\$36.2 million
92	Defense: Navy	\$24.3 million
39	General Services Administration	\$16.5 million
62	Homeland Security Department	\$12.5 million
28	Commerce Department	\$9.4 million
64	Health and Human Services Department	\$9.3 million
41	Defense: Defense Information Systems Agency	\$7.3 million
34	Treasury Department	\$6.3 million
54	National Aeronautics and Space Administration	\$4.2 million
29	Agriculture Department	\$2.6 million
59	Justice Department	\$2.4 million
13	Securities and Exchange Commission	\$1.9 million
29	Defense: Defense Health Agency	\$1.5 million
25	Defense: Washington Headquarters Services	\$1.4 million
107	Defense: Air Force	\$1.2 million

Prior rank	BGOV200 change
12	† 2
144	1 8
79	1 13
80	† 41
72	† 10
27	1 1
69	† 5
33	↓ 8
35	† 1
57	† 3
21	18
52	1 7
15	† 2
19	1 10
n/a	n/a
99	18

Category Ranking all federal contracts	
Medical Supplies	#12
Clothing, Textiles and Equipage	#14
Technology Services	#28
Technology Equipment	#34
Facilities Supplies	#46
Equipment-Related Services	#76
Facility-Related Services	#87
Knowledge-Based Services	#113

MA Mortenson Co.

163

Headquarters: Minneapolis, MN United States

Type: Private

Total revenue: \$1.9 billion

Market cap: n/a

2017 federal contracts: \$327 million

Prior BGOV200 rank: 202

M.A. Mortenson Company provides construction services. The Company designs and constructs office buildings, college, university, hotels and conference center, laboratories, sports centers, manufacturing units, and industrial constructions. M.A. Mortenson operates throughout the United States.

Age	ncy / Department Ranking	FY 2017 contracts
125	Department of Defense	\$181.6 million
1	Agriculture Department	\$141.5 million
56	Defense: Navy	\$94.8 million
72	Defense: Army	\$86.8 million
67	General Services Administration	\$2.8 million

Prior rank	BGOV200 change
137	† 12
n/a	n/a
54	↓2
130	† 58
11	1 56

Category Ranking all federal contracts	
Construction Services	#6
Facility-Related Services	#72

Michael Baker International LLC

164

Headquarters: Pittsburgh, PA United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$325 million

Prior BGOV200 rank: 1,196

Michael Baker International, LLC provides engineering, planning, and consulting services. The Company offers services in global construction, base operations, security management, systems integration, and intelligence solutions. Michael Baker International serves customers in the United States.

Age	ncy / Department Ranking	FY 2017 contracts
95	Department of Defense	\$298.6 million
26	Defense: Air Force	\$283.9 million
53	Homeland Security Department	\$23.8 million
103	Defense: Army	\$13.6 million
45	Transportation Department	\$2.6 million

Prior rank	BGOV200 change
153	† 58
116	† 90
55	†2
109	† 6
43	1 2

Category Ranking all federal contracts	
Facility-Related Services	#32
Transportation Services	#39
Technology Services	#76
Technology Equipment	#91
Knowledge-Based Services	#128

Abt Associates Inc.

165

Headquarters: Cambridge, MA United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$323 million

Prior BGOV200 rank: 150

Abt Associates Inc. provides research, consulting and technical assistance for social policy, clinical trials and registries issues, economic and health policy, and international development.

Agency / Department Ranking FY 2017 contracts		
4	U.S. Agency for International Development	\$191.3 million
34	Health and Human Services Department	\$62.2 million
7	Social Security Administration	\$31.6 million
8	Environmental Protection Agency	\$15.5 million
13	Education Department	\$5.3 million
19	Labor Department	\$5.1 million
121	Defense: Army	\$2.9 million
164	Department of Defense	\$2.9 million
43	Commerce Department	\$2.1 million
47	Treasury Department	\$1.5 million
7	Millennium Challenge Corporation	\$1.5 million
12	Housing and Urban Development Department	\$1.3 million

BGOV200 change
† 1
1 6
† 4
†2
1 3
1 7
‡ 3
1 1
† 1
† 5
† 1
† 5

Category Ranking all federal contracts	
Materials	#24
Knowledge-Based Services	#38
Medical Services	#45
Research and Development	#67
Facility-Related Services	#83
Technology Services	#83

Abu Dhabi National Oil Co.

166

Headquarters: Abu Dhabi, United Arab Emirates

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$320 million

Prior BGOV200 rank: 177

Abu Dhabi National Oil Co. (ADNOC) operates in the oil and gas industry. The company manages and oversees oil production throughout Abu Dhabi. ADNOC also transports, ships, markets and distributes its oil and gas throughout the world.

Age	ncy / Department Ranking	FY 2017 contracts
18	Defense: Defense Logistics Agency	\$320.1 million
91	Department of Defense	\$320.1 million

Prior rank	BGOV200 change
15	1 3
89	1 2

Category Ranking all federal contracts Fuel

Bollinger Shipyards Inc.

167

Headquarters: Lockport, LA United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$316 million

Prior BGOV200 rank: 131

Bollinger Shipyards, Inc. provides new construction, repair, and conversion products and services. The Company builds and offers commercial vessels, including tugboats, tank barges, offshore supply vessels, offshore and inshore barges.

Agency / Department Ranking		FY 2017 contracts
4	Homeland Security Department	\$310.8 million
160	Department of Defense	\$5.2 million
65	Defense: Defense Logistics Agency	\$4 million

Prior rank	BGOV200 change
2	↓2
154	1 6
51	↓ 14

Category Ranking all federal contracts	
Ships and Submarines	#5
Sustainment Materials & Supplies	#32
Materials	#37
Engines and Aircraft Components	#41
Facilities Supplies	#67
Equipment-Related Services	#72
Technology Equipment	#96
Knowledge-Based Services	#117

M1 Support Services LP

168

Headquarters: Denton, TX United States

Type: Private

Total revenue: \$27.8 million

Market cap: n/a

2017 federal contracts: \$316 million

Prior BGOV200 rank: 241

M1 Support Services, L.P. provides logistics services. The Company offers warehouse operations, inventory optimization, warranty management, and material handling equipment repair and support, as well as renders aviation support, information technology, supply chain management, and engineering solutions.

