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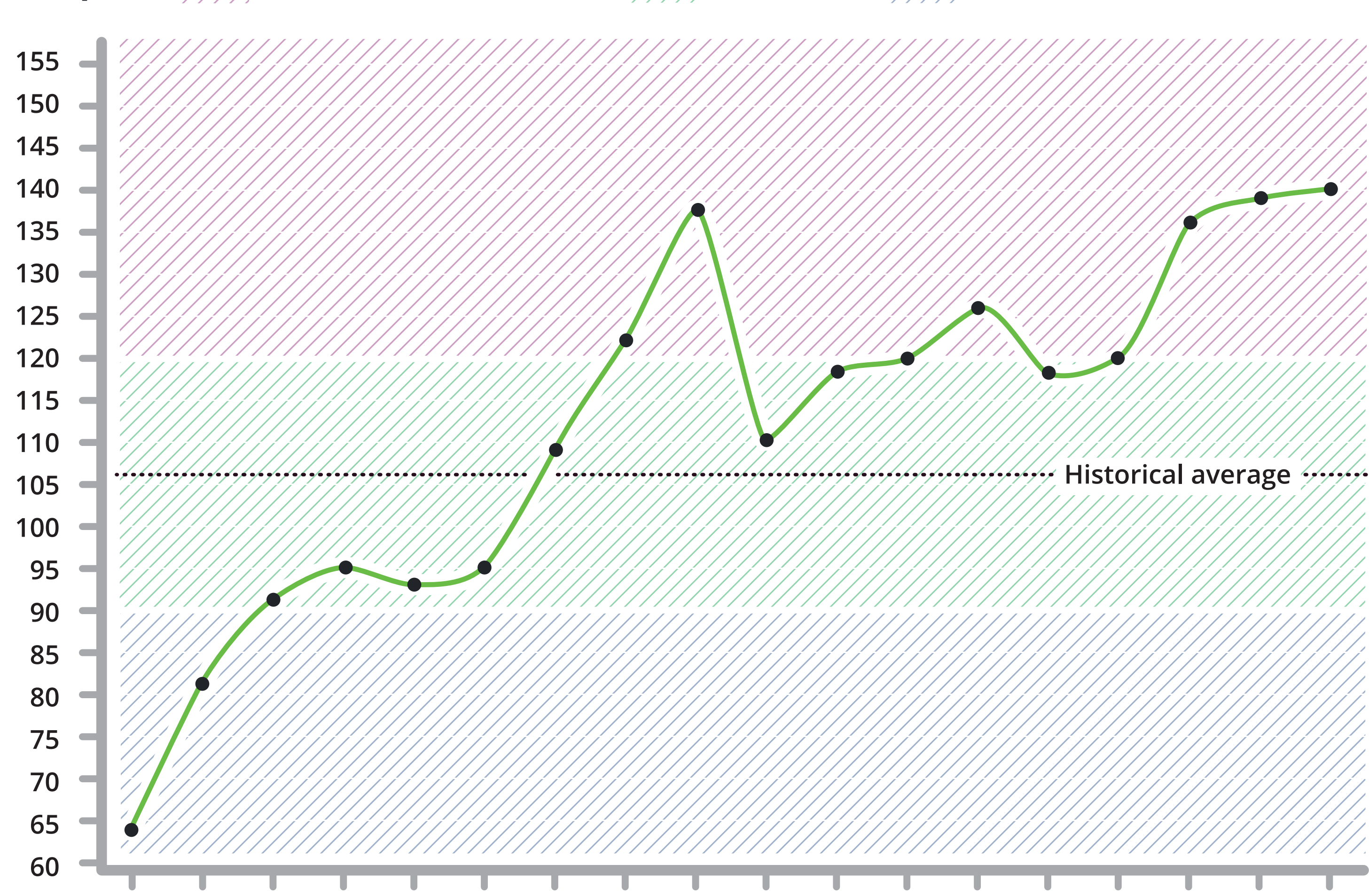
# Trade Demand Index

Trades are forging ahead despite facing lockdown, labour shortages and material delays.

