

Embraer delivers 17 Commercial and 27 Executive Jets in 3Q19

São José dos Campos, Brazil, October 31, 2019 – Embraer (NYSE: ERJ; B3: EMBR3;) delivered a total of 44 jets in the third quarter of 2019 (3Q19), of which 17 were commercial aircraft and 27 were executive jets (15 light and 12 large). As of September 30th, the firm order backlog totaled USD 16.2 billion.

Deliveries by Segment	3Q19	2019
<i>Commercial Aviation</i>	17	54
EMBRAER 175 (E175)	13	45
EMBRAER 190 (E190)	2	3
EMBRAER 195 (E195)	-	2
EMBRAER 190-E2 (E190-E2)	1	3
EMBRAER 195-E2 (E195-E2)	1	1
<i>Executive Jets</i>	27	63
Phenom 100	1	7
Phenom 300	14	35
<i>Light Jets</i>	15	42
Legacy 650	-	2
Legacy 450	4	5
Legacy 500	1	6
Praetor 600	7	8
<i>Large Jets</i>	12	21
TOTAL	44	117

In the beginning of 3Q19, Embraer signed a contract with SkyWest, Inc. for a firm order of seven E175 jets in a 70-seat configuration. SkyWest will operate the aircraft for Delta. The order has a value of USD 340 million, based on 2019 list prices, and was already included in Embraer's 2019 second-quarter backlog as an "undisclosed" customer. Deliveries are expected to begin in the fourth quarter of 2019.

In the third quarter, Embraer also delivered its first E195-E2, the largest of the three members of the E-Jets E2 family of commercial aircraft. The recipients were AerCap, the world's largest aircraft leasing company, and Azul Linhas Aéreas Brasileiras. Azul is the global

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launch operator for the E195-E2 and had placed firm orders for 51 of the type. The airline will receive another five aircraft in 2019.

In the Executive Jets segment, Embraer announced a purchase agreement with Flexjet, a global leader in private jet travel, for a fleet of Praetor 500, Praetor 600 and Phenom 300 jets. The announcement was made during the 2019 National Business Aviation Association's Business Aviation Convention and Exhibition (NBAA-BACE), in Las Vegas, Nevada. Valued at up to USD 1.4 billion, at current list prices, this deal was included in the 2019 second quarter backlog, with deliveries starting in the fourth quarter of 2019.

Also, the new Praetor 500 midsize business jet was granted the Type Certificate from three regulatory authorities: ANAC, the Brazilian Civil Aviation Agency (Agência Nacional de Aviação Civil); the FAA (U.S. Federal Aviation Administration), and EASA (European Aviation Safety Agency). Embraer has already received orders for the Praetor 500, including in Brazil. Also, Embraer delivered a Praetor 600 to its first Brazilian customer in 3Q19.

In the Defense & Security segment, the Portuguese Government announced a firm order of five multi-mission Embraer KC-390 airlifters, representing the entry of the aircraft into the international market. The contract, which was signed at Embraer's facility in Évora, Portugal, also includes services and support and a flight simulator as part of the process to modernize Portuguese Air Force capabilities to support national Armed Forces operations and increase readiness in missions of public interest. Deliveries are scheduled to start in 2023. This contract will be included in Embraer's backlog in the fourth quarter of 2019.

Embraer also delivered the first KC-390 to the Brazilian Air Force (FAB) at a ceremony held at Anápolis Air Base, starting preparations for the aircraft's entry into service by FAB's First Troop Transport Group (1st GTT). Embraer has been conducting theoretical and practical training with the Air Force teams to start operations.

In 3Q19, Embraer Services & Support signed a long-term Pool Program Agreement with Mongolian Hunnu Air to support a wide range of repairable components for the airline's recently leased fleet of E190 through the TechCare portfolio of solutions. Horizon Air, a subsidiary of Alaska Air Group, selected Embraer Aircraft Maintenance Services (EAMS) in Nashville, Tennessee, as the exclusive heavy maintenance provider for the company's fleet of 30 Embraer E175 aircraft. The multi-year agreement includes airframe maintenance, modifications and repair services.

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Backlog - Commercial Aviation (September 30, 2019)

Aircraft Type	Firm Orders	Options	Deliveries	Firm Order Backlog
E170	191	5	191	-
E175	793	326	612	181
E190	565	-	562	3
E195	172	-	171	1
190-E2	44	61	7	37
195-E2	124	50	1	123
Total	1.889	442	1.544	345

Note: Deliveries and firm order backlog include orders for the Defense segment placed by State-run airlines (Satena and TAME).

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About Embraer

A global aerospace company headquartered in Brazil, Embraer celebrates its 50th anniversary with businesses in Commercial and Executive aviation, Defense & Security and Agricultural Aviation. The company designs, develops, manufactures and markets aircraft and systems, providing Services & Support to customers after-sales.

Since it was founded in 1969, Embraer has delivered more than 8,000 aircraft. On average, about every 10 seconds an aircraft manufactured by Embraer takes off somewhere in the world, transporting over 145 million passengers a year.

Embraer is the leading manufacturer of commercial jets up to 150 seats and the main exporter of high value-added goods in Brazil. The company maintains industrial units, offices, service and parts distribution centers, among other activities, across the Americas, Africa, Asia and Europe.