Agency / Department Ranking FY 2017 contracts			Prior rank	BGOV200 change	Category Ranking all federal contracts	
23	Defense: Air Force	\$314.1 million	28	† 5	Equipment-Related	#14
92	Department of Defense	\$314.1 million	107	† 15	Services	
53	Transportation Department	\$1.6 million	56	†3	Knowledge-Based Services	#139

FLIR Systems Inc.

169

Headquarters: Wilsonville, OR United States

Type: Public

Total revenue: \$1.8 billion **Market cap:** \$7.1 billion

2017 federal contracts: \$310 million

Prior BGOV200 rank: 186

FLIR Systems Inc. designs, manufactures and markets thermal imaging and broadcast camera systems for a variety of applications in the commercial and government markets. The company makes products for condition monitoring, research and development, airborne observation and broadcast, search and rescue, and surveillance and reconnaissance.

Age	Agency / Department Ranking FY 2017 contracts		
120	Department of Defense	\$233.2 million	
48	Defense: Army	\$178.1 million	
31	Homeland Security Department	\$53.4 million	
80	Defense: Navy	\$35.4 million	
35	General Services Administration	\$21.9 million	
53	Defense: Defense Logistics Agency	\$9.1 million	
103	Defense: Air Force	\$3.3 million	
22	Defense: Missile Defense Agency	\$3.3 million	
18	Defense: Defense Threat Reduction Agency	\$3.2 million	
29	Defense: U.S. Special Operations Command	\$1.5 million	

Prior rank 106	BGOV200 change
	•
56	† 8
30	1 1
62	1 18
47	† 12
55	† 2
78	↓25
21	1 1
22	† 4
35	† 6

Category Ranking all federal contracts	
Facilities Supplies	#9
Materials	#13
Technology Equipment	#28
Engines and Aircraft Components	#31
Weapons and Ammunition	#32
Training Devices	#37
Sustainment Materials & Supplies	#55
Equipment-Related Services	#58
Research and Development	#71
Technology Services	#84
Facility-Related Services	#107
Knowledge-Based Services	#136

Vencore Inc.

170

Headquarters: King of Prussia, PA United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$309 million

Prior BGOV200 rank: 162

Vencore Inc. provides engineering services. The company offers cyber security, mission-focused systems engineering, integration wireless systems and technologies, information analytics, and mobile network security services.

Agency / Department Ranking FY 2017 contracts		
20	National Aeronautics and Space Administration	\$135.8 million
141	Department of Defense	\$92.2 million
26	General Services Administration	\$37.4 million
94	Defense: Army	\$32.5 million
50	Homeland Security Department	\$28.8 million
91	Defense: Navy	\$24.9 million
8	Defense: Defense Advanced Research Projects Agency	\$19.7 million
83	Defense: Air Force	\$17.9 million
7	National Science Foundation	\$5.5 million
9	Securities and Exchange Commission	\$3.6 million
56	Justice Department	\$3.6 million
44	Treasury Department	\$2.2 million

Prior rank	BGOV200 change
20	No change
138	‡ 3
23	‡ 3
97	† 3
48	1 2
78	1 13
14	† 6
75	18
9	†2
12	† 3
74	† 18
45	† 1

Category Ranking all federal contracts	
Research and Development	#53
Knowledge-Based Services	#54
Technology Services	#61
Facilities Supplies	#66
Technology Equipment	#68
Facility-Related Services	#130

Anthem Inc.

171

Headquarters: Indianapolis, IN United States

Type: Public

Total revenue: \$90 billion **Market cap:** \$56.3 billion

2017 federal contracts: \$304 million

Prior BGOV200 rank: 139

Anthem Inc. is a health-benefits company. The company provides health benefits, dental and vision benefits, pharmacy benefits, life insurance, and life and disability insurance benefits. Anthem's operations include Blue Cross and Blue Shield plans.

Knowledge-Based

Services

#122

Ageı	ncy / Department Ranking	FY 2017 contracts	Prior rank	BGOV200 change	Category Ranking all federal contracts			
12	Health and Human Services Department	\$303.8 million	11	1 1	Facility-Related Services	#42		
					Technology Services	#51		
							Research and Development	#79

Red River Computer Co.

172

Headquarters: Claremont, NH United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$303 million

Prior BGOV200 rank: 145

Red River Computer Co. provides information technology solutions. The company offers desktops, laptops, mobile devices, networking, notebooks, servers, software, storage, telephones, peripherals, printers, and scanners, as well as managed, professional, supply chain management and support services.

Ager	Agency / Department Ranking FY 2017 contracts		
140	Department of Defense	\$103 million	
22	Veterans Affairs Department	\$60.8 million	
18	Defense: Defense Information Systems Agency	\$43.9 million	
42	Homeland Security Department	\$35.9 million	
8	Social Security Administration	\$29.2 million	
88	Defense: Navy	\$28.6 million	
74	Defense: Air Force	\$28.5 million	
45	Health and Human Services Department	\$26.3 million	
41	General Services Administration	\$15.4 million	
25	Treasury Department	\$11.5 million	
36	State Department	\$6.3 million	
31	Agriculture Department	\$2 million	
23	Environmental Protection Agency	\$1.9 million	
14	National Science Foundation	\$1.4 million	
18	Office of Personnel Management	\$1.4 million	
50	Interior Department	\$1.3 million	
50	Commerce Department	\$1.1 million	

Prior rank	BGOV200 change
18	1 4
16	1 2
44	†2
7	1 1
94	† 6
58	↓ 16
42	‡ 3
41	No change
26	† 1
41	† 5
41	† 10
55	† 32
28	† 14
28	† 10
52	† 2
33	↓ 17

Category Ranking all federal contracts	
Technology Equipment	#24
Medical Supplies	#25
Sustainment Materials & Supplies	#37
Technology Services	#44
Logistics Services	#50
Facilities Supplies	#53
Knowledge-Based Services	#125
Facility-Related Services	#133

Elbit Systems Ltd

173

Headquarters: Haifa, Israel

Type: Public

Total revenue: \$3.3 billion **Market cap:** \$5.1 billion

2017 federal contracts: \$303 million

Prior BGOV200 rank: 213

Elbit Systems Ltd. designs, develops and supplies integrated defense systems. The Company also designs, develops, manufactures, markets and supports military electronic systems and products.