In the last month, we've seen an increase in homeowners posting jobs looking for trades across a wide variety of skill sets. BC trades have responded, and there is something that has changed. From May to July, we saw trades take on less work than usual, indicating that schedules were full to the brim. However, since the end of August, we've seen an upswing of trades taking on new jobs, and also finishing up older jobs that may have been delayed due to lockdown or material shortages. In the coming weeks, we'll be anticipating the new roadmap from MBIE and CHASNZ to provide strong leadership and support for the trades industry.

**About this index:**

Using Builderscrack's deep, long running data-set, our Trade Demand Index aggregates a variety of data-points into a representative measure of demand on the trades sector across time.



Index Version 1.2  
(Source: builderscrack.co.nz)

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# Movers and Shakers: Top 20 Trades

Our Index recorded that plumbers, plasterers and tilers were particularly under the pump in October, compared to previous months. The increased pressure has likely resulted from a combination of factors: the flow-on effect of manufacturing being suspended in Auckland, paired with shortages of gib and silicone, and a retained popularity of bathroom renovations which require all three mentioned trades.

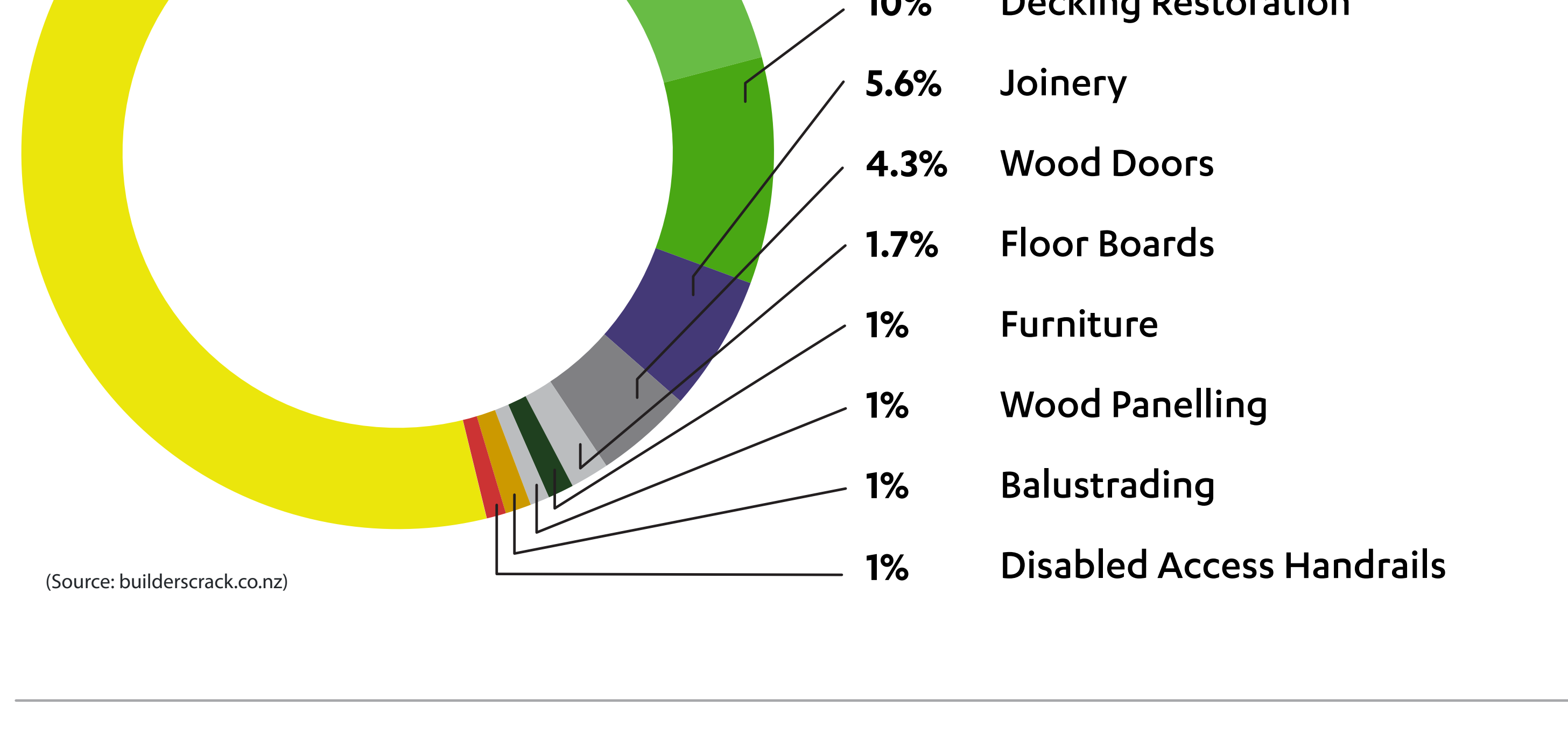
| Trade Position | Change | Trade Position           | Change |
|----------------|--------|--------------------------|--------|
| 1 Gasfitting   | ▲ 1    | 11 Plastering            | ▲ 7    |
| 2 Cabinetry    | ▼ 1    | 12 Landscaping           | ▲ 3    |
| 3 Flooring     | ▲ 1    | 13 Building              | ▼ 2    |
| 4 Bricklaying  | ▼ 1    | 14 Concreting & Paving   | ▼ 6    |
| 5 Plumbing     | ▲ 7    | 15 Fencing & Gates       | ▲ 2    |
| 6 Handymen     | ▲ 1    | 16 Carpentry             | ▼ 2    |
| 7 Roofing      | ▼ 1    | 17 Gardening             | ▼ 7    |
| 8 Cladding     | ▼ 2    | 18 Excavation            | ▼ 2    |
| 9 Renovating   | — NC   | 19 Painting & Decorating | ▲ 1    |
| 10 Tiling      | ▲ 3    | 20 Electricians          | ▼ 1    |