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Customer (Country)	Firm Orders	Delivered	Firm Order Backlog
EMBRAER 170	191	191	-
Airnorth (Australia)	1	1	-
Alitalia (Italy)	6	6	-
BA CityFlyer (UK)	6	6	-
Cirrus (Germany)	1	1	-
ECC Leasing (Ireland)	6	6	-
EgyptAir (Egypt)	12	12	-
Finnair (Finland)	10	10	-
GECAS (USA)	9	9	-
JAL (Japan)	18	18	-
NAC / Jetscape (USA)	1	1	-
LOT Polish (Poland)	6	6	-
Petro Air (Libya)	2	2	-
Regional (France)	10	10	-
Republic Airlines (USA)	48	48	-
Satena (Colombia)	1	1	-
Saudi Arabian Airlines (Saudi Arabia)	15	15	-
Sirte Oil (Libya)	1	1	-
Suzuyo (Japan)	2	2	-
TAME (Ecuador)	2	2	-
US Airways (USA)	28	28	-
Virgin Australia (Australia)	6	6	-

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Customer (Country)	Firm Orders	Delivered	Firm Order Backlog
EMBRAER 175	793	612	181
Air Canada (Canada)	15	15	-
ECC Leasing (Ireland)*	1	1	-
Air Lease (USA)	8	8	-
Belavia (Belarus)	1	1	-
Alitalia (Italy)	2	2	-
American Airlines (USA)	104	84	20
CIT (USA)	4	4	-
Suzuyo (Japan)	11	11	-
Flybe (UK)	11	11	-
Fuji Dream (Japan)	2	-	2
GECAS (USA)	5	5	-
Horizon Air / Alaska	33	30	3
NAC / Aldus (Ireland)	2	1	1
NAC / Jetscape (USA)	4	4	-
KLM (The Netherlands)	17	17	-
Mauritania Airlines (Mauritania)	2	2	-
Mesa (USA)	7	7	-
LOT Polish (Poland)	12	12	-
Northwest (USA)	36	36	-
Oman Air (Oman)	5	5	-
Republic Airlines (USA)	217	117	100
Royal Jordanian (Jordan)	2	2	-
Skywest (USA)	162	151	11
TRIP (Brazil)	5	5	-
Undisclosed	15	-	15
United Airlines (USA)	110	81	29

* Aircraft delivered by ECC Leasing: one to Air Caraibes

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Customer (Country)	Firm Orders	Delivered	Firm Order Backlog
EMBRAER 190	565	562	3
Aero Republica (Colombia)	5	5	-
Aeromexico (Mexico)	12	12	-
Air Astana (Kazakhstan)	2	2	-
Air Canada (Canada)	45	45	-
Air Caraibes (Guadalupe)	1	1	-
Air Lease (USA)	23	23	-
Air Moldova (Moldavia)	1	1	-
NAC / Aldus (Ireland)	21	18	3
Augsburg (Germany)	2	2	-
Austral (Argentina)	22	22	-
AZAL (Azerbaijan)	4	4	-
Azul (Brazil)	5	5	-
BA CityFlyer (UK)	9	9	-
BOC Aviation (Singapore)	14	14	-
China Southern (China)	20	20	-
CIT (USA)	7	7	-
Conviasa (Venezuela)	16	16	-
Copa (Panama)	15	15	-
Finnair (Finland)	12	12	-
GECAS (USA)	27	27	-
Guizhou / Colorful (China)	9	9	-
Dniproavia (Ukraine)	5	5	-
Hainan (China)	50	50	-
Hebei (China)	6	6	-
JAL (Japan)	14	14	-
JetBlue (USA)	64	64	-
ECC Leasing (Ireland)	1	1	-
NAC / Jetscape (USA)	9	9	-
Kenya Airways (Kenya)	10	10	-
KLM (The Netherlands)	26	26	-
KunPeng (China)	5	5	-
LAM (Mozambique)	2	2	-
Lufthansa (Germany)	9	9	-
M1 Travel (Lebanon)	8	8	-
NAS Air (Saudi Arabia)	3	3	-
NIKI (Austria)	7	7	-
Regional (France)	10	10	-
Republic (USA)	2	2	-
Taca (El Salvador)	11	11	-
TRIP (Brazil)	3	3	-
US Airways (USA)	25	25	-
Virgin Australia (Australia)	18	18	-
Virgin Nigeria (Nigeria)	2	2	-
TAME (Ecuador)	3	3	-

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Customer (Country)	Firm Orders	Delivered	Firm Order Backlog
EMBRAER 195	172	171	1
Arkia (Israel)	1	1	-
Aurigny (Guernsey)	1	1	-
Azul (Brazil)	59	59	-
Belavia (Belarus)	4	4	-
BOC Aviation (Singapore)	1	1	-
Flybe (UK)	14	14	-
GECAS (USA)	12	12	-
Globalia (Spanish)	12	12	-
Hainan (China)	20	20	-
LOT Polish (Poland)	4	4	-
Lufthansa (Germany)	34	34	-
Montenegro (Montenegro)	1	1	-
NAC / Jetscape (USA)	2	2	-
NAC / Aldus (Ireland)	4	3	1
Royal Jordanian (Jordan)	2	2	-
Trip (Brazil)	1	1	-

Customer (Country)	Firm Orders	Delivered	Firm Order Backlog
Embraer 190-E2	44	7	37
Air Kiribati (Kiribati)	2	-	2
Aircastle (USA)	12	-	12
Aercap (Ireland)	5	4	1
ICBC (China)	10	-	10
Helvetic (Switzerland)	12	-	12
Wideroe (Norway)	3	3	-

Customer (Country)	Firm Orders	Delivered	Firm Order Backlog
Embraer 195-E2	124	1	123
Aircastle (USA)	13	-	13
Air Peace (Nigeria)	10	-	10
Aercap (Ireland)	45	1	44
Azul (Brazil)	51	-	51
Binter Canarias (Spain)	5	-	5

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