Agency / Department Ranking		FY 2017 contracts
114	Department of Defense	\$245.7 million
69	Defense: Army	\$99.4 million
35	Defense: Defense Logistics Agency	\$72.3 million
64	Defense: Navy	\$63.6 million
30	Homeland Security Department	\$57 million
94	Defense: Air Force	\$9.6 million
19	Defense: Missile Defense Agency	\$5.1 million

Prior rank	BGOV200 change
112	↓ 2
77	† 8
41	† 6
56	1 8
39	† 9
87	1 7
19	No change

Category Ranking all federal contracts	
Aircraft	#12
Weapons and Ammunition	#13
Sustainment Materials & Supplies	#22
Engines and Aircraft Components	#28
Facilities Supplies	#28
Technology Equipment	#37
Equipment-Related Services	#42
Research and Development	#74
Technology Services	#96
Facility-Related Services	#121
Knowledge-Based Services	#145

Arrow Electronics Inc.

174

Headquarters: Centennial, CO United States

Type: Public

Total revenue: \$26.8 billion **Market cap:** \$6.7 billion

2017 federal contracts: \$302 million

Prior BGOV200 rank: 171

Arrow Electronics Inc. distributes electronic components and computer products to industrial and commercial customers. The company distributes a variety of products including computer systems, peripherals, software and mass storage products to original equipment manufacturers and commercial customers worldwide.

Agei	ncy / Department Ranking	FY 2017 contracts
142	Department of Defense	\$90.3 million
3	Commerce Department	\$88.4 million
79	Defense: Air Force	\$22.1 million
95	Defense: Navy	\$18.4 million
100	Defense: Army	\$17.6 million
35	Justice Department	\$16.5 million
57	Homeland Security Department	\$16.3 million
43	General Services Administration	\$14.2 million
51	Defense: Defense Logistics Agency	\$12.2 million
24	Treasury Department	\$11.8 million
14	Social Security Administration	\$9.8 million
16	Agriculture Department	\$8.3 million
39	Defense: Defense Information Systems Agency	\$8.2 million
39	Veterans Affairs Department	\$7.8 million
45	National Aeronautics and Space Administration	\$7.5 million
74	Health and Human Services Department	\$5.1 million
20	Labor Department	\$5 million
7	Defense: Defense Finance and Accounting Service	\$4.4 million
39	Interior Department	\$3.7 million
45	State Department	\$3.4 million
21	Defense: U.S. Transportation Command	\$2.6 million
4	National Archives and Records Administration	\$2.2 million
2	Small Business Administration	\$2 million
49	Transportation Department	\$1.9 million
10	Defense: Defense Contract Management Agency	\$1.7 million

Prior rank 134	BGOV200 change
14	† 11
77	1 2
84	1 11
96	1 4
26	1 9
60	† 3
31	↓ 12
58	† 7
25	† 1
12	↓2
12	↓ 4
39	No change
35	1 4
55	† 10
73	1 1
29	† 9
7	No change
39	No change
38	1 7
17	↓ 4
14	† 10
11	† 9
47	1 2
7	† 3

Category Ranking all federal contracts	
Ships and Submarines	#13
Land Vehicles	#16
Medical Supplies	#24
Technology Equipment	#25
Sustainment Materials & Supplies	#48
Logistics Services	#51
Facilities Supplies	#52
Technology Services	#60
Engines and Aircraft Components	#63
Equipment-Related Services	#66
Knowledge-Based Services	#83
Facility-Related Services	#120

Smartronix Inc.

175

Headquarters: Hollywood, MD United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$298 million

Prior BGOV200 rank: 204

Smartronix, Inc. provides software solutions. The Company develops, designs, and implements software for its clients, as well as offers messaging and collaboration, server and application virtualization, enterprise content management, data warehouse development, and service-oriented architecture design. Smartronix serves military, government, and other sectors.

Agency / Department Ranking FY 2017 contracts		
9	General Services Administration	\$215.2 million
150	Department of Defense	\$41.6 million
84	Defense: Navy	\$32 million
29	Veterans Affairs Department	\$21 million
95	Defense: Air Force	\$9.3 million
29	Treasury Department	\$9 million
71	Health and Human Services Department	\$6 million
32	Interior Department	\$4.9 million

Prior	BGOV200
rank	change
12	† 3
147	1 3
71	1 13
37	† 8
88	1 7
24	1 5
70	1 1
42	† 10

Category Ranking all federal contracts	
Knowledge-Based Services	#51
Research and Development	#60
Equipment-Related Services	#62
Technology Services	#62
Technology Equipment	#82
Facility-Related Services	#139

Tutor Perini Corp.

176

Headquarters: Sylmar, CA United States

Type: Public

Total revenue: \$4.7 billion **Market cap:** \$1 billion

2017 federal contracts: \$296 million

Prior BGOV200 rank: 412

Tutor Perini Corporation and its subsidiaries provide general contracting, construction management and design-build services to private clients and public agencies throughout the United States and selected overseas areas.

Agency / Department Ranking		FY 2017 contracts
127	Department of Defense	\$179.1 million
54	Defense: Navy	\$99.5 million
14	State Department	\$91.5 million
47	Defense: Air Force	\$88.9 million
14	Interior Department	\$20.7 million
42	Veterans Affairs Department	\$5.7 million

Prior	BGOV200
rank	change
140	† 13
67	† 13
53	† 39
86	† 39
24	† 10
56	† 14

Category Ranking all federal contracts	
Construction Services	#9
Medical Services	#36
Facility-Related Services	#51
Technology Equipment	#86

Crowley Maritime Corp.

177

Headquarters: Jacksonville, FL United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$291 million

Prior BGOV200 rank: 207

Crowley Maritime Corp. provides marine transportation services. The company offers liner container shipping; logistics; fuel sales and distribution; petroleum and chemical transportation; harbor ship assist and tanker escort; project logistics and global freight management; and liquefied

natural gas services.