(Source: builderscrack.co.nz)

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# Trade Spotlight: [Carpentry]

Seasonally heightened job demand for carpentry topped all other categories last month, with over half of homeowners seeking carpenters for decking and pergola jobs.



(Source: builderscrack.co.nz)

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# Carpentry Insights

These were some of the top trending words in Carpentry job descriptions from the past month.

|                                      |   |
|--------------------------------------|---|
| 16% Wanted something <b>replaced</b> | 8% Mentioned <b>rot</b> or <b>weather</b>       |
| 10% Needed something <b>repaired</b> | 15% Asked for something <b>new</b>              |
| 9% Wanted something <b>extended</b>  | 11% Asked for a <b>quote</b> or <b>estimate</b> |
| 7% Mentioned <b>windows</b>          | 7% Wanted to remove something <b>old</b>        |
| 14% Wanted something <b>built</b>    | 6% Mentioned <b>backyard</b> or <b>garden</b>   |

## EBOSS Supply Chain Report

A survey of 240 NZ building product and material suppliers were asked if they were currently experiencing any issues supplying the market: eight in ten suppliers said they were.



of all product sold in NZ is either imported or contains imported components not easily replaced by domestic supply.

# A national conversation

They also asked suppliers what they thought would be useful to respond to supply chain issues. One response reads:

“ We need to start changing the expectations of end clients around accessibility of product, ease of substitution, and speed of build – this will require some tough conversations, but also needs to be backed by industry bodies and the media. It’s difficult as a standalone builder to tell a client that what used to be standard is now unrealistic in terms of timeframes, price, and accessibility. It requires support from industry bodies and a national conversation to change client expectations. ”

(Source: EBOSS Supply Chain Report 2021)

# Key Takeaways

- We're anticipating the new MBIE/CHASNZ roadmap for trades
- Expect to see more of the seasonally heightened job demand
- Consider updating your terms to incorporate material clauses