Agency / Department Ranking		FY 2017 contracts
108	Department of Defense	\$254.3 million
36	Defense: Navy	\$227.3 million
16	Transportation Department	\$38.4 million
45	Defense: Defense Logistics Agency	\$19.2 million
15	Defense: U.S. Transportation Command	\$7.8 million

Prior	BGOV200
rank	change
109	† 1
40	† 4
18	†2
52	† 7
20	† 5

Category Ranking all federal contracts	
Aircraft	#7
Weapons and Ammunition	#9
Sustainment Materials & Supplies	#33
Engines and Aircraft Components	#52
Facilities Supplies	#67
Technology Equipment	#113
Equipment-Related Services	#153

SupplyCore Inc.

178

Headquarters: Rockford, IL United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$287 million

Prior BGOV200 rank: 175

SupplyCore Inc. provides logistics solutions. The Company offers supply chains, distribution, warehousing, and facilities. SupplyCore serves customers worldwide.

Age	ncy / Department Ranking	FY 2017 contracts
17	Defense: Defense Logistics Agency	\$321.7 million
97	Department of Defense	\$286.8 million

Prior rank	BGOV200 change
14	1 3
87	1 10

Category Ranking all federal contracts	
Facilities Supplies	#3
Clothing, Textiles and Equipage	#9
Sustainment Materials & Supplies	#21
Engines and Aircraft Components	#35
Materials	#45
Weapons and Ammunition	#47
Technology Equipment	#85
Equipment-Related Services	#88

SRC Inc.

179

Headquarters: North Syracuse, NY United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$286 million

Prior BGOV200 rank: 345

SRC Inc., is a non-profit research and development company that develops solutions for nationally significant challenges in defense, environmental, and intelligence areas in the United States. The Company designs and develops advanced radar, electronic warfare, and communication systems. SRC also performs analysis of complex environmental and toxicology interactions.

Agency / Department Ranking FY 2017 contracts		
110	Department of Defense	\$250 million
45	Defense: Army	\$197.3 million
71	Defense: Air Force	\$34.7 million
31	General Services Administration	\$26.8 million
48	Defense: Defense Logistics Agency	\$13.7 million
15	Environmental Protection Agency	\$6.4 million
19	Defense: Defense Advanced Research Projects Agency	\$3.2 million
83	Health and Human Services Department	\$2.1 million

Prior rank	BGOV200 change
131	† 21
67	† 22
68	1 3
42	† 11
83	† 35
16	† 1
27	† 8
84	† 1

Category Ranking all federal contracts	
Weapons and Ammunition	#14
Technology Equipment	#33
Sustainment Materials & Supplies	#42
Research and Development	#69
Knowledge-Based Services	#72
Equipment-Related Services	#73
Technology Services	#101

KPMG Europe LLP

180

Headquarters: London, United Kingdom

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$285 million

Prior BGOV200 rank: 185

KPMG Europe LLP operates as a law firm. The Company offers integrated accounting, audit, tax, and advisory services. KPMG serves customers in all market sectors throughout the world.

Agency / Department Ranking FY 2017 contracts		
130	Department of Defense	\$142.1 million
37	Defense: Defense Logistics Agency	\$57.4 million
70	Defense: Navy	\$46 million
1	Defense: Defense Finance and Accounting Service	\$38.8 million
51	Health and Human Services Department	\$20.6 million
59	Homeland Security Department	\$14.9 million
34	Veterans Affairs Department	\$14.2 million
44	General Services Administration	\$13.6 million
27	Treasury Department	\$10.3 million
5	Housing and Urban Development Department	\$9.8 million
36	Energy Department	\$9.4 million
44	Justice Department	\$7.5 million
14	Labor Department	\$6.9 million
27	Interior Department	\$5.9 million
34	Commerce Department	\$5.5 million
19	Social Security Administration	\$4.3 million
53	National Aeronautics and Space Administration	\$4.2 million
27	Agriculture Department	\$3.5 million
12	National Science Foundation	\$2.6 million
47	Transportation Department	\$2.3 million
3	Small Business Administration	\$1.9 million
10	Pension Benefit Guaranty Corporation	\$1.9 million
2	Trade and Development Agency	\$1.2 million

Prior rank	BGOV200 change
127	‡ 3
34	1 3
76	† 6
3	†2
47	1 4
62	† 3
48	† 14
38	1 6
31	† 4
4	1 1
31	1 5
46	† 2
13	1 1
26	1 1
41	† 7
15	1 4
47	1 6
24	‡ 3
10	1 2
50	† 3
2	1 1
n/a	n/a
n/a	n/a

Category Ranking all federal contracts	
Knowledge-Based Services	#39
Technology Services	#104

NCI Inc.

181

Headquarters: Reston, VA United States

Type: Public

Total revenue: \$322.4 million

Market cap: n/a

2017 federal contracts: \$284 million

Prior BGOV200 rank: 143

NCI Inc. designs, installs and maintains information technology systems and networks for government agencies. The company offers network engineering, information assurance, systems development and integration, and enterprise systems management services.

Agency / Department Ranking FY 2017		
		contracts
57	Defense: Army	\$144.1 million
131	Department of Defense	\$140.7 million
32	Health and Human Services Department	\$86.3 million
12	Interior Department	\$23.3 million
1	Federal Communications Commission	\$19.2 million
69	Homeland Security Department	\$7.4 million
57	Justice Department	\$3.4 million
3	Executive Office of the President	\$1.9 million
108	Defense: Air Force	\$1.1 million

Prior rank	BGOV200 change
40	↓ 17
113	1 18
31	1 1
13	† 1
1	No change
68	1 1
63	† 6
3	No change
100	1 8

Category Ranking all federal contracts Medical Services	#17
iviedical Services	#17
Technology Services	#36
Research and Development	#54
Knowledge-Based Services	#68
Technology Equipment	#95

RELX Plc

182

Headquarters: London, United Kingdom

Type: Public

Total revenue: \$9.4 billion **Market cap:** \$44.3 billion

2017 federal contracts: \$278 million

Prior BGOV200 rank: 183

RELX PLC, previously known as Reed Elsevier, provides information solutions for professional customers across industries. The company publishes information for the scientific, medical, legal and business sectors.

Agency / Department Ranking FY 2017 contracts			
1	Commerce Department	\$176 million	
34	Justice Department	\$18.4 million	
65	Homeland Security Department	\$10.3 million	
156	Department of Defense	\$9.3 million	
65	Health and Human Services Department	\$8.5 million	
30	Treasury Department	\$8.4 million	
38	Veterans Affairs Department	\$7.9 million	
9	Office of Personnel Management	\$6.2 million	
39	State Department	\$5.3 million	
61	General Services Administration	\$5 million	
18	Social Security Administration	\$4.4 million	
8	Securities and Exchange Commission	\$4.2 million	
102	Defense: Air Force	\$3.6 million	
122	Defense: Army	\$2.6 million	
34	Agriculture Department	\$2 million	
24	Environmental Protection Agency	\$1.8 million	
119	Defense: Navy	\$1.4 million	
52	Interior Department	\$1.3 million	
4	Legislative Branch	\$1.2 million	
4	Federal Trade Commission	\$1.1 million	

Prior	BGOV200
rank	change
1	No change
36	†2
73	† 8
155	1 1
64	1 1
34	† 4
43	† 5
9	No change
35	1 4
84	† 23
16	↓2
11	† 3
96	1 6
122	No change
31	1 4
26	†2
119	No change
66	† 14
4	No change
4	No change

Category Ranking all federal contracts	
Facilities Supplies	#6
Training Devices	#28
Medical Services	#34
Technology Equipment	#62
Technology Services	#68
Knowledge-Based Services	#92
Research and Development	#92
Facility-Related Services	#122

Raytheon Lockheed Martin Javelin JV

183

Headquarters: Tucson, AZ United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$274 million

Prior BGOV200 rank: 179

Raytheon Lockheed Martin Javelin JV develops and manufactures defense technology. The company produces the Javelin weapon system, which serves as single-user portable anti-tank weapon system. Raytheon Lockheed Martin Javelin JV offers features including guided munition and surveillance technology.

Age	ncy / Department Ranking	FY 2017 contracts
99	Department of Defense	\$274.3 million
34	Defense: Army	\$274.3 million

Prior rank	BGOV200 change
90	1 9
33	Ţ1

Category Ranking all federal contracts	
Weapons and Ammunition	#10
Research and Development	#43
Sustainment Materials & Supplies	#56
Knowledge-Based Services	#130

Weeks Marine Inc.

184

Headquarters: Cranford, NJ United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$274 million

Prior BGOV200 rank: 286

Weeks Marine, Inc. provides marine construction and dredging services. The Company offers stevedoring, marine transportation, towing, heavy lift and salvage, equipment charter, and equipment rental services. Weeks Marine serves customers in North America.

Age	ncy / Department Ranking	FY 2017 contracts
100	Department of Defense	\$274.2 million
39	Defense: Army	\$225.9 million
5	Defense: U.S. Army Corps of Engineers - Civil Program	\$48.3 million

Prior rank	BGOV200 change
117	† 17
78	† 39
1	↓ 4

Category Ranking all federal contracts	
Construction Services	#11
Facility-Related Services	#48

AAR Corp.

185

Headquarters: Wood Dale, IL United States

Type: Public

Total revenue: \$1.7 billion **Market cap:** \$1.5 billion

2017 federal contracts: \$272 million

Prior BGOV200 rank: 190

AAR Corp. supplies aftermarket products and services to the global aviation/aerospace industry. The company purchases, sells and leases new and used commercial jet aircraft, as well as purchases, sells and leases a variety of new, overhauled and repaired engines and engine products for the aviation aftermarket.

Ager	ncy / Department Ranking	FY 2017 contracts
104	Department of Defense	\$266 million
28	Defense: Defense Logistics Agency	\$98.8 million
4	Defense: U.S. Transportation Command	\$76.4 million
69	Defense: Navy	\$46.7 million
67	Defense: Air Force	\$43 million
41	Energy Department	\$3.5 million
82	Homeland Security Department	\$2 million
123	Defense: Army	\$1.8 million

Prior rank	BGOV200 change
100	1 4
33	† 5
4	No change
64	1 5
63	1 4
39	1 2
100	† 18
107	1 16

Category Ranking all federal contracts	
Materials	#5
Sustainment Materials & Supplies	#7
Clothing, Textiles and Equipage	#8
Transportation Services	#11
Land Vehicles	#13
Aircraft	#16
Logistics Services	#24
Engines and Aircraft Components	#25
Facilities Supplies	#31
Equipment-Related Services	#40
Weapons and Ammunition	#42
Technology Equipment	#72
Facility-Related Services	#100
Technology Services	#102
Knowledge-Based Services	#108

Redstone Defense Systems

186

Headquarters: Huntsville, AL United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$270 million

Prior BGOV200 rank: 164

Redstone Defense Systems' line of business includes providing professional engineering services.

Age	ncy / Department Ranking	FY 2017 contracts
35	Defense: Army	\$270.4 million
101	Department of Defense	\$270.4 million

Prior rank	BGOV200 change
31	↓ 4
81	↓20

Category Ranking all federal contracts	
Equipment-Related Services	#15
Engines and Aircraft Components	#47
Knowledge-Based	#137

DaVita Inc.

187

Headquarters: Denver, CO United States

Type: Public

Total revenue: \$10.8 billion **Market cap:** \$11.4 billion

2017 federal contracts: \$268 million

Prior BGOV200 rank: 229

DaVita Inc. provides a variety of health care services. The Company provides kidney dialysis services for patients suffering from chronic kidney failure. DaVita serves patients worldwide.

Agency / Department Ranking

6 Veterans Affairs Department

FY 2017 contracts \$267.7 million Prior BGOV200 rank change 7 11

Category Ranking
all federal contracts
Medical Services #9

Sterling Computers Corp.

188

Headquarters: Norfolk, NE United States

Type: Private

Total revenue: \$123.3 million

Market cap: n/a

2017 federal contracts: \$266 million

Prior BGOV200 rank: 233

Sterling Computers Corporation manufactures technology products. The Company provides hardware, software, and technology services for the federal government.

Agency / Department Ranking FY 2017 contracts		
124	Department of Defense	\$186.1 million
37	Defense: Air Force	\$131.2 million
43	Health and Human Services Department	\$30.4 million
94	Defense: Navy	\$19.6 million
16	Defense: Defense Health Agency	\$9.2 million
38	Defense: Defense Information Systems Agency	\$9 million
25	Interior Department	\$8.1 million
1	Defense: Defense Media Activity	\$7.7 million
57	General Services Administration	\$6.9 million
47	Justice Department	\$6.2 million
37	Treasury Department	\$4.4 million
44	State Department	\$3.9 million
119	Defense: Army	\$3.1 million
50	Veterans Affairs Department	\$3.1 million
42	Energy Department	\$2.7 million
40	Commerce Department	\$2.4 million
60	National Aeronautics and Space Administration	\$2 million
37	Agriculture Department	\$1.6 million
55	Transportation Department	\$1.4 million
32	Defense: U.S. Special Operations Command	\$1.2 million
9	Commodity Futures Trading Commission	\$1.1 million

Prior rank	BGOV200 change
124	No change
43	† 6
41	1 2
92	1 2
24	† 8
40	† 2
40	† 15
4	† 3
68	† 11
51	† 4
41	† 4
54	† 10
115	↓ 4
50	No change
50	† 8
45	† 5
56	1 4
45	† 8
70	† 15
34	†2
12	† 3

Category Ranking all federal contracts	
Technology Equipment	#22
Medical Supplies	#30
Training Devices	#35
Materials	#41
Sustainment Materials & Supplies	#41
Facilities Supplies	#43
Technology Services	#72
Equipment-Related Services	#75
Facility-Related Services	#112
Knowledge-Based Services	#138

Mathematica Inc.

189

Headquarters: Princeton, NJ United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$262 million

Prior BGOV200 rank: 211

Mathematica Inc. provides research and consulting services. The Company offers studies and analysis in policy areas, from health, education, early childhood, and family support to nutrition, employment, disability, and international development.

Age	ncy / Department Ranking	FY 2017 contracts
25	Health and Human Services Department	\$167.1 million
9	Education Department	\$30.4 million
9	Agriculture Department	\$21.6 million
9	Social Security Administration	\$20.9 million
1	Millenium Challenge Corporation	\$13.1 million
12	Labor Department	\$7.6 million
22	U.S. Agency for International Development	\$1.8 million

Prior	BGOV200
rank	change
23	↓ 2
9	No change
17	† 8
13	† 4
1	No change
18	† 6
17	1 5

Category Ranking all federal contracts	
Knowledge-Based Services	#43
Research and Development	#76

Sodexo SA

190

Headquarters: Issy-les-Moulineaux, France

Type: Public

Total revenue: \$22.7 billion **Market cap:** \$14.6 billion

2017 federal contracts: \$261 million

Prior BGOV200 rank: 182

Sodexo SA designs, manages and delivers comprehensive on-site service solutions for its clients. The company offers food, construction management, reception, technical maintenance and housekeeping services; maintains scanners and laboratory equipment; and operates river and harbor cruises and correctional facilities. Sodexo also designs employee benefit and incentive programs.

Ageı	ncy / Department Ranking	FY 2017 contracts
105	Department of Defense	\$261 million
34	Defense: Navy	\$248.7 million
104	Defense: Army	\$12.4 million

Prior rank	BGOV200 change
94	1 11
36	†2
105	† 1

Category Ranking all federal contracts	
Medical Services	#35
Facility-Related Services	#37
Construction Services	#38
Facilities Supplies	#82
Knowledge-Based Services	#154

Cisco Systems Inc.

191

Headquarters: San Jose, CA United States

Type: Public

Total revenue: \$48 billion **Market cap:** \$204.4 billion

2017 federal contracts: \$259 million

Prior BGOV200 rank: 163

Cisco Systems, Inc. designs, manufactures, and sells Internet Protocol (IP)-based networking and other products related to the communications and information technology (IT) industry and provide services associated with these products and their use. The Company provides products for transporting data, voice, and video within buildings, across campuses, and globally.

Ager	ncy / Department Ranking	FY 2017 contracts
5	Defense: Defense Information Systems Agency	\$257.7 million
106	Department of Defense	\$257.6 million

Prior rank	BGOV200 change
3	↓2
80	↓26

Category Ranking all federal contracts	
Technology Equipment	#29
Technology Services	#41

Blue Cross & Blue Shield of Florida Inc.

192

Headquarters: Jacksonville, FL United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$257 million

Prior BGOV200 rank: 144

Blue Cross & Blue Shield of Florida Inc. operates as a nonprofit organization. The organization offers health-care reforms, Medicare plans, wellness screenings and medical insurance services.

Agency / Department Ranking

17 Health and Human Services Department

FY 2017 contracts \$257.3 million Prior BGOV200 rank change 12 \$\displays{5}\$

Category Ranking all federal contracts Facility-Related

Services

#38

Knowledge-Based Services

#131

Magellan Health Inc.

193

Headquarters: Avon, CT United States

Type: Public

Total revenue: \$5.8 billion **Market cap:** \$2.6 billion

2017 federal contracts: \$255 million

Prior BGOV200 rank: 169

Magellan Health, Inc. coordinates and manages the delivery of behavioral healthcare treatment services. The Company's services are provided through its contracted network of third-party treatment providers, which includes psychiatrists, psychologists, psychiatric hospitals, and residential treatment centers.

Age	ncy / Department Ranking	FY 2017 contracts
1	Interior Department	\$122.5 million
137	Department of Defense	\$111.3 million
74	Defense: Army	\$82.3 million
11	Defense: Defense Health Agency	\$26.6 million
58	Health and Human Services Department	\$13.9 million
2	Consumer Financial Protection Bureau	\$6.2 million
110	Defense: Navy	\$2.4 million
56	Transportation Department	\$1.4 million

Prior rank	BGOV200 change
1	No change
125	1 12
59	1 15
10	1 1
57	1 1
5	† 3
110	No change
53	1.3

Category Ranking all federal contracts	
Medical Services	#13
Medical Supplies	#34
Knowledge-Based Services	#45
Facility-Related Services	#140

Russian Space Agency

194

Headquarters: Moscow, Russian Federation

Type: Government **Total revenue:** n/a **Market cap:** n/a

2017 federal contracts: \$255 million

Prior BGOV200 rank: 199

The Russian Space Agency operates as a governmental agency of the Russian Federation. It oversees the Russian space science program and related research, and operates programs involving spacecraft development, observation, communication and navigation.

Age	ncy / Department Ranking	FY 2017 contracts		BGOV200 change	Category Ranking all federal contracts	
15	National Aeronautics and Space Administration	\$254.9 million	18	† 3	Research and Development	#23

Inter-Con Security Systems Inc.

195

Headquarters: Pasadena, CA United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$254 million

Prior BGOV200 rank: 201

Inter-Con Security Systems Inc. provides physical security services. The company offers security personnel and management, executive protection programs, risk assessments, tactical exercise plans and programs, emergency medical services, classified information safeguarding, and investigations.

Age	ncy / Department Ranking	FY 2017 contracts
5	Justice Department	\$126.7 million
12	State Department	\$114.3 million
63	Homeland Security Department	\$11.3 million
51	Interior Department	\$1.3 million

ъ.	DCOV000
Prior	BGOV200
rank	change
5	No change
12	No change
57	1 6
60	† 9

Category Ranking all federal contracts	
Facility-Related Services	#46
Knowledge-Based Services	#69

Colsa Corp.

196

Headquarters: Huntsville, AL United States

Type: Private

Total revenue: \$191.6 million

Market cap: n/a

2017 federal contracts: \$252 million

Prior BGOV200 rank: 242

Colsa Corporation provides technology services and solutions. The Company offers computer center design and engineering, information assurance and security, acquisition management, software engineering, modeling and simulation, and configuration management services. Colsa operates throughout the United States.

Ager	ncy / Department Ranking	FY 2017 contracts
122	Department of Defense	\$199.2 million
45	Defense: Air Force	\$93.8 million
81	Defense: Army	\$66.9 million
32	National Aeronautics and Space Administration	\$34.2 million
11	Defense: Missile Defense Agency	\$28.2 million
37	General Services Administration	\$18.3 million
101	Defense: Navy	\$10.1 million

Prior	BGOV200
rank	change
116	1 6
55	† 10
88	† 7
33	† 1
10	1 1
60	† 23
102	† 1

Category Ranking all federal contracts	
Sustainment Materials & Supplies	#40
Research and Development	#46
Knowledge-Based Services	#56
Technology Services	#94
Technology Equipment	#98

Kratos Defense & Security Solutions Inc.

197

Headquarters: San Diego, CA United States

Type: Public

Total revenue: \$751.9 million **Market cap:** \$1.1 billion

2017 federal contracts: \$252 million

Prior BGOV200 rank: 167

Kratos Defense & Security Solutions, Inc. operates as a defense contractor and security systems integrator for the federal government and for state and local agencies. The Company offers services in weapon systems lifecycle support, military weapon range, security and surveillance systems, and IT engineering.

Age	ncy / Department Ranking	FY 2017 contracts
112	Department of Defense	\$249.5 million
52	Defense: Navy	\$106.6 million
77	Defense: Army	\$74.3 million
56	Defense: Air Force	\$62.2 million
25	Defense: Defense Health Agency	\$3.1 million
69	Defense: Defense Logistics Agency	\$2.8 million
49	Defense: Defense Information Systems Agency	\$1.7 million

Prior	BGOV200
rank	change
84	↓28
47	1 5
71	1 6
49	1 7
n/a	n/a
72	† 3
49	No change

Category Ranking all federal contracts	
Unmanned Aerial Vehicles (UAV)	#5
Training Devices	#10
Weapons and Ammunition	#18
Materials	#22
Facilities Supplies	#23
Engines and Aircraft Components	#38
Sustainment Materials & Supplies	#38
Equipment-Related Services	#39
Research and Development	#62
Technology Equipment	#75
Knowledge-Based Services	#87
Technology Services	#89
Facility-Related Services	#135

ThunderCat Technology LLC

198

Headquarters: Reston, VA United States

Type: Private

Total revenue: \$387.4 million

Market cap: n/a

2017 federal contracts: \$251 million

Prior BGOV200 rank: 224

ThunderCat Technology, LLC provides information technology solutions. The Company offers data storage, network security, modeling, data center automation, virtualization, and enterprise application development services. ThunderCat Technology serves companies and federal government agencies.

Agency / Department Ranking FY 2017 contracts			
19	Veterans Affairs Department	\$72.1 million	
149	Department of Defense	\$53.1 million	
26	Justice Department	\$31.1 million	
52	Homeland Security Department	\$24.6 million	
84	Defense: Air Force	\$15.9 million	
42	General Services Administration	\$14.5 million	
34	Defense: Defense Information Systems Agency	\$12.8 million	
61	Health and Human Services Department	\$11 million	
100	Defense: Navy	\$10.2 million	
27	Commerce Department	\$9.8 million	
56	Defense: Defense Logistics Agency	\$6.8 million	
48	National Aeronautics and Space Administration	\$5.2 million	
21	Labor Department	\$4.9 million	
25	Agriculture Department	\$4.4 million	
11	Office of Personnel Management	\$4 million	
10	Securities and Exchange Commission	\$3.4 million	
9	Defense: Defense Finance and Accounting Service	\$3.4 million	
41	Treasury Department	\$3.2 million	
47	State Department	\$2.7 million	
27	Defense: U.S. Special Operations Command	\$1.9 million	
46	Interior Department	\$1.8 million	

BGOV200 change
No change
1 1
† 6
† 14
† 18
1 5
† 1
† 6
1 9
† 4
† 17
† 13
† 7
† 4
† 4
No change
† 2
↓ 12
1 10
No change
† 4

Category Ranking all federal contracts	
Sustainment Materials & Supplies	#9
Medical Supplies	#17
Technology Equipment	#31
Technology Services	#49
Facilities Supplies	#54
Facility-Related Services	#94
Research and Development	#99
Knowledge-Based Services	#126

Phillips 66

199

Headquarters: Houston, TX United State

Type: Public

Total revenue: \$89.3 billion **Market cap:** \$47.8 billion

2017 federal contracts: \$251 million

Prior BGOV200 rank: 217

Phillips 66 is a downstream energy company. The Company's operations include oil refining, marketing, and transportation. Phillips 66's operations also include chemical manufacturing and power generation.

Age	ncy / Department Ranking	FY 2017 contracts
20	Defense: Defense Logistics Agency	\$249.9 million
111	Department of Defense	\$249.9 million
49	Energy Department	\$1.3 million

Prior rank	BGOV200 change
18	1 2
104	1 7
45	1 4

Category Ranking all federal contracts	
Fuel	#6
Transportation Services	#27

Nuclear Waste Partnership LLC

200

Headquarters: Carlsbad, NM United States

Type: Private

Total revenue: n/a

Market cap: n/a

2017 federal contracts: \$251 million

Prior BGOV200 rank: 172

Nuclear Waste Partnership LLC was founded in 2011. The company's line of business includes providing facilities support management and consulting services.

Agency / Department Ranking

24 Energy Department

FY 2017 contracts \$250.8 million Prior BGOV200 rank change 22 \$\dpsi 2\$

Category Ranking all federal contracts Facility-Related Services

#39

Methodology.

2018 BGOV200 Methodology and Notes

The BGOV200 Federal Industry Leaders 2018 Study ranks contractors by the value of their prime, unclassified government contract obligations in fiscal 2017. The information in this study is drawn from Bloomberg Government's proprietary federal procurement database. Our rankings cover unclassified work in fiscal 2017 at the 24 agencies and departments that report their contract obligations to the Federal Procurement Data System - Next Generation (FPDS-NG), the government source from which BGOV derives its data.

Rankings are also provided for each of 27 categories of purchases based on the Defense Department's Taxonomy for the Acquisition of Services and Supplies & Equipment. Bloomberg Government used the Defense Department's nine top-level services portfolio groups for its services categories. We split the department's seven top-level supplies and equipment portfolio groups into 18 supplies and equipment categories. We provide rankings for all nine services categories and 11 of the 18 supplies and equipment categories.

This study covers only prime contracts – those in which companies have direct relationships with the government – and not subcontracts. The spending totals for the Defense Department comprise contracts at the Army, Air Force, Navy, and 20 other defense agencies. Spending at each of those components is also reflected in the Defense Department totals.

We also rank all nondefense cabinet departments and the four independent agencies that spent the most on procurement: the Environmental Protection Agency, the General Services Administration (GSA), the National Aeronautics and Space Administration, and the U.S. Agency for International Development. Rankings are for contracting agencies, rather than funding agencies. Nearly half of the contracts issued by the GSA and more than a quarter of those issued by the Interior Department are funded by other agencies. GSA and Interior provide contracting services to those agencies for a fee.

Joint ventures are listed separately from their parent companies when they don't have a single majority parent company. For example, United Launch Alliance LLC is a 50-50 joint venture of Lockheed Martin Corp. and Boeing Co. United Launch Alliance is listed as a separate company (No. 32). Joint ventures for which one parent company owns 51 percent or more are rolled up to the majority parent company.

Data are accurate as of April 2018. Federal procurement officials can retroactively update the government's contract data system for up to five years. Contract awards, or obligations, reported by the government for fiscal 2017 don't match contract revenue reported by companies to the Securities and Exchange Commission. This is because companies generally don't record contract awards as revenue until they are paid for their services and because corporate fiscal years often don't align with the federal fiscal year. Differences in how companies report revenue from subcontracts and joint ventures also affect the totals. Rankings are based on net contract obligations. Federal procurement officials report the funds they obligate, or reserve, when contracts are signed. Agencies pay contractors when they present bills for products and services.

Agencies sometimes de-obligate unspent funds, which are recorded as negative dollar amounts. The contract totals in this analysis are the net sum of obligations and de-obligations recorded for fiscal 2017. De-obligations recorded in fiscal 2017 can result in total spending that is lower than subordinate agency or category spending.

Prior-year rankings and dollar totals referred to in this analysis are for fiscal 2016 as of July 2017, when the BGOV200 2017 rankings were compiled. Data as of that date reflect corporate structures in place in fiscal 2016.

Dollar amounts and their assignment to agencies and product/service categories are as reported in the FPDS-NG. Inconsistencies in FPDS-NG reporting can occur.

Bloomberg Government scrubs federal procurement data to eliminate duplications and errors, to roll up subsidiaries with their parent corporations, and to organize the data for ease of analysis but generally avoids altering reported categories, which agencies sometimes correct.

Unreported data weren't included in the rankings. Federal agencies don't have to report contracts valued at less than \$3,500, although they often report purchases below that threshold. Most intelligence agencies, Congress, the federal judiciary, the U.S. Postal Service, and some other quasi-governmental or independent agencies don't report their contract data (such as the Tennessee Valley Authority and FDIC). In December 2012, certain Federal Acquisition Regulation reporting requirements changed so that resale activity is no longer reported through FPDS-NG. This particularly affected the Defense Commissary Agency (DECA) and the food category.

Classified contract actions are generally not reported to the FPDS-NG because the system isn't approved to handle classified information.

Mergers and acquisitions completed in fiscal 2017 are included in contractor totals. For example, Huntington Ingalls Inc. (No. 7), which closed its acquisition of Camber Corp., increased its ranking by five slots.

Rankings for the prior year are those published in the BGOV200 Federal Industry Leaders 2017 Study, to ensure consistency in reporting and to reflect corporate structures in place in fiscal 2016. Reported contract totals for fiscal 2015 have fluctuated for many companies in the intervening period.

Private equity-owned companies have their own listings. BGOV200 companies that are owned by private-equity firms or for whom private-equity firms are the majority shareholders are listed individually.

Unnamed foreign contractors, unknown vendors, and consolidated entries aren't included, though spending totals for agencies and categories include contract obligations assigned to them.

All reported trend data is inflation-adjusted using Bureau of Labor Statistics Consumer Price Index multipliers and are in constant 2017 U.S. dollars.

